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DO DEVELOPING COUNTRIES LOSE FROM THE MFA?

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ABSTRACT

This paper provides estimates of both national and global welfare costs of bilateral quotas on textiles and apparel using an applied general equilibrium model which covers bilateral quotas on exports of textiles and apparel negotiated between three major developed importing countries (the US, Canada and the EEC) and 34 supplying developing countries under the provisions of the Multifibre Arrangement applying in mid-1980s (MFA III).

Results using 1986 data clearly show that the vast majority of developing countries gain from MFA removal, with some gaining proportionately more than others. This suggests that despite foregone rent transfers, developing countries would receive gains by eliminating the MFA. In the central variant analysis, all developing countries gain by eliminating tariff and MFA restrictions because, contrary to popular belief, the developing countries (including Hong Kong, South Korea and Taiwan) are relatively small compared to developed countries even in apparel production. Rather than losing share to other developing countries under an MFA elimination, higher income developing countries (like other developing countries) gain market share at the expense of reduced developed country production.

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I. <u>Introduction</u>

Trade restrictions on textile and apparel¹ exports by developing countries, under the Multi-Fibre arrangement (MFA) have been a topic of debate and dispute for many years. Developing countries frequently cite the MFA as one of the worst of the developed world's trade restrictions against them since it limits their market access and restricts their development. In contrast, it is often argued in developed countries that the transfer of quota rents to developing countries under the MFA more than offsets their loss of market access. This is given as a reason why developing countries generally support successive renegotiations of the MFA. There is also a heterogeneity of interest among developing countries which builds support for the MFA because higher income large quota receiving original MFA countries (Hong Kong, South Korea, and Taiwan) have a protected market niche against lower income developing countries with low quota.

To the present authors' knowledge, however, there is no currently available empirical work on any of these questions, and this paper is an attempt to partially fill the gap. It provides estimates of both national and global welfare costs of bilateral quotas on textiles and apparel using an applied general equilibrium model which covers bilateral quotas on exports of textiles and apparel negotiated between three major developed importing countries (the U.S., Canada, and the EEC) and 34 supplying developing countries under the provisions of the Multifibre Arrangement applying in mid-1980's (MFA III).

Results using 1986 data clearly show that the vast majority of developing countries gain from MFA removal, with some gaining proportionately more than others. In aggregate they gain around \$11 billion. This suggests that despite foregone rent transfers, developing countries would receive gains by eliminating the MFA. Indeed, in the central variant analysis, all developing countries gain by eliminating the MFA. This is because, contrary to popular belief, the developing countries (including Hong Kong, South Korea, and Taiwan) are relatively small compared to developed countries even in apparel production. Thus rather than losing share to other developing countries under an MFA elimination, higher income developing countries (like other developing countries) gain market share at the expense of reduced developed country production. Results also suggest annual global gains from elimination of quotas and tariffs of around \$17 billion. Gains to the U.S. and EEC are around \$3 billion each, considerably lower than existing partial equilibrium estimates for reasons which are discussed in the text. Sensitivity analyses suggest that a number of model features, including the treatment of relative country size and assumptions made in estimating production costs in individual developing countries are important for results, but the main themes of results are preserved.

II. A General Equilibrium Model of Global Trade in Textiles and Apparel

Since 1974, imports of textiles and apparel by a number of major developed countries, including the U.S., Canada and the EEC, have been regulated through a series of international agreements among major exporting and importing countries, commonly known as the Multi-fibre Arrangements (MFAs) (of which there have now been four).³ These have produced a series of discriminatory bilateral quotas that now restrict exports by most lower cost developing countries to the major developed countries.⁴

Under these agreements, licenses to export are issued to exporting countries, who then allocate them to firms within their country. These quotas restrict trade by limiting imports, and also further distort the pattern of trade because of their bilateral nature. Since the quotas are specified in physical terms, they also have the effect of encouraging upgrading of quality by exporters. Thus, protected producers in importing countries tend to produce lower quality items since the relative price of these increase in the protected domestic market.

The general equilibrium model we use to analyze the effects of these arrangements covers three major developed country importers, the U.S., Canada, and the EEC, thirty-four developing country exporters,⁵ fourteen specific textile and apparel product categories, and one composite other good.⁶ The fourteen product categories reflect the constraints implied by generating a cross country data set covering trade under the different MFA quota categories used by the major importing countries (the U.S., Canada, and the EEC)⁷.

