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MECHANISM REFORM:  
AN APPLICATION TO CHILD WELFARE

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Mechanism Reform: An Application to Child Welfare

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## ABSTRACT

The design of mechanisms for allocating tasks among agents is a central question in economics, with applications across various high-stakes settings. In many of these market-design problems, new mechanisms are introduced to reform existing assignment systems. Unlike mechanisms developed in isolation, the presence of a status-quo mechanism imposes additional political and institutional constraints for the designer. We study this problem in the context of reforming the rotational assignment mechanism used to allocate Child Protective Services investigators to reported cases of child maltreatment. Investigators make the consequential decision of whether to place children in foster care when their safety at home is in question. Given concerns about investigator burnout and turnover, a key constraint on the new mechanism is ensuring that no investigator is made worse off compared to the status quo. We develop a design framework built on two sets of results: (i) an identification strategy that leverages the status-quo rotational assignment to estimate investigator performance, and (ii) mechanism-design results that enable us to elicit investigators' preferences and allocate cases to maximize the welfare of children and families without making any investigator worse off. Our main technical contribution is a novel solution to a class of dynamic combinatorial allocation problems with type-dependent participation constraints. In a simulation, we show that this mechanism could reduce the number of investigators' false positives (children placed in foster care who would have been safe in their homes) by 11% while also decreasing false negatives (children left at home who are subsequently maltreated) and overall placements. A naive approach that ignores investigator heterogeneity in preferences over case types would generate substantial welfare losses for investigators, with potential adverse effects on investigator turnover.

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# I Introduction

The design of mechanisms to allocate tasks among agents is a fundamental question in economics. These types of mechanisms arise in a wide range of high-stakes settings. Examples include the assignment of judges to cases, doctors to patients, and teachers to students. For a market designer interested in reforming such institutions, the presence of a status-quo system presents both opportunities and challenges, relative to the task of designing a mechanism in isolation. On the one hand, the designer may be able to leverage data generated by the existing mechanism, in addition to private information elicited from agents, as part of the design. On the other hand, the existence of the status-quo mechanism may impose political and institutional constraints on the design process. For example, agents may resist the reform if they anticipate being made worse off, and legal “hold harmless” clauses, which prevent the reform from making any agent worse off relative the status quo, may be in place (Dinerstein and Smith, 2021). This raises a question: how can a designer leverage the data generated by the current institution while also respecting the constraints that it imposes on the alternative mechanism? We call this a problem of *mechanism reform*.

We study mechanism reform in the context of the U.S. child protective services (CPS) system. CPS investigators play a crucial role in preventing child maltreatment through the investigation of reported cases of abuse and neglect. At a high level, the system operates as follows: Cases are initiated through calls to a state-level hotline. After initial screening, cases that require further investigation are allocated to a regional office based on the child’s location. The case is then promptly assigned to one of several investigators through a rotational system: a new case gets assigned to the investigator at the top of the queue, and that investigator moves to the end of the queue. The investigator probes the allegations and determines whether the child should be placed in foster care. Under CPS guidelines, this decision should be based on the assessed probability that the child will experience subsequent maltreatment if left in the home.

Contact with CPS is surprisingly common in the U.S.: 37% of children are the subject of a maltreatment investigation by age 18 and 5% spend time in foster care (Wildeman and Emanuel, 2014; Kim et al., 2017). Moreover, foster care placement is one of the most far-reaching government interventions. A growing literature leveraging the rotational assignment of investigators for identification has shown that placement has large effects on children’s later-in-life outcomes including criminal justice contact and earnings (see Bald et al. (2022b) for a review).

The focus of this paper is on the investigator assignment mechanism itself. We show below

that the current system, while practical, ignores potentially valuable information: data produced by the rotational system allow us to estimate investigators’ performance on cases with different observable characteristics. We therefore ask: how can this information be leveraged to improve the current system of assigning investigators to cases? The challenge comes from the fact that handling cases is costly for investigators. We wish to ensure, for reasons detailed below, that no investigators are made worse off relative to the status-quo mechanism. This creates a non-trivial agency problem since investigators’ preferences over caseloads are private information and unobservable to the designer.

The backbone of our mechanism reform approach consists of two sets of results: identification results which allow us to estimate investigator performance (the “output” side of the problem) and mechanism-design results allowing us to elicit investigators’ preferences and efficiently allocate cases without making any investigator worse off (the “input” side of the problem). We describe these two contributions in turn.<sup>1</sup>

The output side in this context concerns the objective function in the mechanism-design problem. Social preferences over assignments admit a utilitarian representation given by the sum of expected child and family welfare in each case, which is in turn a function of investigators’ performance on cases as measured by their prediction mistakes (e.g., not placing a child in foster care who would experience subsequent maltreatment in their home). Identifying investigators’ performance, however, is complicated by the selective observability of subsequent maltreatment: among children placed in foster care, we do not observe whether they would have experienced subsequent maltreatment in the home. Nonetheless, we provide novel identification results showing that the *relative* performance of any two investigators is identified when cases are quasi-randomly assigned. These relative performance parameters are sufficient to identify social preferences over assignments, and so the data are sufficient to deal with the output side of problem.

A fundamental aspect of this study is the recognition that the mechanism-design problem does not exist in a vacuum; any attempt to replace the rotational system must take into account the political and institutional constraints that the current system presents. The input side of the problem deals with these constraints. Among CPS policymakers, there is significant concern that reforms could negatively impact investigators. Handling cases is costly—requiring time, energy, and imposing emotional and psychological burdens—and these costs vary across cases and investigators. Thus, when reassigning cases based on

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<sup>1</sup>Both sets of results may be of broader interest. The mechanism-design results of Section III apply more generally to problems of allocating agents to tasks, which may or may not be decision problems as in the current context. The identification results, as discussed in Section IV, can be used to study a number of questions related to decision-maker performance and comparative advantage in other settings.

their characteristics, it is essential to consider the potential effects on investigator welfare. Overburdened investigators are more likely to quit, exacerbating an already strained system. CPS agencies have long grappled with high staff turnover and shortages, a challenge that has intensified in recent years (Casey Family Programs, 2023). High turnover imposes substantial costs on agencies, which must allocate considerable resources to recruit and train new staff (Edwards and Wildeman, 2018) and can trigger perverse general equilibrium effects (e.g., as some investigators leave, the remaining ones are burdened with increased caseloads). Moreover, qualitative research shows that heavy workloads, defined as disproportionate numbers of complex cases, are associated with worker burnout and turnover (Griffiths et al., 2017); we provide empirical evidence below that supports these findings.

In response to these considerations, we impose the *status-quo constraint* that no investigator be made worse off under the new mechanism relative to the current rotational system. In the language of mechanism design, the problem we face is one of dynamic combinatorial allocation with a type-dependent participation constraint and without transfers, where an investigator’s type represents their privately-observed preference over bundles of cases with different observable characteristics. This problem features several well-known technical challenges. To gain tractability, we divide cases into two categories, “high” and “low,” and restrict attention to assignment mechanisms that are random conditional on case type. Even under this restriction, the optimal mechanism has not been identified in the literature. Our primary technical contribution is a solution to this mechanism-design problem.

We first solve a version of this problem which is relaxed along two dimensions. The first relaxation is to a static problem, in which we have a fixed set of cases to allocate among the investigators. The second is that we require only that each case be assigned in expectation (where the expectation is taken over the profile of investigator types), rather than ex-post, i.e., conditional on every realized type profile. We refer to this relaxed version as the Large-Market Static (LMS) problem. The bulk of our work concerns the characterization of the optimal mechanism in the LMS problem (Theorem 1 and Theorem 2). The solution takes an intuitive and surprisingly simple form. In the indirect implementation of the mechanism, the designer first endows each investigator with the assignment that they would have received under the status quo of rotational allocation. Investigator  $j$  is then presented with two “exchange rates”  $p_j^1 < p_j^2$ . Each investigator has the option of retaining their status-quo assignment. Alternatively, investigator  $j$  can trade their low-type cases for high-type cases at the rate of  $p_j^1$  low-type cases for every high-type case, or they can trade their high-type cases for low-type cases at a rate of  $p_j^2$  low-type cases per high-type case. The fact that investigators have input into their assignment ensures that the mechanism is responsive to

their preferences. Since they can always opt to retain the status quo we guarantee that they are not made worse off. The two-part personalized pricing scheme is surprisingly all the flexibility that is needed to steer investigators towards the optimal assignment. The prices assigned to each investigator are derived from investigators’ performance measures and the distribution of investigators’ preferences.<sup>2</sup>

We then take the optimal mechanism for the LMS problem and convert it into an approximately optimal mechanism for the applied problem of interest. This is accomplished in two steps. First, we reimpose the constraint that every case be assigned ex-post. This defines what we call the Small-Market Static (SMS) problem. We show how to modify our mechanism from the LMS problem to approximately solve the SMS problem (Proposition 1). We then convert this mechanism into one that works in the dynamic setting, which we refer to as the Small-Market Dynamic (SMD) problem (Proposition 2). This gives us a mechanism which can be applied in practice. It is approximately optimal and strategy-proof, where the approximation improves in the number of investigators and the time horizon.

We also address the concern that investigators may have incentives to degrade their performance on certain cases in order to receive a more favorable assignment. Under the alternative mechanism, the scope for such manipulation is limited: at least locally, investigators have incentives to perform well on the cases to which they are assigned (Theorem 3). It turns out that this property of the mechanism is also intimately related to the perceived fairness of the mechanism, in that investigators who receive more favorable assignments are precisely those whose performance is higher. Formally, our mechanism possesses an *envy-freeness* property that can help justify to investigators why their caseloads are no longer identical.

To quantify the welfare gains of the alternative mechanism, we use an administrative dataset from Michigan containing the universe of child maltreatment investigations in the state from 2008 to 2016. The data include worker assignments, case and child attributes, and the outcome of each investigation: whether the child was placed in foster care and, if not, whether the child experienced a subsequent maltreatment investigation in the home. Our analysis sample consists of 322,758 investigations involving 261,021 children assigned to 908 unique investigators; 3.2% of these investigations result in foster care placement.

We classify cases into high- and low-risk of future maltreatment in the home using a machine learning algorithm and a rich set of case and child characteristics. Leveraging the status-quo,

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<sup>2</sup>In practice, we do not suggest that the mechanism should actually be implemented by setting up a market in which agents trade cases. To bring the mechanism to the field, we envision the direct implementation of the mechanism, whereby agents simply report their preferences and those reports are combined with investigator performance measures to efficiently allocate cases. See Section VII for further discussion of implementation.

as-if random assignment of investigators to cases, we demonstrate how to non-parametrically identify investigators' relative performance parameters. Our estimation strategy accounts for the fact that investigator assignment is quasi-random only within local CPS offices, and we use a split-sample strategy to mitigate over-fitting concerns by randomly dividing cases into a "training" set (50%) and an "evaluation" set (50%). That is, estimates of investigator performance in the training set are used to develop the assignment mechanism, while the evaluation set is used to simulate the welfare gains from this assignment.

We begin by highlighting two empirical facts that motivate the use of the alternative mechanism in this setting. First, we present evidence of initial misallocation by documenting considerable variation in investigator comparative advantage in high-risk cases within offices. Second, we provide novel empirical evidence that high-risk cases are significantly more costly to investigators. Specifically, we leverage the fact that, although the composition of caseloads in expectation is equal across investigators within an office due to the status-quo rotational assignment, in practice there are time periods in which some investigators receive larger numbers of high- or low-risk cases by random chance. Using this variation, we show that a one standard deviation increase in the mean predicted risk of an investigator's caseload increases turnover risk by nearly 150%.

We then show through a policy simulation that assigning investigators to cases according to the alternative mechanism could lower investigators' false positives (children placed in foster care who would have been safe in their homes) by 11%, false negatives (children left at home who are subsequently maltreated) by 1%, and overall placements by 2%. Importantly, the mechanism involves reallocating only existing resources: we impose travel constraints by re-assigning investigators only within offices, and we ensure that no investigators are made worse off. In fact, we show that the mechanism improves welfare relative to the status quo by at least 10% for 12% of investigators in our sample.

Finally, we demonstrate the importance of considering heterogeneity in investigator preferences over case types. Ignoring investigator preferences, the optimal mechanism would simply allocate high-risk cases to investigators with a comparative advantage in these cases without compensating them for the additional burden. We show that such a mechanism reduces investigator welfare by at least 10% for 22% of investigators relative to a counterfactual that splits cases equally within counties. The investigators with the greatest welfare losses are those with a comparative advantage in high-risk cases. Thus, failure to consider preferences results in large welfare losses for investigators, which could in turn harm recruitment and increase turnover rates in a system already suffering from staff shortages.

**Related literature:** This study’s primary contribution is a mechanism reform framework which can be applied in a wide range of task allocation problems where (i) agents’ performance can be estimated, (ii) the designer seeks to reform an existing assignment mechanism to optimize some aggregate performance measure, and (iii) the designer aims to ensure that no agent is made worse off compared to the status-quo mechanism. Although we recognize that the political constraint of ensuring no agent is made worse off may not apply universally, it is likely relevant in many contexts. This is especially true in public sector settings like CPS, where high turnover and staff shortages make additional turnover infeasible. The constraint may also bind in environments with hold harmless clauses or union contracts that explicitly prevent agents from being made worse off compared to the status quo.

In developing the framework, we contribute to several related literatures within economics. First and foremost, we contribute to the large market-design literature which combines theory and empirics (see [Agarwal and Budish \(2021\)](#) for a review). Like the current study, some papers in this literature exploit randomization inherent in the status-quo system to estimate causal parameters (e.g., [Abdulkadiroğlu et al. \(2017\)](#)). Beyond studying a novel setting in this literature—the assignment of CPS investigators to cases—we develop a new solution to a broad class of dynamic combinatorial allocation problems with type-dependent participation constraints, in which the designer seeks to maximize a social objective. This problem is related to several strands of the theoretical mechanism design literature.

Consider first the static versions of the problem (LMS/SMS). Broadly, these are problems of organizational economics in which tasks are allocated to agents whose cost for performing the task is unknown ([Spence, 1973](#); [Holmstrom and Milgrom, 1987](#); [Grossman and Hart, 1983](#); [Holmstrom, 1989](#); [Baker, Gibbons and Murphy, 2001](#)). Unlike the bulk of this literature, agents’ private information matters not because we hope to influence their effort levels or minimize total input cost, but because we need to guarantee that no investigator is made worse off relative to the status quo.

In the mechanism-design problem, the status-quo constraint is equivalent to a type-dependent participation constraint, which makes this a problem of countervailing incentives ([Lewis and Sappington, 1989](#); [Maggi and Rodriguez-Clare, 1995](#); [Jullien, 2000](#); [Dworczak and Muir, 2023](#)). Our solution uses an ironing approach similar to that in [Dworczak and Muir \(2023\)](#). However, the multi-item, multi-agent allocation problem that we study here has not been addressed in this literature and requires the development of new techniques (most importantly the two-step approach to solving the LMS problem in [Section III.B](#)). This work also relates to the growing literature on mechanism design with generalized social objectives (e.g., [Dworczak, Kominers and Akbarpour \(2021\)](#) and [Akbarpour et al. \(2024\)](#)).



Within the literature on combinatorial allocation problems, in which indivisible objects must be assigned to agents with unknown preferences, the natural benchmark is the class of market-type mechanisms. Seminal contributions include [Varian \(1973\)](#) and [Hylland and Zeckhauser \(1979\)](#). We contribute to a recent literature building on these insights to design real-world mechanisms (e.g., [Budish \(2011\)](#); [Prendergast \(2022\)](#); [Nguyen, Teytelboym and Vardi \(2023\)](#)). While this literature largely focuses on identifying mechanisms with various desirable properties, usually including a notion of Pareto efficiency or fairness among agents, the current study is concerned with maximizing a social objective; the welfare of the agents (investigators) enters only as a constraint.<sup>3</sup> We show that this gives rise to non-linear, personalized exchange rates in the optimal mechanism.

The problem that we ultimately address (SMD) is inherently dynamic, in that cases must be assigned as they arrive. As with the static problem, we differ from the literature on dynamic combinatorial allocation ([Combe, Nora and Tercieux, 2021](#); [Nguyen, Teytelboym and Vardi, 2023](#)) and matching ([Karp, Vazirani and Vazirani, 1990](#); [Mehta et al., 2007](#); [Aggarwal et al., 2011](#); [Baccara, Lee and Yariv, 2020](#)) in both the constraints that we face and the objective.

The empirical application contributes to the literature examining the efficacy of CPS, a widespread and high-stakes system. Following seminal work in [Doyle \(2007, 2008\)](#), most studies in this literature leverage the status-quo, rotational assignment mechanism to estimate the causal effects of foster care on children’s and parents’ outcomes ([Grimon, 2020](#); [Bald et al., 2022a,b](#); [Baron and Gross, 2022](#); [Helénsdotter, 2024](#)).<sup>4</sup> Our findings highlight the potential for alternative investigator assignment mechanisms to reduce child maltreatment rates and unnecessary foster care placements—both of which have been shown to negatively impact children’s long-term outcomes—even while satisfying a rigid political constraint that ensures no investigators are made worse off. Moreover, our framework for measuring the performance of investigators could be used to examine other topics in the CPS context; e.g., questions related to the recruitment, retention, and training of investigators.

Finally, this paper is related to a literature in personnel and labor economics examining ways to improve the performance of the public sector, where common tools to increase

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<sup>3</sup>Classical market-type mechanisms belong to what [Budish \(2012\)](#) calls the “good-properties” approach of identifying mechanisms with various desirable properties (as do Deferred Acceptance and Top Trading Cycles mechanisms). This contrasts with the mechanism-design approach, which we adopt here, of maximizing an objective subject to constraints. For instance, [Combe, Tercieux and Terrier \(2022\)](#) adopt a good-properties approach in a two-sided matching context to study the assignment of teachers to schools. As [Budish \(2012\)](#) notes, however, the distinction between good-properties and mechanism-design approaches is not necessarily sharp. For example, [Abdulkadiroğlu and Grigoryan \(2023\)](#) study how to translate a designer’s general distributional preferences into “good properties.”

<sup>4</sup>A related literature explores the impact of algorithmic decision tools within CPS ([Fitzpatrick, Sadowski and Wildeman, 2022](#); [Grimon and Mills, 2022](#); [Rittenhouse, Putnam-Hornstein and Vaithianathan, 2022](#)).

performance such as performance pay and promotion incentives are typically unavailable. Similar to the current paper, this literature has studied the implications of mechanisms for allocating public-sector workers across tasks, teams, and employers. [Bates et al. \(2023\)](#), [Biasi, Fu and Stromme \(2021\)](#), and [Laverde et al. \(2023\)](#), for example, examine the allocation of teachers to schools in two-sided teacher labor markets. [Bergeron et al. \(2024\)](#) study the optimal assignment of property tax collectors to teams and neighborhoods. [Ba et al. \(2022\)](#) examine the implications of alternative mechanisms used to assign police officers to Chicago districts. As in many of these studies, we allow for heterogeneous agent preferences. What distinguishes our setting from much of this literature is that the status-quo random assignment makes it difficult to estimate investigators’ preferences over cases from data, as we do not observe investigators’ choices over cases. Instead, our mechanism-design approach offers an alternative method for assigning cases to decision-makers in contexts where structural estimation of preferences may not be tractable: by directly eliciting preferences from investigators and using this information to guide assignments.

The remainder of the paper is organized as follows. In [Section II](#), we introduce the theoretical framework. [Section III](#) contains the central mechanism-design analysis, dealing with the input side of the problem. In [Section IV](#), we prove the identification results which are needed for the output side. [Section V](#) discusses the data sources and estimation strategy. [Section VI](#) brings the mechanism to data and demonstrates the potential welfare gains. [Section VII](#) concludes, and [Appendix A](#) contains additional results and discussion.

## II Framework

We first clarify the assignment problem in a stylized model and then turn to the complications which need to be addressed to move towards a real-world mechanism.

### II.A A stylized model

Consider a given set of cases  $\mathcal{I} = \{1, \dots, I\}$ , indexed by  $i$ , each of which must be assigned to an investigator from a set  $\mathcal{J} = \{1, \dots, J\}$ , indexed by  $j$ . Suppose that the designer’s objective is to minimize social cost,  $C$ , given by

$$C(Z) = \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z_{ij} c(i, j)$$

for some known function  $c : \mathcal{I} \times \mathcal{J} \rightarrow \mathbb{R}$  that represents the expected social cost of assigning case  $i$  to investigator  $j$ , and where  $Z_{ij} = 1$  indicates that case  $i$  is assigned to investigator  $j$  under assignment  $Z$ . We would like to use this information about investigator performance in different cases to better match cases and investigators. However, simply assigning each

case  $i$  to the investigator with the lowest  $c(i, j)$  is not realistic, as it could result in severely lopsided assignments. Some consideration for investigators' workload is needed. Assume that each case  $i$  comes with a “price”  $p(i)$ , which in this stylized model is symmetric across investigators and known to the designer. Then, the private cost to  $j$  from assignment  $Z$  is  $\sum_{i \in \mathcal{I}} Z_{ij} p(i)$ . Let  $Z^\bullet$  be some status-quo assignment; e.g., the output of the rotational assignment mechanism. A natural benchmark for the set of admissible allocations are those which make no investigators worse off relative to the status quo—i.e., the set of  $Z$  such that:

$$\sum_{i \in \mathcal{I}} Z_{ij} p(i) \leq \sum_{i \in \mathcal{I}} Z_{ij}^\bullet p(i) \quad \forall j \in \mathcal{J}.$$

Assume that cases are divided into two types, call them  $h$  (high) and  $l$  (low). Let  $I^h$  and  $I^l$  be the set of high- and low-type cases, respectively, and let  $n_j^h, n_j^l$  be the number of high- and low-type cases assigned to  $j$  under the status quo. We restrict attention to assignment mechanisms which are measurable with respect to case type. That is, mechanisms that specify only how many cases of each type go to each investigator and are random conditional on case type. Then, in this stylized model, the designer solves the linear program:

$$\begin{aligned} \min_{(\hat{n}_j^h, \hat{n}_j^l)_{j \in \mathcal{J}}} \sum_{j \in \mathcal{J}} \hat{n}_j^h c^h(j) + \hat{n}_j^l c^l(j) \quad s.t. \quad & \hat{n}_j^k \geq 0 \quad \forall j \in \mathcal{J}, \quad k \in \{h, l\} \\ & p \hat{n}_j^h + \hat{n}_j^l \leq p n_j^h + n_j^l \quad \forall j \in \mathcal{J} \\ & \sum_{j \in \mathcal{J}} \hat{n}_j^k \geq |I^k| \quad \text{for } k \in \{h, l\}. \end{aligned} \quad (\text{M2})$$

where  $c^k(j) = \hat{\mathbb{E}}[c(i, j) | i \in I^k]$ ,  $p = \frac{\hat{\mathbb{E}}[p(i) | i \in I^h]}{\hat{\mathbb{E}}[p(i) | i \in I^l]}$ , and  $\hat{\mathbb{E}}$  denotes the empirical expectation.<sup>5</sup> Define the *price-weighted relative advantage* of  $j$  to be:  $\delta_j(p) = p c^l(j) - c^h(j)$ . The larger is  $\delta_j(p)$ , the better  $j$  is at handling high- relative to low-type cases. Then, it is easy to see that optimal assignment in the stylized model takes a simple form: assign  $n_j^h + \frac{1}{p} n_j^l$  high-type cases to investigators with high  $\delta_j(p)$ , and  $p n_j^h + n_j^l$  low-type cases to those with low  $\delta_j(p)$  (with potentially one intermediate investigator who receives some cases of each type).

## II.B Towards a real-world mechanism

The stylized model above imposed two crucial simplifications. First, it assumed that social preferences over assignments were observable, i.e., that the parameters  $c^h(j)$  and  $c^l(j)$  were

<sup>5</sup>If  $p$  is an integer, the Birkhoff-von Neumann theorem implies that the extreme points of the set of feasible allocations are integral; i.e., they describe a deterministic assignment of cases to investigators, and so there is a solution to the linear program that is also integral. If  $p$  is not an integer, then the solution may require randomization (where we allow the investigators' cost constraints to hold in expectation). Since the stylized model is meant for illustration, we do not delve into these details here.

known to the designer. Second, in the stylized model each case  $i$  imposed the same burden,  $p(i)$ , on all investigators, and this parameter was observed by the designer. To obtain a mechanism that could be brought to the field, we next remove both assumptions.<sup>6</sup>

### II.B.1 The “output” side: defining social preferences

Let  $Y_i^*$  be a latent variable equal to 1 if the child in case  $i$  would experience subsequent maltreatment if not placed in foster care (i.e., if left in the home), and 0 otherwise. Let  $D_{ij}$  be the random variable equal to 1 if investigator  $j$  would recommend foster care in case  $i$ , and 0 otherwise. There are four potential outcomes if case  $i$  were assigned to investigator  $j$ : true positives ( $D_{ij} = 1, Y_i^* = 1$ ); false positives ( $D_{ij} = 1, Y_i^* = 0$ ); true negatives ( $D_{ij} = 0, Y_i^* = 0$ ); and false negatives ( $D_{ij} = 0, Y_i^* = 1$ ). The joint distribution of investigator  $j$ 's decision and case  $i$ 's outcome is described by  $(FN_{ij}, FP_{ij}, TN_{ij}, TP_{ij})$ , where  $TP_{ij} = Pr(\{Y_i^* = 1, D_{ij} = 1\})$ , and similarly for the other outcomes. This is a well-known problem of statistical classification.<sup>7</sup>

The joint distribution over an investigator's decision and a case's outcome is the product of a number of factors, including the investigator's own preferences over outcomes, the signals they observe about  $Y_i^*$ , and their ability to process this information. We make no attempt to distinguish between these different factors since, as clarified below, what matters for evaluating a mechanism is just the joint distribution that these factors ultimately produce. Similarly, we will talk about measuring an individual investigator's *performance* in terms of outcomes, without attempting to separate whether this performance is produced, for example, by the investigator's information or their preferences.

To characterize social preferences over the set of assignments, denoted by  $\mathcal{Z}$ , we make three common assumptions generally believed to have normative appeal: *(i) Expected utility*. Social preferences over the uncertain outcomes of an individual case have an expected utility (EU) representation; *(ii) Utilitarianism*. Social preferences over the entire set of outcomes satisfy the axioms of [Harsanyi \(1955\)](#) with respect to the preferences over the outcomes of individual cases; *(iii) Symmetry*. Society is indifferent between switching the outcomes of cases  $i$  and  $i'$ , holding all other outcomes fixed.

It is well known that under these assumptions, we can represent the social preferences over

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<sup>6</sup>The stylized model is also static, whereas in reality assignments need to be made dynamically (online). We address this dimension in Section [III.E](#).

