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SOURCES OF CYCLES IN JAPAN, 1975-1987

Kenneth D. West

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# ABSTRACT

A simple real model is used to decompose movements of aggregate inventories and output in Japan during 1975 to 1987 to three components, one due to cost shocks, one due to demand shocks, and one due to shocks from abroad. Cost shocks are estimated to account for about one tenth of the movement in GNP, one half of the movement in inventories. Most of the remaining movement in GNP is due to demand shocks, in inventories to shocks from abroad. Confidence intervals around these point estimates are, however, very large.

Kenneth D. West
Department of Economics
University of Wisconsin
1180 Observatory Drive
Madison, WI 53706
and
NBER

## I. Introduction

A number of recent studies have considered the sources of fluctuations in aggregate output in the U.S., breaking down these fluctuations into components due to cost and to demand. A survey of several recent contributions is in Blanchard (1989). There seems, however, to be very little work that constructs similar breakdowns for other countries. Apart from the intrinsic interest in sources of fluctuations in other countries, such work could, in addition, shed light on theories of the business cycle that purport to explain fluctuations in market economies in general.

This paper uses a real model to consider sources of fluctuations in Japan, 1975:1 to 1987:4. The model is based on that in West (1990c), which derived dynamic linear aggregate demand and aggregate supply curves in a simple closed economy, general equilibrium inventory model. To account for the open economy aspects of Japan's economy, I simply add trade weighted indices of real foreign output and the real exchange rate to the aggregate demand curve derived in West (1990c), and assume that these two variables evolve according to an exogenous bivariate vector autoregression. Estimates of the reduced form implied by the resulting aggregate demand and supply equations are then used to break down fluctuations in real aggregate inventories and output into components due to cost (a real unobservable that shifts the aggregate supply curve), to demand (a real unobservable that shifts the aggregate demand curve), and to the element of shocks to foreign output and the real exchange rate that is uncorrelated with cost and demand shocks.

The basic identifying assumption is suggested by a simple production smoothing model such as in Holt et al. (1960). In such a model, increases in demand will tend to cause inventories to fall, and output to rise, while

decreases will tend to cause the opposite pattern; increases in cost will tend to cause both inventories and output to fall, decreases the opposite. The pattern of co-movements of inventories and outputs thus reflects sources of fluctuations in a straightforward way, with procyclical inventory movements resulting from cost shocks, countercyclical movements from demand shocks.

Such a simple pattern might not prevail in a model with empirically plausible dynamics. But even in a dynamic model the pattern of co-movements can be used to identify cost and demand shocks (West (1990c)). In the present open economy context, one can also infer the additional effect of the component of movements in foreign output and the exchange rate that is uncorrelated with the unobservables that shift the Japanese aggregate demand and supply curves.

I turn to Japan for two reasons. The first is that Japanese inventory data appear to be unusually good. As in the U.S., but unlike some other major industrialized countries (e.g., Germany (OECD, 1981)), the figures on inventory investment are benchmarked against survey data every month. And these survey data appear to be unusually good (OECD, 1979)). Second, Japan is distinct among the G7 countries in that its aggregate inventory movements are not markedly procyclical (West (1990a,1990b)). Given the model used, Japanese data therefore seemed especially likely to yield results that would provide an interesting contrast with U.S. data.

As one might predict given the model, I do indeed find that the component of inventory and GNP movements due to costs is less in Japan than in the U.S.. At business cycle horizons, about 10 percent of the variance of changes in GNP and 60 percent of the variance of inventory investment is due to cost shocks. Most of the remaining variance in GNP is due to demand shocks, in inventories

due to shocks from abroad,

By contrast, in West (1990c) I found that about 50 percent of the movement in U.S. GNP and over 90 percent of the movement in U.S. inventories is due to costs. The relatively low figures for costs in Japan are, at least superficially, inconsistent with real business cycle models in which the major source of output fluctuations is shocks to costs.

A byproduct of the analysis is a decomposition of movements in foreign output and the real exchange rate. Foreign output tends to be driven largely by shocks uncorrelated with the unobservable cost and demand shocks that shift Japan's aggregate supply and demand curves, suggesting that there is a large nation-specific element to output fluctuations. The real exchange rate appears to be driven more by shocks to cost than demand, suggesting (again!) that the standard monetary model of the exchange rate is not very satisfactory.

For at least three reasons, however, the results should be interpreted with caution. First, point estimates are extraordinarily imprecise, perhaps because the sample is relatively short (twelve years). The 95 percent confidence interval around the variance decompositions just described sometimes include values less than 10 and more than 90, indicating that essentially no reasonable hypothesis is markedly inconsistent with the data. Thus it would be hasty to draw any firm conclusions from the point estimates. Second, while most of the parameter estimates are plausible, those summarizing the effects of foreign output and the real exchange rate on aggregate demand perhaps are not, in that they imply larger short run than long run elasticities. This again underscores the tentative character of the conclusions. Finally, the model is purely real, excluding by assumption any

possible role for nominal shocks and nominal rigidities. Readers who accord a prominent role to nominal factors might therefore consider it premature to place much weight on the results. In this connection, it should be emphasized that the aggregate demand and aggregate supply curves are not the usual textbook ones, since the latter usually combine nominal and real variables.

One final introductory remark: A more or less traditional production smoothing model is the starting point for my model. Much has been made of the Japanese "just in time" system of inventory management, which seems to be in wide use in some manufacturing industries (see, e.g., Cusumano (1985) on the automobile industry), and which is inconsistent with the basic assumptions of production smoothing models. But such inventory management is still consistent with the possibility that the aggregate economy is led by an invisible hand to act as if it is minimizing costs that increase with the level of production and inventories in a fashion assumed by production smoothing models. Thus I do not consider a production smoothing model a priori unsuited for analysis of the Japanese economy. Indeed, in related work (West (1990b)), I have found that in Japanese manufacturing, where just in time practices seem to be of the greatest importance, co-movements of inventories and sales are similar to those of the aggregate data studied here, and the empirical results presented below suggest that my model does a tolerable job of explaining movements in these data.

Part II presents the model, part III empirical results. Part IV concludes. An Appendix has some algebraic details. An additional appendix available on request has some results omitted from the paper to save space.

### II. Model

The model is an open economy version of the closed economy model in West (1990c). It is a real model in which the goods market in isolation determines output, inventories and the ratio of output price to the wage. This price feeds into the asset market to determine the exchange rate, nominal price level, and so on. The model derived below will determine the real goods market equilibrium, but leave asset markets and determination of nominal quantities unspecified. One could (but I do not) add a nominal side with a specification such as is in Flood and Hodrick (1985).

The goods market equilibrium is determined as follows. In inverse form, the aggregate demand curve is

(1) 
$$P_t = -g_{OS}S_t + G_0'X_t + \dots + G_n'X_{t-n} + U_{dt}$$
  
=  $-g_{OS}S_t + G(L)'X_t + U_{dt}$ ,  $G_i = (g_{if}, g_{ie})'$ ,  $X_t = (Q_{ft}, e_t)'$ .

In (1),  $P_t$  is the ratio of output price to the wage rate (see West (1990c)),  $S_t$  is real aggregate final sales,  $X_t$  is a vector of variables that shift the aggregate demand curve,  $X_t = (Q_{ft}, e_t)'$ ,  $Q_{ft}$  a trade weighted index of foreign output measured in foreign currency units,  $e_t$  a trade weighted index of the real exchange rate (yen/foreign currency),  $V_{dt}$  is an observable shock to aggregate demand that captures shifts in preferences and policy. The  $g_{if}$ 's,  $g_{i\bullet}$ 's and  $g_{0S}$  are parameters, with  $g_{0S}$  positive. In (1) and throughout, constant and trend terms that are allowed in the empirical work are omitted here for simplicity.

 $S_t$  in equation (1) is the sum of (a)domestic sales of domestically produced goods, and (b)net exports. Underlying this equation are equations determining each of these two components, say, (a)domestic final sales -

- $(1/g_{0S})P_t$  + demand shock (see West (1990c) for a derivation in a closed economy), and (b)net exports =  $(g_{0f}/g_{0S})Q_{ft}$  + ... +  $(g_{nf}/g_{0S})Q_{ft-n}$  +  $(g_{0e}/g_{0S})e_t$  + ... +  $(g_{ne}/g_{0S})e_{t-n}$ . Thus, foreign output  $Q_{ft}$  and the real exchange rate  $e_t$  appear in the demand curve in accordance with the standard notion that an increase in foreign output or depreciation of the real exchange rate increases net exports and thus domestic output. Since net exports are part of final sales  $S_t$ , the natural specification in a model that distinguishes between sales and production is to have  $S_t$  increase with increases in foreign output and depreciation of the real exchange rate. The distributed lags on  $Q_{ft}$  and  $e_t$  allow these to affect domestic demand with a delay.<sup>2</sup> (The length of the distributed lag is the same for both variables since this was suggested by the empirical work; in principle, the lag lengths might be different.)

An aggregate supply curve is derived from a version of Holt et al. (1960). The representative firm has per period costs

(2) 
$$C_t = g_{0Q}Q_t^2 + g_{0H}H_t^2 + 2U_{ct}(hH_t+Q_t)$$
.