In the model, all developed countries are treated as net importers of textiles and apparel (and exporters of the other good), while all developing countries are modelled as exporters of textiles and apparel (and importers of the other good). Trade in textiles and apparel among developing countries

does not take place in the model; otherwise differences in supply prices between these countries would be arbitraged away. Interdeveloped country trade is quota (although not tariff) free. Thus, the model captures trade diversion effects between developed countries due to their joint bilateral quotas on exports by developing countries. Domestic prices in the various developed countries therefore depend on the quota policies of all developed countries.

We also make calculations of the impacts of quotas using a version of the model where only one developed country (the U.S.), and the 34 developing countries are considered. In this model variant, we illustrate how the assumptions made on country size affect results when evaluating the effects of quotas (and rent transfers).

The model is calibrated to a 1986 multi-country microconsistent data set involving production, consumption, and trade in fourteen major textile and apparel product categories and one other good (residual GDP) for each of the thirty-seven countries captured. Data are also used on supply prices by product by country, and estimates of key elasticity parameters.

The data used is not free of problems. For example, while there is some (albeit limited) quota price data for Hong Kong, there is little direct information on supply prices for other supplying countries, and an indirect method, related to that recently used by Hamilton (1988), has to be employed. Also, because of incompatibilities among the various quota categories used in the major developed country MFA participants (the U.S., Canada, and the EEC), capturing effects of quotas on interdeveloped country trade in textiles and apparel is difficult.

The model structure used is, in part, motivated by weaknesses of existing studies of the welfare costs of these bilateral quotas for individual developed countries, which are typically based on the partial equilibrium assumptions that the importing country (e.g. the U.S.) is a small open price-taking economy, and that full rent transfer to exporting countries occurs (see Jenkins (1980), Morkre and Tarr (1980), Morkre (1984), Siberston (1984), Greenaway (1986), Hufbauer et al. (1986) and Cline (1987)).

Assumed country size makes a substantial difference to the analyses since, in the extreme case where the importing country is large, no rent transfer occurs. Also, in assuming perfectly elastic supply functions partial equilibrium studies tend to overestimate the costs of textile restrictions to importing countries. In addition, these studies do not take into account the added costs to importing countries which arise from not purchasing from the lowest cost source of supply due to the bilateralism in the quotas. They concentrate either on single supplying country situations, or average supply prices across countries and then conduct single supplier analysis. Furthermore, these studies do not capture production substitution effects in exporting countries between various quota restricted and unrestricted categories. Finally, the welfare costs of trade restrictions used in any one developed country depend on the severity of restrictions in other developed countries, since interdeveloped country trade is quota (but not tariff) free, and these effects are not captured in existing work.

The model used here is free of these weaknesses. The relative size of developed to developing countries reflects differences in GDP, and so full rent transfer as in the small economy case, does not occur. Costs of bilateralism reflecting imports from higher cost suppliers are captured, as are inter-category production substitution effects, and interdeveloped country

trade. It also provides a vehicle for estimating the effects of textile restrictions on developing countries, something that has yet to be done in the literature.

a) Level of Aggregation in the Model

The fourteen textile and apparel products in the model involve seven restricted and seven comparable unrestricted products. The fourteen-commodity level of aggregation used is shown in Table 1.

This approach is employed because despite the MFA, significant volumes of trade in textiles and apparel take place in unrestricted quota categories. If products in unrestricted categories are treated as perfect substitutes for quota restricted products, then in a competitive model countries would substitute costlessly into products not subject to quota. In practice, there are differences below the level of aggregation in Table 1 in what is restricted and what is unrestricted and, in addition, a number of bilateral agreements include provisions for consultations that can result in unrestricted products being brought under restraint. An assumption of qualitative differences between comparable restricted and unrestricted categories is the way we treat this difficulty in the model.

b) Production

Each of thirty-seven countries in the model, including the three developed countries, is assumed to have a nested constant elasticity of transformation production possibilities frontier involving the fourteen textile products⁸ and one composite other good,

<u>Table 1</u>

Commodity Aggregation For Textiles and Apparel Used in The Model1

- 1. Winter outerwear; rainwear; sleepwear, bathrobes and dressing gowns; outer jackets, coats and shopcoats; dresses, skirts, suits, sets and co-ordinates; sportscoats, blazers and fine suits
- 2. Pants, shorts and overalls
- 3. Foundation garments
- 4. Underwear
- Blouses, shirts, T-shirts and sweatshirts; tailored collar shirts; sweaters, pull-overs and cardigans
- 6. Hosiery
- 7. Textiles

8-14. Unrestricted categories comparable to categories 1-7.