<sup>7</sup>We have assumed that the latent variable of interest,  $Y_i^*$ , is binary, and we maintain this assumption throughout. However, this assumption is innocuous. Suppose  $Y_i^*$  takes values in some finite set  $\mathcal{X}$ . For  $X \in \mathcal{X}$  define  $PX_{ij} = Pr(\{Y_i^* = x, D_{ij} = 1\})$  and  $NX_{ij} = Pr(\{Y_i^* = x, D_{ij} = 0\})$ . A version of the identification lemma (Lemma [1](#) below) continues to hold, so we can still identify social preferences (see Appendix [D](#)). Once social preferences are identified, the mechanism-design exercise is unchanged.

assignments with a utilitarian aggregation of the expected utility from each case. That is, social preferences are represented by minimization of the social cost

$$C(Z) := \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z_{ij} \underbrace{(\text{FN}_{ij} \cdot c_{FN} + \text{TN}_{ij} \cdot c_{TN} + \text{FP}_{ij} \cdot c_{FP} + \text{TP}_{ij} \cdot c_{TP})}_{c(i,j)}$$

for some parameters  $c_{FN}, c_{TN}, c_{FP}, c_{TP}$ . Without loss of generality, normalize  $c_{TN}$  to zero.<sup>8</sup>

The parameters  $c_{FN}, c_{FP}, c_{TP}$  represent the preferences of society over the uncertain outcomes of a given case. Ultimately, these parameters must be chosen by policymakers, and are an input into the mechanism-design exercise. We therefore treat  $c_{FN}, c_{FP}, c_{TP}$  as known for the purposes of designing the mechanism.<sup>9</sup> On the other hand, the parameters  $\text{FN}_{ij}, \text{FP}_{ij}$ , and  $\text{TP}_{ij}$  characterize the joint distribution of investigator decisions and outcomes, and are not directly observed. These parameters are needed to transform the (known) social preferences over the outcomes of each case into social preferences over the entire matrix of *assignments* of cases to investigators, and must be estimated using data on cases and investigators.

The expectations of the cost parameters  $c(i, j)$  defining  $C$  cannot be non-parametrically identified. This is because the rates of false positives and true positives are fundamentally unobservable. However, we show in Section IV that under the quasi-random assignment of investigators to cases, the data are sufficient to identify  $\mathbb{E}[c(i, j) - c(i, j') | i \in I]$  for any  $I \subset \mathcal{I}$  such that both  $j$  and  $j'$  receive cases in  $I$  with positive probability.<sup>10</sup> This is sufficient to identify social preferences over the class of assignment mechanisms that we consider, and so for the purposes of designing the mechanism we can proceed as if  $c(i, j)$  is observed.

### II.B.2 The “input side”: investigators’ preferences

The input side of the problem concerns the fact that handling cases imposes a burden on investigators. Importantly, not all cases impose the same burden, and investigators may differ in their preferences over cases. To model the input side, we assume that each case  $i$  comes with a price,  $p_j(i)$ , for investigator  $j$ . Given an assignment  $Z$ , the cost of investigator  $j$ ’s caseload is  $\sum_{i \in \mathcal{I}} Z_{ij} p_j(i)$ . The cost of  $j$ ’s caseload represents their preferences over assignments. Note that while in reality cases are assigned over time, we treat preferences as static. That is, investigators care only about their total caseload over the specified time

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<sup>8</sup>This means that the parameter  $c_{FN}$  should be interpreted as the difference in cost between a true negative and a false negative, and similarly for  $c_{FP}$  and  $c_{TP}$ . If one assumes a true negative is the best possible outcome, then we should have  $c_{FN}, c_{FP}, c_{TP} \geq 0$ ; but we do not impose this restriction.

<sup>9</sup>In the empirical application below, we show robustness to a range of values for these parameters.

<sup>10</sup>Formally, we identify each case with a set of observable characteristics, so  $I \subset \mathcal{I}$  refers to a subset of characteristics, and we treat  $c(i, j)$  as a random variable.

horizon. We discuss this assumption in more detail in Section III.E.<sup>11</sup>

We impose on our mechanism the constraint that no investigator be made worse off relative to the status-quo assignment. This constraint implies that the mechanism is revenue neutral, has no negative impact on recruitment and turnover, and should be politically feasible.<sup>12</sup> In terms of the empirical exercise, imposing this constraint allows us to show that data on investigator performance can be used to improve outcomes for children and families using only existing resources. The difficulty is that investigators’ preferences over caseloads are fundamentally unobservable. This is certainly true given the available data, in which cases are randomly assigned. However, even with richer data it would be challenging to identify investigators’ preferences if these differ across investigators and cases. We see no grounds on which to rule out such heterogeneity ex-ante, and doing so incorrectly could lead to a mechanism which makes investigators worse off. We therefore design a mechanism which elicits information about preferences directly from investigators.

### III A mechanism-design approach to case allocation

The mechanism-design problem that we face can be described as one of dynamic combinatorial allocation with type-dependent participation constraints and no transfers.<sup>13</sup> The problem poses a number of difficulties that are well-known to be technically challenging. To address these, we solve three different versions of the problem, which lead us sequentially towards a practical mechanism to bring to the field.

**Large Market, Static (LMS).** We first study a static version of the assignment problem, in which the goal is to allocate a fixed set of cases among the investigators, and assume that there is a continuum of investigators.<sup>14</sup> In this setting, we derive a simple characterization

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<sup>11</sup>We also maintain throughout the linear specification for the cost of an investigator’s caseload. In other words, we assume constant marginal production costs. We find this restriction palatable, especially in light of the fact that the problem is dynamic: an investigator’s caseload consists of cases assigned at different points in time. Indeed, if each case were resolved before the next one began, to assume constant marginal costs would just be to assume that payoffs are separable across periods. While there are certainly valid critiques of time separability, it is a standard assumption on preferences in dynamic settings. In reality, cases for a given investigator may overlap, so constant marginal costs is not precisely equivalent to time separability in our setting. For further discussion, see Section III.E.

<sup>12</sup>An alternative would be to study the “profit maximization” problem: given a weight on investigator welfare relative to social welfare on the output side, maximize the sum of social welfare and investigator costs. This approach (or the dual of minimizing cost subject to a social welfare constraint) may be suitable in some task-allocation settings. However, here this would require the policymaker to take a stand on the relative weights of outcomes for children and burdens for investigators; a difficult, not to mention politically fraught, exercise. Our approach, in addition to the benefits already discussed, avoids such comparisons.

<sup>13</sup>The results of this section are not limited to the assignment of investigators to cases; they apply more broadly to any task-allocation problem with these features.

<sup>14</sup>The latter assumption is equivalent to relaxing the problem so that every case must be assigned to some investigator ex-ante (taking expectations over investigator types) rather than ex-post (for every realized type

of the optimal mechanism. The problem and solution are novel in the mechanism-design literature, and may be of independent interest.

**Small Market, Static (SMS).** We then take the solution to the LMS problem and convert it into a mechanism which satisfies the ex-post feasibility constraint in the small market with a finite set of investigators. The mechanism remains incentive compatible and respects the status-quo constraint for each investigator. It is also approximately optimal, where the approximation is improving in the number of investigators and decreasing in the uncertainty about each agent’s type.<sup>15</sup>

**Small Market, Dynamic (SMD).** Finally, we convert our mechanism for the SMS problem into one which accounts for the fact that cases arrive over time, and must be assigned as they come. In going from the static to the dynamic setting we lose exact incentive compatibility and respect for the status quo. These properties are obtained only approximately, where here the approximation improves as the time horizon grows. We validate in the empirical application that the approximation is close.

Our primary technical contribution comes from the design of the mechanism for the LMS problem, with the extensions to the SMS and SMD problems building upon this solution. A natural question is why, given that these extensions entail approximation, we do not simply solve the SMD problem directly. There are two reasons for this, discussed in greater detail in Section III.D. First, from the LMS problem we obtain a simple characterization of the optimal mechanism which can be easily explained to agents and implemented in practice. Second, both the SMD and SMS problems involve significant and well-known open technical challenges which, while interesting, are beyond the scope of the current paper to resolve. Before presenting the full mechanism-design analysis, we quickly preview the solution.

### III.A Solution preview

We focus primarily on mechanisms which divide the set of cases into two types, labeled “high” and “low,” and are random conditional on case type. This is a restriction on the mechanism, not on the environment; cases may have arbitrarily many observable characteristics, and there may be many ways to define the two categories of cases. Our approach does not assume that cases of the same type are identical from either the principal’s or the agents’

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profile).

<sup>15</sup>In the LMS and SMS problems we ignore integer constraints and allow for fractional assignments of cases. We could always induce a given fractional assignment in expectation by randomizing the assignment of cases. We do not even need to appeal to the Birkhoff-von Neumann theorem to show this, since the only hard constraint on the ex-post assignment is that each case be allocated to someone. If investigators are risk neutral, then the IC and status-quo constraints are unaffected. The mechanism that could be brought to the field, the SMD mechanism, respects the integer constraints.

perspectives. Focusing on this class of mechanisms allows us to derive a simple solution which is easy to explain to agents, in addition to possessing other desirable properties. Moreover, despite its simplicity, we show below that the mechanism can generate substantive welfare gains. In Appendix A.2, we discuss the extension to more than two case types.

A simple and widely-studied class of mechanisms for static assignment problems are those based on competitive equilibrium (CE) (Varian, 1973; Hylland and Zeckhauser, 1979; Budish, 2011; Nguyen and Vohra, 2021). To apply a CE mechanism to the current setting we would grant each investigator an “endowment” equal to the expected status-quo assignment, denoted by  $(n^h, n^l)$ , and set a “price”  $p$  for high-type cases in terms of low-type cases. We then allow investigator  $j$  to choose their favorite bundle from the budget set  $\{(\hat{n}_j^h, \hat{n}_j^l) : p\hat{n}_j^h + \hat{n}_j^l \geq pn^h + n^l\}$ . The price  $p$  should be set so that the market clears, i.e., all cases are assigned. Assuming such a market-clearing price exists and that agents behave as price takers, the allocation is efficient and fair; no investigator can be made better-off without making some other investigator worse off, and no investigator would prefer another’s assignment to their own (Varian, 1973). In finite markets agents may be able to influence the price by distorting their demand, but this incentive disappears as the market grows (Roberts and Postlewaite, 1976).<sup>16</sup> By construction, the status quo is always affordable, so no investigator is worse off.

The downside of the competitive market mechanism is that while it respects the preferences of investigators, it does not incorporate those of the designer; investigator performance measures do not enter into the construction. The natural modification is to introduce personalized prices. Suppose that investigator  $j$  performs well on high-type cases and poorly on low-type ones. Intuitively, we should try to steer  $j$  towards the former by increasing  $p^j$ , the number of additional low-type cases  $j$  must take on in exchange for one-fewer high-type case, and allowing  $j$  to choose from the budget set  $\{(\hat{n}_j^h, \hat{n}_j^l) : p^j\hat{n}_j^h + \hat{n}_j^l \geq p^jn^h + n^l\}$ .

Since  $j$ ’s budget is determined by the value of the endowment  $(n^h, n^l)$ , increasing  $p^j$  rotates the budget set around this point. Figure 1a depicts the budget line, where the high-type caseload is on the vertical axis. An increase in  $p^j$  corresponds to a rotation from the dotted to the solid budget set. The higher is  $p^j$ , the more attractive it is for  $j$  to take on additional high-type cases. However, a larger  $p^j$  also means that  $j$  will perform fewer additional high-type cases for each low-type case they give up. Thus, we face a trade-off between increasing the probability that  $j$  specializes in high-type cases on the one hand, and on the other hand ensuring that  $j$  handles their fair share of the overall caseload.

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<sup>16</sup>Existence of market clearing price is not guaranteed with indivisible goods. However the mechanism can be well approximated in a way that preserves its desirable efficiency and incentive properties (Budish, 2011; Azevedo and Budish, 2019).



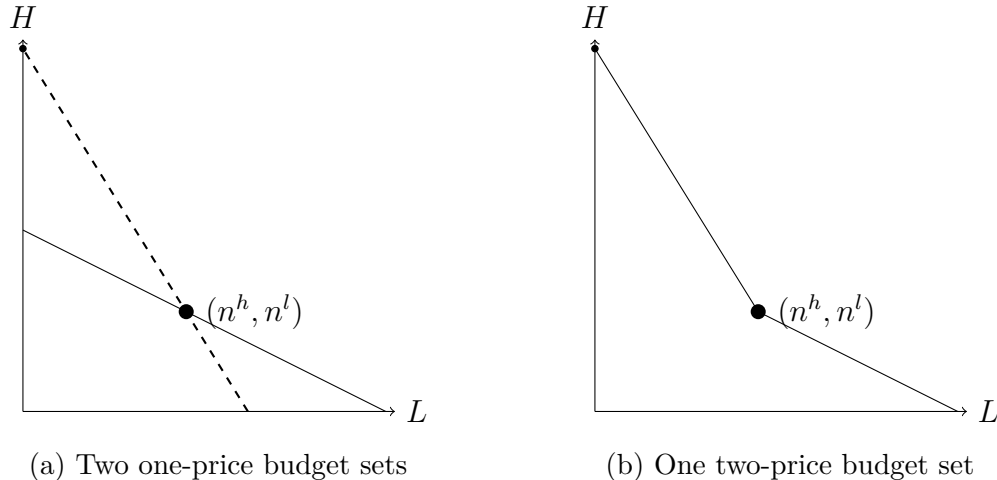


Figure 1: Budget sets

This trade-off arose because when we increase  $p^j$  to make specializing in low-type cases less attractive to  $j$ , we simultaneously reduce the number of additional high-type cases that  $j$  can be asked to take on. This suggests that non-linear pricing could be useful. Suppose that in order to trade *away* a high-type case,  $j$  is forced to take on an additional  $p_2^j$  low-type cases, while if  $j$  wants to trade *for* a high-type case they can give up at most  $p_1^j$  low-type cases, where  $p_1^j < p_2^j$ . The induced budget set is depicted in Figure 1b. By increasing  $p_2^j$  above  $p_1^j$  we make it less attractive for  $j$  to give up high-type cases, without affecting the rate at which they can give up low-type cases. Instead, the kink in the budget set at  $(n^h, n^l)$  increases the likelihood that  $j$  simply opts to retain the status quo.

Given the potential value of non-linear pricing, we can consider even more flexible schemes. In the extreme, we could allow the exchange rate between high- and low-type cases to vary continuously in the space of case bundles. Surprisingly, additional flexibility is not needed. The remainder of this section is devoted to showing that there exists an optimal mechanism for the LMS problem in which each investigator faces a personalized two-part pricing scheme; we then describe its approximate implementation in the SMS and SMD settings.

### III.B Large Market Static

This problem is static in that there is a fixed set of cases,  $\mathcal{I}$ , to be allocated. It is “large-market” in that we can imagine that each investigator  $j$  is actually a unit-mass population of agents. Each agent has a non-negative two-dimensional type  $(p_h, p_l) \in [\underline{p}_h, \bar{p}_h] \times [\underline{p}_l, \bar{p}_l]$ , and the measure of agents in population  $j$  with types below  $(p_h, p_l)$  is  $F_j(p_h, p_l)$ . The designer chooses a mechanism consisting of functions  $(H_j, L_j) : [\underline{p}_h, \bar{p}_h] \times [\underline{p}_l, \bar{p}_l] \rightarrow \mathbb{R}_+ \times \mathbb{R}_+$  for each  $j \in \mathcal{J}$ , where  $(H_j(p_h, p_l), L_j(p_h, p_l))$  is the number of high- and low-type cases

assigned to  $j$  when their type is  $(p_h, p_l)$ . Let  $c^k(j) = \hat{\mathbb{E}}[c(i, j) | \text{case } i \text{ is type } k]$  for  $k \in \{h, l\}$ . The objective is to minimize the expected social cost

$$\sum_{j \in \mathcal{J}} \int c^h(j) H_j(p_h, p_l) + c^l(j) L_j(p_h, p_l) dF_j(p_h, p_l)$$

subject to the incentive compatibility constraint that agents report their type truthfully (discussed below), the status-quo constraint, and feasibility. Let  $n^k$  be the number of type- $k$  cases per investigator-population (recall that there are  $J$  such “populations”). Then, the status-quo constraint is that no agent be made worse off relative to an equal split of cases:<sup>17</sup>

$$p_h H_j(p_h, p_l) + p_l L_j(p_h, p_l) \leq p_l n^l + p_h n^h \quad \forall j \in \mathcal{J}, \text{ and } (p_l, p_h) \in [\underline{p}_h, \bar{p}_h] \times [\underline{p}_l, \bar{p}_l]$$

and the market clearing constraints are:

$$\sum_{j \in \mathcal{J}} \int H_j(p_h, p_l) dF_j(p_h, p_l) = J n^h \quad \text{and} \quad \sum_{j \in \mathcal{J}} \int L_j(p_h, p_l) dF_j(p_h, p_l) = J n^l.$$

It is easy to see that this is equivalent to a model in which each investigator is just a single agent, but we only require the markets to clear in expectation when each agent’s type is drawn according to  $F_j$ .<sup>18</sup>

We can divide this problem into two parts. First, we study an “inner” problem in which we characterize the set  $\mathcal{F}_j$  of caseloads (high-type case count and low-type case count) that can be allocated to investigator-population  $j$  in expectation, using some mechanism. The second piece of the analysis is the “outer” problem in which we optimally spread the expected caseloads across investigator-populations by choosing a point in  $\mathcal{F}_j$  for each  $j$ .

### III.B.1 Step 1: LMS inner problem

In the inner problem, we study the design of a mechanism for a single investigator-population, and so drop the dependence on  $j$  in the notation. A mechanism  $(H, L)$  is incentive compatible—i.e., truthful reporting of their type is a best response for all agents—if and only if

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<sup>17</sup>Of course, we do not observe an exactly equal split of cases among investigators in the data. However, investigators have equal expected caseloads, and the differences are negligible over a long time horizon within CPS offices.

<sup>18</sup>The large-market assumption is also what lets us write the problem in terms of the interim allocation rules  $(H_j(p_h, p_l), L_j(p_h, p_l))$ , as opposed to the allocation rule which maps type *profiles* to assignments.

$$\begin{aligned}
p_h H(p_h, p_l) + p_l L(p_h, p_l) &\leq p_h H(p'_h, p'_l) + p_l L(p'_h, p'_l) \\
\forall (p_h, p_l), (p'_h, p'_l) &\in [\underline{p}_h, \bar{p}_h] \times [\underline{p}_l, \bar{p}_l].
\end{aligned} \tag{IC'}$$

First, observe that no incentive compatible mechanism will be able to distinguish between types  $(p_h, p_l), (p'_h, p'_l)$  such that  $\frac{p_h}{p_l} = \frac{p'_h}{p'_l}$ . These agents have identical preferences over assignments, and so will make identical choices. Thus, it is without loss of generality to consider mechanisms which elicit only the relative price of high-type cases,  $p := \frac{p_h}{p_l}$ .<sup>19</sup> We henceforth refer to this ratio as the agent's type, and write mechanisms simply as a function of the one-dimensional type. We maintain the following assumption on types.

**Assumption.**  $p := \frac{p_h}{p_l}$  has a full-support distribution on a bounded interval  $[\underline{p}, \bar{p}]$  with absolutely continuous CDF  $F$  and density  $f$ .

Say that a caseload  $(\hat{n}^h, \hat{n}^l)$  is *incentive-feasible* if it is the expected caseload induced by an admissible mechanism; that is, if there exists a mechanism  $(H, L) : [\underline{p}, \bar{p}] \rightarrow \mathbb{R}$  such that

$$-pH(p) - L(p) \geq -pH(p') - L(p') \quad \forall p, p' \in [\underline{p}, \bar{p}] \tag{IC}$$

$$-pH(p) - L(p) \geq -pn^h - n^l \quad \forall p \in [\underline{p}, \bar{p}] \tag{IR}$$

$$\int H(p) dF(p) \geq \hat{n}^h \tag{h-capacity}$$

$$\int L(p) dF(p) \geq \hat{n}^l \tag{l-capacity}$$

$$H(p) \geq 0, \quad L(p) \geq 0 \quad \forall p \in [\underline{p}, \bar{p}].$$

Our goal in the inner problem is to characterize the set  $\mathcal{F} \subset \mathbb{R}_+^2$  of incentive-feasible pairs. Observe that the set  $\mathcal{F}$  is convex. This follows from the fact that the set of IC and IR mechanisms is convex. So if  $(H, L)$  implements  $(\hat{n}_1^h, \hat{n}_1^l)$  and  $(H', L')$  implements  $(\hat{n}_2^h, \hat{n}_2^l)$  then  $(\alpha H + (1 - \alpha)H', \alpha L + (1 - \alpha)L')$  implements  $(\alpha \hat{n}_1^h + (1 - \alpha)\hat{n}_2^h, \alpha \hat{n}_1^l + (1 - \alpha)\hat{n}_2^l)$ . For the same reason  $\mathcal{F}$  is also closed under downward scaling: if  $(\hat{n}^h, \hat{n}^l) \in \mathcal{F}$  then so is  $(\alpha \hat{n}^h, \alpha \hat{n}^l)$  for all  $\alpha \in [0, 1]$ .

There are a number of ways we could characterize the convex set  $\mathcal{F}$ . It turns out that for solving the outer problem, it is convenient to do so by characterizing the support function

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<sup>19</sup>This also means that the designer does not benefit from assigning different caseloads to agents with the same preferences; for a formal proof of this claim, see Dworzak, Kominers and Akbarpour (2021) Theorem 8, where the same observation on the reduction of a two-dimensional to a one-dimensional type appears, albeit in a different setting.

of  $\mathcal{F}$ : the function  $S : \mathbb{R}^2 \rightarrow \mathbb{R}_+$  defined by

$$S(a, b) = \max \{ a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F} \}.$$

Let  $N^*(a, b) := \arg \max \{ a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F} \}$ . The support function is convex and continuous. Once we have identified  $S$  we can obtain the dual representation of  $\mathcal{F}$ :

$$\mathcal{F} = \{ (\hat{n}^h, \hat{n}^l) \in \mathbb{R}_+^2 : a\hat{n}^h + b\hat{n}^l \leq S(a, b) \forall (a, b) \in \mathbb{R}_+^2 \}.$$

To characterize the support function we need to maximize linear functions on  $\mathcal{F}$ . We do this by maximizing directly over IR and IC mechanisms: for arbitrary  $(a, b) \in \mathbb{R}_+^2$ , we solve

$$\begin{aligned} \max_{H, L} \quad & a \int H(p) dF(p) + b \int L(p) dF(p) & (1) \\ \text{s.t.} \quad & -pH(p) - L(p) \geq -pH(p') - L(p') \quad \forall p, p' \in [\underline{p}, \bar{p}] & (\text{IC}) \\ & -pH(p) - L(p) \geq -pn^h - n^l \quad \forall p \in [\underline{p}, \bar{p}] & (\text{IR}) \\ & H(p) \geq 0, \quad L(p) \geq 0 \quad \forall p \in [\underline{p}, \bar{p}] \end{aligned}$$

Notice that while there are no transfers in our setting, we can think of  $H$  as playing the role of the physical allocation and  $L$  that of transfers. Thus, this program shares many similarities with a classical monopoly pricing problem as in [Mussa and Rosen \(1978\)](#), as well as recent papers which consider more general designer objectives, such as [Akbarpour, Dworzak and Kominers \(2024\)](#). Relative to this work, the two distinctive features of the LMS within program in eq. (1) are (i) a non-negativity constraint on  $L$ , and (ii) a type-dependent participation constraint determined by the need to respect the status quo.

Lower bounds on transfers,  $L$  in the current context, are studied in a similar problem by [Loertscher and Muir \(2021\)](#). However, their problem does not feature a type-dependent participation constraint. Such constraints are studied in the literature on countervailing incentives (e.g., [Maggi and Rodriguez-Clare \(1995\)](#), [Jullien \(2000\)](#), and [Dworzak and Muir \(2023\)](#)). However, a status-quo constraint of this form in a multi-item allocation problem without transfers has not, to our knowledge, been studied. Nonetheless, for solving the inner problem similar ironing techniques can be used to characterize the optimal mechanism. The main challenge lies in identifying for which types the IR constraint should bind. As in [Jullien \(2000\)](#), it turns out that the status-quo constraint binds for an intermediate interval of types.

**Theorem 1.** For any  $(a, b) \in \mathbb{R}_+^2$  there is an optimal mechanism  $(H^*, L^*)$  defining the support function  $S(a, b)$  which takes the following form: there exist three thresholds  $\underline{p} \leq$

$p_1 \leq p_2 \leq p_3 \leq \bar{p}$  and a level  $H_2 \geq n^h$  such that

$$H^*(p) = \begin{cases} n^h + \frac{n^l - (p_2 - p_1)H_2}{p_1} & \text{if } p \in [\underline{p}, p_1) \\ H_2 & \text{if } p \in [p_1, p_2] \\ n^h & \text{if } p \in (p_2, p_3] \\ 0 & \text{if } p \in (p_3, \bar{p}] \end{cases}$$

where  $H_2$  must satisfy  $n^h + \frac{n^l - (p_2 - p_1)H_2}{p_1} \geq H_2$ . Under the optimal mechanism  $L(p) = n^l$  for  $p \in [p_2, p_3]$  and, as noted above,  $L(p) = 0$  for  $p \in [\underline{p}, p_1)$ . Moreover, the IC constraint of type  $p_3$  implies that  $L(p) = p_3 n^h + n^l$  for  $p \in (p_3, \bar{p}]$ .

*Proof.* Proof in Appendix B.1. □

Theorem 1 says that the mechanism maximizing a weighted sum of expected  $H$  and  $L$  caseloads takes on no more than four distinct values; one intermediate set of types (between  $p_2$  and  $p_3$ ) who retain the status-quo assignment, one set above who get only low-type cases, and two sets below. The reason there are two assignment levels below the status quo, as opposed to only one above, is that in this region the non-negativity constraint on  $L$  may bind, and ironing under this additional constraint can give rise to an additional assignment level. However, under the standard Myerson regularity condition on  $F$  it is without loss to consider only two-part mechanisms.

**Corollary 1.** If the virtual value  $\phi(p) = p - \frac{1-F(p)}{f(p)}$  is increasing, then for any  $(a, b)$  there is an optimal mechanism defined by thresholds  $p_1 \leq p_2$  such that

$$(H^*(p), L^*(p)) = \begin{cases} (n^h + \frac{1}{p_1}n^l, 0) & \text{if } p \leq p_1 \\ (n^h, n^l) & \text{if } p \in (p_1, p_2) \\ (0, p_2 n^h + n^l) & \text{if } p \geq p_2. \end{cases}$$

If  $\phi$  is strictly increasing, then the optimal mechanism is unique (up to zero-measure perturbations).

*Proof.* Proof in Appendix B.1. □

*Indirect implementation:* The indirect implementation of this mechanism is easily interpretable. We can imagine that agents are granted an endowment  $(n^h, n^l)$  of cases. Agents can reduce their type- $l$  assignment by exchanging type- $h$  cases for type- $l$  cases at a “rate” of  $p_3$ . Agents who want to reduce their type- $l$  assignment can exchange type- $l$  cases for type- $h$  cases at

a rate of  $p_2$ , as long as their type- $h$  assignment remains below  $H_2$ . Those who want to further reduce their type  $l$  assignment can do so, but face a lower exchange rate  $p_1$ . If the virtual value  $\phi$  is increasing, then the indirect implementation is even simpler. We just need to choose a price  $p_1$  at which agents can “buy” type- $h$  cases by “selling” type- $l$  cases, and a higher price  $p_2$  at which they can sell type- $h$  cases and buy type- $l$  cases. The resulting budget set is depicted in Figure 1b.

*Characterizing  $\mathcal{F}$ :* Theorem 1 greatly simplifies the problem of solving for the value  $S(a, b)$ . Moreover, it tells us what a mechanism that achieves the value  $S(a, b)$  will look like, which allows us to characterize  $N^*(a, b)$ . Define the *efficient frontier* to be the set  $\{(\hat{n}^h, \hat{n}^l) \in \mathbb{R}_+^2 : a\hat{n}^h + b\hat{n}^l = S(a, b), (a, b) \in \mathbb{R}_+^2\}$ . The set  $\mathcal{F}$  is just the subset of the positive orthant that lies within the efficient frontier.

Abusing terminology, we say that  $\mathcal{F}$  is *strictly convex* if the mixture of any two points on the efficient frontier lies in the interior of  $\mathcal{F}$ . Equivalently, the support function is strictly convex at any  $(a, b)$  such that  $\arg \max\{a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}\}$  is strictly positive.