In (2),  $Q_t$  is real production (GNP),  $H_t$  is real aggregate inventories and  $U_{ct}$  is a cost shock that captures shifts in technology. The identity

(3) 
$$Q_t = S_t + \Delta H_t$$

holds. The  $g_{i,j}$  are parameters  $(g_{0Q}>0,\ g_{0H}>0)$  with  $h\geq 0$  a parameter that measures the cost shock's impact on inventory storage costs relative to its impact on production costs.

The first term in (2) reflects increasing costs to production, and can be

considered an approximation to an arbitrary convex cost function. The inventory term,  $g_{OH}H_t^2$  captures increasing marginal storage and holding costs See West (1986) for additional discussion of this and the other term in the cost function.<sup>3</sup>

Let the representative competitive firm maximize expected discounted profits, using a constant discount rate b, 0 < b < 1. (An observationally equivalent model results if one assumes monopoly or an oligopoly with a Nash equilibrium (Eichenbaum (1984).) Let  $E_t$  be mathematical expectations (linear projections) conditional on period t information. The objective for the firm is to choose inventories and production to maximize expected present discounted profits

$$\max \ \text{lim} \ _{T\rightarrow \bullet} \ E_t \Sigma_{j=0}^T b^j [\, P_{t+j} S_{t+j} \cdot C_{t+j} \,] \,.$$

Let  $c_t$  expected present discounted costs,  $c_t = E_t \Sigma_{j=0}^{\bullet} b^j C_{t+j}$ . After using the identity  $S_t = Q_t - \Delta H_t$  to substitute out for  $S_t$ , differentiation of this objective function with respect to  $H_t$  and  $Q_t$  leads to two first order conditions

$$(4a) -P_t + bE_tP_{t+1} = \partial c_t / \partial H_t = 2g_{0H}H_t + 2hU_{ct},$$

(4b) 
$$P_t = \partial c_t / \partial Q_t = -2bg_{1Q}E_tQ_{t+1} + 2[g_{0Q} + (1+b)g_{1Q}]Q_t - 2g_{1Q}Q_{t-1} + 2U_{ct}$$

The first equation in (4) states that the firm puts goods into inventory until the expected marginal storage cost  $\partial c_t/\partial H_t$  equals the expected excess of discounted revenue over the opportunity cost of not selling today. The second equation says that the firm equates expected marginal production cost to

price.

The four equations (1), (2), (4a) and (4b) interact to determine equilibrium  $P_t$ ,  $Q_t$ ,  $S_t$  and  $H_t$ , conditional on the shocks  $U_{ct}$  and  $U_{dt}$ , and the demand shift variables  $Q_{ft}$  and  $e_t$ . To solve how the shocks and shift variables interact to determine  $Q_t$  and  $H_t$ , begin by using (1) and then (3) to eliminate  $P_t$  and then  $S_t$  from (4). This leaves two dynamic first order conditions in the two variables  $H_t$  and  $Q_t$ , written in vector form as

(5) 
$$E_t[bA_1'Y_{t+1} + A_0Y_t + A_1Y_{t-1} + B_0G(L)'X_t + bB_1G(L)'X_{t+1} + D_0U_t + bD_1U_{t+1}] = 0.$$

In (5),  $Y_t$  is the (2x1) vector ( $H_t$ ,  $Q_t$ )',  $U_t$  is the (2x1) vector ( $U_{ct}$ ,  $U_{dt}$ )',  $B_0$  = (1,-1)' and  $B_1$  = (-1,0)' are (2x1) vectors,  $A_0$  and  $A_1$  are (2x2) matrices that depend on b and the  $g_{i,j}$ ,  $D_0$  and  $D_1$  are 2x2 matrices that depend on h and some constants. See the appendix for the specific formulas. The first equation in (5) is a dynamic aggregate inventory equation, the second a dynamic aggregate supply equation.

The next step in solution of the model requires specification of the stochastic processes for foreign output  $Q_{\rm ft}$ , the real exchange rate  $e_{\rm t}$ , and the shocks  $U_{\rm ct}$  and  $U_{\rm dt}$ . Consistent with some tests for unit roots reported below, the empirical work assumes that the cost and demand shocks follow univariate random walks, the first difference of foreign output and the real exchange rate a bivariate vector autoregression of order p:

(6a) 
$$U_{ct} - U_{ct-1} + u_{ct}$$
,  $E_{t-1}u_{ct} - 0$ ,  $Eu_{ct}^2 = \sigma_c^2$ ;  
 $U_{dt} - U_{dt-1} + u_{dt}$ ,  $E_{t-1}u_{dt} - 0$ ,  $Eu_{dt}^2 = \sigma_d^2$ ;  
(6b)  $\Delta X_t - \Phi_1 \Delta X_{t-1} + \ldots + \Phi_p \Delta X_{t-p} + V_{xt}$ ,  $E_{t-1}V_{xt} - 0$ ;

Euctudr=0, all t,r; EVxtucr=EVxtudr=0, t+r.

Note that while cost and demand disturbances are assumed uncorrelated at all leads and lags, the shocks to foreign output and the real exchange rate may be contemporaneously correlated with both cost and demand shocks. While I have specified  $\Delta X_t$  simply as an autoregression, my underlying assumption is that a model similar to the one just sketched determines foreign as well as Japanese output. Since there certainly are international links for both cost and demand shocks (say, OPEC, or policy that results from either cooperation or strategic noncooperative behavior), the innovation in  $Q_{ft}$  is plausibly correlated with the unobservables that shift the Japanese aggregate demand and supply curves. In addition, unobservables that shift aggregate demand and aggregate supply in both Japan and abroad will also affect the equilibrium real exchange rate, suggesting as well a correlation of the innovation in  $e_t$  with these unobservables.

Assume that the number of lags n of  $X_t$  in the demand curve (1) is greater than the number of lags p of  $\Delta X_t$  in the autoregression (6), as appears to be the case empirically. It may be shown that the solution to the model is

(7a) 
$$\Delta Y_t = \Pi \Delta Y_{t-1} + \Gamma_1 \Delta X_{t-1} + \ldots + \Gamma_n \Delta X_{t-n} + V_{vt}$$

(7b) 
$$\Delta X_{t} = \Phi_{1} \Delta X_{t-1} + \ldots + \Phi_{n} \Delta X_{t-n} + V_{xt}$$

where the  $\Delta X_t$  autoregression is repeated for convenience. In (7),  $\Pi$  is a (2x2) matrix whose second column is zero, and whose first column depends on b,  $g_{00}$ ,  $g_{00}$  and  $g_{0H}$ . The  $\Gamma_i$  are 2x2 matrices that depend not only on b and the  $g_{ij}$  but also on the  $\Phi_i$ . The (2x1) disturbance  $V_{yt}$  is a linear combination of the

innovations  $u_{ct}$ ,  $u_{dt}$  and  $V_{xt}$ ; its variance-covariance matrix depends on all the parameters of the system.

This paper uses (7) to decompose fluctuations in Japanese GNP,  $Q_t$ , into components due to cost, to demand, and to a residual that remains after the innovation  $V_{xt}$  is projected onto cost and demand. (Thus, common elements of foreign and Japanese cost and demand shocks are attributed to  $U_{ct}$  and  $U_{dt}$ , with the foreign residual reflecting only the idiosyncratic element of foreign cost and demand shocks.) See the Appendix for algebraic details.

# III. Empirical Results

Described below in turn are data, estimation and identification, determination of the number of unit roots and selection of lag lengths, and empirical results.

#### A. Data

All the data used were real, quarterly and seasonally adjusted, 1974:1 to 1987:4; after some lags were used for initial conditions, the sample remaining for estimation spanned the 51 quarters from 1975:2 to 1987:4. I begin in 1974:1 because many authors have found a distinct change in the Japanese economy around the time of the first OPEC shock, with some authors (Komiya and Yasui (1984), Yoshikawa and Ohtake (1987)) suggesting in particular that the export market became a strong force in Japanese business cycles at about this time.

The units for the inventory and GNP data are billions of 1980 yen. GNP and aggregate private inventory investment came from the OECD's <u>Main Economic Indicators</u> (MEI), as supplied on diskettes by VAR Econometrics. A series for the level of inventories (used only in the tests for unit roots and in Figure

I) was constructed by combining the 1980:4 figure for the stock (the Japanese Economic Planning Agency's Economic Statistics Annual (1987,p340)) with the MEI figure for inventory investment.<sup>5</sup>

As in Goldstein and Khan (1978) and Noland (1989), foreign output  $Q_{\rm ft}$  was a trade-weighted index of the GNP of some of Japan's major trading partners. Data on GNP and exchange rates for the sample period were available from MEI for Australia, Canada, Germany, United Kingdom, Italy and the U.S.A. Value (nominal yen) data on exports to these countries, 1982-1987, was obtained from the Bank of Japan's Monthly Statistics of Japan (March 1984, pp77-81). Weights were computed according to each country's share of total exports over that period: Australia, .06; Germany, .09; Canada, .05; United Kingdom, .07; Italy, .01; U.S.A., .72.  $Q_{\rm ft}$  was then constructed by weighting indices of real GNP (1980-100),  $e_{\rm t}$  by weighting indices of the average real quarterly yen/foreign currency exchange rate (1980-100).

The set of six countries includes four of Japan's five largest export markets over 1982-1987 (South Korea is the exception). But since these six only account for about 35 to 40 percent of Japan's exports in the early as well as the later part of the sample (Allen (1981, pl62)), this is still a rather noisy measure.