¹This level of aggregation reflects the constraints implied by generating as close as comparable cross-country data set as possible to cover trade under the different MFA quota categories used by the U.S., Canada, and the EEC. Such a data set is currently unavailable from any other source.



where

(2)
$$T^{j} = \delta^{j} \begin{bmatrix} \sigma_{2}^{j} \\ \sigma_{2}^{j} \\ \sigma_{2}^{j} \\ \sigma_{2}^{j} \\ \sigma_{2}^{j} \end{bmatrix}^{-1}$$
, $j=1,\ldots 37$

and

(3) $C_{i}^{j} = \lambda_{i}^{j} \begin{bmatrix} \frac{\sigma_{3i}^{j}-1}{\sigma_{3i}^{j}} & \frac{\sigma_{3i}^{j}-1}{\sigma_{3i}^{j}} \\ d_{i}^{j}x_{i}^{j} & \frac{\sigma_{3i}^{j}-1}{\sigma_{3i}^{j}} \end{bmatrix}^{\sigma_{3i}^{j}}, i=1,\ldots,7; \ \ell=i+7; \ j=1,\ldots,37$

This treatment implies that in production in each country j, there is first substitution between individual restricted textile products (X_i^j) and comparable unrestricted products (X_k^j) , yielding composites of the products (C_i^j) , then between the composites (C_i^j) yielding a composite textile product (T^j) ; and finally between the composite (T^j) and other goods (A^j) . σ_1^j , σ_2^j , and σ_{3i}^j are substitution elasticity parameters for country j in this three level nesting structure, and the a^j 's, b_i^j 's and d_i^j 's are share parameters, with $\Sigma b_i^j = 1$. δ^j and λ_i^j are constants which define units for the composites appearing in the nesting hierarchy. The nesting hierarchy used in each country's production is shown in Figure 1.





The composite other good is assumed to be freely traded. We use this as a numeraire, and set its price equal to unity in all countries. Hence, assuming profit maximizing behaviour, producers in each country choose quantities X^j for each of the 14 product categories to maximize

(4)
$$\sum_{i=1}^{14} P_{Xi}^{j} X_{i}^{j} + A^{j}$$
, j=1,...37

subject to (1), (2) and (3) where P_{Xi}^j are the prices prevailing in country j for the fourteen textile and apparel commodities x_i^j .

Since producers in all developing countries are assumed to supply to both the domestic as well as to the quota-restricted developed country markets, marginal production is valued at the domestic price. Because quotas in export markets are assumed to be binding, additional production by any firm is for the domestic not the foreign market. Quota rents accruing from sales to developed countries thus accrue in lump sum form to owners of firms, and do not affect the maximand (4).

This yields output supply functions

(5)
$$T^{j} = \frac{\overline{F}^{j}}{\left[\begin{array}{c} \sigma_{1}^{j} \\ a^{j} \\ a^{j} \\ a^{j} \\ a^{j} \\ \end{array}\right]^{\sigma_{1}^{j}} + (1 - a^{j})^{\sigma_{1}^{j} - 1}} \left[\begin{array}{c} \sigma_{1}^{j} \\ \sigma_{1}^{j} \\ \sigma_{1}^{j} \\ \end{array}\right]^{\sigma_{1}^{j} - 1} \\ (6) A^{j} = \left[\begin{array}{c} \sigma_{1}^{j} \\ \sigma_{1}^{j} \\ \overline{F}^{j} \\ a^{j} \\ \end{array}\right]^{\sigma_{1}^{j} - 1} \\ \frac{\sigma_{1}^{j} \\ \sigma_{1}^{j} \\ a^{j} \\ \end{array}\right]^{\sigma_{1}^{j} - 1} \\ .$$

j=1,...37



and,



where

(9)
$$D = \begin{pmatrix} p_{Ta}^{j} \\ \frac{p_{Ta}^{j}}{1-a^{j}} \end{pmatrix}^{j}, j=1,...37$$