**Corollary 2.** If  $F$  is strictly regular  $\mathcal{F}$  is strictly convex.

*Proof.* Proof in Appendix B.2. □

### III.B.2 Step 2: LMS outer problem

Theorem 1 shows us how to characterize the incentive feasible set for any type distribution. In particular, it allows us to easily compute the support function for this set. We now use this characterization to identify the optimal mechanism for the LMS problem. We begin with a convex set  $\mathcal{F}_j \subset \mathbb{R}_+^2$  with a support function  $S^j : \mathbb{R}^2 \rightarrow \mathbb{R}_+$  for each  $j$ . Let  $N_j^*(a, b) := \arg \max\{a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}_j\}$ . We study the optimal division of cases among the investigators, such that the caseload for each investigator  $j$  is an element of  $\mathcal{F}_j$ .<sup>20</sup> That is, we want to solve:

$$\min_{(\hat{n}_j^h, \hat{n}_j^l)_{j=1}^J} \sum_{j=1}^J c^h(j)\hat{n}_j^h + c^l(j)\hat{n}_j^l \quad (2)$$

---

<sup>20</sup>An interesting subtlety can arise when  $F$  is not regular and the efficient frontier has linear segments. Theorem 1 tells us that for any  $(a, b)$ , the value  $S(a, b)$  can be achieved with a mechanism such that  $H$  takes on no more than four distinct values. But this does not mean that every *point* on the efficient frontier can be implemented with such a mechanism. For any point  $(\hat{n}^h, \hat{n}^l)$  that lies on a linear segment of the efficient frontier, it may in fact be necessary to use a mechanism that takes five distinct values. The details are omitted since in what follows we assume that regularity is satisfied.

$$\begin{aligned}
s.t. \quad & \sum_{j=1}^J \hat{n}_j^h \geq Jn^h && (h\text{-feasible}) \\
& \sum_{j=1}^J \hat{n}_j^l \geq Jn^l && (l\text{-feasible}) \\
& (\hat{n}_j^h, \hat{n}_j^l) \in \mathcal{F}_j \quad \forall 1 \leq j \leq J && (\text{incentive feasible})
\end{aligned}$$

If type distributions are symmetric, so that  $\mathcal{F}_j = \mathcal{F}$  for all  $j$ , then we can think of this as the problem of choosing a distribution over  $\mathcal{F}$  which averages to  $(n^h, n^l)$ , as illustrated in Figure 2, where  $\mathcal{F}$  is depicted as the shaded region.

We solve the outer problem by studying its dual. Let  $\lambda_h, \lambda_l$  be the dual variables corresponding to the  $h$ -feasibility and  $l$ -feasibility constraints. Then, the previous program is equivalent to

$$\begin{aligned}
& \min_{(\hat{n}_j^h, \hat{n}_j^l)_{j=1}^J} \max_{\lambda_h, \lambda_l \geq 0} \sum_{j=1}^J c^h(j) \hat{n}_j^h + c^l(j) \hat{n}_j^l + \lambda_h \left( Jn^h - \sum_{j=1}^J \hat{n}_j^h \right) + \lambda_l \left( Jn^l - \sum_{j=1}^J \hat{n}_j^l \right) \\
s.t. \quad & (\hat{n}_j^h, \hat{n}_j^l) \in \mathcal{F}_j \quad \forall 1 \leq j \leq J && (\text{incentive feasible})
\end{aligned}$$

Strong duality holds, so this is equivalent to

$$\max_{\lambda_h, \lambda_l \geq 0} \lambda_h Jn^h + \lambda_l Jn^l - \sum_{j=1}^J \max \{ (\lambda_h - c^h(j)) \hat{n}^h + (\lambda_l - c^l(j)) \hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}_j \}$$

In words, the dual variables  $\lambda_h, \lambda_l$  are the average social costs among high- and low-type cases, respectively. Fix some choice of  $\lambda_h, \lambda_l$ . Then, the dual program says that each agent should be assigned cases so as to reduce the total social cost as much as possible, given that the “current” average social cost within each group is  $\lambda_h, \lambda_l$ . We can imagine this program as rewarding each agent a “prize”  $\lambda_k$  for each type- $k$  case that they take on, while charging agent  $j$  a fee  $c^k(j)$  in order to do so, and allowing agent  $j$  to choose from the budget set  $\mathcal{F}_j$ . We then need to find the values of  $\lambda_h, \lambda_l$  so that the market clears.

Using the definition of the support function, we can rewrite the dual as

$$\max_{\lambda_h, \lambda_l \geq 0} \lambda_h Jn^h + \lambda_l Jn^l - \sum_{j=1}^J S^j \left( (\lambda_h - c^h(j)), (\lambda_l - c^l(j)) \right) \quad (3)$$

The support function for each  $j$  is convex. Thus, the objective in (3) is concave in  $(\lambda_h, \lambda_l)$ . Using this formulation, we can simplify the outer problem of choosing incentive-feasible

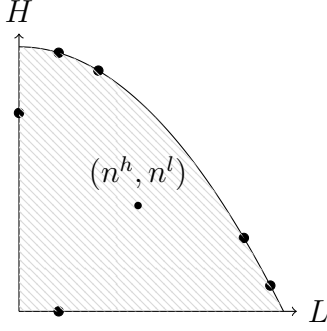


Figure 2: Outer problem with identical type distributions

pairs  $(\hat{n}_j^h, \hat{n}_j^l)$  for each investigator, to the much simpler two-dimensional dual. Moreover, this formulation allows us to identify quantitative features of the solution and perform comparative statics. Recall that we defined  $N_j^*(a, b) := \arg \max\{a\hat{n}^h + b\hat{n}^l : (\hat{n}^h, \hat{n}^l) \in \mathcal{F}_j\}$ .

**Theorem 2.** Let  $(\lambda_h, \lambda_l)$  solve the dual program in (3). Then, there exist selections from  $N_j^*(\lambda_h - c^h(j), \lambda_l - c^l(j))$  such that:

$$\sum_{j=1}^J \hat{n}_j^h \geq Jn^h \quad \text{and} \quad \sum_{j=1}^J \hat{n}_j^l \geq Jn^l,$$

and these constitute a solution to the social-cost minimization program. In particular, each investigator  $j$  receives a caseload on the boundary of  $\mathcal{F}_j$ . If there are no two investigators  $j, j'$  such that  $c^k(j) = c^k(j')$  for some  $k \in \{h, l\}$ , then in any solution at most two investigators have non-zero allocations that are off the efficient frontier. If every investigator also has a strictly regular type distribution, then there is a unique solution to the social-cost minimization problem. Specifically, there is a unique solution,  $(\lambda^h, \lambda^l)$ , to the dual, and  $N_j^*(\lambda_h - c^h(j), \lambda_l - c^l(j))$  is single-valued for all  $j$  whose assignment is on the efficient frontier.

*Proof.* Proof in Appendix B.3. □

The optimal mechanism is determined by the performance parameters (through the objective function), and the type distributions (which determine the incentive-feasible sets  $\mathcal{F}_j$ ). As discussed above, if each  $\mathcal{F}_j$  is strictly regular then the optimal mechanism is implemented by giving each investigator a pair of prices  $(p_1^j, p_2^j)$  and allowing them to buy and sell given their induced kinked budget set. We refer to the optimal mechanism under regularity as the *LMS two-price (LMS-TP) mechanism*, and focus primarily on this case.<sup>21</sup>

<sup>21</sup>Note that if we are misspecified regarding the type distribution, for example because we impose regularity when the true type distribution is not regular, the solutions to the SMS and SMD problems,



Investigators off their efficient frontier receive cases of at most one type. We refer to these as *remedial* agents. For such agents, it is as if we set  $p_1^j = p_2^j = 1$  if  $j$  is to receive only low-type cases, and  $p_1^j = p_2^j = \bar{p}$  if  $j$  is to receive only high-type cases. The only difference is that  $j$  does not need to exhaust their budget: they are allowed to choose  $\hat{n}_j^h < n^h + n^l$  high-type cases in the case of  $p_1^j = p_2^j = 1$ , or  $\hat{n}_j^l < \bar{p}n^h + n^l$  low-type cases in the case of  $p_1^j = p_2^j = \bar{p}$ .

*Remark 1.* By the envelope theorem (Milgrom and Segal, 2002),  $S$  is differentiable almost everywhere, and if  $N_j^*(a, b) = (x^*, y^*)$  then the right derivative of  $S^j(a, b)$  with respect to the first argument is  $\max\{x^*\}$ , and with respect to the second argument is  $\max\{y^*\}$ . Having access to the derivative is useful for efficiently solving the dual program computationally.

From a computational perspective, Theorem 2 allows us to solve for the optimal mechanism. This formulation of the outer problem also allows us to perform comparative statics and answer questions related to investigators' incentives for effort, which we do next.

### III.C Fairness and incentives for effort

Our approach treats  $c^h(j)$  and  $c^l(j)$  as policy-invariant parameters. However, a natural concern in any performance-based assignment mechanism is whether it gives agents the right performance incentives. This concern is inherently dynamic: agents might intentionally perform worse in the current mechanism if they expect their performance data to be used in the future to re-design the mechanism. We might therefore be concerned about the long-run implications of a mechanism which rewards low-performing workers with lower caseloads. We next show that the scope for manipulation of this type is limited in our mechanism.

So far, we fixed  $(c^h(j), c^l(j))_{j \in J}$  and defined a mechanism as a function of the type profile. To talk about the agents' incentives to perform, we need to make explicit the mechanism's dependence on the performance parameters. We thus think of the mapping from  $(c^h(j), c^l(j))_{j \in J}$  to the LMS-TP mechanism as itself a meta-mechanism mapping performance parameters and type reports to allocations. We refer to this simply as the *optimal LMS-TP mechanism*.

**Definition.** A mechanism is *locally effort-inducing* for  $j$  if the following holds: if  $j$  reports their type truthfully and receives a type- $k$  case, then  $j$ 's payoff must be locally increasing in their performance on type- $k$  cases (i.e., decreasing in  $c^k(j)$ ).

To understand this definition, consider a two-period model of mechanism design. In the first period, a mechanism is designed and implemented for the LMS problem, based on some initial estimates of  $(c^h(j), c^l(j))_{j \in J}$ . In the second period, the outcomes from the

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which we derive from the solution to the LMS problem as described below, may be sub-optimal but remain feasible and retain their incentive compatibility and status-quo-respecting properties. See Section VI.B for further discussion on the implications of incorrectly specifying the type distributions.

first period are used to re-estimate the performance parameters, and a new mechanism is designed and implemented. Suppose that agent  $j$  expects the performance of other agents to remain unchanged from the first to the second period, but in the first period can choose to degrade their own performance when assigned a type- $k$  case so as to increase  $c^k(j)$ . That the mechanism implemented in both periods is locally effort-inducing means precisely that  $j$  cannot gain by such degradation (for small increases in  $c^k(j)$ ), conditional on having truthfully reported their type in the first period. To be clear, this does not rule out the possibility that  $j$  could profit from the double deviation of misreporting their type in period 1 and degrading their performance on the cases they are assigned, which would be the full obedience condition for the mechanism. However, such deviations are costly, since  $j$  must take on a less-preferred caseload in period 1 in order to potentially improve their assignment in period 2. We therefore view local effort-inducing as a real, albeit qualified, restriction on the gains from performance degradation.

A closely related condition concerns the fairness of a mechanism. Say that an agent  $j$  with type  $p_j$  *envies* agent  $j'$  if  $j'$  is not excluded (i.e.  $j'$  receives some cases), and  $j$  would prefer to be offered the mechanism  $(H^{j'}, L^{j'})$  rather than  $(H^j, L^j)$ . Agent  $j$ 's envy is *justified* if moreover (i)  $F_j = F_{j'}$ , and (ii)  $H^j(p_j) > 0$  (resp.  $L^j(p_j) > 0$ ) implies  $c^h(j) < c^h(j')$  (resp.  $c^l(j) < c^l(j')$ ); and  $H^j(p_j) = 0$  (resp.  $L^j(p_j) = 0$ ) implies  $c^h(j) = c^h(j')$  (resp.  $c^l(j) = c^l(j')$ ). That is,  $j$  is better than  $j'$  for all case-types that  $j$  is asked to do, and performs the same as  $j'$  on other cases.<sup>22</sup>

**Definition.** A mechanism is *locally fair* for agent  $j$  with type  $p_j$  if there exists  $\epsilon > 0$  such that there is no  $j'$  with  $|c^h(j) - c^h(j')| + |c^l(j) - c^l(j')| < \epsilon$  for which  $j$  has justified envy.

**Theorem 3.** Assume  $F_j$  is regular and  $pf_j(p) \geq \max\{F_j(p), 1 - F_j(p)\}$ . Then, for each agent  $j$ , the optimal LMS-TP mechanism is locally fair for all types of  $j$ . Moreover, for all but at most two agents, the optimal LMS-TP mechanism is locally effort-inducing.

*Proof.* Proof in Appendix B.4. □

The only agents for whom the mechanism may not be locally effort-inducing are the remedial agents who are off the frontier. The proof of Theorem 3 is based on establishing comparative statics for the dual program in eq. (3) as a function of the performance parameters. The

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<sup>22</sup>We require equal performance for cases that  $j$  is not assigned to guarantee that  $j$  and  $j'$  are roughly comparable agents. Strict equality is not important, it would suffice for their performance on these cases to be similar. The reason we need the agents to be similar has to do with comparative advantage. Suppose  $j$  is assigned only type- $h$  cases. If  $j'$  performs worse than  $j$  for both case types, but is significantly worse for the type- $l$  cases, then  $j'$  may still have a comparative advantage for type- $h$  cases. Thus, it would be justifiable for the mechanism to match  $j'$  with no type- $l$  cases and still give  $j'$  relatively few type- $h$  cases.

result depends on restrictions on the type distributions. If fairness and effort concerns are important in practice, the designer can impose these conditions on the distribution. If the distributions are misspecified, the solutions to the SMS and SMD problems derived from the LMS-TP mechanism will be sub-optimal, but they remain feasible, IC, and IR.

The basic intuition behind Theorem 3 is the following. Consider an investigator who improves their performance on type- $h$  cases, holding that on type- $l$  cases fixed. Intuitively, the mechanism should try to assign this investigator to more type- $h$  cases. From an ex-ante perspective, i.e. without knowing the investigator’s type, there are two ways to do this: (i) ensure that the investigator receives a large number of high-type cases in the event that they report a low type, or (ii) increase the size of this event, i.e., the probability that the investigator receives more than the average number of high-type cases. There is an inescapable trade-off between these two options: they are both determined by the price  $p_1^j$ : as we try to assign more high-type cases (by lowering  $p_1^j$ ) we induce some intermediate types to choose to retain the status quo.<sup>23</sup> It turns out that under the assumptions of Theorem 3, this trade-off is resolved in favor of increasing the probability that the investigator specializes in high-type cases, by giving them more favorable terms for doing so. Thus, by improving their performance on such cases the investigator gets even better terms. This is the comparative static underlying both the effort-inducing and fairness conclusions of Theorem 3.

*Remark 2.* Theorem 3 is stated for the LMS-TP mechanism, but these properties translate approximately to the SMS and SMD mechanisms described below. In fact, we can say a bit more: both the SMS and SMD mechanisms are based on taking the prices  $(p_1^j, p_2^j)_{j=1}^J$  defined in the LMS-TP mechanism and using these prices to construct an allocation. As Theorem 3 is derived from comparative statics results on these prices with respect to the cost terms  $c^k(j)$ , the proof tells us how changes in the cost terms will translate into changes in the prices used in the SMS and SMD mechanisms.

A separate concern is that, although our mechanism is locally fair, if  $j$  saw that  $j'$  was receiving more favorable exchange rates for high-type cases,  $j$  might be discouraged about their own performance on high-type cases. In general, however, the mapping from performance to exchange rates is difficult to invert, and so investigators are unlikely to be able to make detailed inferences about others’ performance. For example, these exchange rates could also be consistent with investigator  $j'$  performing poorly on low-type cases. How exactly to convey information about the mechanism to avoid discouraging agents is a question that will be addressed as part of the practical implementation of the new system.

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<sup>23</sup>The intuition here is incomplete, since we also need to consider changes in  $p_2^j$ . The proof in Appendix B.4 deals with this additional complication.

### III.D Small market static

In the previous section, we solved a relaxed problem in which we only required that all cases be assigned in expectation. This allowed us to design an allocation rule for each agent which depends only on their own type, and not the types of other agents. The problem is more difficult if we require that all cases be assigned ex-post—i.e., conditional on each realized type profile—rather than just in expectation. To adopt the same approach of designing each agent’s *interim* allocation rule, i.e. depending only on their own type, we would need to guarantee that the collection of interim allocation rules for each agent can in fact be induced by some mechanism. This is a well-known problem in mechanism design, beginning with the work of [Matthews \(1984\)](#) and [Border \(1991\)](#). However, existing characterizations do not apply in the current multi-item allocation setting, for reasons explored in [Gopalan, Nisan and Roughgarden \(2018\)](#) and [Valenzuela-Stokey \(2023\)](#), among others. Even with a suitable characterization of the interim allocation rules which would allow us to obtain computational solutions for the optimal mechanism, it is unlikely that we would be able to describe the optimal mechanism in closed form. The ability to describe the mechanism in simple terms is desirable from a policy perspective.

Given the difficulties with finding the optimal mechanism in the SMS setting, our approach is to find a mechanism that is simple and tractable, but only approximately optimal. To do this we modify the LMS solution. Assume that all agents’ type distributions satisfy Myerson regularity, and let  $(p_1^j, p_2^j)_{j=1}^J$  be the prices defining the optimal LMS-TP mechanism.<sup>24</sup> Let  $P = (p_j)_{j=1}^J$  be a type profile. Fixing the mechanism, investigator  $j$  is a *buyer* (of type- $h$  cases) if  $p_j \leq p_1^j$ , a *seller* if  $p_j > p_2^j$ , and retains the status quo otherwise. Let  $\mathcal{B}$  be the set of buyers, and  $\mathcal{S}$  the set of sellers. Consider the following allocation.

#### Small-market static two-price (SMS-TP) mechanism.

- Assign  $(n^h, n^l)$  to all agents not in  $\mathcal{B}$  or  $\mathcal{S}$ .
- There are  $|\mathcal{B} \cup \mathcal{S}|n^k$  cases remaining of each type  $k \in \{h, l\}$ . To assign these cases, we solve the linear program:

$$\begin{aligned}
 \min_{\{b_j\}_{j \in \mathcal{B}}, \{s_j\}_{j \in \mathcal{S}}} & \sum_{j \in \mathcal{B}} (n^h + b_j)c^h(j) + (n^l - p_1^j b_j)c^l(j) \\
 & + \sum_{j \in \mathcal{S}} (n^h - s_j)c^h(j) + (n^l + p_2^j s_j)c^l(j) \\
 \text{s.t.} & \quad 0 \leq b_j \leq \frac{n^l}{p_1^j} \quad \forall j \in \mathcal{B}, \quad 0 \leq s_j \leq n^h \quad \forall j \in \mathcal{S}
 \end{aligned}$$

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<sup>24</sup>We can apply the same approach without regularity, but the resulting mechanism is more complicated.

$$\sum_{j \in \mathcal{B}} b_j = \sum_{j \in \mathcal{S}} s_j \quad (h\text{-capacity})$$

$$\sum_{j \in \mathcal{B}} p_1^j b_j = \sum_{j \in \mathcal{S}} p_2^j s_j \quad (l\text{-capacity})$$

Given solutions  $(b^*, s^*)$ , the assignment of  $j \in \mathcal{B}$  is  $(n^h + b_j^*, n^l - b_j p_1^j)$  and of  $j \in \mathcal{S}$  is  $(n^h - s_j^*, n^l + p_2^j s_j^*)$ .

*Remark 3.* The objective can be replaced with  $\sum_{j \in \mathcal{B}} b^j (c^h(j) - p_1^j c^l(j)) - \sum_{j \in \mathcal{S}} s^j (c^h(j) - p_2^j c^l(j))$ .

To understand the performance of the SMS-TP mechanism, we consider a sequence of “replica economies” in which there are  $y$  copies of each investigator. Let  $V_{SMS}(\{F\}_{j=1}^J | y)$  be the expected social cost achieved by SMS-TP in the  $y$ -replica economy, given the profile of type distributions  $\{F\}_{j=1}^J$ . Let  $V_{OPT}(\{F\}_{j=1}^J | y)$  be the cost achieved by the (unknown) optimal SMS mechanism. The source of the divergence between the small market and large market is that in the former we do not know ex-ante the mass of investigators who will be buyers and sellers of high-type cases. Unsurprisingly, the SMS-TP mechanism is a better approximation to the optimal mechanism as this aggregate uncertainty about the agents’ types decreases, so that the small market approaches the large-market idealization. A mechanism is *strategy-proof* if truthful reporting is optimal for each agent, regardless of the type reports made by others.

**Proposition 1.** Assume  $F_j$  satisfies strict regularity for all  $j \in \mathcal{J}$ . In the small-market-static setting, SMS-TP is strategy-proof and respects the status quo.<sup>25</sup> Moreover,  $V_{SMS}(\{F\}_{j=1}^J | y)$  converges to  $V_{OPT}(\{F\}_{j=1}^J | y)$  as either

- i.  $y \rightarrow \infty$ , and/or
- ii.  $F_j$  converges in distribution to a constant for all  $j$ .

*Proof.* Proof in Appendix B.5. □

### III.E Small market dynamic

Ultimately, the setting we are interested in has a finite number of agents, and is inherently dynamic: cases arrive over time and must be assigned “online” without knowledge of future arrivals. To go from the static to the dynamic setting, we develop a mechanism to approximately implement the SMS-TP mechanism, where the approximation in this case gets better the longer is the time horizon.

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<sup>25</sup>In fact, the SMS-TP is *obviously strategy-proof* as defined in Li (2017).

The dynamic model is as follows. Time is continuous and runs from 0 to  $T$ .<sup>26</sup> High- and low-type cases arrive at Poisson rates  $\rho^h$  and  $\rho^l$  respectively. Let  $\tau_t \in \{h, l, 0\}$  be the type of the case in period  $t$ , where  $\tau_t = 0$  if no case arrives in period  $t$ . Denote by  $N^k(t)$  the number of type- $k$  cases which have arrived up to and including time  $t$ , and let  $\bar{n}^k(t) = \frac{1}{T}N^k(t)$ .

Agents report their type only once, at time zero. The payoff of agent  $j$  who receives a cumulative caseload of  $(\hat{n}_j^h, \hat{n}_j^l)$  by time  $T$  is  $p_j \hat{n}_j^h + \hat{n}_j^l$ . That is, agents care about their total undiscounted workload.<sup>27</sup> We start by letting  $n^k = \frac{T}{j} \rho^k$  for  $k \in \{h, l\}$ . This is the expected number of type- $k$  cases per investigator that will arrive by time  $T$ . Given  $(n^h, n^l)$ , we solve for the SMS-TP assignment, which we denote by  $(\dot{n}_j^h, \dot{n}_j^l)_{j=1}^J$ .

Index each case by the time at which it arrives. Let  $z_t$  be the investigator to which case  $t$  is assigned. For each  $j$  we keep track of their running case count  $\hat{n}_j^k(t) := \sum_{i=1}^t \mathbb{1}[z_i = j, \tau_i = k]$ .

Define the *score*  $r_j(t, k) = \frac{\hat{n}_j^k(t)}{\dot{n}_j^k}$ , where  $r_j(t, k) = \infty$  if  $\dot{n}_j^k = 0$ .

**SMD-TP mechanism.** For each time  $t$  at which a case arrives, assign it to the investigator with the lowest value of  $r_j(t, z_t)$  (using any tie-breaking rule).

Let  $V_{SMD}((F_j)_{j=1}^J, A, T)$  be the value of SMD-TP mechanism given a sequence of case arrivals  $A$ . Abusing notation, let  $V_{SMS}((F_j)_{j=1}^J, A, T)$  be the value of the static SMS-TP mechanism given the aggregate case counts from sequence  $A$  over time horizon  $T$ . Say that a mechanism is  $\varepsilon$ -IC ( $\varepsilon$ -IR) if for any agent the ratio of the expected payoff of truthful reporting to that of any deviation (to the status quo) is at least  $1 - \varepsilon$ .

Intuitively, the SMD-TP algorithm tries to allocate a case of type- $k$  so as to move each agent towards their target caseload  $\dot{n}_j^k$  in a way that smooths assignments over time. How well the algorithm is able to do this depends on how far  $N^h(T)$  and  $N^l(T)$  are from their expected values  $\rho^h T$  and  $\rho^l T$ . Unsurprisingly, the algorithm improves as  $T$  increases, since by the strong law of large numbers,  $\frac{1}{T} (N^k(t) - T\rho^k) \xrightarrow{a.s.} 0$  as  $T \rightarrow \infty$ .<sup>28</sup>

**Proposition 2.**  $\frac{V_{SMD}((F_j)_{j=1}^J, A, T)}{V_{SMS}((F_j)_{j=1}^J, A, T)} \xrightarrow{a.s.} 1$  as  $T \rightarrow \infty$ . Moreover, for any  $\varepsilon > 0$  there exists  $\bar{T}$  such that the SMD-TP mechanism is  $\varepsilon$ -IC and  $\varepsilon$ -IR for any  $T \geq \bar{T}$ .

*Proof.* By the strong law of large numbers,  $\frac{1}{T} (N^k(t) - T\rho^k) \xrightarrow{a.s.} 0$  as  $T \rightarrow \infty$ . Then, by

<sup>26</sup>The assumption of continuous time simplifies the discussion here but has no bearing on the result. The algorithm in the empirical application is modified to run in discrete time.

<sup>27</sup>Ultimately, every case needs to be assigned as it comes, so there would be no scope for the designer to take advantage of agents' discounting of future payoffs by back-loading cases. Moreover, the mechanism smooths each investigator's workload evenly over time regardless of their type report, so discounting should not significantly affect incentives to report truthfully.

<sup>28</sup>Taking  $T \rightarrow \infty$  is isomorphic to increasing  $\rho^h$  and  $\rho^l$ .

construction, for each  $j \in J$  and  $k \in \{h, l\}$ , we have  $r_j(T, k) \xrightarrow{a.s.} 1$  as  $T \rightarrow \infty$ , and so the mechanism is  $\varepsilon$ -IC for large enough  $T$ . Note also that  $\frac{1}{T}V_{SMD}((F_j)_{j=1}^J, A, T)$  is just a weighted sum of  $(\hat{n}_j^h, \hat{n}_j^l)_{j=1}^J$ , and  $\frac{1}{T}V_{SMS}((F_j)_{j=1}^J, A, T)$  is a weighted sum of  $(\dot{n}_j^h, \dot{n}_j^l)_{j=1}^J$ . Convergence of the ratio of values follows from convergence of  $r_j(T, k)$  for all  $j \in \mathcal{J}$  and  $k \in \{h, l\}$ .  $\square$

In addition to targeting the aggregate caseloads  $(\dot{n}_j^h, \dot{n}_j^l)$ , the SMD-TP mechanism also attempts to smooth the arrivals over time. This is the benefit of using the ratio  $r_j(t, k) = \frac{\hat{n}_j^k(t)}{\dot{n}_j^k}$  to assign cases, as opposed to the difference  $\hat{n}_j^k(t) - \dot{n}_j^k$ ; the latter would front-load cases to investigators with high targets. On the other hand, this method is somewhat extreme in that it never assigns a type- $k$  cases to an investigator  $j$  with  $\dot{n}_j^k = 0$ . Assigning based on the difference between target and realized caseloads would ensure that this difference is small, even if it means giving a few type- $k$  cases to investigators with  $\dot{n}_j^k = 0$ . In Appendix E we discuss finite-sample adjustments to the assignment rule which move between these extremes.