Plots of the data are given in Figure I. The intervals between peaks and troughs in the reference cycle, as determined by the Japanese Economic Planning Agency, are noted by shaded areas. As one would expect, given the large weight on the U.S. in the construction of the indices, the bottom panel of Figure I indicates that it is not misleading to think of  $Q_{\rm ft}$  as U.S. GNP,  $e_{\rm t}$  as the real yen/dollar exchange rate: one sees in the path for  $e_{\rm t}$ , for example, the post-1985 appreciation of the yen relative to the dollar.

Figure II plots the first difference of Japanese GNP and inventories. Two comments are of interest. First, it is evident that what the Economic Planning Agency identifies as a peak to trough slowdown rarely involves negative growth in GNP. Second, although the picture suggested to at least one reader some mild procyclicality of inventory movements, any such suggestion is more apparent than real. The correlation between  $\Delta Q_t$  and  $\Delta H_t$  is only .005. The comparable correlation for the U.S. for the same sample period is .35; as noted in the introduction, Japanese inventory movements are notably less procyclical than those in the U.S. or the other G7 countries.

# B. Identification and Estimation

To determine whether or not unit roots are present and to select the lag lengths n and p in (7), OLS or seemingly unrelated regressions and some standard asymptotic tests were used as described in the next section below. Once these were chosen, seemingly unrelated regressions was used to estimate both unrestricted and restricted versions of (7) and confidence intervals were constructed by bootstrapping as described below. The restricted version imposed the cross-equation restrictions implied by the model. These are written out in detail in the appendix. A brief overview of details useful in interpreting the results follows.

A discount rate b-.98 was imposed a priori. In related research (West (1986)) I have found results are remarkably insensitive to the exact value of the discount rate chosen, so I did no experimentation with other values of b.

It follows from (5) and the formulas given in the Appendix that the  $g_{ij}$  parameters are identified only up to a normalization: doubling all the  $g_{ij}$  results in identical first order conditions, apart from a rescaling of the disturbances. Consistent with West (1990c), the normalization chosen was

 $g_{0S}+g_{0Q}=1$ . Together with this normalization, the two nonzero elements of the unrestricted estimate of II determine  $g_{0S}$ ,  $g_{0O}$  and  $g_{OB}$ .

These unrestricted estimates were used to get an estimate of the restricted reduced form, which was then used to get estimates of the  $g_{it}$ 's and  $g_{ie}$ 's (the parameters of the distributed lags on  $Q_{ft}$  and  $e_t$  in the demand curve), as follows. As explained in the appendix, there are 2n nonlinear restrictions on the 4n parameters contained in the matrices  $\Gamma_1, \ldots, \Gamma_n$ . Conditional on a given set of values of  $\Pi$  and of  $\Phi_1, \ldots, \Phi_p$ , however, these restrictions are linear. To exploit the computational convenience of this linearity, I set the restricted estimates of  $\Pi, \Phi_1, \ldots, \Phi_p$  equal to the unrestricted ones, and then imposed the 2n linear restrictions.

A test of the cross equation restrictions, as well as confidence intervals around various parameter estimates, were constructed by bootstrapping; in Rocke's (1989) simulations, bootstrap tests of linear restrictions in a time series model yielded accurately sized tests even in a sample as small as that used here. Specifically: the residuals from the restricted regression were sampled with replacement and data were generated recursively using the restricted estimates, with the actual historical values as initial conditions. The unrestricted and restricted reduced forms were estimated using the generated data, the usual likelihood ratio statistic was computed, and parameter estimates were computed from the restricted regression. This was done 1000 times. The 95 percent confidence intervals reported below were constructed by dropping the lower and upper 2.5 percent of the empirical distribution.

The appendix shows that the n free parameters in the matrices  $\Gamma_1, \ldots, \Gamma_n$  determine 2n linear combinations of the 2(n+1) parameters  $g_{0f}, g_{0e}, \ldots, g_{nf}$ ,

 $g_{ne}$ . Two additional bits of prior information are needed to identify the entire sets of  $g_{if}$ 's and  $g_{ie}$ 's. The information I used were figures for  $\Sigma_0^*g_{if}$  and  $\Sigma_0^*g_{ie}$ , picked to yield implied elasticities for sample means that matched values estimated by others. Noland (1989) and some earlier studies using Japanese data summarized in Goldstein and Kahn (1985) suggest an elasticity of exports with respect to foreign output of about 1 to 5, of exports and of imports with respect to the real exchange rate of about .5 to 5. From (1), the long run elasticity of  $S_t$  with respect to  $Q_{ft}$  evaluated at sample means is  $(\partial S_t/\partial Q_{ft})$  (mean  $Q_{ft}$ /mean  $S_t$ ) =  $(\Sigma g_{if}/g_{0S})$  (mean  $Q_{ft}$ /mean  $S_t$ ). We have  $(\partial S_t/\partial Q_{ft})$  (mean  $Q_{ft}$ /mean  $S_t$ ) =  $(\partial S_t/\partial exports)$  x [ $(\partial exports/\partial Q_{ft})$ ) (mean  $Q_{ft}$ /mean exports)] x (mean exports/mean  $S_t$ ). Since  $\partial S_t/\partial (exports) = 1$ , then, [ $(\partial exports/\partial Q_{ft})$ ) (mean  $Q_{ft}$ /mean exports)] =  $(\Sigma g_{if}/g_{0S})$  (mean  $Q_{ft}$ /mean  $S_t$ ). I thus chose  $\Sigma g_{if}$  so that 2 =  $(\Sigma g_{if}/g_{0S})$  (mean exports). Similarly, I chose  $\Sigma g_{ie}$  so that 2 =  $(\Sigma g_{ie}/g_{0S})$  [(mean exports) + (mean e<sub>t</sub>/mean imports)].

Since mean exports and imports were each about a sixth of mean final sales, the implied long run elasticities of sales with respect to foreign output and with respect to the real exchange rate evaluated at sample means are each about .3. As noted below, experimentation with alternative imposed values for these elasticities resulted in very little change in final results.

C. Unit Roots and Lag Lengths

The first step in the empirical work was to model the trends in the series. Univariate Dickey-Fuller tests were run on each of the four series.

See Table I, panel A. The p-values in the last column come from Fuller (1976); simulations in Schwert (1988) suggest that these p-values are unlikely to be misleading even in samples of the size used here.

The tests involved regressing the difference of each series on a

constant, time trend, a lagged level and either none or four lagged differences. Q-statistics (not reported) suggested that either lag length sufficed to reduce the disturbance to white noise. The t-statistics on the lagged levels, reported in lines (1) to (4) of panel A of Table I, indicate that the null of a unit root cannot be rejected in any of the series at conventional significance levels.

To see whether second differencing appeared to be required to induce stationarity, I then regressed the second difference of each series on a constant, a lagged first difference and either none or four additional second differences. The t-statistics on the lagged first differences, reported in lines (5) to (8) of panel A of Table I, indicate that the null of a unit root can be rejected for a lag length of zero but not for a lag length of four. This latter lack of rejection, however, seemed to occur because of collinearity among the regressors: none of the regressors was significant at the five per cent level in any of the equations. Since examination of the autocorrelations of each of the first differenced series (not reported) suggested that each was stationary, I conclude that first differencing is likely to induce stationarity in each of the four series.

Additional evidence consistent with this is in multivariate tests reported in panel B of Table I. These tests were done as suggested in Johansen (1988) and Johansen and Jusulius (1989), with the two tests differing only in that the regressions underlying (1), (3) and (5) include both constants and trend terms, those underlying (2), (4) and (6) only constants. The bivariate tests in lines (3) to (6) were executed as a check on the four variable tests in lines (1) and (2). All regressions include five lagged levels of all four (lines (1) and (2)) or two (lines (3) to (6)) variables.

The p-values and computer code for these tests were kindly supplied by James H. Stock. As may be seen in Table IB, none of the tests rejects the null of as many unit roots as variables.

Of course, all these tests have low power against borderline stationary alternatives, particularly since the sample includes only about 50 data points. But I doubt that anything of importance hinges on the conclusion that there are four unit roots in the four series; in an earlier, related study using U.S. data (West (1990c)), I found little substantive difference between difference stationary and trend stationary specifications. Thus I consider the unit root assumption a convenient but not essential simplification, and I do not consider trend stationary specifications as well only because I doubt that they will produce qualitatively different results.

I now turn to selection of the lag lengths for the  $\Delta X_t$  and  $\Delta Y_t$  autoregressions in (7), for which I used asymptotic likelihood ratio tests with the degrees of freedom correction suggested by Sims (1980). My aim is not to select a best model in any traditional time series sense, but simply to begin my analysis with an unrestricted reduced form that is as parsimonious as possible and still consistent with the model and data.

Consider first selection of n, the number of lags of  $\Delta X_t$  appearing in equation (7a), the reduced form for  $\Delta Y_t$ . Tests in Table IIA suggest that four lags are appropriate: the first lag of either or both variables are by themselves insignificant (lines (1) to (3)), but tend to become significant when lags 2-4 are included (lines (6), (9) and (12)). These additional lags are significant as well (lines (5), (8) and (11)) as are lags 1-4 as a whole (lines (4), (7) and (10)). I thus set n=4 in (7).