 P_{T}^{j} is the producer price in country j for the composite textile product T_{T}^{j} .



and P_{Ci}^{j} are the producer prices in country j for the 7 textile composites c_{i}^{j} ,



c) Consumption

Consumer demands are generated from utility maximizing behaviour, with a single demand side agent assumed in each country. Each agents' utility function is of nested CES form, with a structure similar to that on the production side, i.e.,





where σ_1^j , σ_2^j and σ_{3i}^j are elasticity parameters in country j, and the \hat{a}_i^j 's, \hat{b}_i^j 's, and \hat{d}_i^j 's are share parameters, with $\Sigma \hat{b}_i^j = 1$.

The budget constraint for the single agent in each country is

(15)
$$\sum_{i=1}^{14} p_{Xi}^{j} \hat{x}_{i}^{j} + \hat{A}^{j} = \sum_{i=1}^{14} p_{Xi}^{j} \hat{x}_{i}^{j} + A^{j} + R^{j} + Q^{j}, j=1,...37$$

where R^{j} are tariff revenues¹⁰ collected in country j, and Q^{j} is the value of quota premia received on exports by country j, reflecting transfers of quota rents from developed countries.¹¹ Tariff rates t_{i}^{j} apply to imports of product category i by developed country j.

Maximizing (12) subject to (13), (14) and (15) yields the demand functions

(16)
$$\hat{T}^{j} = \frac{I^{j}}{z^{j} + P_{T}^{j}}, \quad j=1,...37$$

(17)
$$\hat{\mathbf{A}}^{j} = \mathbf{I}^{j} - \hat{\mathbf{P}}_{T}^{j} \hat{\mathbf{T}}^{j}, \quad j=1,...37$$

(18) $\hat{\mathbf{C}}_{i}^{j} = \frac{\hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{C}}_{i}^{j} (\mathbf{I}^{j} - \hat{\mathbf{A}}^{j})}{\hat{\mathbf{P}}_{Ci}^{j} \hat{\mathbf{C}}_{i}^{j} \hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{D}}_{i}^{j}} \hat{\mathbf{D}}_{ci}^{j} \hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{D}}_{ci}^{j}} , \quad i=1,...7; \; j=1,...37$
and
(19) $\hat{\mathbf{X}}_{i} = \frac{\hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{D}}_{ci}^{j} \hat{\mathbf{D}}_{ci}^{j}}{\hat{\mathbf{D}}_{i}^{j} \hat{\mathbf{D}}_{ci}^{j} \hat{\mathbf{D}}_{ci}^{j} \hat{\mathbf{D}}_{ci}^{j}} + (1 - \hat{\mathbf{D}}_{i}^{j}) \hat{\mathbf{D}}_{\mathbf{Xi}}^{j} \hat{\mathbf{D}}_{\mathbf{Xi}}^{j}} , \quad i=1,...7; \; j=1,...37$

where

(20)
$$I^{j} = \sum_{i=1}^{14} P_{Xi}^{j} X_{i}^{j} + A^{j} + R^{j} + Q^{j}, \quad j=1,...37$$

(21) $Z^{j} = \begin{pmatrix} \hat{P}_{Ta}^{j} \hat{I}_{i} \\ \frac{1}{1-a_{i}^{j}} \end{pmatrix}^{\hat{\sigma}_{1}^{j}}, \quad j=1,...37$

 \hat{P}_{T}^{j} is the consumer price in country j for the composite textile product \hat{T}^{j} ,