## IV Identifying social preferences

So far, we have assumed that the designer observes investigator cost parameters,  $c^k(j)$ . However, even under the random assignment of investigators to cases,  $c^k(j)$  is not non-parametrically identified, as true positive and false positive rates are unobserved. This section discusses how we instead identify *differences* in social costs between any given investigator and a benchmark investigator whose cases are drawn from the same population. Since these differences are sufficient to identify social preferences over mechanisms, we are able to treat  $c^k(j)$  as observed when designing the mechanism.

The following discussion assumes investigators are quasi-randomly assigned to cases. We discuss in Section V how we account for the fact that, in practice, investigators are conditionally randomly assigned to cases via a rotational system within offices. This assumption has been extensively probed in the Michigan CPS context. For example, [Baron and Gross \(2022\)](#); [Gross and Baron \(2022\)](#); [Baron et al. \(2024\)](#) show that, within zip code by years, a rich set of child and investigation characteristics do not jointly predict the placement tendencies of the investigator assigned to the case.<sup>29</sup> Our approach below also assumes an implicit exclusion restriction: that investigators can only influence children’s potential outcomes via their placement decision. This assumption, too, has been probed extensively in our context in this previous work (e.g., in [Baron et al. \(2024\)](#)).

The data consist of an observed assignment of investigators to cases. Recall that  $D_{ij} \in \{0, 1\}$

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<sup>29</sup>See Appendix F for a detailed discussion of the CPS and foster care processes.

represents the *potential* decision of investigator  $j$  for case  $i$ , where  $D_{ij} = 1$  if investigator  $j$  would recommend that the child involved in case  $i$  be placed in foster care.  $Y_i^*$  captures the child's future maltreatment potential, where  $Y_i^* = 1$  implies that the child would face subsequent maltreatment if left at home. Then, the *potential* outcome for subsequent maltreatment if case  $i$  were assigned to  $j$  is  $Y_{ij} := (1 - D_{ij})Y_i^*$ . As is common in examiner settings,  $Y_i^*$  is selectively observed based on the assigned investigator and their potential decision. The core selection problem is that we observe  $Y_i^*$  if and only if case  $i$  is assigned to an investigator  $j$  satisfying  $D_{ij} = 0$ . If  $D_{ij} = 1$  then  $Y_{ij} = 0$  regardless of  $Y_i^*$ , so that we cannot observe subsequent maltreatment potential.

Ideally we would like to identify  $\text{FP}_{ij}, \text{TP}_{ij}, \text{FN}_{ij}$ , and, consequently, the social cost of assigning investigator  $j$  to case  $i$ :  $c(i, j) = \text{FN}_{ij} \cdot c_{FN} + \text{TN}_{ij} \cdot c_{FP} + \text{TP}_{ij} \cdot c_{TP}$  (recall that  $c_{TN}$  is normalized to zero). Since  $Y_i^*$  is observed when  $i$  is not treated,  $\text{FN}_{ij}$  is identified under random assignment. However, if a child is placed in foster care we cannot observe what would have happened had they been left at home, so  $\text{FP}_{ij}$  and  $\text{TP}_{ij}$  are not non-parametrically identified. Fortunately, while we cannot identify the social cost function  $c(i, j)$  without further assumptions, we next provide identification results which demonstrate how one can identify *social preferences*, i.e., the ranking over the set  $\mathcal{Z}$  of possible assignments.

To see this, let  $I \subset \mathcal{I}$  be a subset of cases. Let  $Z$  be the observed assignment, treated here as a random variable. We say that  $Z$  is *random conditional on  $I$*  if  $(D_{ij}, Y_i^*) \perp\!\!\!\perp Z_{ij}$  conditional on  $i \in I$ , for all  $j \in J$ . Investigator  $j$ 's assignment is *supported on  $I$*  if  $\Pr(\{i \in I, Z_{ij} = 1\}) \neq 0$ . We wish to identify  $\text{FP}_j^I := \mathbb{E}[\text{FP}_{ij} | i \in I]$  and  $\text{TP}_j^I := \mathbb{E}[\text{TP}_{ij} | i \in I]$ .

**Lemma 1.** Assume that the observed assignment is random conditional on  $I$ . Then, for any  $j, j' \in \mathcal{J}$  whose assignments are supported on  $I$ , the following are identified:

- the difference in false positive rates  $\text{FP}_j^I - \text{FP}_{j'}^I$ ,
- the difference in true positive rates  $\text{TP}_j^I - \text{TP}_{j'}^I$ ,
- the cost difference  $\mathbb{E}[c(i, j) - c(i, j') | i \in I]$ .

*Proof.* First, recall that  $Y_{ij} = Y_i^*(1 - D_{ij})$  and  $D_{ij}$  are observed for the set of cases when  $Z_{ij} = 1$ . Then, under random assignment conditional on  $I$ , we have

$$\text{FN}_j^I := \mathbb{E}[\text{FN}_{ij} | i \in I] = \mathbb{E}[Y_i^*(1 - D_{ij}) | i \in I] = \mathbb{E}[Y_{ij} | i \in I] = \mathbb{E}[Y_i | i \in I, Z_{ij} = 1]$$

and

$$P_j^I := \mathbb{E}[D_{ij} | i \in I] = \mathbb{E}[D_i | i \in I, Z_{ij} = 1].$$



Moreover we can express  $\text{TN}_j^I$  as

$$\text{TN}_j^I = 1 - (\text{TP}_j^I - \text{FP}_j^I) - \text{FN}_j^I = 1 - P_j^I - \text{FN}_j^I.$$

Thus,  $\text{FN}_j^I$ ,  $\text{TN}_j^I$ , and  $P_j^I$  are identified as long as  $j$ 's assignment is supported on  $I$ . We cannot non-parametrically identify  $\text{TP}_j^I$  or  $\text{FP}_j^I$  as  $Y_i^*$  is unobserved when  $D_{ij} = 1$ ; we only know that  $\text{TP}_j^I, \text{FP}_j^I \in [0, P_j^I]$  and  $\text{TP}_j^I + \text{FP}_j^I = P_j^I$ .

Define  $S_j^I = \text{TP}_j^I + \text{FN}_j^I$ . Under random assignment conditional on  $I$ ,  $S_j^I = S_{j'}^I = \mathbb{E}[Y_i^* | i \in I]$  for all  $j, j' \in \mathcal{J}$ . In words, the share of any investigator's caseload with future maltreatment potential is equal across investigators since cases are randomly assigned. Then,

$$\begin{aligned} \text{FP}_j^I - \text{FP}_{j'}^I &= (1 - \text{TP}_j^I - \text{FN}_j^I - \text{TN}_j^I) - (1 - \text{TP}_{j'}^I - \text{FN}_{j'}^I - \text{TN}_{j'}^I) \\ &= (1 - S_j^I - \text{TN}_j^I) - (1 - S_{j'}^I - \text{TN}_{j'}^I) \\ &= -(\text{TN}_j^I - \text{TN}_{j'}^I) \\ &= (P_j^I + \text{FN}_j^I) - (P_{j'}^I + \text{FN}_{j'}^I). \end{aligned}$$

Similarly,  $\text{TP}_j^I - \text{TP}_{j'}^I = (P_j^I - \text{FP}_j^I) - (P_{j'}^I - \text{FP}_{j'}^I) = -(\text{FN}_j^I - \text{FN}_{j'}^I)$ . This is sufficient to identify the cost differences as well.  $\square$

Lemma 5, presented in Appendix D, generalizes Lemma 1 beyond binary  $Y_i^*$ . Next, let  $\{I_k\}_{k=1}^K$  be a partition of  $\mathcal{I}$  into disjoint sets. Say that  $Z$  is *conditionally random* given partition  $\{I_k\}_{k=1}^K$  if it is random conditional on  $I_k$  for all  $K$ . Say that it *has full support* if every agent's assignment is supported on  $I_k$ , for all  $k$ .

**Corollary 3.** Let  $Z$  be an observed assignment that is conditionally random and has full support given a partition  $\{I_k\}_{k=1}^K$  or  $\mathcal{I}$ . Then  $\mathbb{E}[C(Z)] - \mathbb{E}[C(Z')]$  is identified for any other assignment  $Z'$  that is conditionally random given the same partition.

In other words, under the conditions of Corollary 3, the cardinal ranking over  $\mathcal{Z}$  is non-parametrically identified. Corollary 4 below gives a simple expression for the difference  $\mathbb{E}[C(Z)] - \mathbb{E}[C(Z')]$ . Note that from Lemma 1 we can also identify the expected difference in false negatives, false positives, and the placement rate across the two assignments.

*Remark 4.* One useful application of Lemma 1 is to pick an arbitrary investigator,  $j'$ , and define  $\tilde{c}(i, j) = c(i, j) - c(i, j')$ . Then, we can replace the objective of the designer,  $C(Z') := \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z'_{ij} c(i, j)$ , with  $\tilde{C}(Z') := \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z'_{ij} \tilde{c}(i, j) = \sum_{i \in \mathcal{I}} \sum_{j \in \mathcal{J}} Z'_{ij} c(i, j) - \sum_{i \in \mathcal{I}} c(i, j')$ , where the last equality follows from the fact that under each  $Z' \in \mathcal{Z}$ , each case is assigned to exactly one investigator. Since  $\sum_{i \in \mathcal{I}} c(i, j')$  does not depend on  $Z'$ ,  $\tilde{C}$  and  $C$  represent

the same preferences over  $\Delta(\mathcal{Z})$ . Moreover, if the observed assignment  $Z$  is conditionally random and has full support given a partition  $\{I_k\}_{k=1}^K$  then  $\mathbb{E}[\tilde{c}(i, j)|i \in I_k]$  is identified for all  $k$ , and  $\mathbb{E}[\tilde{C}(Z')]$  is identified if  $Z'$  is conditionally random given the same partition.

## IV.A Performance and comparative advantage

The parameter  $c^k(j) := \mathbb{E}[c(i, j)|i \in I_k]$  is a natural measure of the performance of investigator  $j$  on cases of type  $k$ , which may be of independent interest. Note that this performance measure is not non-parametrically identified, for the reasons discussed above. By Lemma 1, however, the difference  $c^k(j) - c^k(j')$  is identified for any  $j, j'$ , and is given by

$$\begin{aligned} c^k(j) - c^k(j') &= c_{FN} \left( \text{FN}_j^{I_k} - \text{FN}_{j'}^{I_k} \right) + c_{FP} \left( \text{FP}_j^{I_k} - \text{FP}_{j'}^{I_k} \right) + c_{TP} \left( \text{TP}_j^{I_k} - \text{TP}_{j'}^{I_k} \right) \\ &= c_{FP} \left( P_j^{I_k} - P_{j'}^{I_k} \right) + (c_{FP} + c_{FN} - c_{TP}) \left( \text{FN}_j^{I_k} - \text{FN}_{j'}^{I_k} \right). \end{aligned}$$

Defining  $\gamma_j^k := c_{FP}P_j^{I_k} + (c_{FP} + c_{FN} - c_{TP})\text{FN}_j^{I_k}$ , we have that  $c^k(j) \leq c^k(j')$  if and only if  $\gamma_j^k \leq \gamma_{j'}^k$ . Intuitively,  $\gamma_j^k$  tells us the position of investigator  $j$  in the distribution of investigator performance among cases of type  $k$ . We therefore refer to  $\gamma_j^k$  as  $j$ 's *performance score* on type- $k$  cases, where a lower score corresponds to greater performance. Thus,  $\gamma_j^k$  can be used to compute social preferences.

**Corollary 4.** Let  $Z$  and  $Z'$  be assignments that are conditionally random given a partition  $\{I_k\}_{k=1}^K$  or  $\mathcal{I}$ . Then

$$\mathbb{E}[C(Z) - C(Z')] = \sum_{k=1}^K \sum_{j \in \mathcal{J}} \gamma_j^k \sum_{i \in I_k} Z_{ij} - \sum_{k=1}^K \sum_{j \in \mathcal{J}} \gamma_j^k \sum_{i \in I_k} Z'_{ij}.$$

As described in Section II.A, we are also interested in an investigator's *relative advantage* for type- $h$  versus type- $l$  cases, given by  $c^l(j) - c^h(j) = \delta_j(1)$ . While relative advantage is not identified, differences in relative advantage, or the *comparative advantage* of  $j$  relative to  $j'$ , is identified:  $D(j, j') = \delta_j(1) - \delta_{j'}(1) = c^l(j) - c^l(j') - (c^h(j) - c^h(j'))$ . When high- and low-type cases are equally costly for all investigators, comparative advantage is the sufficient statistic for the optimal assignment: if  $D(j, j') > 0$  then  $j$  should be assigned to high-risk cases only if  $j'$  is.<sup>30</sup> Let  $d_j := \gamma_j^l - \gamma_j^h$  be investigator  $j$ 's *comparative advantage score*, which can be used to rank investigators in terms of comparative advantage.

<sup>30</sup>In the trade literature, the standard measure of comparative advantage is the ratio of productivities. That would be the relevant measure for the "revenue maximization" problem in which price-weighted caseloads are maximized, subject to an upper-bound constraint on the social cost of each investigator's assignment. We study the dual problem of minimizing social cost subject to an upper bound on price-weighted caseloads, which is why the difference in costs is the relevant comparative advantage measure.

More generally, recall that the *price-weighted relative advantage* of investigator  $j$  is defined by  $\delta_j(p) = pc^l(j) - c^h(j)$ , and let  $d_j(p) := p\gamma_j^l - \gamma_j^h$  be  $j$ 's *price-weighted comparative advantage score*. If all investigators were to place a relative weight of  $p$  on high-type cases then  $d_j(p)$  would be the relevant sufficient statistic for the optimal allocation. In the general model with heterogeneous and unobserved preferences, there is not a simple sufficient statistic for when one investigator receives more high-type cases than another. However, we can use the dual formulation in eq. (3) to give a partial ranking. As one would expect, if  $c^l(j) \geq c^l(j')$  and  $c^h(j) \leq c^h(j')$  then  $j$  receives more high-type cases in expectation.

These identification results relate to a recent literature using the as-if random assignment of decision-makers to separately identify skills from preferences in examiner decisions (Angelova, Dobbie and Yang, 2023; Chan, Gentzkow and Yu, 2022; Rambachan, 2022; Arnold, Dobbie and Hull, 2022). Here, an investigator's performance may be a function of both skills (e.g., the quality of the signals that investigators observe about the potential outcome) and preferences (e.g., their relative distaste for false positives versus false negatives). Our approach makes no attempt at distinguishing between these different factors since, as discussed above, what matters for evaluating the mechanism is the outcome of each type of investigation when assigned to specific investigators. Our framework can therefore be used in a range of settings where a researcher may care about ranking the "performance" of decision-makers without attempting to separate the drivers of such performance. An appealing feature of our approach for measuring the relative (case-type-specific) performance of decision-makers is the relatively mild identifying assumptions. Our approach relies primarily on the conditionally quasi-random assignment of decision-makers to binary decision problems and, as we show in Appendix D, generalizes beyond binary case outcomes.

## V Data and estimation strategy

In order to quantify the potential gains from the alternative mechanism, we next estimate differences in  $c^k(j)$  using a rich administrative dataset from the State of Michigan.

### V.A Data sources and analysis sample

Our primary dataset comes from the Michigan Department of Health and Human Services. The dataset consists of the universe of child maltreatment investigations in Michigan between January 2008 and November 2016. It includes details such as the allegation report date as well as child and investigation traits such as the child's zip code, age, gender, race, relationship to the alleged perpetrator, and the type of maltreatment (e.g., physical abuse versus neglect). The data also include indicators for whether the child was placed in foster care following the investigation, and investigator numeric identifiers.

We construct our analysis sample as follows. We begin with the set of child maltreatment investigations in Michigan between January 2008 and November 2016 that did not involve either sexual abuse or repeat reports since these cases are not quasi-randomly assigned to investigators. Given that foster care placement rates are low, we drop cases assigned to investigators who handled fewer than 200 investigations to minimize noise in our estimates of investigator placement rates ( $N = 152,686$ ). We then drop observations in rotations (zip code by year pairs) with fewer than four investigators to compare investigators in a given office by year ( $N = 22,201$ ). Furthermore, we drop cases for which we cannot observe subsequent child welfare outcomes for at least six months after the focal investigation ( $N = 20,462$ ), as this will be the primary outcome of interest. We next drop a relatively small number of cases with missing child zip code information ( $N = 4,856$ ), since quasi-random assignment of investigators is conditional on a zip code by year fixed effect. Finally, we limit to investigators assigned to at least 50 high- and low-risk cases, defined below, to limit noise in estimates of investigator comparative advantage ( $N = 50,386$ ).

The resulting analysis sample consists of 322,758 investigations involving 261,021 children assigned to 908 unique investigators; 3.2% of these investigations result in foster care placement. Table A1 presents summary statistics for this analysis sample. Overall, 60% of children in our sample are white, 48% are female, 45% have had a CPS investigation prior to their focal one, and the average child is nearly seven years old (Panel A). Investigations in our sample tend to include at least one allegation of improper supervision (53%), physical neglect (44%), and physical abuse (29%). In 77% of investigations, at least one of the alleged perpetrators of maltreatment is the child’s mother or step-mother (Panel B).

Panel C summarizes rates of “subsequent maltreatment” for children left at home following the focal investigation. Our primary maltreatment measure considers whether a child was re-investigated within six months of the focal investigation. This is a common proxy for subsequent maltreatment in the child welfare literature (e.g., [Baron et al. \(2024\)](#); [Putnam-Hornstein, Prindle and Hammond \(2021\)](#)). Nevertheless, it is clear that re-investigation is an imperfect proxy for actual child maltreatment, as it only accounts for cases that are re-reported to CPS. While there are other potential proxies, such as a subsequent *substantiated* investigation, we prefer re-investigation because re-investigations within a few months may be assigned to the initial investigator who will again make substantiation decisions. In contrast, both the decision to re-report and to screen-in a case, the two steps required for a re-investigation, are outside of the initial investigator’s control. Still, we show below that our findings are robust when using these alternative proxies for subsequent maltreatment.<sup>31</sup> With these caveats

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<sup>31</sup>Moreover, while we maintain the assumption that  $Y_i^*$  is binary throughout, our approach—including

in mind, we refer to a re-investigation within six months as “subsequent maltreatment” throughout the manuscript for ease of exposition. Note that this maltreatment outcome is mechanically missing for children placed in foster care, which is the primary empirical challenge in this study. 16.4% of children experience subsequent maltreatment in the home within six months of the focal investigation.

## V.B Estimation strategy

A key question for the empirical simulation of the mechanism is how to partition cases. The theory allows for any binary partitioning of cases into an abstract “high” and “low” type. In the context of CPS, this could mean categorizing cases as high- or low-risk, distinguishing between abuse and neglect, or separating cases based on the gender of the children involved. Given CPS’s primary focus on preventing further child maltreatment and guided by discussions with local agencies in Michigan, we partition cases based on the predicted risk of subsequent maltreatment. We construct this measure by training a machine learning algorithm to predict the risk of subsequent maltreatment in the home among the set of children not placed in foster care.<sup>32</sup> We define high-risk cases as those in the top quartile of predicted algorithmic risk, and low-risk cases as all other cases.

There is also precedent in the field for binary partitioning, particularly in ongoing efforts to use predictive risk modeling tools to identify high- and low-risk cases in CPS. For example, the Los Angeles County Risk Stratified Supervision Model uses machine learning techniques and a binary partition of cases to notify supervisors when a new investigation, classified by the model as “complex-risk,” has been assigned to their office, so that the supervisor can devote additional time and attention to these cases (Putnam-Hornstein et al., 2022). The binary partition in these settings has been justified by clear discontinuities observed between high- and low-risk cases in the data, as well as the need for simplicity when explaining the practical implications of high and low risk to supervisors and investigators.

Lemma 1 provides the key results for using the observed data to identify investigators’ performance across heterogeneous cases. Average differences in cost by case type between

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both the identification and theoretical results—can readily accommodate richer partitions of  $Y_i^*$  (see Appendix D).

<sup>32</sup>We estimate an algorithmic risk prediction that child  $i$  will face subsequent maltreatment if left at home,  $Pr(Y_i^* = 1|X_i)$ , where  $X_i$  includes case and child attributes of case  $i$  available to the investigator at the time of the placement decision. Following Kleinberg et al. (2018), we use a gradient boosted decision tree to predict  $Pr(Y_i^* = 1|X_i)$ . We hypertune the algorithm to select for optimal parameters using a 5-fold cross-validation technique. Only children left at home are used to train the model since  $Y_i^*$  is unobserved for children placed in foster care. The features used to train the algorithm,  $X_i$ , are coded by the initial screener and include: the type of allegations in the investigation (physical abuse, medical neglect, physical neglect, domestic violence, substance abuse, improper supervision), the relationship of the alleged perpetrator to the child, prior child welfare investigation history, the gender and age of the child, and their residing county.

investigators,  $\mathbb{E}[c(i, j) - c(i, j') | i \in \mathcal{I}^k]$ , are identified under random assignment by the observed placement and false negative rates. The results of Section IV allow us to identify differences in social cost on low- and high-risk cases between investigators. Our strategy to estimate performance accounts for (i) over-fitting concerns and measurement error in investigator moment estimates, and (ii) the fact that investigators are quasi-randomly assigned only within any given office-by-year. Define  $\tilde{c}^k(j) := c^k(j) - c^k(j^0)$ , where  $j^0$  is the benchmark investigator used for all social cost comparisons.<sup>33</sup> Then  $\tilde{c}^k(j)$  is identified and equal to  $\tilde{c}^k(j) = \gamma_j^k - \gamma_{j^0}^k$ .

To avoid concerns that our estimates of the benefits of reassignment are overstated due to over-fitting, we follow a split-sample strategy. Specifically, we randomize within the set of cases that each investigator was assigned into a “training” set (50%) and an “evaluation” set (50%).<sup>34</sup> We use the training set to derive the optimal investigator assignment mechanism, and then test its effectiveness on the evaluation set.

We first estimate investigator  $j$ ’s performance score across all cases,  $\gamma_j$ . This requires investigator-specific estimates of placement and false negative rates. Let  $D_i = \sum_j D_{ij} Z_{ij}$  and  $\text{FN}_i = \sum_j \text{FN}_{ij} Z_{ij}$ , so that  $D_i$  is an indicator for whether case  $i$  resulted in placement, and  $\text{FN}_i$  an indicator for whether the case is a false negative.

Investigators in Michigan are rotationally assigned to cases within CPS offices. Typically, each county in the state has its own office, but some large counties have multiple offices, and many offices split investigators into geographic-based teams (Baron and Gross, 2022). As a result, our non-parametric identification results apply separately to each zip code by year. To compare investigators across offices, we use a linear adjustment to estimate investigator placement and false negative rates.<sup>35</sup> That is, we estimate regressions of the form:

$$D_i = \sum_j \phi_j^D Z_{ij} + \mathbf{X}_i' \alpha^D + u_i \quad (4)$$

$$\text{FN}_i = \sum_j \phi_j^{\text{FN}} Z_{ij} + \mathbf{X}_i' \alpha^{\text{FN}} + v_i \quad (5)$$

We estimate Equations 4 and 5 separately in the training and evaluation samples.<sup>36</sup>  $\mathbf{X}_i$  is a

<sup>33</sup>The results of Section IV apply if  $j$  and  $j^0$  are in the same office-by-year. However, under an additional linearity assumption introduced below, we can use a single reference investigator across all offices. The choice of  $j^0$  has no impact on the mechanism results. We choose  $j^0$  as the investigator with greatest caseload over our sample.

<sup>34</sup>We randomize within investigators to maximize the number of cases per investigator across the sample.

<sup>35</sup>As discussed in Arnold, Dobbie and Hull (2022), this approach tractably incorporates the large number of zip code-by-year fixed effects, under an additional assumption that placement and false negative rates are linear in the zip code-by-year effects for each investigator and case type.

<sup>36</sup>Our results are robust to the inclusion of child and case controls in the investigator moment regressions.

vector of zip code-by-investigation year fixed effects to account for the level of randomization. In practice,  $\mathbf{X}_i$  is de-meanded so that the  $\phi_j$  are strata-adjusted investigator-specific estimates of each outcome. We denote the strata-adjusted investigator-specific estimates from Equations 4 and 5 as  $\widehat{\phi}_j^D$  for placement rates and  $\widehat{\phi}_j^{FN}$  for false negative rates. We use these to estimate  $\gamma_j$ , separately in the training and evaluation dataset, as:

$$\widehat{\gamma}_j = c_{FP}\widehat{\phi}_j^D + (c_{FN} + c_{FP} - c_{TP})\widehat{\phi}_j^{FN} \quad (6)$$

Following [Chan, Gentzkow and Yu \(2022\)](#), we assume  $c_{TP} = c_{TN} = 0$ , so that the welfare measure is focused only on prediction mistakes. As mentioned above, the value of  $c_{FN}, c_{FP}$  must ultimately be chosen by the agency. To bring our mechanism to data, we assume that  $c_{FP} = 1$  and  $c_{FN} = 0.25$ , though we show below that our results are robust to this choice of parameter values. To motivate this choice, note that CPS investigators in our context place 3.2% of children but 16.4% of children face subsequent maltreatment when left at home. This mismatch may imply that CPS views  $c_{FN} < c_{FP}$ . Normalizing  $c_{FP} = 1$  suggests that  $c_{FN} \in (0, 1)$ . For our benchmark estimates, the ratio between placement rates and subsequent maltreatment rates suggests that  $c_{FN}$  is roughly 0.25. We explore robustness to this assumption in [Figure A1](#), where we show that the ranking of investigators is well-preserved if we instead assign, for example,  $c_{FN} = 0.12$  or  $c_{FN} = 0.5$ .<sup>37</sup> Finally, to reduce noise in the estimates of the investigator moments, we follow the literature (e.g., [Arnold, Dobbie and Hull \(2022\)](#)) and use empirical Bayes estimates of  $\widehat{\gamma}_j$  that shrink the estimates using the posterior average effect approach of [Bonhomme and Weidner \(2022\)](#).

We next estimate performance scores across case types:  $\gamma_j^l$  for low-risk cases and  $\gamma_j^h$  for high-risk cases. Let  $\text{Risky}_i$  be an indicator equal to one if case  $i$  is a high-risk case. We estimate the following regressions separately for the training and evaluation set of cases:

$$D_i = \sum_j \beta_{j1}^D Z_{ij} + \beta_{j2}^D \text{Risky}_i Z_{ij} + \mathbf{X}'_i \alpha^D + u_i \quad (7)$$

$$\text{FN}_i = \sum_j \beta_{j1}^{\text{FN}} Z_{ij} + \beta_{j2}^{\text{FN}} \text{Risky}_i Z_{ij} + \mathbf{X}'_i \alpha^{\text{FN}} + u_i \quad (8)$$

Here,  $\beta_{j1}$  represent strata-adjusted investigator-specific estimates of each outcome for low-risk

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[Figure A2](#) shows how average performance score  $\gamma_j$  and comparative advantage score  $d_j$  change if we adjust for the covariates in [Table A1](#). We find that the ranking of investigators is robust to this decision. The rank correlation of the  $\gamma_j$  and  $d_j$  measures using the two approaches is 0.977 and 0.992, respectively.