Table IIB presents some tests for lags of  $\Delta Q_t$  and  $\Delta H_t$  in the  $\Delta Y_t$  vector

autoregression, computed under the maintained assumption that n=4. It does not appear that the  $\Delta Y_t$  vector autoregression, which according to the model includes only one lag of  $\Delta H_t$  and none of  $\Delta Q_t$ , is misspecified in the sense of including an irrelevant lag of  $\Delta H_t$  (line (1)) or omitting relevant lags of  $\Delta H_t$  and  $\Delta Q_t$  (lines (2) to (7)). Note in particular that one cannot reject the null that an additional lag of  $\Delta Q_t$  does not belong in the reduced form (lines (2) and (6)). It is this test statistic that explains why the model does not include a cost of changing production, which is standard in studies using U.S. data (e.g., West (1990b)): it can be shown that such a cost will put a lag of  $\Delta Q_t$  in the reduced form.

Consider now selection of p, the lag length of the  $\Delta X_t$  autoregression. It may be shown that, according to the model, one possible reason that 4 lags of  $\Delta Q_{rt}$  and  $\Delta e_t$  would appear in the  $\Delta Y_t$  equations is that p=4 as well. But univariate tests on the  $\Delta Q_{rt}$  equation reported in lines (1) to (4) of Panel A of Table III suggest p=1 for the  $\Delta Q_{rt}$  equation: when one lag is included, it is highly significant (line (1)); when lags 2-4 are included as well, the null that the additional coefficients are zero is easily rejected (line (4)). Bivariate tests reported in lines (5) to (7) of Table IIIA suggest that the null that  $\Delta e_t$  does not Granger cause  $\Delta Q_{rt}$  can not be rejected at conventional significance ratios. I thus modelled  $\Delta Q_{rt}$  as a univariate  $\Delta R(1)$ .

The parallel tests for the  $\Delta e_t$  equation are reported in Table IIIB. Once again, lines (1) to (4) suggest that a good univariate model is an AR(1);<sup>6</sup> lines (5) to (7) suggest that a univariate forecast is likely to be good as a bivariate forecast. I thus modelled  $\Delta e_t$  as a univariate AR(1) as well.

In sum: in the notation of equation (7), p=1 and  $\Phi_1$  is a diagonal matrix. Since the data seem to suggest that four lags of  $\Delta Q_{ft}$  and  $e_t$  are appropriate

in the  $\Delta Y_t$  equation (Table II), the implication is that n=4 in the demand curve (1).

I have modeled  $\Delta Q_{tt}$  and  $\Delta e_t$  as evolving according to an exogenously specified vector autoregression. Although I did not spell this out in the discussion above, the solution of the model implicitly involves forecasting  $\Delta Q_{tt}$  and  $\Delta e_t$  from this vector autoregression. If  $\Delta Q_t$  and/or  $\Delta H_t$  Granger cause  $\Delta Q_{tt}$  or  $e_t$ , more efficient forecasts can be produced using this information. Table IIIC tests for additions of such lags to the AR(1) process just identified. There is mixed evidence, but it appears from line (2) that  $\Delta H_t$  helps predict  $\Delta X_t$ . If so, it may be shown that, according to the model, there should then be lags of  $\Delta H_t$  beyond the first in the  $\Delta Y_t$  autoregression, which is contrary to the evidence in Table IIB.

One possible reconciliation is to assume that the tests in lines (5) of (7) of Table IIB and line (1) of Table IIIC incorrectly accept the null that  $\Delta X_t$  evolves exogenously, the other that the test in line (2) of Table IIIC incorrectly rejects that null. Given how short the sample is, I have decided that the principle of parsimony calls for the latter resolution. So I will proceed under the assumption that  $\Delta X_t$  evolves exogenously.

### D. Empirical Results

I discuss in turn parameter estimates, variance decompositions, variance decompositions under some alternative sets of assumptions, and a historical decomposition of errors in forecasting GNP into cost, demand and foreign components.

Table IV presents the unrestricted seemingly unrelated regressions estimates of the four variable system. Constant terms were also included in all four regressions but are not reported here, to conserve space. Table V

has estimates of the restricted reduced form, with 95 percent confidence intervals from bootstrapping in parentheses. Table VA indicates that the test of cross-equation restrictions rejects at the .043 level. In comparing Tables IV and VA, it appears that the numerical sense in which the data are unhappy with the restriction is that the restriction substantially changes the coefficients in the  $\Delta Q_t$  equation (as noted in the tables,  $\tilde{R}^2$  falls from .38 to -.28). It is unclear to me in what way the model should be modified to better match the data. In the similar model in West (1990c) tests of overidentifying restrictions also rejected, but a more loosely parameterized (and more difficult to interpret) model yielded substantively similar results. Whether the same applies in the present case I have not shown. But in light of West (1990c), I will proceed, though cautiously, despite the test statistic.

Table VB has estimates of the implied parameters of supply and demand. Three of the estimated parameters ( $g_{0S}$ ,  $g_{0H}$  and  $g_{0Q}$ ) were also estimated in West (1990c), for the U.S.. The point estimates of the demand curve slope  $g_{0S}$  and the slope of the inventory marginal cost curve  $g_{0H}$  are quite similar to those for the U.S. estimated in West (1990c), as is the slope of the production marginal cost curve (though confidence intervals are so large that the estimates are consistent with practically any hypothesis of interest). For the U.S., however, I estimated  $g_{0Q}$  to be negative, and the positive slope to the marginal cost curve came from steep costs of adjusting production. In Japan, however, we see from Table VB and from the tests reported in lines (2) and (6) of Table IIB that costs of adjusting production appear to be zero and the positive slope to the marginal cost curve comes from steep production costs. That costs of adjustment are larger in the U.S. than in Japan is consistent with the results in Morrison (1988,pp21-22), who, using a

traditional production function approach, found that over the 1960-1981 period Japan had much excess capacity relative to the U.S..

The  $g_{if}$ 's (the coefficients in the distributed lag on  $Q_{ft}$  in the demand curve) begin positive and then turn negative. The point estimate of  $g_{0f}$  indicates that the instantaneous impact of a one point increase in the index of foreign output (roughly 3 to 6 trillion yen, depending on the exchange rate) results in a 214 billion yen increase in aggregate demand; the implied elasticity at sample means is about 1.4. In the absence of further changes in the index, aggregate demand shifts back partway; as noted above, the imposed long run elasticity is about .3.

The instantaneous impact of a one point increase (depreciation) in the index of the real exchange rate is a shift upwards in aggregate demand by about 114 billion yen, yielding an implied elasticity at sample means of about .74. In the absence of further changes, aggregate demand again shifts back partway, with the imposed long run elasticity again being about .3. That the initial impact of the depreciation is to shift aggregate demand upwards is inconsistent with the J curve literature (e.g., Noland (1989)), but consistent with a number of studies surveyed in Goldstein and Khan (1985). On the other hand, it appears that it is unusual to estimate a long run elasticity that is smaller than a short run one. So these point estimates perhaps are implausible.

Table VI has variance decompositions.<sup>8</sup> The column labelled "foreign residual" has the contribution of  $V_{xt}$ -E( $V_{xt}|V_{ct},V_{dt}$ ) (the difference between the innovation in the autoregression for  $\Delta X_t$  and its projection onto the cost and demand shocks). For each horizon (between 1 and 12 quarters), the percentage of variance due to each shock is given; the total may not add to 100 because

of rounding.

The decompositions settle down quite quickly, requiring not much over a year. This reflects the small size of the roots in the relevant autoregressive polynomials. About one tenth of the movement in output is due to costs, three fifths to demand, one third to foreign shocks. The last figure emphasizes the degree to which Japan's economy is open, since net exports have been less than 5 percent of GNP (in absolute value), exports and imports each less than 15 percent. The one third figure seems consistent with the view in Komiya and Yasui (1984) that the world economy affects Japan substantially beyond the extent that might be suggested by casual examination of the level of trade flows. On the other hand, the one third figure is perhaps higher than would be suggested by the vector autoregressions in Horiye et al. (1987). This estimate, and, indeed, all the estimates in the table, are very imprecise; the 95 percent confidence intervals are far larger than in my U.S. study (West (1990c)), perhaps because the sample here is only a third as long.

About three fifths of the movement in inventories is due to costs, almost all the remainder to the foreign residual. I know of no direct or indirect evidence of the plausibility of this large effect of the foreign residual, which indicates that a very important role for inventories in Japan is to buffer output from shocks to foreign output and the real exchange rate.

For both GNP and inventories, the fraction due to costs is distinctly less than what I found for the U.S. in West (1990c), in which the figures for output and inventories were about one half and over 90 percent respectively. A higher figure for the U.S. is not, however, surprising, given that U.S. inventories move procyclically and Japanese inventories do not.

As indicated in the foot to Table VI, most of the variance of  $\Delta Q_{ft}$  is due to foreign shocks. Even though, as noted above,  $Q_{ft}$  is largely U.S. GNP, the small figure for costs (9 percent) is perfectly consistent with West's (1990c) result that about half the movement in U.S. GNP is due to cost shocks: factors that shift U.S. aggregate supply curve need not be perfectly correlated with factors that shift the Japanese aggregate supply curve. This is also consistent with Stockman (1988), who also found a substantial nation-specific component to fluctuations in industrial production.

About three fifths the movement in the real exchange rate is due to cost shocks, one tenth to demand shocks, one third to foreign shocks. The predominance of cost shocks is consistent with the evidence for the dollar/yen and mark/yen rate in Meese and Rogoff (1988).

Table VII reports the 8 quarter variance decomposition of some alternative specifications. Line (1) repeats for convenience the result in Table V. Lines (2) to (5) vary the assumed long run elasticity of  $S_t$  with respect to  $Q_{ft}$  and  $e_t$  in accord with the range of parameter estimates reported in section B. As may be seen, these have little effect on the decomposition.

Line (6) generalizes the cost function of (2) to

$$C_t = g_{OQ}Q_t^2 + g_{OH}(H_t - g_{HS}S_{t+1})^2 + 2U_{ct}(hH_t + Q_t),$$

and considers the effect of setting  $g_{\rm HS}$  to .5. The additional term,  $g_{\rm HS}S_{\rm t+1}$ , a target level for inventories, may be rationalized as necessary to adequately capture stockout costs (West (1986)). U.S. studies usually yield a value less than 1; the aggregate data used in West (1990c) in fact delivered an (insignificantly) negative point estimate.

I imposed g<sub>HS</sub>=0 here because this was suggested by likelihood ratio tests, which, after casual inspection, suggested that the likelihood declines as g<sub>HS</sub> increases from 0; the decline becomes asymptotically significant around g<sub>HS</sub>=.5. The figures in line (6) of Table VII indicate that the results somewhat sensitive to the value of g<sub>HS</sub> (a result also found in U.S. data (West (1990b)). I do not believe there is any particular message to be drawn from this, other than to underscore the fact that the confidence intervals around the point estimates in Table VI are large.

Figure III follows Blanchard and Watson (1984) in plotting  $\Delta Q_t$ - $E_{t-8}\Delta Q_t$ , the error in forecasting changes in GNP 8 quarters ahead, and breaking down this forecast error into three orthogonal components. The first 13 quarters of the sample have been lost to initial conditions and to the need to forecast 8 quarters ahead. The contraction phase of the business cycle is again marked by shading. That demand shocks are the most important source of output fluctuations is evident from the graph. It may be seen that even though the shocks are uncorrelated by construction, they tend to move together at cyclical turning points. As has been found in many studies of the U.S. economy, then, no single shock tends to dominate at business cycle turning points.

The eye is drawn to the downturn of 1986:1, which the model attributes mainly to demand shocks. I believe that this is consistent with conventional wisdom: An anonymous referee has informed me that the 1986 Annual Report of the Economic Planning Agency gives the proximate cause of this downturn as the 1985:4 appreciation of the yen, which in turn was a deliberate result of the coordinated demand management that followed the Plaza Accord of September 1985. In terms of the present model, this argument gives the ultimate source

of the downturn as coordinated shocks to foreign and Japanese demand; since the 1985:4 foreign and Japanese demand shocks had a large common component, the decomposition attributes most of the downturn to a movement in Japanese demand (see the discussion at the end of part II).

## IV. Conclusion

During 1975-1987, cost shocks are estimated account for about one tenth of the movement in Japanese GNP, one half of the movement in inventories.

Most of the remaining movement in GNP is due to demand shocks, in inventories to shocks to the output of some of Japan's major trading partners and to the real exchange rate. While the point estimate of the importance of cost shocks for GNP is, at least superficially, inconsistent with simple real business cycle theory that holds that demand shocks are of secondary importance in explaining business cycles, the confidence intervals around this and other estimates are so large that it is difficult to discriminate sharply between simple real business cycle and other theories.

A priority for future research is to sharpen the estimates, to allow better discrimination. One possibility is to extend the number of data points, to allow more business cycle variation, by lengthening the sample, or by using monthly data. Another is to use economic theory to model the determinants of foreign output and the real exchange rate, which in this paper are modelled simply as an unrestricted vector autoregression. Finally, an important and challenging extension is to allow for nominal shocks and nominal rigidities.

#### Footnotes

- 1. The real business cycle assumption that the goods market in isolation determines output was suggested by Flood and Hodrick (1985), which makes the slightly less stringent assumption that the asset market does feed into the goods market, but only by revealing information about the value of unobserved goods market disturbances.
- 2. It follows from West (1990c) that one could derive (1) in a general equilibrium model, in which consumers maximize the present value of a utility function that depends on leisure and consumption, by defining  $G(L)'X_t + U_{dt}$  as a shock to preferences that makes consumption more desirable relative to leisure. But this seems to strain the notion of a preference disturbance.
- 3. A cost of changing production often is included in (2), as is a cost of having inventories deviate from a target level proportional to expected sales (e.g., West (1990c)). These are excluded in the main part of the analysis here because, as explained below, the empirical work gives no indication of such costs being present. Results of some experimentation with a model that nonetheless allows a nonzero target level are reported below.
- 4. Note that at a crude level, the model allows for growth due to capital accumulation. Such growth may be reflected in constant and trend terms assumed present in (1) and (2), since they allow both demand and the minimum cost point of production to shift out over time. Obviously, a more sophisticated treatment would be desirable.
- 5. The Economic Planning Agency's figure for the stock apparently includes some public inventories such as stocks of rice, and thus does not match up exactly with my series for private inventory investment. But this just means that my series for the level is off by a constant (namely, the level of public

inventories in 1980:4), and adding a constant to the entire series has no effect on unit root tests.

- 6. Some mild mean reversion in the spot yen/dollar exchange rate has been noted before (e.g., Huizanga (1987)). The sharp estimate of a nonzero autocorrelation at lag one in the index used here probably reflects the time averaging of the point in time spot rate.
- 7. The large confidence intervals raise the question of the reliability of the asymptotic tests used in selecting the lag lengths in the reduced form, since such tests were able to reject a number of hypotheses quite sharply. That bootstrap tests would likely lead to similar conclusions is suggested by the perfect match between asymptotic and bootstrap tests of whether coefficients in the unrestricted reduced form were significantly different from zero at the 95 percent level (not reported in any table; these bootstrap tests used the unrestricted residuals rather than the restricted residuals used in Table IV). Thus here as in West (1990c) the data yield sharper inferences about the unrestricted reduced form than about the underlying parameters of interest.

  8. Impulse response functions for the levels of the variables (not reported in any table, to conserve space): positive demand shocks cause  $Q_t$  and  $Q_{ft}$  to increase,  $H_t$  and  $e_t$  to decrease; positive cost shocks cause  $Q_t$  to decrease, all other variables to increase. I am not sure what the explanation is for

the counterintuitive increase in inventories in response to cost shocks.

#### Appendix

Let  $\beta_0$  be a normalization,  $\beta_0 = g_{0S} + g_{0Q}$ . Then the matrices in (5) that have yet to be defined are

where  $\beta_1 = -\beta_0^{-1} g_{0S}$  and  $\beta_2 = \beta_0^{-1} \{ (1+b) g_{0S} + g_{0H} \}$ .

To solve for the cross-equations restrictions: Guess a solution for  $Y_{\rm t}$  of the form

(A2) 
$$Y_t = \Pi Y_{t-1} + \tilde{\Gamma}_0 X_t + \tilde{\Gamma}_1 X_{t-1} + \dots + \tilde{\Gamma}_n X_{t-n} + FU_t$$

where the 2x2 matrices  $\Pi$ , F,  $\hat{\Gamma}_1$  and  $\hat{\Gamma}_n$  are functions of the underlying structural parameters. Define

$$\begin{split} \hat{\Gamma} &= (\hat{\Gamma}_{\mathrm{f}} | \hat{\Gamma}_{\mathrm{e}}) = -(\hat{\Gamma}_{\mathrm{0}}{}', \ldots, \hat{\Gamma}_{\mathrm{n}}{}')', \\ 2(\mathrm{n+1}) \times 2 \end{split}$$

$$G = (G_f|G_e) = (G_0', \dots, G_n')',$$
  
(n+1)x2

where  $\hat{\Gamma}_f$  and  $\hat{\Gamma}_e$  are 2(n+1) column vectors of coefficients on lags of  $Q_{fL}$  and  $e_L$  in (A2);  $G_f$  and  $G_e$  are the coefficients on  $Q_f$  and e in the demand curve (1).