<sup>37</sup>We emphasize that we make assumptions on the value of these parameters simply for exposition—the empirical analysis seeks to simulate gains from investigator reallocation under reasonable social cost assumptions. However, our theoretical results hold without assumptions on the exact nature of these costs. In practice, the value of these parameters should be dictated by the relevant agency or society.

cases and  $\beta_{j1} + \beta_{j2}$  are strata-adjusted investigator estimates of each outcome for high-risk cases. We denote the strata-adjusted investigator-specific estimates from Equations 7 and 8 as  $\widehat{\phi}_{j,l}^D$  for placement rates of low-risk cases,  $\widehat{\phi}_{j,h}^D$  for placement rates of high-risk cases,  $\widehat{\phi}_{j,l}^{FN}$  for false negative rates of low-risk cases, and  $\widehat{\phi}_{j,h}^{FN}$  for false negative rates of high-risk cases. Again, we use these to estimate performance scores on low-risk and high-risk cases, separately in the training and evaluation dataset, as:

$$\begin{aligned}\widehat{\gamma}_j^l &= c_{FP}\widehat{\phi}_{j,l}^D + (c_{FN} + c_{FP} - c_{TP})\widehat{\phi}_{j,l}^{FN} \\ \widehat{\gamma}_j^h &= c_{FP}\widehat{\phi}_{j,h}^D + (c_{FN} + c_{FP} - c_{TP})\widehat{\phi}_{j,h}^{FN}\end{aligned}$$

where we use the same social costs as in our baseline skill estimate, but show robustness to this decision in Figure A1. We again use empirical Bayes estimates of  $\widehat{\gamma}_j^l, \widehat{\gamma}_j^h$  to adjust for finite sample error, and we estimate  $\tilde{c}^k(j)$  as  $\widehat{\gamma}_j^k - \widehat{\gamma}_{j_0}^k$  and  $d_j$  as  $\widehat{\gamma}_j^l - \widehat{\gamma}_j^h$ .

## VI Main Empirical Results

### VI.A Motivating empirical facts

We begin by presenting two empirical facts that motivate the use of the alternative mechanism in this setting.

#### **Considerable variation in performance and comparative advantage within offices:**

We first use the investigator moments to understand variation in performance across investigators and case types. Intuitively, gains from investigator reassignment in the alternative mechanism can only occur if there is sufficient heterogeneity in investigators' relative performance across cases and within offices. That is, it is not enough for investigators to differ in the level of their performance, they must also differ in their comparative advantage scores.

We find considerable variation in performance and comparative advantage. Figure A3 plots the distributions of  $\gamma_j$  and  $d_j$ . The standard deviation of performance and comparative advantage scores is 4.8 and 10.7pp, respectively. To understand the significance of such variation, Table A2 estimates the relationship between performance metrics on the training dataset and prediction error rates in the evaluation dataset. Panel A shows that investigators with a one standard deviation  $\gamma_j$  below the office mean achieve a 1.1pp [7.1%] reduction in false negatives and 1.6pp [70.4%] reduction in false positives. Panels B and C further regress prediction error rates on comparative advantage scores,  $d_j$ . Investigators with a one standard deviation greater comparative advantage score achieve 2.0pp [8.5%] lower false negative rates and 2.3pp [57.3%] lower false positive rates in high-risk cases, but 0.04pp [0.3%] *higher* false negative rates and 0.2pp [13.6%] *higher* false positive rates in low-risk cases. That is,



investigators with greater comparative advantage in high-risk cases achieve lower prediction error rates in high-risk cases but higher error rates in low-risk cases—providing evidence of investigator specialization across case types within offices. Importantly, because these effects are estimated using a split-sample strategy, they are not mechanical.

**High-risk cases are costly to investigators:** Under the status-quo rotational system, the composition of caseloads in expectation is equal across investigators within an office. In practice, however, there may be time periods in which some investigators receive larger numbers of high- or low-risk cases by random chance. In Table A3, we leverage this variation to examine whether greater exposure to high-risk cases leads to increased investigator turnover. To do so, we use survival analysis techniques to measure the effect of caseload risk composition on investigator career length. Column 1 shows that a one standard deviation increase in the mean predicted risk of an investigator’s caseload increases turnover risk by 149%. Column 2 reports that being assigned to an above-median share of high-risk cases increases turnover risk by 54%. Thus, exposure to a greater share of high-risk cases leads to large increases in investigator turnover, suggesting that these cases are in fact more costly to investigators.

Altogether, these patterns motivate the potential for the SMD-TP mechanism to achieve welfare gains in this context. There is evidence in the data of significant comparative advantage across high- and low- risk cases within offices. However, without compensating investigators accordingly, assignment to additional high-risk cases is costly to investigators and could result in substantial increases in turnover.

## VI.B The role of investigator type distributions

Our theoretical approach assumes that the designer knows the distribution of each agent’s preference type,  $F_j$ . Specifically, these type distributions were utilized to derive the prices in the LMS-TP mechanism, which then informed the design of SMS-TP and SMD-TP. While the assumption that agents’ type distributions are known to the designer is standard in the Bayesian mechanism-design literature, it presents challenges when implementing the mechanism in practice. We next explain why we do not view this as a significant concern, either theoretically or practically, and we then simulate the potential welfare gains of the alternative mechanism under various distributional assumptions over  $F_j$ .

**What if  $F_j$  is misspecified?** From a theoretical standpoint, the LMS-TP mechanism depends on precise knowledge of type distributions for the market to clear. However, this is not the case for SMS-TP or SMD-TP, the mechanisms that would actually be implemented in practice. By design, the SMS-TP mechanism ensures that the market clears ex-post, regardless of the realized type profile. This is because in the SMS-TP mechanism, the

designer presents agents with the same prices as those in the LMS-TP, but asks them to report whether they would like to be “buyers” or “sellers” of high-type cases given these prices, or retain the status quo. The designer then chooses which trades to execute so that markets clear. Thus, the allocations respond to the realized type distribution, and so the market clears even when  $\{F\}_{j=1}^J$  is initially misspecified. Additionally, since the SMS-TP mechanism is ex-post IC and IR, these properties remain intact even if the designer is misspecified about the type distributions. In the worst-case scenario of misspecification, the only market-clearing allocation might be to maintain the status quo. Outside of this scenario, the SMS-TP mechanism consistently yields welfare gains.

**Learning about  $F_j$ :** The downside of using incorrect type distributions is that the mechanism may not converge to the optimal outcome in the large market. In other words, there are potential social welfare gains to be realized by improving our understanding of type distributions. Fortunately, this information can be realistically obtained in practice, unlike knowledge of each investigator’s realized type, which as discussed above is fundamentally unobservable. For instance, one straightforward approach to the learning problem is to run the SMD-TP mechanism for a trial period, using our best a-priori guess of each agent’s type distribution. This initial estimate could be informed by a preliminary survey of investigators, leveraging techniques from the extensive literature on choice-based conjoint analysis (Allenby, Hardt and Rossi, 2019). The trial run would then be carefully utilized so as to generate individual-level preference data (allowing us to refine our estimates of the preference distributions) without introducing any additional incentive concerns (see Appendix A.1 for further discussion).

**Simulating welfare gains:** While it is feasible to eventually gather information about  $F_j$ , we would like to understand now whether our mechanism could generate welfare gains across a range of potential distributions. As a result, we next simulate the potential welfare gains of our approach under various distributional assumptions of  $F_j$ . Although there is no definitive method for selecting these distributions ex-ante, we focus on what we consider to be natural starting points. For instance, our estimates of the impact of additional high-risk cases on investigator turnover suggest that the average  $p_j$  in the data is likely above one. Thus, as a baseline, we illustrate welfare gains using uniform and truncated normal distributions—varying the means (set above one) and standard deviations—and show that the mechanism can produce welfare gains across a wide range of type distributions.

## VI.C Social welfare gains

Corollary 4 shows that the difference in social cost between assignments is identified using investigator performance scores and their caseload composition in the two mechanisms. Using

Table 1: Gains from Investigator Reallocation

	(1)	(2)	(3)	(4)	(5)	(6)
	Unif[1,2]	Unif[1,3]	$\mathcal{N}(2, 0.5^2)$	$\mathcal{N}(2, 1^2)$	$p_j = 2$	Known type, Unif[1,2]
Social Costs	-925.1*** (285.7) [-4.6%]	-869.0*** (273.8) [-4.3%]	-832.0*** (234.0) [-4.1%]	-826.5*** (245.0) [-4.1%]	-1,716.7*** (157.5) [-8.5%]	-1,873.5*** (261.1) [-9.3%]
False Negatives	-612.4*** (201.5) [-1.2%]	-583.7*** (191.1) [-1.1%]	-565.9*** (168.1) [-1.1%]	-548.7*** (159.7) [-1.1%]	-1,141.2*** (118.0) [-2.2%]	-1,298.5*** (227.7) [-2.5%]
False Positives	-784.8*** (219.3) [-10.7%]	-736.7*** (224.4) [-10.1%]	-700.8*** (189.7) [-9.6%]	-700.1*** (171.0) [-9.6%]	-1,460.7*** (137.8) [-20.0%]	-1,579.9*** (249.0) [-21.6%]
Placements	-172.4* (101.3) [-1.7%]	-153.0 (98.9) [-1.5%]	-134.9 (90.7) [-1.4%]	-151.4* (78.7) [-1.5%]	-319.5*** (62.1) [-3.2%]	-281.4*** (102.3) [-2.8%]

**Notes.** This table reports the welfare gains derived from the SMD-TP mechanism. Each column corresponds to a different distributional assumption for  $p_j$ . Columns 1 and 2 present uniform distributions with supports [1, 2] and [1, 3], respectively. Columns 3 and 4 present truncated normal distributions (in [1, 3]), both with a mean of 2 and standard deviations of 0.5 and 1, respectively. Column 5 presents a degenerate distribution where  $p_j = 2$ . Column 6 assumes that types are distributed uniformly with support [1, 2], but that  $p_j$  is known to the designer. We estimate welfare changes and robust standard errors (in parenthesis), clustered by investigator, using the approach described in the text. Percent effects relative to the baselines are presented in brackets. \*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

this result, we report differences between the SMD-TP mechanism and a counterfactual which splits high- and low-risk cases equally across investigators within counties.<sup>38</sup>

Our strategy to estimate welfare gains accounts for (i) uncertainty in investigator type distributions and (ii) over-fitting concerns. Under an initial distributional assumption for  $F_j$ , we use a split-sample strategy that combines investigator performance measures with their  $p_j$  draws to compute the assignment generated by the SMD-TP mechanism for that draw in the training set. We then calculate the realized welfare gains for the given type profile in the evaluation set. We summarize welfare gains for a given specification of the type distribution as the average welfare gain across 100 draws of types. Finally, we estimate standard errors, clustered by investigators, using a bootstrapping procedure that accounts for uncertainty in estimates of both investigator performance and their type draw.

<sup>38</sup>The equal split of cases is the expected assignment under the rotational system. Table A4 shows that we obtain similar welfare gains when we benchmark the SMD-TP mechanism to the observed status quo. Note that the SMD-TP mechanism reassigns investigators within counties. While rare, in the status quo, investigators sometimes work across different counties over their tenure. This could be due, for example, to investigators working near county borders or moving to a different county. To avoid complicating comparisons of our assignment to the status quo, investigators are limited to serve cases in their modal county in the counterfactual. In the rare case where a county is not modal to any investigator, we combine that county with a neighboring county.

Table 1 presents the estimated welfare gains across a set of initial distributional assumptions. Each column presents changes in outcomes when investigators are reassigned to cases according to the SMD-TP mechanism within counties versus a counterfactual that equally splits high- and low-risk cases within counties. For example, when we assume  $p_j \sim \text{Unif}[1, 2]$  in Column 1, we find declines in social costs of 925 [4.6%]. This is due to a reduction of both 612 false negative cases [1.2%] and 785 false positive cases [10.7%].<sup>39</sup> The SMD-TP mechanism also reduces the number of total placements by 172 [1.7%].<sup>40</sup> For expositional purposes, we treat  $p_j \sim \text{Unif}[1, 2]$  as our preferred type distribution for the remainder of the paper. However, Columns 2–5 of Table 1 show that we find similar results across a range of distributional assumptions.<sup>41</sup> The largest gains occur when  $p_j$  follows a degenerate distribution. This gap highlights the fact that a naive analysis which ignores investigators’ private information, and the attendant information rents, would significantly overstate welfare gains.

To estimate the importance of investigator private information for welfare gains, in Column 6 we again assume that  $p_j \sim \text{Unif}[1, 2]$  but that the designer observes each investigator’s type directly and implements the first-best assignment for each realized type profile. In this simulation, the welfare gains increase dramatically—social costs decline by 9.3%, driven by a false negative decline of 2.5% and false positive decline of 21.6%. The comparison with Column 1 shows that information rents are significant when types are unobserved. As discussed in Appendix A.1, over time the designer will be able to use the data generated by the mechanism to reduce uncertainty about investigators’ preferences. Column 6 represents an upper bound on welfare gains as the designer learns about individual investigators’ types.

When comparing the gains across columns, one might expect more dispersed type distributions to induce lower welfare gains; we saw above that greater uncertainty over investigator types increases the information rents that the designer must pay (in the form of lower price-weighted caseloads) to induce truthful reporting. However, comparing Columns 3 and 4 in Table 1 shows that greater dispersion does not always reduce the welfare gains. To understand why, consider the stylized model in which all investigators have the same type,  $p$ , as in Column 5. In this model, the “level effect” of changing  $p$  on the welfare gains is ambiguous, as this parameter affects the value of the status-quo endowment as well as the

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<sup>39</sup>Baseline false positive counts are unobserved. To express welfare changes in percent terms, we use extrapolation-based estimates of the false positive rate, which we describe in greater detail in Appendix G.

<sup>40</sup>Figure A4 presents the welfare changes from each of the 100 type draws when  $p_j \sim \text{Unif}[1, 2]$ .

<sup>41</sup>Figure A7 illustrates that the mechanism can achieve welfare gains across a broad spectrum of distributional assumptions. The contour plot depicts the reduction in social costs (relative to the status quo) achieved by implementing the mechanism, assuming that type distributions follow a truncated normal distribution and varying the mean  $\mu$  and standard deviation  $\sigma$ .

value of alternative assignments.<sup>42</sup> With unobserved preference heterogeneity, increasing the variance of the type distribution has a negative “uncertainty effect” but an ambiguous “level effect,” which can potentially offset the uncertainty effect. Since types follow the same distribution in Columns 1 and 6, comparing the welfare gains in these two columns isolates the uncertainty effect under that type distribution.

Altogether, the results in this section highlight that our SMD-TP mechanism could potentially reduce both types of prediction mistakes, as well as overall foster care placement rates, by reallocating investigators within counties in a revenue-neutral way.<sup>43</sup>

## VI.D Investigator preferences

Figure 3 demonstrates the importance of considering investigators’ heterogeneous preferences in the SMD-TP mechanism. We define investigator welfare for an investigator with type  $p_j$  and caseload  $(n^h, n^l)$  as  $-(p_j n^h + n^l)$ , the negative of their price-weighted caseload. In the left panel of Figure 3, we derive the optimal allocation of cases assuming that  $p_j \sim \text{Unif}[1, 2]$ . We then compute the difference between investigator welfare under the SMD-TP mechanism relative to the status quo. Under the SMD-TP mechanism, which accounts for investigator type heterogeneity, investigator welfare is improved by approximately 13 price-weighted cases, on average. Average investigator welfare is  $-401$  in the equal-split counterfactual, so this represents a modest welfare improvement. Importantly, the reassignment makes no investigator substantively worse off: no investigator experiences a welfare loss greater than 5 price-weighted cases, and the 1st percentile of investigator welfare change is a loss of 1.4 cases.<sup>44</sup> In fact, 40% of investigators experience welfare gains under the correct SMD-TP mechanism of greater than five price-weighted cases and 12% of investigators experienced welfare gains of at least 10%—which could in turn help improve recruitment and retention.

The right panel of Figure 3 instead assigns cases without considering heterogeneity in investigator preferences. Formally, the mechanism assigns cases assuming that  $p_j = 1$  for all investigators. But, when computing investigator welfare, we assume that their types are truly distributed as  $p_j \sim \text{Unif}[1, 2]$ . Under this scenario, 22% of investigators experience welfare losses of at least 10%. Moreover, Figure 3 shows that there is significant heterogeneity in investigator welfare loss by comparative advantage and type. The investigators experiencing

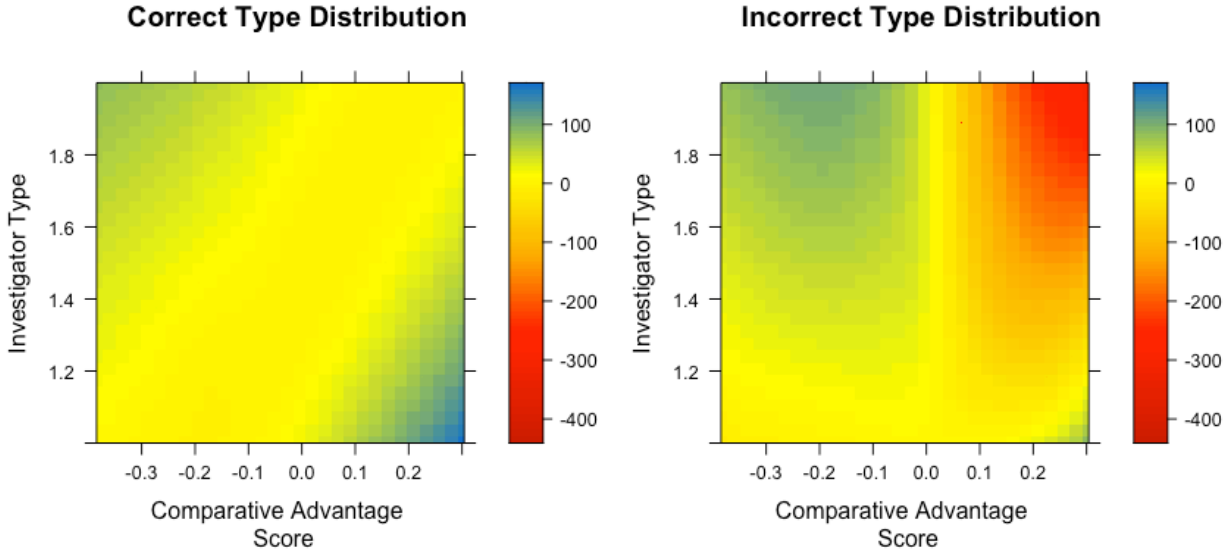
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<sup>42</sup>The impact of this level effect on welfare gains depends on details of the distribution of comparative advantage and the relative prevalence of high- and low-risk cases.

<sup>43</sup>Table A7 shows that our findings are robust when using alternative proxies for subsequent maltreatment, including re-investigation across different time horizons and substantiated re-investigations.

<sup>44</sup>The constraint that no investigator is made worse off by the mechanism is imposed exactly in the static model. The SMD-TP mechanism approximates the SMS-TP mechanism, and this approximation improves as the time horizon grows. Thus, in the dynamic version, some investigators can be made slightly worse off than the equal-split counterfactual.

Figure 3: The Importance of Accounting for Investigator Preferences



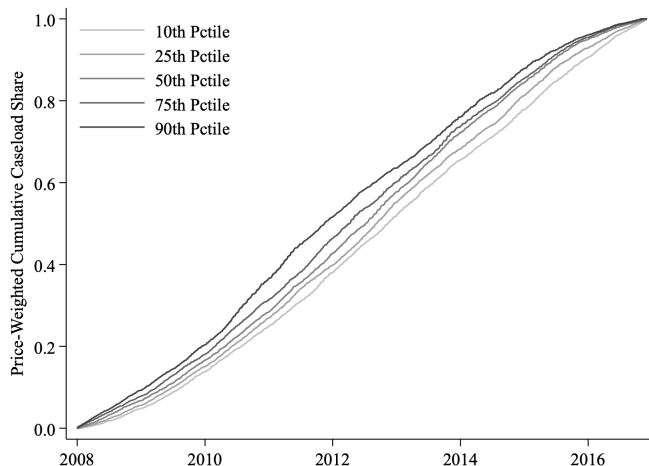
**Notes.** This figure plots the effect of reassignment according to the SMD-TP mechanism on investigators’ welfare by their comparative advantage score,  $d_j$  and their type,  $p_j$ . Investigator welfare for an investigator type  $p_j$  and assigned to caseload  $(n^h, n^l)$  is  $-(p_j n^h + n^l)$ . We report the difference between investigator welfare under the SMD-TP mechanism and a counterfactual in which cases are equally-split within counties. The left panel assumes that the true distribution of investigator types is  $p_j \sim \text{Unif}[1, 2]$ . The right panel calculates changes in investigator welfare under an SMD-TP mechanism that assumes  $p_j = 1 \forall j \in \mathcal{J}$ , but where the true  $p_j$  is distributed according to  $\text{Unif}[1, 2]$ . We present results averaged across the 100 investigator-type draws.

the largest losses are those with a large comparative advantage on high-risk cases as well as high  $p_j$ —investigators above the median in both their comparative advantage score,  $d_j$ , and  $p_j$  experience an average welfare loss of 65 price-weighted cases (16%), and those in the top quartile of both experience an average welfare loss of 141 (35%). On the other hand, investigators with low comparative advantage on high-risk cases and high  $p_j$  are made better-off under the mechanism that ignores preference heterogeneity.<sup>45</sup>

Figure 3 highlights why considering investigator preferences in the assignment problem is paramount. When the mechanism ignores types, investigators with large comparative advantage in high-risk cases receive more of these cases. But if assignment to high-risk cases is costly relative to low-risk cases, then these investigators are made substantially worse off. This would likely create greater turnover or worsened performance among such investigators, a particularly negative outcome in a system that already suffers from staff shortages.

<sup>45</sup>Figure A5 replicates this figure but adds a dot for each investigator, limiting to one randomly chosen investigator-type-draw for visual clarity. This figure highlights the number of investigators adversely impacted by the mechanism that does not consider preference heterogeneity.

Figure 4: Smoothing Investigator Caseloads Over Time



**Notes.** This figure reports the distribution of cumulative price-weighted caseloads assigned by the SMD-TP mechanism over time. The sample is limited to the 34 counties that appear in every sample year. Cases are assigned according to the SMD-TP mechanism for one investigator type draw where  $p_j \sim \text{Unif}[1, 2]$ . We compute cumulative price-weighted caseloads in day  $t$  for investigator  $j$  as  $\frac{\hat{n}_j^l(t) + p_j \hat{n}_j^h(t)}{\hat{n}_j^l(T) + p_j \hat{n}_j^h(T)}$ , where  $T$  is the last day of the sample period. We then report percentiles of this statistic for each day of our sample.

## VI.E Dynamic nature of the mechanism

Figure 3 considers investigators’ welfare over their cumulative caseloads, but does not consider how their caseloads are spread over time. While smoothing caseloads over time does not directly enter the mechanism-design problem as a constraint, the solution attempts to do so by allocating cases based on the percent of the target level for each case type that each investigator has completed thus far. Thus at any point in time, each investigator should have completed approximately the same percentage of their high- or low-risk cumulative caseload. Figure 4 describes how cumulative price-weighted workloads vary over time.<sup>46</sup> This figure shows that the SMD-TP mechanism is successful in spreading caseloads.

For reference, we also estimate the welfare gains from the SMS-TP and LMS-TP mechanisms, and compare these to outcomes under the SMD-TP mechanism in Table A6. Comparing Columns 2 and 3, we find that moving from LMS-TP to SMS-TP decreased welfare gains moderately. This difference represents the cost of aggregate uncertainty about investigators’ types. However, differences between the SMS-TP and the SMD-TP are small, which shows that the need to assign cases without observing which cases will arrive in the future (the “online” nature of assignments) does not appear to be a first-order problem.

<sup>46</sup>We limit this exercise to the set of 34 counties that appear in the sample each year. These counties make up roughly 90% of all cases in the sample. In Table A5, we re-estimate welfare gains under SMD-TP for this sample and find very similar results relative to those in Table 1.

## VI.F Allowing correlation between preferences and performance

Finally, we consider how our social welfare gains would change if we allowed for correlation between investigator preferences and their comparative advantage score,  $d_j$ . Let  $\underline{d}_j, \bar{d}_j$  be the minimum and maximum  $d_j$  within counties, respectively. Then, for this analysis, we assume that investigator types are drawn from a uniform distribution with full support on  $[g(d_j) + 1, g(d_j) + 2]$ , where  $g(d_j) = b \frac{d_j - \underline{d}_j}{\bar{d}_j - \underline{d}_j}$  for  $b \geq 0$  and  $g(d_j) = -b(1 - \frac{d_j - \underline{d}_j}{\bar{d}_j - \underline{d}_j})$  for  $b < 0$ .<sup>47</sup> Then, the associativity parameter  $b$  captures the strength and direction of the correlation between comparative advantages and type distributions, where  $b > 0$  indicates that investigators who are relatively good at high-risk cases tend to find such cases more costly. For computational purposes, we compare the welfare gains for different values of  $b$  in the LMS-TP mechanism, of which SMD-TP is an approximation.

Figure A6 reports the results of this exercise. When investigators with high  $d_j$  tend to have lower type draws, we find that welfare gains are significantly larger: for  $b = -1$ , the welfare gains are 1,559 relative to the expected social cost of the status-quo. Compared to the  $b = 0$  case where there is no association between preferences and performance, this is a 41% increase in the welfare gains. This demonstrates the intuitive notion that when investigators who have a comparative advantage in high-risk cases also relatively prefer these cases, the mechanism can achieve larger welfare gains.<sup>48</sup> On the other hand, if investigators with a comparative advantage in high-risk cases tend to relatively dislike such cases, the welfare gains are attenuated. The largest reduction in Figure A6 occurs when  $b = 1$ , in which case welfare gains are 730, a 34% decline compared to the  $b = 0$  case. Thus, while a strong positive correlation between  $d_j$  and  $p_j$  may reduce the potential welfare gains, there still exists a significant potential for welfare improvement even under this scenario.<sup>49</sup>

## VII Conclusion

The ultimate objective of this work is a practical mechanism for assigning CPS investigators to reported cases of child maltreatment. This paper has sought to address what we view as the primary challenges that such a mechanism must overcome:

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<sup>47</sup>Note that if  $b = 0$ , this reduces to the Unif[1, 2] setting. This construction of  $g(\cdot)$  is also symmetric: for any  $b \geq 0$ , the investigator with maximal  $d_j$  in the county has the same distribution under associativity parameter  $b$  as the investigator with minimal  $d_j$  in the county under associativity parameter  $-b$ .

<sup>48</sup>At the same time, there is potentially a countervailing force due to the fact that preferences also affect the value of the status quo. See the discussion of this “level effect” in Section VI.C.

<sup>49</sup>Strong positive correlation appears unlikely in the current context: When exploring the relationship between higher-risk caseloads and turnover (as in Table A3), we find no evidence that investigators with an above-median comparative advantage in high-risk cases are differentially likely to quit when their caseload includes an above-median share of high-risk cases.