Substitute (A2) and (A2) led one time period into (5), using  $X_t = (I+\Phi_1)X_{t-1} + \dots + (-\Phi_n)X_{t-n-1} + V_{xt}$ . Since the right hand side of (5) is zero, the coefficients on each variable in the resulting equation must be zero. This implies

(A3a) 
$$bA_1'\Pi^2 + A_0\Pi + A_1 = 0$$
,

(A3b) 
$$[bA_1'(I+II) + A_0]F = D_0+bD_1$$
,

(A3c) 
$$P_0(\tilde{\Gamma}_f|\tilde{\Gamma}_e) + P_1 = P_2(G_f|G_e) + P_3$$
,

where:  $P_0$  is  $2(n+1)\times 2(n+1)$ , with  $bA_1'\Pi + A_0$  on  $2\times 2$  its diagonal blocks,  $bA_1'$  on the  $2\times 2$  band immediately above the diagonal, zeroes elsewhere;  $P_1$  is  $2(n+1)\times 2$ ,  $P_1$  =

$$\begin{split} & ([(bA_1'\tilde{\Gamma}_1(I+\Phi_1)]',\dots,\{bA_1'\tilde{\Gamma}_1(-\Phi_n)]')'; \ P_2 \ is \ 2(n+1)x(n+1), \ with \ -B_0(1) \ in \ its \ (2i-1,i) \ entries, \ -B_0(2) \ in \ its \ (2i,i) \ entries \ (i=1,\dots,n+1), \ -bB_1(1) \ in \ its \ (2i-3,i), \\ & -bB1(2) \ in \ its \ (2i-2,i) \ entries \ (i=2,\dots,n+1), \ zeroes \ elsewhere; \ P_3 \ = \\ & ([-bB_1'G_0(I+\Phi_1)]',\dots,[-bB_1'G_0(-\Phi_n)]')'. \end{split}$$

Equation (A3a) just identifies the two unknowns in  $A_0$  and  $A_1$ . Equation (A3c) embodies 4(n+1) equations that depend on only 2(n+1) unknowns (the elements of  $G_f$  and  $G_e$ ), apart from those parameters identified from (A3a); the aim is to impose the overidentifying restrictions. Now, since  $U_t$  is a random walk, and  $E\Delta X_t U_t \neq 0$ , the reduced form equation that was actually estimated was obtained from (A2) by differencing and substituting out for  $\Delta X_t$ :  $\Delta Y_t = \Pi\Delta Y_{t-1} + \Gamma_1\Delta X_{t-1} + \ldots + \Gamma_n\Delta X_{t-n} + V_{yt}$ , where

(A5) 
$$\Gamma_1 = \tilde{\Gamma}_0 \Phi_1 + \tilde{\Gamma}_1$$
, ...,  $\Gamma_n = \tilde{\Gamma}_0 \Phi_n + \tilde{\Gamma}_n$ ,  $V_{yt} = FU_t + \tilde{\Gamma}_0 V_{xt}$ .

Define the 2nx2 matrix  $\Gamma = (\Gamma_f | \Gamma_e) = (\Gamma_1', \dots, \Gamma_n')'$  where  $\Gamma_f$  and  $\Gamma_e$  are each nxl column vectors. Note that (A5) implies that for certain 2nx2(n+1) matrices  $T_f$  and  $T_e$  that depend on the elements of  $\Phi_1, \dots, \Phi_n, T_f \bar{\Gamma}_f = \Gamma_f, T_e \bar{\Gamma}_e = \Gamma_e$ . This can be used to transform (A3c) to

(A6a) 
$$\Gamma_f = P_{3f}G_f$$
,

(A6b) 
$$\Gamma_{\bullet} = P_{3\bullet}G_{\bullet}$$
,

where the 2nx(n+1) matrices  $P_{3f}$  and  $P_{3e}$  depend on b,  $A_0$ ,  $A_1$ ,  $\Pi$ ,  $\Phi_1$ , ...,  $\Phi_n$ .  $P_{3f}$  and  $P_{3e}$  are of rank n rather than rank n+1: the 4n equations in (A6a) and (A6b) overidentify some linear combinations of the 2(n+1) elements of  $G_f$  and  $G_e$  but do not identify all the individual coefficients. (Consideration of the order condition necessary to identify the entire set of elements of  $G_f$  and  $G_e$  from the Euler equation (5) suggests that the deficiency results since there are fewer lags of  $\Delta X_f$ .

in its AR(p) than lags of  $X_t$  appearing in the demand curve (1).) As noted in the text, to identify the individual elements of  $G_t$  and  $G_e$ , values for  $\Sigma_i g_{it}$  and  $\Sigma_i g_{ie}$  were imposed. One can then substitute out for one of the elements of each vectorsay,  $g_{0t}$  and  $g_{0e}$ -in terms of the known values  $\Sigma_i g_{it}$  and  $\Sigma_i g_{ie}$  and the 2n unknowns  $g_{1t}, \dots, g_{nt}, g_{1e}, \dots, g_{ne}$ :

(A7a) 
$$\Gamma_f = P_{5f}G_f^* + P_{6f}, G_f^* = (g_{1f}, \dots, g_{nf})',$$

(A7b) 
$$\Gamma_e = P_{5e}G_e^* + P_{6e}, G_e^* = (g_{1e}, \dots, g_{ne})'$$

where  $P_{5f}$  and  $P_{5e}$  are each 2nxn,  $P_{6f}$  and  $P_{5e}$  are each 2nxl. This implies a set of n restrictions on  $\Gamma = (\Gamma_f | \Gamma_e)$ , where the restrictions are linear: with the restricted values of  $\Pi$ ,  $\Phi_1, \ldots, \Phi_n$  held fixed at their unrestricted estimates,  $P_{5f}$ ,  $P_{6f}$ ,  $P_{5e}$ , and  $P_{5e}$  are matrices with known values.

Once the restricted estimates are available a restricted  $\tilde{\Gamma}_0$  can be computed from (A7) and (A5). Since  $F(EU_tU_{t'})F' = E(V_{yt} - \tilde{\Gamma}_0 V_{xt})(V_{yt} - \tilde{\Gamma}_0 V_{xt})'$  (see equation (A5)), F and then h,  $\sigma_o^2$  and  $\sigma_d^2$  can then be recovered from (A3b) as described in West (1990c).

To compute impulse response functions and variance decompositions: Write the projection of  $V_{xt}$  on  $U_t$  as  $PU_t$ , where an estimate of P is obtained by OLS. So  $V_{xt} = PU_t + V_{xt} + v_t$ , where  $EV_{xt} + U_t' = 0$  but the two elements of  $V_{xt}$  are in general correlated with one another. Write the 4xl vector of reduced form residuals as  $V_t = (V_{yt}', V_{xt}')'$  as

$$V_{t} - \begin{vmatrix} \tilde{\Gamma}_{0}P + F & \tilde{\Gamma}_{0} \\ P & I_{2} \end{vmatrix} \begin{vmatrix} U_{t} \\ V_{xt} \star \end{vmatrix},$$

from which impulse response functions and variance decompositions can be calculated in the usual fashion.

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## Additional Appendix, pAl

# Additional Appendix

West, "Sources of Cycles in Japan, 1975-1987"

- 1. Asymptotic standard errors on the unrestricted reduced form.
- Bootstrap standard errors on the unrestricted reduced form, computed by sampling with replacement from the unrestricted residuals.
- 3. Impulse response functions
- 4. Description of asymptotic test of  $g_{BS}$ -0.

# Additional Appendix, pA2

# 1. Asymptotic Standard Errors, Unrestricted Reduced Form

Independent Variables		Dependent Variables		
	VΗF	$\Delta Q_{t}$	<b>∆Q</b> ft	∆e <sub>t</sub>
AH <sub>t-1</sub>	0.505	-0.127		
	(0.086)	(0.204)		
ΔQ <sub>ft-1</sub>	16.51	85.73	0.347	
	(20,47)	(49.68)	(0,123)	
ΔQ <sub>ft-2</sub>	-9.420	45.11		
	(20.71)	(49,41)		
ΔQ <sub>ft-3</sub>	0.705	-134.3		
	(20.44)	(48.77)		
AQft-4	81.07	176.2		
	(18.95)	(45.20)		
∆e <sub>t-1</sub>	-2.122	35.31	0.	429
	(3.658)	(8.244)	(0.	125)
∆e <sub>t-2</sub>	10.89	-45.92		
	(3.715)	(8.862)		
Δ• <sub>t-3</sub>	-1.391	43.55		
1-3	(3.741)	(8.923)		
4at-4	8.449	-19.32		
	(3,322)	(7.925)		

# 2. Bootstrap Standard Errora, Unrestricted Reduced Form

Independent Veriables	Dependent Variables		
ΔHt	AQt	<b>AQ</b> ft	Δe <sub>t</sub>
ΔH <sub>t-1</sub> 0.505 ( 0.242, 0.659)	-0.127 (-0.602, 0.346)		
ΔQ <sub>ft-1</sub> 16.51 (-24.39, 58.64)	85.73 (~19.71, 189.9)	0.347 ( 0.079, 0.533)	
<sup>ΔQ</sup> ft-2 -9.420 (-56.51, 34.36)	45.11 (-65.58, 158.1)		
ΔQ <sub>ft-3</sub> 0.705 (-42.58, 46.69)	-134.3 (-251.7,-25.22)		
ΔQ <sub>ft-4</sub> 81.07 ( 37.83, 126.8)	176.2 ( 51.66, 266.2)		
Δe <sub>t-1</sub> -2.122 (-10.37, 5.583)	35.31 ( 17.85, 53.05)	0.429 (0.121,0.611)	
Δe <sub>t-2</sub> 10.89 ( 2.649, 18.36)	-45.92 (-63.57,-27.46)		
Δe <sub>t-3</sub> -1.391 (-8.916, 8.187)	43.55 ( 24.51, 61.06)		
Δe <sub>t-4</sub> 8.449 ( 1.091, 15.66)	-19.32 (-36.16,-3.098)		

### Additional Appendix, pA3

#### 3. Impulse response functions

Response to one standard deviation positive cost shock;

Quarter	H	Q	Qf	•		
1	87,9210	99.6381	. 223223	3.41160		
2	126.547	65.0678	.3007 57	4.67636		
3	173.624	36,8416	.327688	5,50525		
4	201.241	13.1484	.337042	5.77526		
5	256.193	-7.43257	,340291	5.89119		
6	300.274	-21.2788	.341420	5.94096		
7	329,103	-29.5583	.341812	5.96233		
8	346,330	-34.4753	.341948	5.97151		
9	356.122	-37,1375	. 34 1995	5.97545		
10	361.517	-38.5791	.342012	5.97714		
11	364,429	-39,3477	.342018	5.97786		
12	365.978	-39.7528	.342020	5.97818		

Response to one standard deviation positive demand shock:

Quarter	E	q	Q£	
1	10.5889	281.794	.890685E-01	-2.15281
2	22,8073	288.924	.120006	-3.07712
. 3	9.26433	297,789	. 130751	-3.47397
4	-1.76412	305,073	.134484	-3.64435
5	-17.0923	311,069	. 135780	-3.71750
6	-29,5368	315,192	.136230	-3.74891
7	-38,0196	317.779	.136387	-3.76240
8	-43.3095	319.314	.136441	-3.76819
9	-46,4347	320.192	.136460	-3.77067
10	-48.2153	320,680	. 136467	-3.77174
11	-49,2041	320.947	.136469	-3.77220
12	-49.7428	321.091	.136470	-3.77240

### 4. Description of Asymptotic Test of $\rm g_{\mbox{\scriptsize HS}}\mbox{=}0\,.$

The likelihood ratio test for  $B_0:g_{\rm HS}=0$  against  $B_A:g_{\rm HS}=.5$  was 2.46, against  $B_A:g_{\rm HS}=1.0$  was 7.72. The asymptotic distribution of this test statistic is unclear. But if  $g_{\rm HS}=0$  is interpreted as the maximum of the likelihood subject to  $g_{\rm HS}\ge0$  (an interpretation that requires a leap of faith, not only because I have experimented with only two positive values, but also because of the shortcut that I took in maximizing the likelihood (see section IIIB)), the discussion in Gourieroux, Bolly and Monfort ("Likelihood Ratio Test, Held Test, and Kuhn-Tucker Test in Linear Models with Inequality Constraints on Regression Parameters," Econometrica 1980, 63-80) suggests that for a test of size .05 one should refer to the .10 value for a  $\chi^2(1)$  distribution. This is 2.72. Thus  $g_{\rm HS}=.5$  appears to the near the upper end of the 95 percent asymptotic confidence interval.

Table I
Tests for Unit Roots

### A. Univariate Tests

	<u>Variable</u>	Lags	t-statistic	p-value
(1)	Ht	0 4	-1.49 -2.47	>.10 >.10
(2)	$Q_{\mathbf{t}}$	0 4	-2.45 -1.25	>.10 >.10
(3)	$Q_{\mathbf{ft}}$	0 4	-0.94 -1.53	>.95 >.10
(4)	e <sub>t</sub>	0 4	-0.82 -1.46	>.95 >.10
(5)	$\Delta H_{t}$	0 4	-4.88 -2.88	<.01 >.10
(6)	$\Delta Q_{\mathbf{t}}$	0 4	-7.44 -2.46	<.01 >.10
(7)	$\Delta Q_{Et}$	0 4	-4.51 -2.84	<.01 >.10
(8)	Δe <sub>t</sub>	0 4	-4.59 -3.18	<.01 >.10

# B. Multivariate Tests, Four Variable System

	Test St	atistic	p-value
(1)	$H_0\colon$ 4 unit roots in $H_t,\ Q_t,\ Q_{ft}$ and $e_t,$ against $H_A\colon$ no unit roots around deterministic trend	53.6	.14
(2)	$H_0\colon$ 4 unit roots in $H_t,\ Q_t,\ Q_{ft}$ and $e_t,$ against $H_A\colon$ no unit roots, no deterministic trend	44.4	.18
(3)	$H_0\colon \ 2$ unit roots in $H_t$ and $Q_t,$ against $H_A\colon$ no unit roots around deterministic trend	4.7	.92
(4)	$H_0\colon \ 2$ unit roots in $H_t$ and $Q_t,$ against $H_A\colon$ no unit roots, no deterministic trend	5.5	.99
(5)	$H_0\colon \ 2$ unit roots in $Q_{\mathtt{ft}}$ and $e_{\mathtt{t}},$ against $H_{\mathtt{A}}\colon$ no unit roots around deterministic trend	15.2	. 39
(6)	$H_0\colon 2$ unit roots in $Q_{\text{ft}}$ and $e_{\text{t}},$ against $H_A\colon$ no unit roots, no deterministic trend	5.1	.90

 $\label{eq:table_II} \textbf{Lag Lengths in } \Delta Y_{\textbf{t}} \ \textbf{Vector Autoregression}$ 

# A. Lags of $\Delta Q_{\mathtt{ft}}$ and $\Delta e_{\mathtt{t}}$ in $\Delta Y_{\mathtt{t}}$ vector autoregression

Row	No. of lags			tested to zero	Degrees of Freedom	x²	p-value	
	$\Delta Q_{\mathtt{ft}}$	$\Delta e_t$	$\Delta Q_{ft}$	$\Delta e_{t}$				
(1)	1	1	1	1	4	1.73	. 786	
(2)	1	1	1		2	0.78	.675	
(3)	1	1		1	2	1.15	. 563	
(4)	4	4	1-4	1-4	16	47,43	.000	
(5)	4	4	2-4	2-4	12	45.92	.000	
(6)	4	4	1	1	4	13.12	.011	
(7)	4	4	1-4		8	25.57	.001	
(8)	4	4	2-4		6	23.95	.001	
(9)	4	4	1		2	2.30	.317	
(10)	4	4		1-4	8	31.34	.000	
(11)	4	4		2-4	6	29.18	.000	
(12)	4	4		1	2	11.43	.003	

# B. Lags of $\Delta H_{t}$ and $\Delta Q_{t}$ in $\Delta Y_{t}$ vector autoregression

Row	No. of lags		Lags t		Degrees of	x <sup>2</sup>	p-value		
	$\Delta H_{t}$	$\Delta Q_{t}$	ΔH <sub>t</sub>	to zero ΔQ <sub>t</sub>	Freedom				
(1)	1	0	1		2	21.24	.000		
(2)	1	1		1	2	2.74	. 253		
(3)	2	0	2		2	1.17	.357		
(4)	2	1	2	- 1	4	3.59	.467		
(5)	4	0	2-4		6	2.44	.875		
(6)	1	4		1-4	8	12.41	.135		
(7)	4	4	2-4	1-4	14	15.20	.367		

### Notes:

- 1. The "no. of lags" in panel A is the variable "n" in equations (1) and (7a).
- 2. In panel A, all equations included a constant and one lag of  $\Delta H_t$ . In panel B, all equations include a constant and four lags of  $\Delta Q_{tt}$  and  $\Delta e_t$ .

## A. Lags of $\Delta Q_{\mathtt{ft}}$ and $e_{\mathtt{t}}$ in $\Delta Q_{\mathtt{ft}}$ autoregression

Row	No. of lags		Lags tested equal to zero	Degrees of Freedom	<i>x</i> <sup>2</sup>	p-value	
	$\Delta Q_{ft}$	$\Delta e_t$	$\Delta Q_{ft}$ $\Delta e_t$				
(1)	1	0	1	1	11.56	.001	
(2)	4	0	1	1	4.94	.026	
(3)	4	0	1-4	4	7.71	.103	
(4)	4	0	2-4	3	0.84	.841	
(5)	1	1	1	1	2.21	.137	
(6)	1	4	1-4	4	5.71	.222	
(7)	4	4	1-4	4	5.24	. 264	

## B. Lags of $\Delta Q_{ft}$ and $e_t$ in $\Delta e_t$ autoregression

Row	No. of lags		Lags tested equal to ze	•	of $\chi^2$	p-value	
	$\Delta Q_{\mathtt{ft}}$	$\Delta e_t$	ΔQ <sub>ft</sub> Δ	e <sub>t</sub>			
(1)	0	1	1	1	8.72	.003	
(2)	0	4	1	1	9.91	.002	
(3)	0	4	1	-4 4	11.52	.021	
(4)	0	4	2	-4 3	1.68	. 642	
(5)	1	1	1	1	0.96	.327	
(6)	4	1	1-4	4	2.40	.663	
(7)	4	4	1-4	4	2.62	. 623	

### C. Lags of $\Delta H_{t}$ and $\Delta Q_{t}$ in $\Delta X_{t}$ vector autoregressionn

Row	No. of lags	Lags tested equal to zer	Degrees of o Freedom	x <sup>2</sup>	p-value		
	$\Delta H_t$ $\Delta Q_t$	$\Delta H_t$ $\Delta C$					
(1)	4 4	1-4 1-	4 16	23.41	.103		
(2)	4 0	1-4	8	18.76	.016		
(3)	0 4	1-	4 8	5.97	. 650		

### Notes:

<sup>1.</sup> The "number of lags in the autoregression" in panels A and B is the variable "p" in equation (7b).

<sup>2.</sup> In all three panels, all equations included constants. In panel C, each equation included one lag of the left hand side variable in addition to the indicated lags of  $\Delta H_t$  and  $\Delta Q_t$ .