1. *Identifying social preferences over alternative mechanisms.* Using data from the status-quo assignment mechanism, we showed in Section IV that we can identify the relevant moments of the joint distribution of investigator decisions and case outcomes, which is sufficient for evaluating a mechanism’s performance. Moreover, we discuss in Appendix A.1 that it would be possible to continue to learn about this joint distribution under the alternative mechanism.
  2. *Unobservable investigator preferences and status-quo constraints.* In order to avoid negative impacts on the recruitment and turnover of investigators, we restricted our attention to mechanisms that do not make any agents worse off. Careful design of the mechanism is needed to deal with the fact that investigators’ preferences are inherently unobservable.
  3. *Effort incentives.* While we do not explicitly model the decision of investigators to exert effort, we showed that within the alternative mechanism investigators’ payoffs are indeed improving in their measured performance, at least locally (Theorem 3). Thus, if the mechanism is implemented in successive periods (e.g., each year) and data from past performance is used to inform future assignments, the mechanism should provide self-interested investigators with motivation to perform well.
  4. *Perceived fairness of the mechanism.* Within our mechanism, it is possible for investigators with the same preferences to receive different allocations. This is true even among investigators who exclusively handle the same type of case. One might be concerned with how investigators will react to this disparity (even if every investigator is better-off relative to the current system). Fortunately, we showed that disparate caseloads can be justified on the basis of performance: investigators who receive fewer type- $k$  cases for the same type-report are precisely those who perform better on type- $k$  cases (Theorem 3).
  5. *Beyond binary case classifications.* We focused on mechanisms with conditional assignments on a binary partition of cases into high- and low-risk types. It is worth emphasizing that this is a restriction on the mechanism, not an assumption about the setting: the choice of how to partition the set of cases is itself a design choice. We discuss how the mechanism-design results can be extended to richer partitions (Appendix A.2). Moreover, our main identification results in Section IV do not depend on the binary partition assumption.
- Before implementing the mechanism in the field, several practical considerations must be carefully addressed. A key challenge is effectively communicating the mechanism to investigators and establishing a clear protocol for reporting their preferences. In the direct implementation of the mechanism, investigators only need to report a single number—their marginal rate of substitution between high- and low-type cases. However, they will likely require guidance on how to interpret and understand this parameter (Budish and Kessler, 2022). Once types

are elicited, the SMD-TP mechanism can operate with no further input from investigators and requires minimal changes to current office procedures. Currently, case assignments are managed by an office supervisor. When a new case arrives, the SMD-TP mechanism would generate a recommendation for the supervisor regarding which investigator should be assigned to the case, similar to the current rotation process.

We are currently working directly with CPS agencies to tackle these practical details and begin a pilot implementation of the mechanism. This pilot phase will yield valuable data on the distribution of investigator preferences which will be used to further refine the mechanism. Moreover, these data will shed light on key questions regarding investigator preferences, such as the determinants of these preferences, their correlation with performance and other observables, and strategies for improving investigator recruitment and retention. By bringing this mechanism to the field, we hope to gain insights into these important questions, ultimately contributing to improving the quality of CPS responses.

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# Appendix

## Mechanism Reform: An Application to Child Welfare

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# A Extensions and additional properties

## A.1 Learning in the mechanism

There are two dimensions along which the designer would like to learn while running the mechanism.

### A.1.1 Learning about the type distribution

Our theoretical approach assumes that the designer knows the distributions from which agents' types are drawn. While it is a common assumption in the mechanism-design literature that agents' type distributions are known to the designer, we need a way to learn about these distributions in order to implement the mechanism in practice.

One simple solution to the learning problem is to run the mechanism for a trial period using our best guess of the type distribution for each agent. This initial guess of the distribution can be informed, for example, by a preliminary survey of investigators. Since agents' choices in the mechanism reveal information about their types, we can then use the observed choices to learn more about the type distribution. This information will also allow us to better predict individual investigators' types based on observables, and so reduce the size of information rents and improve the mechanism's performance.<sup>50</sup>

This approach raises the question of how the trial period should be chosen. On the one hand, we learn more with a longer trial period. Moreover, the performance of the SMD-TP mechanism is improving in the length of the assignment period. On the other hand, we want to use the information about type distributions to optimize prices as soon as possible. A full solution to this problem, which involves carefully weighing this trade-off, is beyond the scope of the current paper. The recent work of [Nguyen, Teytelboym and Vardi \(2023\)](#) provides a model for how this problem could be approached.

### A.1.2 Learning about $c^h(j), c^l(j)$

In Section IV, we leverage the quasi-random nature of the observed assignment to identify the cost parameters  $c^k(j)$ . A natural concern is that if one were to implement the SMD-TP mechanism, we would lose the ability to continue to learn about the performance,  $c^h(j)$  and  $c^l(j)$ , of investigators. Fortunately, what matters for identification is that the assignment be quasi-random *conditional on case type*, which the SMD-TP mechanism is. The only

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<sup>50</sup>To avoid introducing additional agency problems by making the mechanism in future periods dependent on type reports in the trial period, we cannot use the type report of agent  $j$  to learn about  $j$ 's own type distribution. In fact, we can only use information about  $j$ 's type to learn about the distribution for agents in other offices, whose assignments do not interact with those of  $j$ . Still, given the large number of investigators involved, this should be sufficient to generate significant learning.



remaining challenge to continued learning about investigator performance is that the SMD-TP assignment may violate the full-support condition of Lemma 1. In other words, if investigator  $j$  never receives any type- $k$  cases, then we cannot hope to learn about  $c^k(j)$ .

A simple way to solve this problem is to introduce some additional randomness into the mechanism, so that every agent receives at least some of each type of case. In essence, we face the familiar experimentation-exploitation trade-off (Weitzman, 1978; Bolton and Harris, 1999). A more sophisticated solution would involve explicitly modeling this trade-off as part of the mechanism design problem, as in Kasy and Teytelboym (2023).

## A.2 More than two case types

Thus far, we have maintained the assumption that cases are partitioned into two types. It is worth reiterating that this is a restriction on the mechanism, not an assumption about the setting: the binary-type restriction imposes that assignments are random conditional on case type, but this does not mean that cases with the same type must be identical.

The mechanism designer here has the freedom to choose the partition of cases that is used by the mechanism. In theory, we could choose any finite partition of the cases as a function of observable characteristics, provided the partition satisfies the identification conditions in Lemma 1 and Corollary 3. The challenge when moving beyond the binary partition setting is that it becomes difficult to characterize the optimal mechanism. With only two types of cases we were able to reduce the investigator’s type to a one-dimensional variable. With more than two types of cases this is no longer possible. Mechanism design with multi-dimensional types and allocations is in general significantly more challenging than the one dimensional case, and even simple instances of this problem remain unsolved (see for example Hart and Reny (2015)).

Given this difficulty, there are two options available if we allow for non-binary partitions. First, we could look for computational solutions to the optimal mechanism within a restricted class of “pricing mechanisms” which nests the LMS-TP mechanism as a special case. Just like in the two-price mechanism, the idea would be to endow each investigator the status quo assignment and then allow them to “buy and sell cases” according to some (potentially non-linear) price schedule. While such a mechanism is likely sub-optimal in the space of all mechanisms, it would at least improve on the binary-partition specification.

A second option would be to allow for non-binary partitions of cases, but impose additional restrictions to allow us to characterize the optimal mechanism. One simple case would be to assume that we can partition cases in a way that is orthogonal to investigators’ preferences. For example, suppose that in addition to being high- or low- risk, cases are

either “left” or “right.” If investigators care about whether a case is high- or low- risk, but not whether it is left or right, then the characterization of the optimal mechanism remains essentially unchanged. The only difference is that rather than each investigator getting an assignment which is random given risk type, we can now match left- and right-type cases with investigators according to their relative performance. Assuming that this dimension is indeed orthogonal to investigators’ preferences, this yields a lower social cost to the designer without affecting investigators’ payoffs. More generally, if we can restrict investigators’ preferences to be one-dimensional given the partition of cases, it should be possible to characterize the optimal mechanism using techniques similar to those employed above.

The downside of both of these options, especially the computational approach, is that we lose some of the simplicity of the mechanism. Simplicity is not only useful for practical implementation purposes; it also allows us to establish theoretical properties of the mechanism, such as effort incentives (Theorem 3). Nonetheless, generalizations beyond binary partitions, particularly by pursuing the second approach above, are an interesting direction for future work.

## B Omitted proofs

### B.1 Proof of Theorem 1 and Corollary 1

*Proof.* We begin, as in Myerson (1981), by using the envelope condition to simplify the IC constraints. First, note that in any IC mechanism  $H$  must be non-increasing. Also, by the envelope theorem (Milgrom and Segal, 2002)

$$-pH(p) - L(p) = -\underline{p}H(\underline{p}) - L(\underline{p}) - \int_{\underline{p}}^p H(z)dz$$

in any IC mechanism. Moreover, if  $H$  is non-increasing and  $H, L$  satisfy the envelope condition, then the mechanism is IC. From the envelope condition and monotonicity of  $H$ , we then have that  $L$  is non-decreasing. Thus non-negativity of  $L(\underline{p})$  is sufficient for non-negativity of  $L$ . Note also that

$$\begin{aligned} \int L(p)dF(p) &= \underline{p}H(\underline{p}) + L(\underline{p}) - \int_{\underline{p}}^{\bar{p}} \left( pH(p) - \int_{\underline{p}}^p H(z)dz \right) dF(p) \\ &= \underline{p}H(\underline{p}) + L(\underline{p}) - \int_{\underline{p}}^{\bar{p}} H(p) \left( p - \frac{1 - F(p)}{f(p)} \right) dF(p) \end{aligned}$$

We can use the above IC characterization to simplify the IR constraint. Write the IR

constraint as

$$n^h + n^l - \underline{p}H(\underline{p}) - L(\underline{p}) - \int_{\underline{p}}^{\bar{p}} (H(z) - n^h)dz \geq 0 \quad \forall p \in [\underline{p}, \bar{p}]$$

or equivalently

$$n^h + n^l - \underline{p}H(\underline{p}) - L(\underline{p}) - \sup_p \left\{ \int_{\underline{p}}^p (H(z) - n^h)dz \right\} \geq 0.$$

Let  $\phi(p) := p - \frac{1-F(p)}{f(p)}$  be the *virtual type* of  $p$ . As in Myerson (1981), we say that  $F$  is (strictly) regular if  $\phi$  is (strictly) increasing. Putting together our previous observations, the incentive feasibility of  $\hat{n}^h, \hat{n}^l$  boils down to finding a mechanism such that

$$H \text{ is non-increasing} \tag{IC'}$$

$$n^h + n^l - \underline{p}H(\underline{p}) - L(\underline{p}) - \sup_p \left\{ \int_{\underline{p}}^p (H(z) - n^h)dz \right\} \geq 0 \tag{IR'}$$

$$\int_{\underline{p}}^{\bar{p}} H(p)dF(p) \geq \hat{n}^h \tag{h-capacity}$$

$$\underline{p}H(\underline{p}) + L(\underline{p}) - \int_{\underline{p}}^{\bar{p}} H(p)\phi(p)dF(p) \geq \hat{n}^l \tag{l-capacity'}$$

$$H(p) \geq 0, \quad L(p) \geq 0 \quad \forall p \in [\underline{p}, \bar{p}]$$

and the program defining the support function  $S(a, b)$  becomes

$$S(a, b) = \max_{H, L} b (\underline{p}H(\underline{p}) + L(\underline{p})) + \int_{\underline{p}}^{\bar{p}} H(p) (a - b\phi(p)) dF(p) \tag{9}$$

$$s.t \quad H \text{ is non-increasing} \tag{IC'}$$

$$n^h + n^l - \underline{p}H(\underline{p}) - L(\underline{p}) - \sup_p \left\{ \int_{\underline{p}}^p (H(z) - n^h)dz \right\} \geq 0 \tag{IR'}$$

$$H(p) \geq 0, \quad L(p) \geq 0 \quad \forall p \in [\underline{p}, \bar{p}]$$

By inspection of the program in eq. (9), it is optimal to choose  $L(\underline{p})$  so that the (IR') constraint binds. Then the program becomes

$$\max_{H \geq 0} b \left( n^h + n^l - \sup_p \left\{ \int_{\underline{p}}^p (H(z) - n^h)dz \right\} \right) + \int_{\underline{p}}^{\bar{p}} H(p) (a - b\phi(p)) dF(p)$$

$$\begin{aligned}
& s.t \quad H \text{ is non-increasing} && \text{(IC')} \\
& n^h + n^l - \underline{p}H(\underline{p}) - \sup_p \left\{ \int_{\underline{p}}^p (H(z) - n^h) dz \right\} \geq 0 && \text{(non-negative } L)
\end{aligned}$$

Now notice that since  $H$  is non-increasing,  $\sup_p \left\{ \int_{\underline{p}}^p (H(z) - n^h) dz \right\} = \int_{\underline{p}}^{p^*} (H(z) - n^h) dz$ , for any  $\sup\{p : H(z) > n^h\} \leq p^* \leq \inf\{p : H(z) < n^h\}$ . So we can solve the above program in two steps. First, for any fixed  $\underline{p} \leq p^* \leq \bar{p}$  we solve

$$\begin{aligned}
& \max_{H \geq 0} b \left( n^h + n^l - \int_{\underline{p}}^{p^*} (H(z) - n^h) dz \right) + \int_{\underline{p}}^{\bar{p}} H(p) (a - b\phi(p)) dF(p) \\
& s.t \quad H \text{ is non-increasing} && \text{(IC')} \\
& n^h + n^l - \underline{p}H(\underline{p}) - \int_{\underline{p}}^{p^*} (H(z) - n^h) dz \geq 0 && \text{(non-negative } L)
\end{aligned}$$

$$H(p) \geq n^h \quad \forall p \in [\underline{p}, p^*]$$

$$H(p) \leq n^h \quad \forall p \in [p^*, \bar{p}]$$

then we can optimize over  $p^*$ . We can solve this program separately for  $H$  on  $[\underline{p}, p^*]$  and  $H$  on  $[p^*, \bar{p}]$ . First, fix  $H$  on  $[\underline{p}, p^*]$ . Then we choose  $H$  on  $[p^*, \bar{p}]$  to solve

$$\begin{aligned}
& \max_{H \geq 0} \int_{p^*}^{\bar{p}} H(p) (a - b\phi(p)) dF(p) \\
& s.t \quad H \text{ is non-increasing} && \text{(IC')} \\
& H(p) \leq n^h \quad \forall p \in [p^*, \bar{p}]
\end{aligned}$$

This looks exactly like a standard monopoly pricing problem. The extreme points of the set of feasible functions are step functions taking values in  $\{0, n^h\}$ . Since the objective is linear, there are always solutions in this set. There may also be solutions which take intermediate values. For the problem of maximizing  $\hat{n}^l$  subject to a minimum requirement on  $\hat{n}^h$ , it may be necessary to use functions which takes values in  $\{0, x, n^h\}$  for some  $x \in (0, n^h)$ .

Now consider the other half of the problem, choosing  $H$  on  $[\underline{p}, p^*]$ . Rearranging the non-negative  $L$  constraint, we have

$$\max_H b (p^* n^h + n^l) + \int_{\underline{p}}^{p^*} H(p) (a - b - b\phi(p)) dF(p)$$

*s.t*  $H$  is non-increasing (IC')

$$p^*n^h + n^l - \underline{p}H(\underline{p}) \geq \int_{\underline{p}}^{p^*} H(z)dz \quad (\text{non-negative } L)$$

$$H(p) \geq n^h \quad \forall p \in [\underline{p}, p^*]$$

Fix  $H(\underline{p}) > n^h$ . The standard ironing argument implies that the optimal mechanism takes at most three values in  $\{n^h, x, H(\underline{p})\}$  for some  $x \in (n^h, H(\underline{p}))$ . That is, if we ignore the non-negative  $L$  constraint then the extreme points of the feasible set are step functions taking values in  $\{n^h, H(\underline{p})\}$ , and to satisfy the non-negative  $L$  constraint we need to take a mixture between at most two such functions. It takes on only values in  $\{n^h, H(\underline{p})\}$  if  $\phi$  is strictly increasing.

Consider now the choice of  $H(\underline{p})$ . If the non-negative  $L$  constraint is slack, it is optimal to increase the value of  $H(\underline{p})$  since doing so relaxes the monotonicity constraint (IC'). More explicitly, by the ironing argument we know that whenever the optimal mechanism given a fixed  $H(\underline{p})$  takes three values, it must be that the non-negative  $L$  constraint binds. This implies that (given the fixed  $H(\underline{p})$ ) the non-negative  $L$  constraint is slack if and only if it is satisfied when we maximize over simple step functions, which means

$$(H(\underline{p}) - n^h) \min \left\{ \arg \max_{z \in [\underline{p}, p^*]} \left\{ \int_{\underline{p}}^z (a - b - b\phi(p)) dF(p) \right\} \right\} < n^l$$

However if this holds then it would be optimal to increase  $H(\underline{p})$ . Thus, we conclude that the non-negative  $L$  constraint always binds (meaning  $L(\underline{p}) = 0$ ) under the optimal mechanism.

Combining the solutions above and below  $p^*$  yields the general solution described in Theorem 1. When  $\phi$  is strictly increasing, we have that any optimal mechanism must use only two prices. Moreover, since the mixture of any two distinct two-price mechanisms is not itself a two-price mechanism, the solution must be unique.  $\square$

## B.2 Proof of Corollary 2

*Proof.* If  $F$  is strictly regular, Theorem 1 tells us that for any point  $(\hat{n}^h, \hat{n}^l)$  on the efficient frontier, the only way to implement  $(\hat{n}^h, \hat{n}^l)$  is with a two-price mechanism. Suppose there is a linear segment of the efficient frontier which contains distinct points  $(\hat{n}_1^h, \hat{n}_1^l)$  and  $(\hat{n}_2^h, \hat{n}_2^l)$ . Then the mixture  $\alpha(\hat{n}_1^h, \hat{n}_1^l) + (1 - \alpha)(\hat{n}_2^h, \hat{n}_2^l)$  can be induced by the  $\alpha$  mixture of the two-price mechanisms that induce  $(\hat{n}_1^h, \hat{n}_1^l)$  and  $(\hat{n}_2^h, \hat{n}_2^l)$ .<sup>51</sup> However since such a mixture is not itself a

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<sup>51</sup>By a mixture of two mechanisms, we mean the mixture of the corresponding  $(H, L)$  function pairs.

two-price mechanism,  $\alpha(\hat{n}_1^h, \hat{n}_1^l) + (1 - \alpha)(\hat{n}_2^h, \hat{n}_2^l)$  cannot be on the efficient frontier.  $\square$

### B.3 Proof of Theorem 2

The first part of the theorem, up to and including the claim that each investigator receives a caseload on the boundary of  $\mathcal{F}_j$ , is implied by the strong duality relationship observed above.

Suppose now that no two investigators are identical, in the sense stated in the result. We first show that at most two investigators have non-zero allocations that are off of the efficient frontier. Note that if  $a, b < 0$  then  $N_j^*(a, b) = \{(0, 0)\}$ , and  $N_j^*(a, b)$  contains non-zero points that are off of the efficient frontier if and only if either  $a \leq b = 0$  or  $b \leq a = 0$ . If agents are not identical, for any  $\lambda_h, \lambda_l$  there is at most one  $j$  such that  $\lambda_h - c^h(j) = 0$ , and one  $j'$  such that  $\lambda_l - c^l(j') = 0$ .

It remains to prove the stated implications of strict regularity. There are two cases to consider. First, suppose there exists an optimal mechanism such that some investigator receives a strictly positive quantity of both types of cases. Recall that under strict regularity,  $S^j$  is strictly convex over the set of  $(a, b)$  that such that  $N_j^*(a, b)$  is on the interior of the efficient frontier. Thus this solution must be unique.

Alternatively, suppose that there are no solutions such that some investigator receives a strictly positive quantity of both types of cases. Then in any solution there is a set  $A \subset \mathcal{J}$  of investigators who receive no low-type cases, and a set  $B \subset \mathcal{J}$  of investigators who receive no high-type cases. For each pair of sets  $(A, B)$  there is clearly a unique allocation of the cases (under the non-identical  $c^k(j)$  assumption): among  $A$  give as many cases as possible to the agents with lower  $c^h(j)$ , and similarly for  $B$ . Suppose that there two solutions in which these sets differ, say  $(A, B)$  and  $(A', B')$ , such that  $j \in A \cap B'$ . Since the objective is linear, the half-half mixture of these two assignments must also be a solution. However in that case  $j$  gets some of both types of cases, contradicting our initial assumption.

### B.4 Proof of Theorem 3

*Proof.* We begin with some preliminary comparative statics observations.

**Lemma 2.** If  $c^k(j)$  increases (fixing  $c^{-k}(j)$ ) then in expectation  $j$  receives fewer type- $k$  cases in the optimal LMS-TP mechanism (where the expectation is taken over  $p_j$ ). Similarly, if  $c^k(j) > c^k(j')$ ,  $c^{-k}(j) = c^{-k}(j')$ , and  $F_j = F_{j'}$  then  $j$  receives fewer type- $k$  cases than  $j'$  in expectation.

*Proof.* The first case is easily seen by observing that the objective function in the program in eq. (2) has increasing differences in  $c^k(j)$  and  $\hat{n}_j^k$ . The second case is immediate from Equation (3) and the definition of  $S^j$ .  $\square$

Given Lemma 2, the remaining question is how changes in the optimal expected caseloads translate into changes in the prices offered to each investigator.

Consider now the claim about local fairness. If  $j$  is remedial then any agent with worse performance is excluded, so  $j$  cannot have justified envy. Assume therefore that  $j$  is on their frontier. Suppose  $p_j < p_1^j$ , so  $H^j(p_j) = n^h + \frac{1}{p_1^j}n^l$  and  $L^j(p_j) = 0$ . If  $c^h(j') > c^h(j)$  and  $c^l(j') = c^l(j)$  then  $\lambda_h - c^h(j) > \lambda_h - c^h(j')$  and  $\lambda_l - c^l(j) = \lambda_l - c^l(j')$  for all  $\lambda_h, \lambda_l$ . Let  $(\lambda_h^*, \lambda_l^*)$  be the solution to the dual in eq. (3). The prices  $p_1^j, p_2^j$  defining the optimal LMS-TP mechanism solve

$$\max_{p_j \leq p_1 \leq p_2 \leq \bar{p}^j} (\lambda_h - c^h(j)) \left( F_j(p_2)n^h + \frac{F_j(p_1)}{p_1}n^l \right) + (\lambda_l - c^l(j)) \left( (1 - F_j(p_1))n^l + (1 - F_j(p_2))p_2n^h \right).$$

Then the solutions  $(p_1^j, p_2^j)$  and  $(p_1^{j'}, p_2^{j'})$  satisfy  $p_1^j > p_1^{j'}$  if and only if  $p \mapsto \frac{F_j(p)}{p}$  is increasing, which is equivalent to the condition  $pf_j(p) \geq F_j(p)$ . The payoff of agent  $j$  is

$$\max_p - \left( \mathbb{1}[p \leq p_1^j]p_j(n^h + \frac{1}{p_1^j}n^l) + \mathbb{1}[p_1^j < p < p_2^j](p_jn^h + n^l) + \mathbb{1}[p \geq p_2^j](n^h + \frac{1}{p_1^h}n^l) \right).$$

By the envelope theorem (Milgrom and Segal, 2002), if  $p_j \leq p_1^j$  then the right derivative of the workload with respect to  $p_1^j$  is  $(p_1^j)^{-2}p_jn^l > 0$ . This proves local fairness for  $j$ .

Consider now the case of  $p_j \geq p_2^j$ . We first conclude from the assumption that  $pf(p) \geq (1 - F(p))$  that  $p_2^j$  is decreasing in  $c^l(j)$ . The remainder of the proof is symmetric to the case of  $p_j \leq p_1^j$ .

Finally, if  $p_j \in (p_1^j, p_2^j)$  then the agent's welfare is invariant to local perturbations of  $c^h(j), c^l(j)$ .

The claim regarding the local incentive compatibility of the mechanism follows from the same comparative statics. The only caveat is that it does not apply to remedial investigators.  $\square$

## B.5 Proof of Proposition 1

Consider first the case of  $y \rightarrow \infty$ . First, notice that in the large-market problem, there is an optimal mechanism which gives all identical agents the same allocation. This follows from eq. (3). We focus on this mechanism, and show that SMS-TP approximates it as  $y \rightarrow \infty$ .

In the replica economy, we index the  $k^{\text{th}}$  copy of agent  $j$  as  $(j, k)$ , so for example  $p_{j,k}$  is the type of this agent. In theory, we could treat each  $(j, k)$  as an separate agent. However in order to obtain a lower bound for  $V_{SMS}$ , we assume that if  $(j, k)$  and  $(j, k')$  are both buyers (or both sellers) then they receive the same allocation. With a slight abuse of notation, denote the allocation for  $j$ 's copies who are buyers as  $b_j$ , and for those who are sellers as  $s_j$ .

Given a realized type profile  $P$ , let  $\hat{F}_j(\cdot|P, y)$  be the empirical CDF of types among the  $y$  copies of agent  $j$ . So  $y \cdot \hat{F}_j(p_1^j|P, y)$  is the number of the  $j$ -replica agents who are buyers, and  $y \left(1 - \hat{F}_j(p_2^j|P, y)\right)$  is the number of these agents who are sellers. Then for a given type profile  $P$  we can write the program defining SMS-TP in the replica economy as

$$\begin{aligned}
& \min_{(b_j, s_j)_{j=1}^J} \sum_{j=1}^J \hat{F}_j(p_1^j|P, y) b_j (C^h(j) - p_1^j C^l(j)) \\
& \quad - \sum_{j=1}^J \left(1 - \hat{F}_j(p_2^j|P, y)\right) s_j (C^h(j) - p_2^j C^l(j)) \\
s.t. \quad & 0 \leq b_j \leq \frac{n^l}{p_1^j} \quad \forall j \\
& 0 \leq s_j \leq n^h \quad \forall j \\
& \sum_{j=1}^J b_j \hat{F}_j(p_1^j|P, y) = \sum_{j=1}^J s_j \left(1 - \hat{F}_j(p_2^j|P, y)\right) \quad (h\text{-capacity}) \\
& \sum_{j \in \mathcal{B}} p_1^j b_j \hat{F}_j(p_1^j|P, y) = \sum_{j \in \mathcal{S}} p_2^j s_j \left(1 - \hat{F}_j(p_2^j|P, y)\right) \quad (l\text{-capacity})
\end{aligned}$$

Let  $\hat{F}_j^1 = \hat{F}_j(p_1^j|P, y)$  and  $\hat{F}_j^2 = \hat{F}_j(p_2^j|P, y)$ . Let  $R \left( (\hat{F}_j^1, \hat{F}_j^2)_{j=1}^J \right)$  be the set of  $(b_j, s_j)_{j=1}^J$  that are feasible in the above program given parameters  $(\hat{F}_j^1, \hat{F}_j^2)_{j=1}^J$ .

**Lemma 3.**  $R$  is upper and lower hemicontinuous.

*Proof.* Define

$$\begin{aligned}
\varphi \left( (\hat{F}_j^1, \hat{F}_j^2)_{j=1}^J \right) := & \left\{ (b_j, s_j)_{j=1}^J : 0 \leq b_j \leq \frac{n^l}{p_1^j} \quad \forall j, \quad 0 \leq s_j \leq n^h \quad \forall j, \right. \\
& \left. \sum_{j=1}^J b_j \hat{F}_j(p_1^j|P, y) = \sum_{j=1}^J s_j \left(1 - \hat{F}_j(p_2^j|P, y)\right) \right\}
\end{aligned}$$



and

$$\eta \left( (\hat{F}_j^1, \hat{F}_j^2)_{j=1}^J \right) := \left\{ (b_j, s_j)_{j=1}^J : 0 \leq b_j \leq \frac{n^l}{p_1^l} \quad \forall j, \quad 0 \leq s_j \leq n^h \quad \forall j, \right. \\ \left. \sum_{j \in \mathcal{B}} p_1^j b_j \hat{F}_j(p_1^j | P, y) = \sum_{j \in \mathcal{S}} p_2^j s_j \left( 1 - \hat{F}_j(p_2^j | P, y) \right) \right\}$$

so that  $R = \varphi \cap \eta$ . Both  $\phi$  and  $\eta$  are given by the intersection of a hyperplane in  $\mathbb{R}^{2J}$  with the hypercube  $\{b_j, s_j\}_{j=1}^J : 0 \leq b_j \leq \frac{n^l}{p_1^l}, 0 \leq s_j \leq n^h \quad \forall j\}$ , where the normal vector to the hyperplane is a linear function of  $(\hat{F}_j^1, \hat{F}_j^2)_{j=1}^J$ . Thus both  $\varphi$  and  $\eta$  are upper and lower hemicontinuous. Since both are also convex and compact valued, upper and lower hemicontinuity of  $R = \varphi \cap \eta$  follows.<sup>52</sup>  $\square$

Given Lemma 3, Berge's Maximum Theorem implies that the value of the program defining SMS-TP for the replica economy is continuous in  $(\hat{F}_j^1, \hat{F}_j^2)_{j=1}^J$ .