Table IV
Unrestricted Reduced Form

Independent Variables/Summary Statistics		Dependent Var		
Didilacio	ΔH <sub>t</sub>	$\Delta Q_{\mathbf{t}}$	$\Delta Q_{\mathbf{ft}}$	$\Delta \mathbf{e_t}$
$\Delta H_{t-1}$	0.505 (0.228,0.661)	-0.128 (-0.855,0.571)		
ΔQ <sub>ft-1</sub>	16.51 (-29.1,57.06)	85.73 (-188.8,125.5)	0.347 (0.079,0.5 <b>3</b> 3)	•
ΔQ <sub>ft-2</sub>	-9.42 (-62.6,29.48)	45.11 (-176.4,139.1)		
ΔQ <sub>ft-3</sub>	0.71 (-47.8,41.60)	-134.30 (-165.6,143.5)		
ΔQ <sub>ft-4</sub>	81.07 (29.0,117.5)	176.15 (-169.3,120.5)		
$\Delta e_{t-1}$	-2.12 (-11.2,5.303)	35.31 (-30.56,18.58)		0.429 (0.121,0.611)
Δe <sub>t-2</sub>	10.89 (1.43,17.64)	-45,92 (-29.35,23.01)		
Δe <sub>t-3</sub>	-1.39 (-9.33,5.45)	43.55 (-27.94,23.84)		
Δe <sub>t-4</sub>	8.45 (-0.41,13.80)	-19.32 (-27.48,23.39)		
Q(21) [p-value)	21.30 [0.44]	18.32 [0.63]	18.67 [0.61]	18.95 [0.59]
R <sup>2</sup>	, 57	, 38	.61	. 18

The reduced form is equation (7). Asymptotic standard errors in parentheses. Constant terms were included in all regressions.

Table V
Restricted Estimates

## A. Reduced form

Independent Variables/Su Statistics	ummary	Dependent Variables ary					
Deactacies	$\Delta H_{\mathbf{t}}$	$\Delta Q_{\mathbf{t}}$	$\Delta Q_{\mathtt{ft}}$	$\Delta e_t$			
$\Delta H_{t-1}$	0.505 (0.228,0.661)	-0.128 (-0.855,0.571)					
$\Delta Q_{\text{ft-1}}$	13.99 (-30.65,57.87)	-24.44 (-103.9,55.89)	0.347 (0.079,0.533)				
$\Delta Q_{\text{ft-2}}$	-14.95 (-65.18,27.68)	-12.84 (-58.58,37.82)					
ΔQ <sub>ft-3</sub>	-4.18 (-55.00,37.77)	-16.96 (-77.71,45.32)					
ΔQ <sub>ft-4</sub>	72.76 (9.01,108.5)	-18.39 (-96.99,56.29)		·			
$\Delta e_{t-1}$	-2.61 (-11.97,4.33)	-4.951 (-20.89,11.23)		0.429 (0.121,0.611)			
$\Delta e_{t-2}$	9.86 (0.66,16.99)	-3.600 (-16.48,9.74)					
Δe <sub>t-3</sub>	-2.13 (-10.62,4.81)	-1.130 (-8.75,8.13)					
Δe <sub>t-4</sub>	6.73 (-3.16,12.59)	-1.702 (-10.09,6.12)					
Q(21) [asymptotic p-value]	20.51 [0.49]	15.81 [0.78]	18.67 [0.61]	18.96 [0.59]			
$\overline{R}^{2}$	.56	28	.12	.18			

Likelihood ratio test of restrictions - 31.99 [bootstrap p-value - .043]

<sup>95</sup> percent confidence interval in parentheses, from bootstrap.

#### B. Structural Parameters

<sup>95</sup> percent confidence intervals in parentheses, from bootstrap. The parameters are related by the normalization  $1=g_{05}+g_{0Q}$ . The individual  $g_{it}{}'s$  and  $g_{ie}{}'s$ , were identified by imposing values for  $\Sigma g_{it}$  and  $\Sigma g_{ie}$  consistent with the long run elasticity of  $S_t$  with respect to both  $\Delta Q_{ft}$  and  $e_t$  being approximately 0.3.

Table VI
Variance Decompositions

 $\Delta Q_{t}$ ΔH. Foreign Foreign Horizon Cost Residual Demand Cost Demand Residual 7.4 58.9 1 33.8 58.6 40.5 (0.79.4)(0.3,91.0) (0.2,97.4)(14.7,99.2) (0.0,37.5) (0.2,65.6) 2 58.4 (0.9,79.4) (0.5,89.1) (0.2,92.2)(16.8,96.8) (0.1,40.4) (0.9,64.5)3 58.0 2.3 37.3 (1.2,79.4) (1.1,88.7) (0.2,90.3) (16.1,94.7) (0.6,41.0) (1.9,57.6) 57.7 2.8 (1.4,79.4) (1.3,88.4) (0.2,89.5) (17.6,92.7) (1.0,40.7) (2.8,57.4)57.3 33.3 61.2 3.5 (1.5,79.4) (1.7,88.0) (0.2,87.9)(15.7,91.1) (1.4,44.8) (3.4,48.6)12 57.3 (1.5,79.4) (1.7,88.0) (0.2,87.8) (15.6,91.0) (1.4,44.9) (3.4,48.6)

<sup>95</sup> percent confidence interval in parentheses, from bootstrap. Additional estimates (95 percent confidence interval in parentheses): h=-0.12 (-1.26,.45);  $(\sigma_c/\sigma_d)$ -0.84 (0.05,1.93); breakdown for  $\Delta Q_{\rm rt}$ , for all horizons: cost=8.8 (0.0,40.7), demand=1.4 (0.0,26.4), foreign residual=89.8 (50.2,99.6); breakdown for  $\Delta e_{\rm t}$ , for all horizons: cost=54.3 (0.7,79.4), demand=21.6 (5.4,89.1), foreign residual=24.3 (2.4,63.1).

Table VII

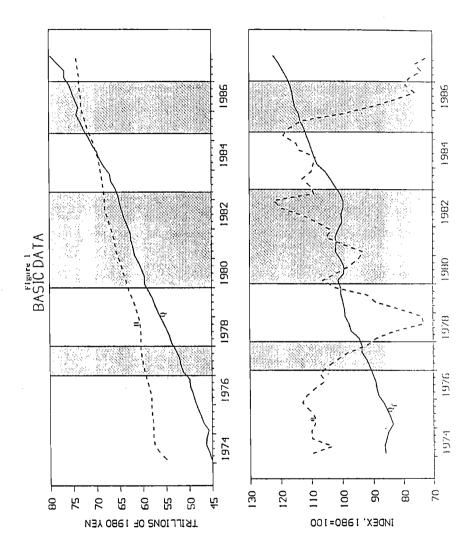
Effects of Alternative Specifications on 8 Quarter Decompositions

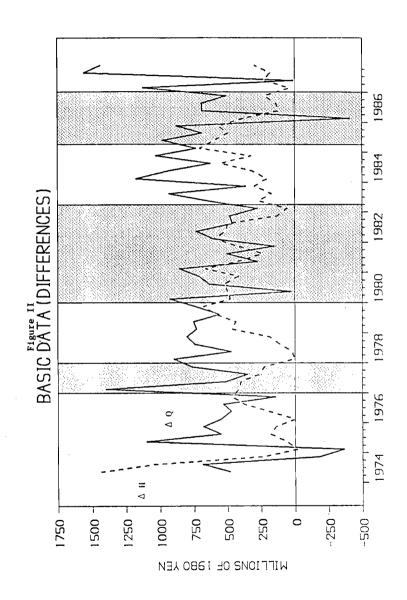
(1)	(2)	(3)	(4)		(5)			(6	)	(	7)			(8)	)
Line	LR El	as. of	St				Vari	anc	e De	compos	it:	lons			
	with	respect	: to		ΔQ			ΔH			ΔQ,			Δе	
	$Q_{\mathbf{f}}$	e <sub>t</sub>	Sas	С	D	X	С	D	X	С	D	х	С	D	Х
(1)	. 30	. 30	o ·	10	58	33	61	4	35	9	1	90	54	22	24
(2)	.15	.30	0	10	57	33	61	3	36	9	3	88	54	23	23
(3)	1.50	. 30	0	10	55	36	61	5	34	9	0	91	54	18	28
(4)	. 30	. 15	0	10	72	18	61	2	37	9	0	91	54	11	34
(5)	.30	1.50	0	10	29	62	61	6	33	9	7	84	54	37	9
(6)	.30	. 30	.5	10	11	82	55	18	27	5	2	93	49	25	26

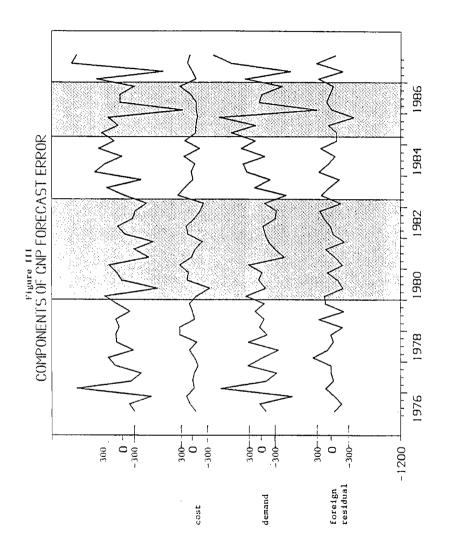
### Notes:

<sup>1.</sup> Columns (2) and (3) report the approximate long run elasticities of  $S_t$  with respect to  $Q_{ft}$  and  $e_t$  that were imposed in the estimation. In columns (5) to (8), °C, ° °D° and °X° denote the percentage of variance due to costs, demand and the foreign residual. Totals may not be 100 due to rounding.

2. Line (1) repeats for convenience the entries from Table VI.







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