Finally, by the strong law of large numbers  $\hat{F}_j(p_1^j | P, y) \xrightarrow{a.s.} F_j(p_1^j)$  and  $\hat{F}_j(p_2^j | P, y) \xrightarrow{a.s.} F_j(p_2^j)$  as  $y \rightarrow \infty$ . Combined with continuity of the program defining SMS-TP, this implies convergence of the expected cost to  $V_{SMS}$ .

The case of  $F_j$  converging in distribution to a constant for all  $j$  is similar. Let  $n \mapsto (F_j^n)_{j=1}^J$  be a sequence of distributions which converge in distribution to a vector of constants  $(x_j)_{j=1}^J \in [\underline{p}, \bar{p}]^J$ . (Note that we maintain the assumption that each  $F_j^n$  is regular.) In the limit, i.e. when each investigator's type is known,  $V_{SMS}$  and  $V_{OPT}$  coincide. We now make use of the following intermediate result.

**Lemma 4.**  $(F_j)_{j=1}^J \mapsto V_{OPT}((F_j)_{j=1}^J | y)$  and  $(F_j)_{j=1}^J \mapsto (p_1^j, p_2^j)_{j=1}^J$  are continuous.

*Proof.* Recall that  $(p_1^j, p_2^j)_{j=1}^J$  are defined from the solutions to eq. (3).  $S^j$  is continuous in  $F_j$ . Moreover, if  $F^j$  satisfies strict regularity for all  $j$  then the objective in eq. (3) is unique. The lemma follows from Berge's maximum theorem.  $\square$

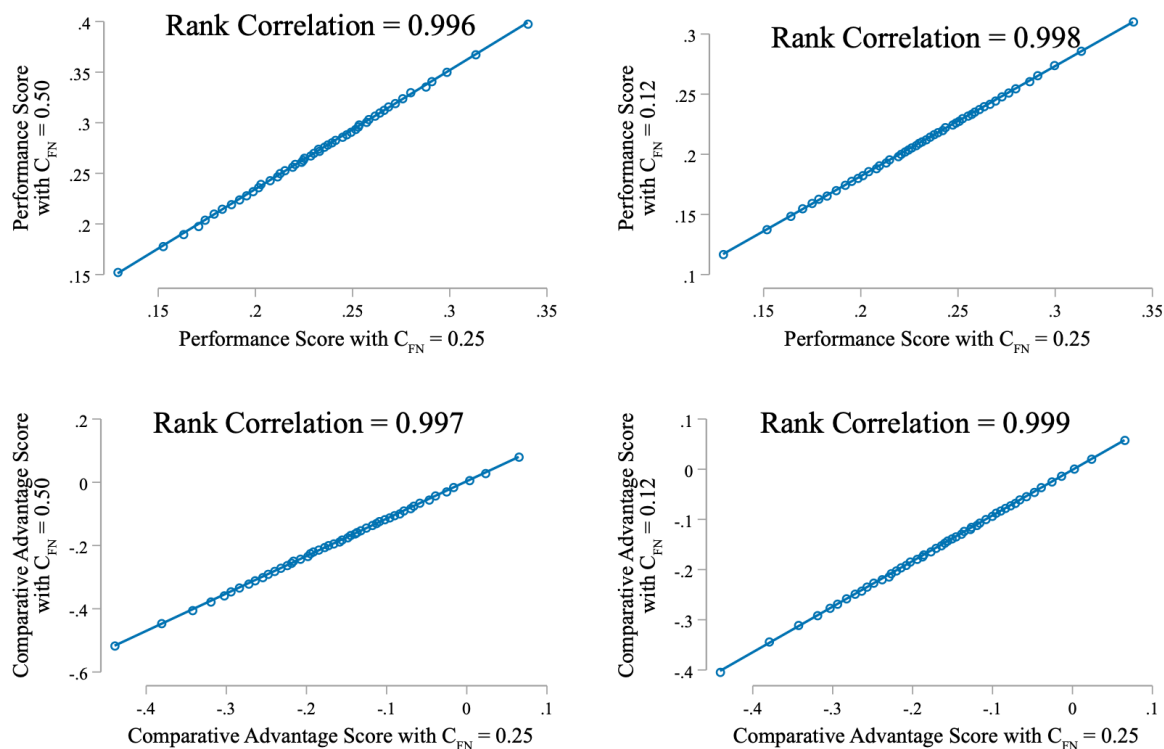
Moreover, by essentially the same argument as that of Lemma 3, we can show that  $V_{SMS}$  is continuous in  $(p_1^j, p_2^j)_{j=1}^J$ . Combined with Lemma 4, this implies that  $V_{SMS}$  converges to  $V_{OPT}$  along any sequence of strictly regular  $(F_j^n)_{j=1}^J$ , as desired.

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<sup>52</sup>See for example Border (2013) Proposition 24 (for upper hemicontinuity) and Lechicki and Spakowski (1985) (for lower hemicontinuity).

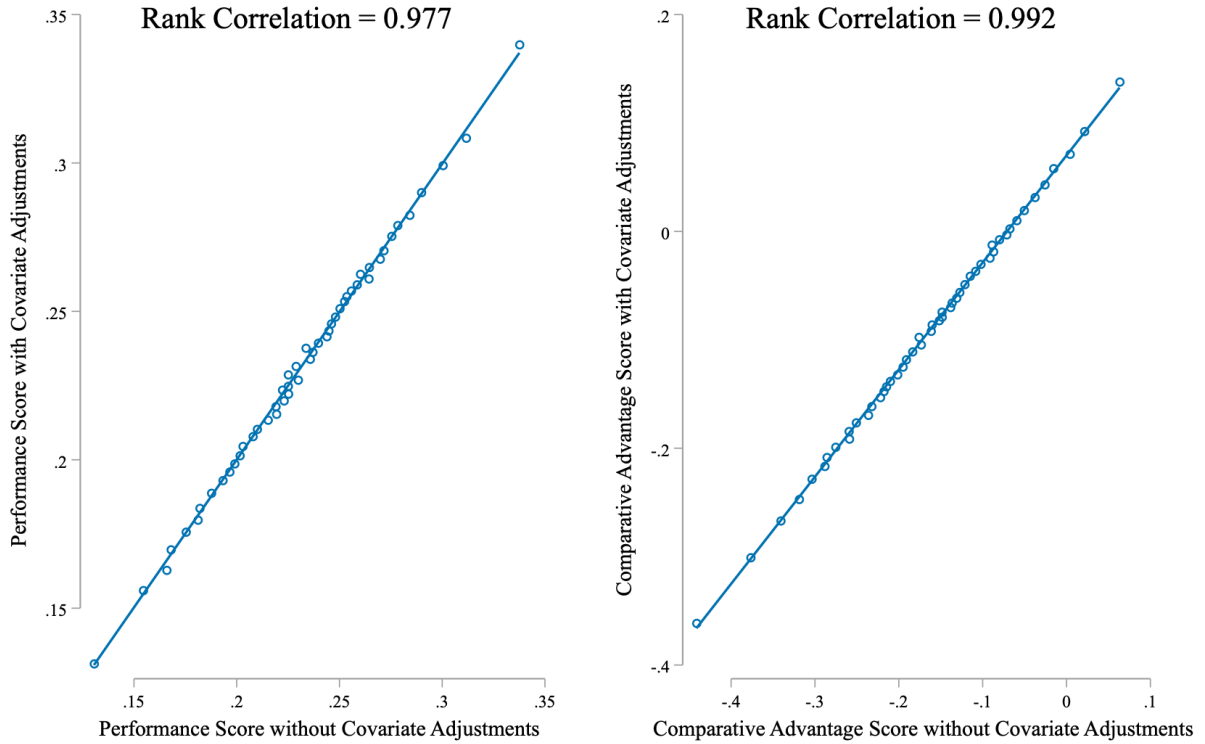
## C Supplemental Figures and Tables

Figure A1: Robustness to Different Choices of Social Costs



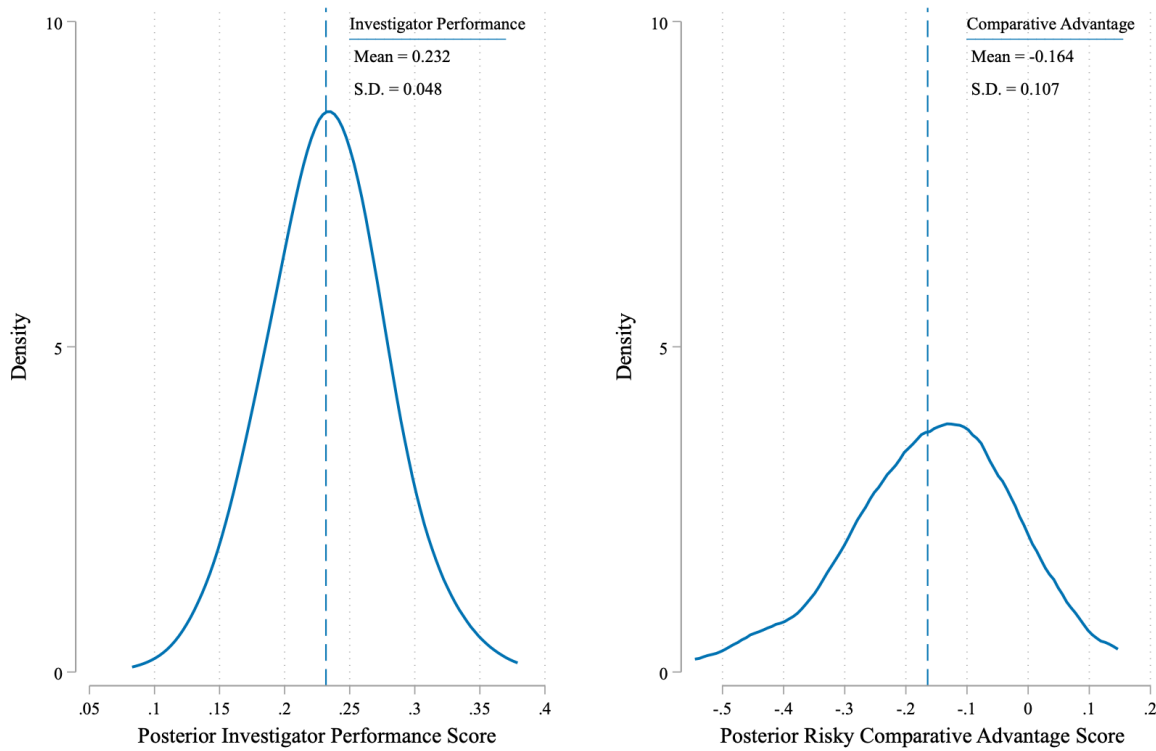
**Notes.** This figure plots the relationship between performance scores,  $\gamma_j$ , and comparative advantage scores,  $d_j$ , as we vary the choice of social costs. Benchmark estimates of  $\gamma_j$  and  $d_j$  are reported in the x-axis of each subfigure, with  $(c_{TP}, c_{FN}, c_{FP}) = (0, 0.25, 1)$ . In the left subfigures, we re-estimate  $\gamma_j$  and  $d_j$  with  $c_{FN} = 0.50$ . In the right subfigures, we re-estimate  $\gamma_j$  and  $d_j$  with  $c_{FN} = 0.12$ . Binned scatter plot estimates of the new performance score versus the benchmark performance score are displayed with 50 bins in each figure. We also report the Spearman's rank correlation coefficient between the new performance score measure and the benchmark measure. To minimize noise, for the comparative advantage estimates, the sample is limited to investigators that were assigned to at least 50 high-risk and low-risk cases across the sample. Investigator-specific and case type-specific estimates of subsequent maltreatment and placement rates are estimated via a regression adjustment for zipcode-by-year fixed effects. Empirical Bayes posteriors are computed using the shrinkage procedure of [Bonhomme and Weidner \(2022\)](#).

Figure A2: Robustness to Covariate Adjustment



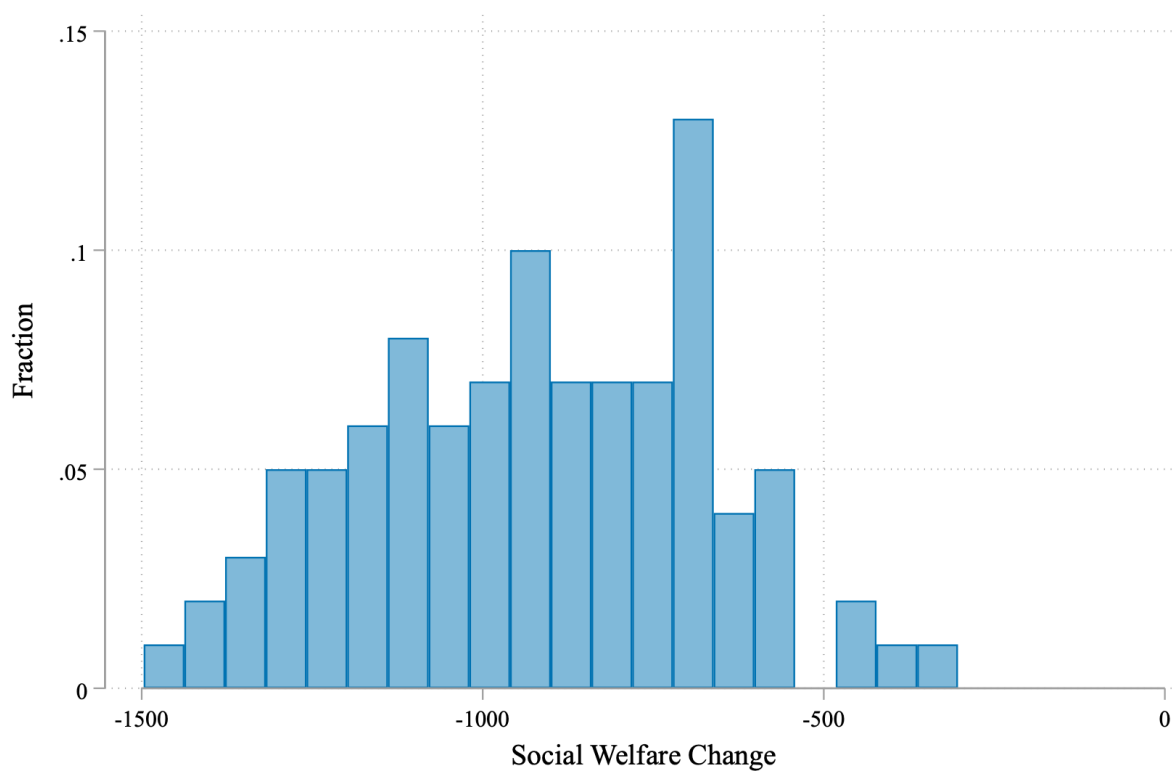
**Notes.** This figure plots the relationship between performance scores,  $\gamma_j$ , and comparative advantage scores,  $d_j$ , based on whether we include child and investigation controls. Benchmark estimates of  $\gamma_j$  and  $d_j$  are reported in the horizontal axis of each subfigure, which do not include child and investigation controls. We then re-estimate the regressions of placement and false negative outcomes on investigator effects, controlling for the child and investigation traits in Table A1. Binned scatter plot estimates of the new performance score versus the benchmark performance score are displayed, with 50 bins in each figure. We also report the Spearman's rank correlation coefficient between the new performance score measure and the benchmark measure. For the comparative advantage estimates, the sample is limited to investigators that were assigned to at least 50 high-risk and low-risk cases across the sample. All investigator-specific estimates adjust for zipcode-by-year fixed effects. Empirical Bayes posteriors are computed using the shrinkage procedure of Bonhomme and Weidner (2022).

Figure A3: Investigator Performance and Comparative Advantage Score Distributions



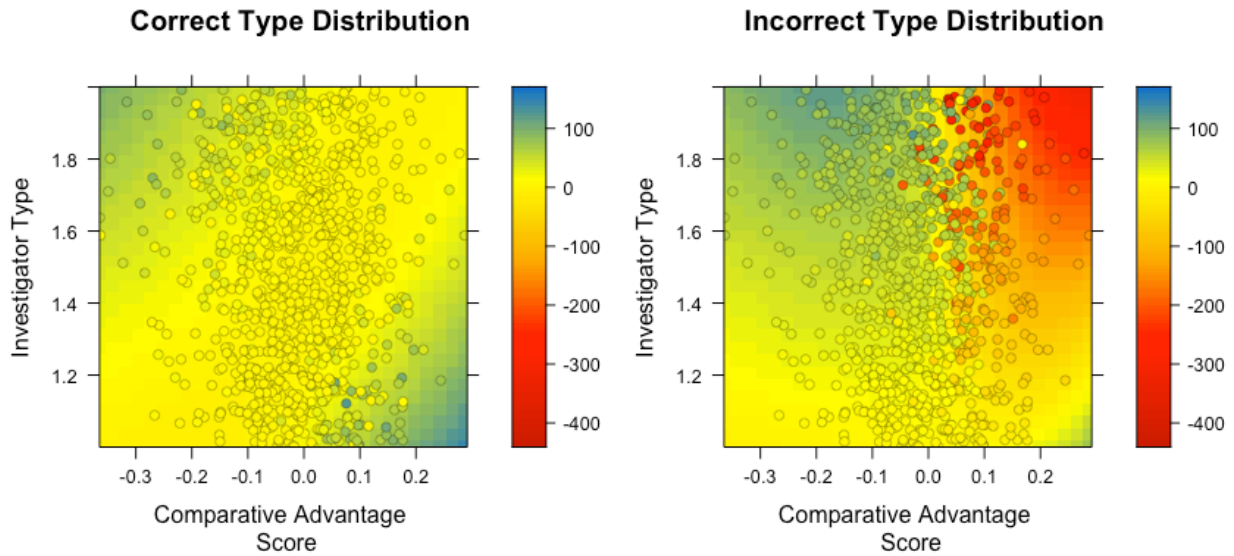
**Notes.** This figure plots the distribution of performance scores,  $\gamma_j$ , and comparative advantage scores,  $d_j$ , on high-risk cases. High-risk cases are those in the top quartile of the predicted risk distribution. The sample for the comparative advantage score distribution is limited to investigators that were assigned to at least 50 high-risk and low-risk cases across the sample. Investigator-specific and case type-specific estimates of subsequent maltreatment and placement rates are estimated via a regression adjustment for zipcode-by-year fixed effects. Empirical Bayes posteriors are computed using the shrinkage procedure of [Bonhomme and Weidner \(2022\)](#). Means and standard deviations refer to the estimated prior distribution.

Figure A4: Distribution of Welfare Change Estimates



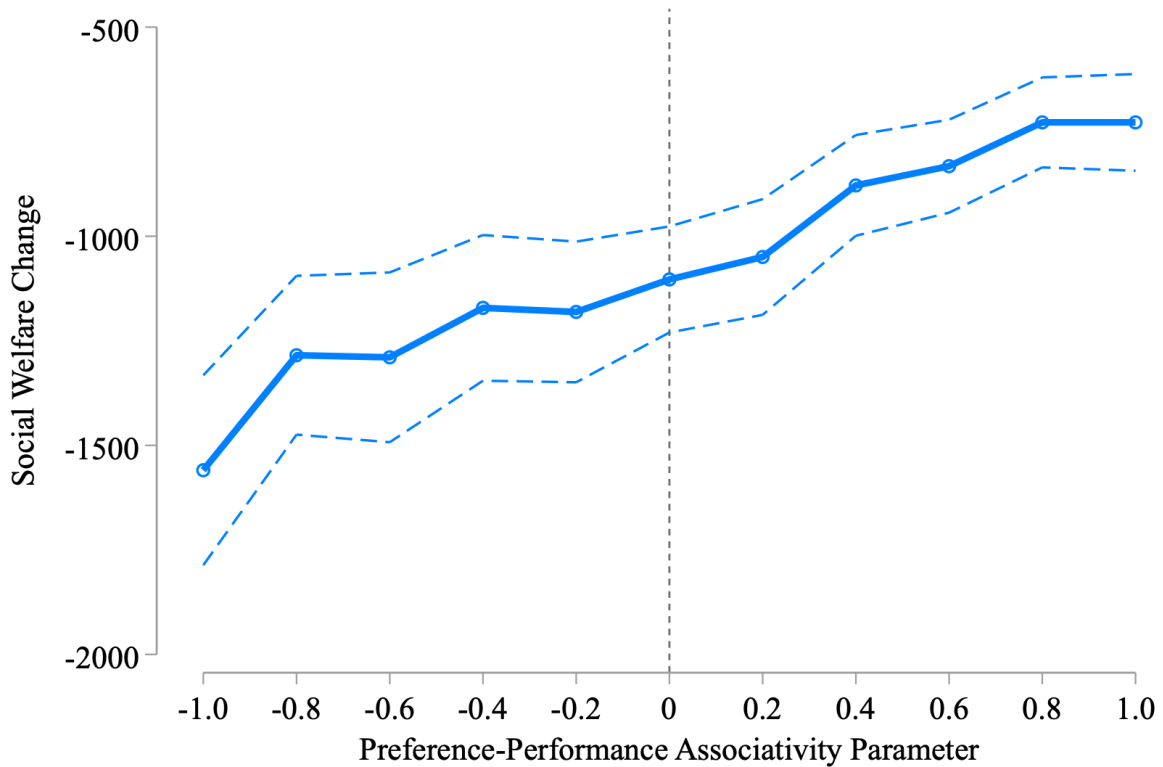
**Notes.** This figure presents the frequency of welfare gains for 100 draws from the type distribution. The average of this distribution is summarized in Table 1. All welfare changes are derived by applying SMD-TP mechanism, under the assumption that  $p_j \sim \text{Unif}[1, 2]$ .

Figure A5: The Importance of Accounting for Investigator Preferences (Single-Draw)



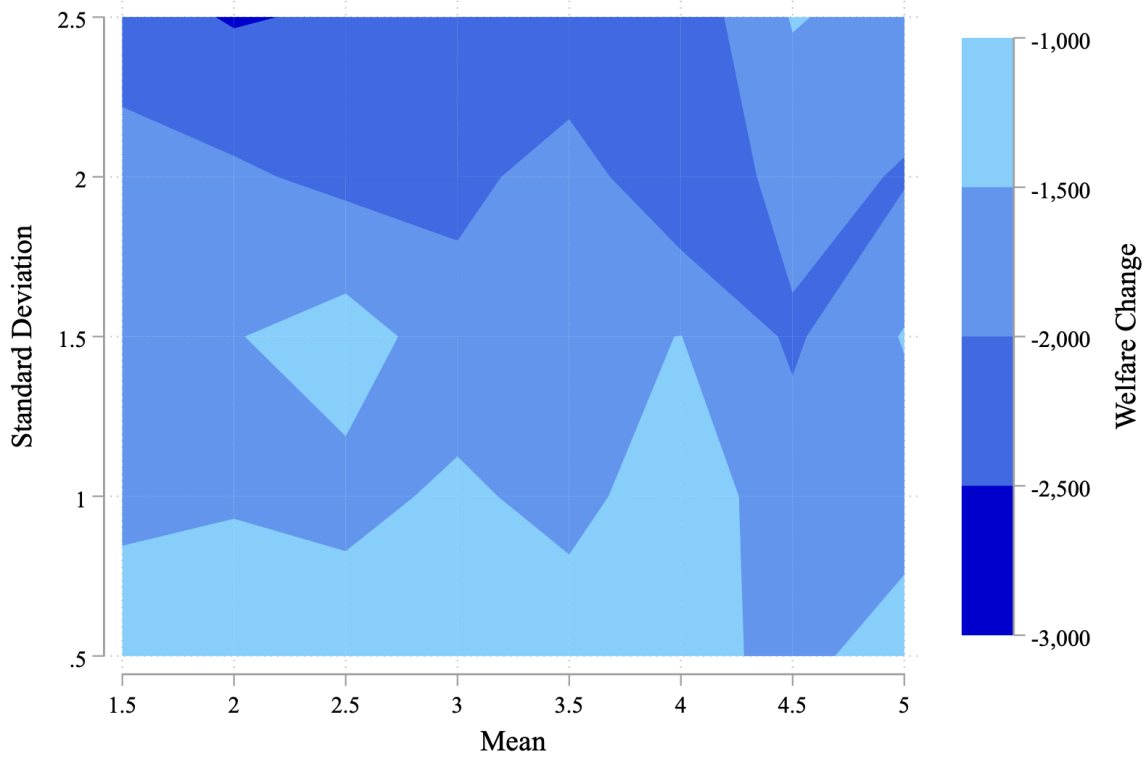
**Notes.** This figure plots the effect of reassignment according to the SMD-TP mechanism on investigator welfare by their comparative advantage score,  $d_j$  and their type,  $p_j$ . Investigator welfare for an investigator type  $p_j$  and assigned to caseload  $(n^h, n^l)$  is  $-(p_j n^h + n^l)$ . We report the difference between investigator welfare under the SMD-TP mechanism and a counterfactual in which cases are equally-split within offices. The left panel assumes that the true distribution of investigator types is  $p_j \sim \text{Unif}[1, 2]$ . The right panel calculates changes in investigator welfare under an SMD-TP mechanism that assumes  $p_j = 1 \forall j \in \mathcal{J}$ , but where the true  $p_j$  is distributed according to  $\text{Unif}[1, 2]$ . We present results for one investigator-type draw, where each dot corresponds to a single investigator in the sample.

Figure A6: LMS Welfare Changes Under Correlation Between Preference and Performance



**Notes.** This figure presents the welfare gains from the LMS-TP mechanism under distributional assumptions that allow for correlation between investigator type distributions,  $F(p)$ , and their comparative advantage score,  $d_j$ . Investigator types are drawn from a uniform distribution  $[g(d_j)+1, g(d_j)+2]$ , where  $g(d_j) = b \frac{d_j - \underline{d}_j}{\underline{d}_j - \underline{d}_j}$  for  $b \geq 0$  and  $g(d_j) = -b(1 - \frac{d_j - \underline{d}_j}{\underline{d}_j - \underline{d}_j})$  for  $b < 0$ . 95% confidence intervals are reported.

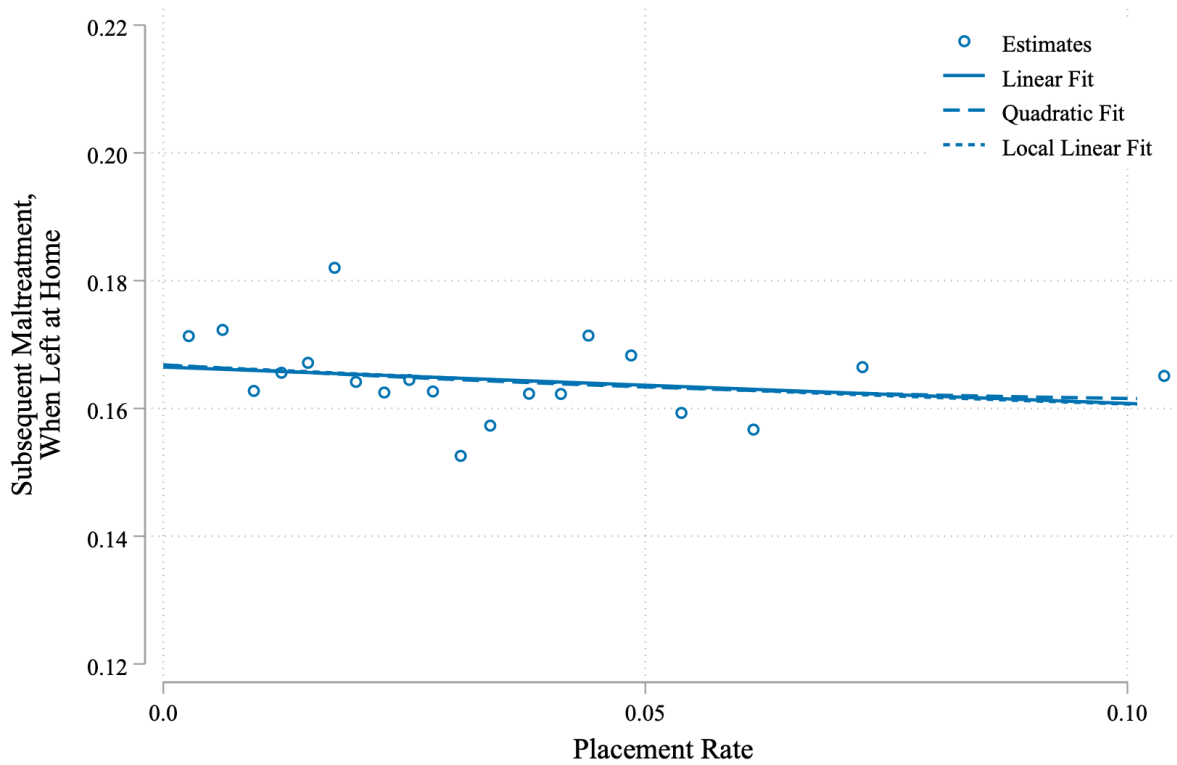
Figure A7: Social Welfare Grains Across Distributional Assumptions



**Notes.** This figure presents the reduction in social costs (relative to the status quo) from implementing the LMS-TP mechanism under the assumption that  $F_j$  is truncated normal with mean,  $\mu$ , and standard deviation,  $\sigma$  (shown in the horizontal and vertical axis, respectively). The distribution is truncated to  $[1, \mu + 2\sigma]$ . For computational purposes, we implement this exercise in the LMS-TP mechanism, for which the SMD-TP is an approximation.



Figure A8: Extrapolation Estimates of Average Subsequent Maltreatment Potential



**Notes.** This figure presents the results of the extrapolation strategy used to estimate  $E[Y_i^*]$ . Binned scatter plot estimates of investigator-specific placement rates versus conditional subsequent maltreatment rates are displayed, with 20 bins. All estimates adjust for zipcode-by-year fixed effects, and are obtained from investigator-level regressions that inversely weight observations by variance of estimated subsequent maltreatment rate among children not placed in foster care. The local linear regression uses a Gaussian kernel with a rule-of-thumb bandwidth.

Table A1: Summary Statistics

<i>Panel A: Child Socio-Demographics</i>	
White	0.597
Black	0.266
Female	0.482
Child had a previous investigation	0.445
Number of previous investigations	1.024
Age at investigation	6.791
<i>Panel B: Investigation Traits</i>	
Alleged perpetrator is the mother/stepmother	0.772
Alleged perpetrator is the father/stepfather	0.328
Alleged perpetrator is a non-parent relative	0.053
Investigation included a domestic violence allegation	0.103
Investigation included an improper supervision allegation	0.530
Investigation included a medical neglect allegation	0.046
Investigation included a physical abuse allegation	0.290
Investigation included a physical neglect allegation	0.435
Investigation included a substance abuse allegation	0.170
<i>Panel C: Outcome, if left at home</i>	
Re-investigated for child maltreatment within 6 months	0.164
Foster care rate	0.032
Number of investigations	322,758
Number of children	261,021
Number of investigators	908

**Notes.** This table summarizes the analysis sample. The sample consists of maltreatment investigations of children in MI between 2008 and 2016, assigned to investigators who handled at least 200 cases during this period. The sample excludes repeat investigations and investigations of sexual abuse, as discussed in the main text. The final sample consists of 322,758 unique investigations of 261,021 children assigned to 908 investigators. Investigations can include multiple allegations and perpetrators, so these categories are not mutually exclusive.

Table A2: Estimates of Measures of Performance on Investigator Prediction Errors

	(1) False Negative	(2) Foster Care Placement	(3) False Positive
<i>Panel A: Across all Cases</i>			
Standardized Performance Score	1.13*** (0.13)	0.49*** (0.09)	1.62*** (0.14)
<i>Panel B: Across High-Risk Cases</i>			
Standardized Comparative Advantage Score	-2.04*** (0.32)	-0.25 (0.37)	-2.29*** (0.56)
<i>Panel C: Across Low-Risk Cases</i>			
Standardized Comparative Advantage Score	0.04 (0.18)	0.23 (0.24)	0.26 (0.22)

**Notes.** This table reports the results of OLS regressions of the investigator’s false negative, foster care, and false positive rates on measures of their performance,  $\gamma_j$  and comparative advantage on high-risk cases,  $d_j$ . The independent variables are standardized to mean 0 variance 1, and are estimated only in the randomized 50% training set. False negative rates and placement rates are estimated on the evaluation set, and are computed using a standard empirical Bayes shrinkage procedure. Implied false positive changes in Column 3 are estimated as the sum of coefficient estimates from Column 1 and Column 2, as  $FP_j - FP_{j'} = (FN_j - FN_{j'}) + (P_j - P_{j'})$  by Lemma 1. In Panel A, we estimate this specification across all cases, in Panel B only among high-risk cases, and in Panel C among low-risk cases. All regressions are weighted by estimates of the inverse variance (clustered by investigator) of the investigator’s performance or comparative advantage score. Baseline false negative and false positive rates are 15.9% and 2.3% over all cases, 24.0% and 4.0% over high-risk cases, and 13.1% and 1.9% over low-risk cases. False positive rates are identified via an identification-at-infinity strategy, described in Appendix G. Robust standard errors are reported in parentheses.

\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Table A3: Hazard Ratio Estimates of Risky Caseload Effect on Investigator Turnover

	(1)	(2)
	Career	Career
	Length	Length
Mean Risk Level	2.488***	
(Normalized)	(0.380)	
Above Median		1.538***
High-Risk Share		(0.158)
Investigator Count	908	908

**Notes.** This table reports the results of estimating a Cox proportional hazards model of investigator career length on caseload risk measures. We record an investigator’s career length as the distance (in days) between their first and last observed CPS case assignment, and denote that this length is censored if the investigator is working in 2016 (the final year of the sample). Column 1 uses mean risk level—the average algorithmic predicted risk score across all of this investigator’s cases, normalized to mean 0 variance 1 within each sample. Column 2 uses an indicator recording whether the share of an investigator’s cases that are high-risk is above the median for this sample. All estimates include a modal county fixed effect. We report the point estimates in terms of hazard ratios, with robust standard errors in parenthesis.

\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Table A4: Welfare Gains from Observed Counterfactual

	(1)	(2)	(3)	(4)	(5)	(6)
	Unif[1,2]	Unif[1,3]	$\mathcal{N}(2, 0.5^2)$	$\mathcal{N}(2, 1^2)$	$p_j = 2$	Known type, Unif[1,2]
Social Costs	-1,012.8*** (279.8) [-5.0%]	-956.7*** (272.6) [-4.7%]	-652.5*** (223.8) [-3.2%]	-914.2*** (238.8) [-4.5%]	-1,804.5*** (186.8) [-8.9%]	-1,777.0*** (204.6) [-8.7%]
False Negatives	-672.9*** (201.6) [-1.3%]	-644.2*** (186.9) [-1.3%]	-426.9** (182.5) [-0.8%]	-609.2*** (179.0) [-1.2%]	-1,201.7*** (128.7) [-2.3%]	-1,224.9*** (168.4) [-2.4%]
False Positives	-859.4*** (223.3) [-11.4%]	-811.3*** (213.3) [-10.8%]	-565.8*** (184.0) [-7.5%]	-774.7*** (209.6) [-10.3%]	-1,535.3*** (146.5) [-20.4%]	-1,513.5*** (178.6) [-20.1%]
Placements	-186.5* (103.0) [-1.9%]	-167.1* (98.0) [-1.7%]	-138.9* (79.4) [-1.4%]	-165.5** (84.0) [-1.7%]	-333.6*** (64.9) [-3.4%]	-288.6*** (86.8) [-2.9%]

**Notes.** This table reports the welfare gains derived from the SMD-TP mechanism compared to a counterfactual approximating the observed assignment matrix that strictly restricts investigators to one county. This procedure creates some cases handled by investigators outside their modal counties—for such cases, we randomly reassign these cases to an investigator working in the focal county. Each column corresponds to a different distributional assumption for  $p_j$ . Columns 1 and 2 present uniform distributions with supports  $[1, 2]$  and  $[1, 3]$ , respectively. Columns 3 and 4 present truncated normal distributions (in  $[1, 3]$ ), both with a mean of 2 and standard deviations of 0.5 and 1, respectively. Column 5 presents a degenerate distribution where  $p_j = 2$ . Column 6 assumes that types are distributed uniformly with support  $[1, 2]$ , but that  $p_j$  is known to the designer. We estimate welfare changes and robust standard errors (in parenthesis), clustered by investigator, using the approach described in the text. Percent effects relative to the baselines are presented in brackets. \*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Table A5: Welfare Gains for Counties in Balanced Sample

	(1)	(2)	(3)	(4)	(5)	(6)
	Unif[1,2]	Unif[1,3]	$\mathcal{N}(2, 0.5^2)$	$\mathcal{N}(2, 1^2)$	$p_j = 2$	Known type, Unif[1,2]
Social Costs	-911.4*** (261.6) [-4.9%]	-857.6*** (254.2) [-4.6%]	-817.0*** (224.3) [-4.4%]	-827.9*** (243.5) [-4.5%]	-1,690.1*** (150.8) [-9.1%]	-1,817.2*** (290.0) [-9.8%]
False Negatives	-605.4*** (196.0) [-1.3%]	-578.9*** (181.4) [-1.2%]	-559.3*** (182.9) [-1.2%]	-553.0*** (171.2) [-1.2%]	-1,124.9*** (115.0) [-2.4%]	-1,263.5*** (206.0) [-2.7%]
False Positives	-772.1*** (206.9) [-11.2%]	-726.1*** (193.3) [-10.6%]	-686.5*** (194.3) [-10.0%]	-700.2*** (189.9) [-10.2%]	-1,432.9*** (130.6) [-20.9%]	-1,526.5*** (222.6) [-22.2%]
Placements	-166.7* (91.1) [-1.8%]	-147.2* (85.7) [-1.6%]	-127.2 (83.2) [-1.4%]	-147.2* (86.2) [-1.6%]	-308.0*** (52.4) [-3.4%]	-263.0*** (90.9) [-2.9%]

**Notes.** This table reports the welfare gains derived from the SMD-TP mechanism, using a sample of 34 counties that appear in every sample year. Each column corresponds to a different distributional assumption for  $p_j$ . Columns 1 and 2 present uniform distributions with supports  $[1, 2]$  and  $[1, 3]$ , respectively. Columns 3 and 4 present truncated normal distributions (in  $[1, 3]$ ), both with a mean of 2 and standard deviations of 0.5 and 1, respectively. Column 5 presents a degenerate distribution where  $p_j = 2$ . Column 6 assumes that types are distributed uniformly with support  $[1, 2]$ , but that  $p_j$  is known to the designer. We estimate welfare changes and robust standard errors (in parenthesis), clustered by investigator, using the approach described in the text. Percent effects relative to the baselines are presented in brackets. \*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Table A6: Importance of Small Market and Dynamic Considerations

	(1)	(2)	(3)
	LMS-TP	SMS-TP	SMD-TP
Social Costs	-1,106.1***	-937.3***	-925.1***
	(76.9)	(253.6)	(283.2)
	[-5.5%]	[-4.7%]	[-4.6%]
False Negatives	-708.1***	-605.8***	-612.4***
	(58.0)	(200.6)	(208.7)
	[-1.4%]	[-1.2%]	[-1.2%]
False Positives	-944.8***	-797.3***	-784.8***
	(63.0)	(217.9)	(230.1)
	[-12.9%]	[-10.9%]	[-10.7%]
Placements	-236.7***	-191.4*	-172.4*
	(30.0)	(101.7)	(97.5)
	[-2.4%]	[-1.9%]	[-1.7%]

**Notes.** This table reports the welfare gains derived from the LMS-TP, SMS-TP, and SMD-TP mechanisms, under the distribution assumption that  $p_j \sim \text{Unif}[1, 2]$ . We estimate welfare changes and robust standard errors (in parenthesis), clustered by investigator, using the approach described in the text. Percent effects relative to the baselines are presented in brackets.

\*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Table A7: Welfare Gains Under Alternative Proxies for Subsequent Maltreatment

	(1) Baseline	(2) Inv. within 5 months	(3) Inv. within 4 months	(4) Inv. within 3 months	(5) Inv. within 2 months	(6) Inv. within 1 months	(7) Subst. Inv. within 6 months
Social Costs	-1,106.1*** (78.3) [-5.5%]	-1,263.0*** (69.8) [-6.8%]	-1,020.4*** (58.0) [-6.0%]	-1,127.5*** (59.8) [-7.2%]	-931.8*** (49.3) [-6.5%]	-652.9*** (44.8) [-5.2%]	-1,035.5*** (45.8) [-8.1%]
False Negatives	-708.1*** (59.6) [-1.4%]	-785.2*** (46.5) [-1.8%]	-635.7*** (44.0) [-1.7%]	-645.2*** (38.2) [-2.2%]	-466.5*** (33.4) [-2.3%]	-206.7*** (29.2) [-1.9%]	-466.6*** (27.7) [-3.1%]
False Positives	-944.8*** (69.4) [-12.9%]	-1,086.4*** (53.0) [-14.3%]	-874.5*** (53.2) [-11.3%]	-983.7*** (50.1) [-11.7%]	-831.2*** (42.5) [-9.1%]	-604.7*** (44.5) [-6.1%]	-923.4*** (41.4) [-10.3%]
Placements	-236.7*** (31.1) [-2.4%]	-301.2*** (32.5) [-3.0%]	-238.8*** (30.8) [-2.4%]	-338.4*** (26.9) [-3.4%]	-364.7*** (25.3) [-3.7%]	-398.0*** (31.7) [-4.0%]	-456.8*** (31.4) [-4.6%]

**Notes.** This table reports the welfare gains derived from the LMS-TP mechanism under the distribution assumption that  $p_j \sim \text{Unif}[1, 2]$  for different definitions of maltreatment risk. We estimate welfare changes and robust standard errors (in parenthesis), clustered by investigator, using the approach described in the text. Percent effects relative to the baselines are presented in brackets. For computational purposes, we compare the welfare gains across different proxies for subsequent maltreatment in the LMS-TP mechanism, for which the SMD-TP is an approximation. \*  $p < 0.1$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$



## D Generalizing beyond binary outcomes

As discussed in footnote 7, the assumption that  $Y_i^*$  is binary valued is innocuous. Suppose  $Y_i^*$  takes values in a finite set  $\mathcal{X}$ . Maintain the assumption that when case  $i$  is assigned to investigator  $j$ ,  $Y_i^*$  is observed if and only if  $D_{ij} = 1$ . Define  $PX_{ij}$  and  $NX_{ij}$  as in footnote 7. The joint distribution of  $Y_i^*$  and  $D_{ij}$  is described by the vector  $(PX_{ij}, NX_{ij})_{X \in \mathcal{X}}$ . The cost of assigning case  $i$  to investigator  $j$  is, as in the binary case, a linear function of the joint distribution, denoted by  $c(i, j)$ . Lemma 1 generalizes immediately to this setting.

**Lemma 5.** Assume that the observed assignment is random conditional on  $I$ . Then for any  $j, j' \in \mathcal{J}$  whose assignments are supported on  $I$ , the following are identified:

- the difference  $NX_j^I - PX_{j'}^I$ ,
- the cost difference  $\mathbb{E}[c(i, j) - c(i, j') | i \in I]$ .

*Proof.* As in the proof of Lemma 1, under the random assignment and full support assumptions we can identify  $(NX_j^I)$  for all  $X \in \mathcal{X}$ . Let  $S^I(X) = Pr(\{Y_i^* = X | i \in I\})$ . Then  $S^I(X) = PX_j^I + NX_j^I$ , so

$$\begin{aligned} PX_j^I - PX_{j'}^I &= S^I(X) - NX_j^I - (S^I(X) - NX_{j'}^I) \\ &= - (NX_j^I - NX_{j'}^I). \end{aligned}$$

□

Given that we can identify the cost differences  $\mathbb{E}[c(i, j) - c(i, j') | i \in I]$ , the remainder of the mechanism-design analysis is unchanged.

## E Finite-sample adjustments to SMD-TP mechanism

To move between these two extremes of assigning based on the difference between realized and target caseloads, versus assigning based on the ratio, we can modify the algorithm by adjusting the score as follows for some  $\varepsilon > 0$

$$\tilde{r}_j(t, k) = \frac{\hat{n}_j^k(t) + \varepsilon}{\dot{n}_j^k + \varepsilon}.$$

For large  $\varepsilon$  the assignments generated by using the ratio  $\tilde{r}$  converge to those generated by using the difference  $\hat{n}_j^k(t) - \dot{n}_j^k$ .

**Lemma 6.** For any  $\hat{n}_j^k, \hat{n}_m^k$  and  $\dot{n}_j^k, \dot{n}_m^k$ , there exists  $x$  large enough such that

$$\frac{\hat{n}_j^k + \varepsilon}{\dot{n}_j^k + \varepsilon} < \frac{\hat{n}_m^k + \varepsilon}{\dot{n}_m^k + \varepsilon} \Leftrightarrow \dot{n}_j^k - \hat{n}_j^k > \dot{n}_m^k - \hat{n}_m^k$$

for all  $\varepsilon > x$ .

*Proof.*

$$\begin{aligned} \frac{\hat{n}_j^k + \varepsilon}{\dot{n}_j^k + \varepsilon} < \frac{\hat{n}_m^k + \varepsilon}{\dot{n}_m^k + \varepsilon} &\Leftrightarrow (\hat{n}_j^k + \varepsilon)(\dot{n}_m^k + \varepsilon) < (\hat{n}_m^k + \varepsilon)(\dot{n}_j^k + \varepsilon) \\ &\Leftrightarrow \varepsilon(\hat{n}_j^k + \dot{n}_m^k) + \hat{n}_j^k \dot{n}_m^k < \varepsilon(\hat{n}_m^k + \dot{n}_j^k) + \hat{n}_m^k \dot{n}_j^k \\ &\Leftrightarrow \hat{n}_m^k \dot{n}_j^k + \varepsilon(\dot{n}_j^k - \hat{n}_j^k) > \hat{n}_j^k \dot{n}_m^k + \varepsilon(\dot{n}_m^k - \hat{n}_m^k). \end{aligned}$$

Taking  $\varepsilon$  large yields the result. □

Thus, by adjusting  $\varepsilon$  we can smoothly move between the two extremes of assigning based on ratios and assigning based on differences. More generally, in finite samples we can balance the desire to smooth investigators caseloads over time on the one hand, accomplished by assigning based on the ratio, versus ensuring that the difference between target and realized caseloads is small, by using a generalized scoring rule of the form

$$\tilde{r}_j(t, k) = \frac{\hat{n}_j^k(t) + x(t)}{\dot{n}_j^k + x(t)}.$$

for some increasing function  $f > 0$ . The asymptotic properties of the SMD-TP mechanism are preserved, but it may be possible to adjust  $f$  to improve finite sample performance. We leave this as a topic for future work.

## F Description of the CPS and foster care systems

This section describes the CPS and foster care systems in Michigan, which work similarly to other states. The process begins when someone calls the state's child abuse hotline to report an allegation of child abuse (e.g., bruises or burns) or neglect (e.g., inadequate supervision due to substance abuse). While anyone can call the hotline, the most frequent reporters are those legally required to do so, such as educational personnel ([Benson, Fitzpatrick and Bondurant, 2022](#)). There are two central hotline call centers in Michigan, one in Detroit and one in Grand Rapids, but they share the same hotline number. When a new call comes in, it is quasi-randomly routed to the screener who has been on queue the longest, with no

exceptions. Screeners have discretion on whether to “screen-in” the call: about 60% of all initial calls are screened-in, which launches a formal CPS investigation. A screened-out call concludes CPS involvement.

Once a call is screened-in, the screener transfers all relevant paperwork to the alleged victim’s local child welfare office, including the alleged maltreatment type (e.g., physical abuse versus physical neglect), and basic demographics of the child such as age, gender, and race. Each county in Michigan has its own local office and some larger counties can have multiple offices. When the local office receives the report, it assigns the case to a CPS investigator based on a rotational assignment system rather than their particular skill set or characteristics. There are two exceptions to the rotational assignment of investigators, both of which we exclude from the analysis. First, given their sensitivity, reports of sexual abuse tend to be assigned to more experienced investigators. Second, new reports involving a child for whom there was a very recent prior investigation are usually assigned to the original investigator given the investigator’s familiarity with the case. Accordingly, we exclude cases involving sexual abuse and those involving children who had been the subject of an investigation in the year before the report.

The investigator has 24 hours to begin an investigation, 72 hours to establish face-to-face contact with the alleged child victim, and 30 days to complete the investigation. The investigator makes two sequential decisions that determine the outcome of the investigation. First, the investigator interviews the people involved, reviews any relevant police or medical reports, and decides whether there is enough evidence to “substantiate” the allegation. In Michigan, 74 percent of investigations were unsubstantiated during our sample period. In these cases, CPS concludes the investigation and there is no further contact with the family.

Conditional on a substantiated investigation, the investigator must also decide whether to temporarily place the child in foster care. Under CPS investigator guidelines in Michigan, the primary justification for foster care placement is a potential for subsequent maltreatment in the home: Investigators are instructed to recommend placement if the child is in imminent danger of maltreatment in the home, but to keep the child with their family otherwise.<sup>53</sup> While there is technically a standardized 22-question risk assessment that helps the investigator determine whether foster care placement is appropriate, in practice investigators have immense discretion over placement. Many of the questions in the assessment are inherently subjective

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<sup>53</sup>As an example, Michigan’s Department of Health and Human Services’ *Children’s Protective Services Policy Manuals* reads: “placement of children out of their homes should occur only if their well-being cannot be safeguarded with their families” (p.3). It also directs investigators to recommend placement “in situations where the child is unsafe, or when there is resistance to, or failure to benefit from, CPS intervention and that resistance/failure is causing an imminent risk of harm to the child” (p.5).

and previous research suggests that investigators tend to manipulate responses in order to match their priors (Gillingham and Humphreys, 2010; Bosk, 2015).

If the investigator believes there is a potential for subsequent maltreatment in the home, they request to the office’s supervisor to file a petition with the local court to temporarily place the child in foster care. In practice, it is rare for either the supervisor or the judge asked to sign the petition to disagree with investigators’ recommendations. Regardless of the placement recommendation, investigators can also recommend prevention-focused services. These services range from referrals to food pantries or support groups to substance abuse or parenting classes. Nevertheless, families are usually not mandated by the courts to engage in these services. Previous research conducted in our setting has indicated that the preventive services’ impact on subsequent maltreatment within the home and other outcomes is generally small (Baron et al., 2024; Gross and Baron, 2022; Baron and Gross, 2022).

The foster care system in Michigan is similar to the rest of the country. Children are temporarily placed with either an unrelated foster family, relatives, or (in about 10% of cases) in a group home or residential setting. During our sample period, children spend roughly 17 months in foster care on average; most children are reunified with their birth parents once the court decides that the parents have made the necessary changes in their lives to get their children back.

## G Identification of false positive rates

Suppose we wish to identify  $\mathbb{E}[FP_{ij}] = \mathbb{E}[D_{ij}] - \mathbb{E}[Y_i^*] + \mathbb{E}[FN_{ij}]$ . In that expression,  $\mathbb{E}[FN_{ij}] = \mathbb{E}[FN_i|Z_{ij} = 1]$  and  $\mathbb{E}[D_{ij}] = \mathbb{E}[D_i|Z_{ij} = 1]$  are identified under random assignment by the observed false negative rate and placement rate of each investigator (where  $Z_{ij} = 1$  if investigator  $j$  were assigned to case  $i$ ).<sup>54</sup> However,  $\mathbb{E}[Y_i^*]$  is not identified as  $Y_i^*$  is not measured when  $D_{ij} = 1$ , or when the investigator places the child in foster care. Therefore, the identification challenge reduces to the challenge of identifying  $\mathbb{E}[Y_i^*]$ .

To identify this parameter, we follow Arnold, Dobbie and Hull (2022) and use an extrapolation-based identification strategy. To build intuition, suppose there exists an “infinitely lenient” investigator  $j^*$  with a placement rate of zero and that cases are randomly assigned to investigators. Then,  $\mathbb{E}[Y_i^*]$  of such an investigator would not suffer from selective observability concerns, since  $D_{ij^*}$  would equal zero for all  $i$ . Because cases are randomly assigned to investigators, the average subsequent maltreatment rate of cases assigned to this supremely lenient investigator would be close to the overall average:

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<sup>54</sup>We discuss how we handle conditional random assignment in Section V.

$$\mathbb{E}[Y_i^* | D_{ij^*} = 0] \approx \mathbb{E}[Y_i^*] \quad (10)$$

Without a supremely lenient investigator, this parameter can be estimated via extrapolation. Estimates of  $\mathbb{E}[Y_i^*]$  may come, for example, from the vertical intercept at zero of a linear, quadratic, or local linear regression of investigators’ subsequent maltreatment rates (among children left at home) on their placement rates. As [Arnold, Dobbie and Hull \(2022\)](#) discuss, this approach is similar to extrapolations of average potential outcomes near a treatment cutoff in a regression discontinuity design. Here, we extrapolate across randomly assigned investigators with very low placement rates. This method is related to “identification at infinity” approaches in sample selection models ([Andrews and Schafgans, 1998](#); [Chamberlain, 1986](#); [Heckman, 1990](#)) and has been used to identify selectively observed parameters in several recent studies ([Arnold, Dobbie and Hull, 2021, 2022](#); [Angelova, Dobbie and Yang, 2023](#); [Baron et al., 2024](#)). In practice, this approach works well whenever there are many decision-makers with low treatment rates. Because foster care placement rates are low (3% in our sample), the CPS setting is particularly well-suited to this approach, yielding limited extrapolation and precise estimates.

We use the strata-adjusted investigator-specific placement and subsequent maltreatment rates from Section [V](#) to extrapolate toward the unselected first moment,  $\mathbb{E}[Y_i^*]$ . [Figure A8](#) reports the investigator-specific estimates that are used for the extrapolation, with a binned scatter plot of estimates of each investigator’s placement and subsequent maltreatment rate (net of zip code by year fixed effects). The large mass of investigators with placement rates near zero suggests the extrapolation may be reliable in this context. We show extrapolations from linear, quadratic, and local linear regressions of each investigator’s subsequent maltreatment rate among children left at home on their placement rate.

The vertical intercept at zero is the estimate of the unselected first moment of subsequent maltreatment. The most flexible local linear extrapolation yields an estimate of 0.167 (SE=0.001). [Figure A8](#) shows that alternative extrapolation specifications yield nearly identical point estimates.