(22)
$$\hat{\mathbf{p}}_{\mathbf{T}}^{j} = \begin{bmatrix} \hat{\sigma}_{2}^{j} & \hat{\sigma}_{2}^{j} \\ \hat{\mathbf{r}} & \hat{\mathbf{p}}_{2}^{j} & \hat{\mathbf{r}} & \hat{\mathbf{r}}_{2} \\ \hat{\mathbf{r}} & \hat{\mathbf{p}}_{1}^{j} & \hat{\mathbf{p}}_{2}^{j} \\ \hat{\mathbf{r}} & \hat{\mathbf{r}} & \hat{\mathbf{r}} \end{bmatrix}^{j} \\ \mathbf{r} & \mathbf{r} & \mathbf{r} \\ \mathbf{r} & \mathbf{r} \\ \mathbf{r} & \mathbf{r} \\ \mathbf{r} & \mathbf{r} \end{bmatrix}^{j}$$
, $j = 1, \dots, 37$

and \hat{P}_{Ci}^{j} are the consumer prices in country j for the 7 textile composites \hat{c}_{i}^{j} ,

(23)
$$\hat{P}_{Ci}^{j} = \begin{bmatrix} \hat{\sigma}_{3i}^{j} & 1 - \hat{\sigma}_{3i}^{j} & \hat{\sigma}_{3i}^{j} & 1 - \hat{\sigma}_{3i}^{j} \\ \hat{d}_{i}^{j} & P_{Xi}^{j} &+ (1 - \hat{d}_{i}^{j}) & P_{Xi} \end{bmatrix}^{-1},$$

 $i=1,\ldots,7; \ i=i+7; \ j=1,\ldots,37$

d) <u>Trade</u>

Each country's trade in the fourteen product categories, and in the composite other good is given by the difference between production and consumption. Thus, for each of the fourteen product categories, imports under product category i by developed country k from country j, H_i^{kj} , summed over supplying countries minus exports under product category i by k to developed country n, E_i^{kn} , summed over developed countries, are given by

(24)
$$\sum_{j=1}^{37} \mathbb{H}_{i}^{kj} - \sum_{j=1}^{3} \mathbb{E}_{i}^{kn} = \hat{x}_{i}^{k} - x_{i}^{k}, \quad i=1,...14; \ k=1,...3$$

and exports by developing country j to developed country k, E_i^{jk} (= M_i^{kj}) summed over developed countries are

(25)
$$\sum_{k=1}^{3} E_{i}^{jk} = X_{i}^{j} - \hat{X}_{i}^{j}, \quad i=1,...14; j=4,...37$$

Exports by developed country k to developing country j of the composite other good, E_A^{kj} , summed over developing countries, equal the difference between production and consumption in the developed country, i.e.

(26)
$$\sum_{j=4}^{37} k_j^k = A^k - \hat{A}^k, \quad k=1,...3$$

and imports by developing country j from developed country k, M_A^{jk} (= K_A^{j}), summed over developed countries, equal desired imports by country j, i.e.

(27)
$$\sum_{k=1}^{3} \mathbb{M}_{A}^{jk} = \hat{A}^{j} - A^{j}, \quad j=4,...37$$

In equilibrium net trades in all products sum to zero across all countries.

Imports of the fourteen textile and apparel products by the developed countries also have to satisfy the constraints implied by their bilateral quotas, i.e.

(28)
$$M_{i}^{kj} \leq \bar{B}_{i}^{kj}$$
, $i=1,\ldots,7; j=4,\ldots,37; k=1,\ldots,3$

where \bar{B}_{i}^{kj} are the quotas on imports of products in category i by developed country k from developing country j. These bilateral quotas have the effect of segmenting national markets such that different domestic prices will apply for each of the seven restricted product categories. In applying the model, we calibrate it to a data set in which developed country quotas are assumed to be binding, and then examine alternative counterfactual situations in which quotas are removed.

e) Equilibrium

Equilibrium in the model is given by a set of country prices for the fourteen product categories relative to the price of the composite other good, and revenue and quota rents for each country $(P_{Xi}^{\star j}, R^{\star j}, Q^{\star j})$ such that

(i) Markets clear for the fourteen product categories.

(ii) Markets clear for the composite other good.

$$\begin{array}{cccc} 37 & 37 \\ (30) & \Sigma & A^{j} &= \Sigma & A^{j} \\ j=1 & j=1 \end{array}$$

(iii) The government budget is balanced in each developed country (i.e. tariff revenues collected on imports equal revenues disbursed on the demand side of the economy).

(31)
$$R^{\star j} = \sum_{i=1}^{14} t_i^j P_{Xi}^j \max(0, \hat{X}_i^j - X_i^j), \quad j=1,...3$$

where t_i^j is the ad valorem tariff rate on imports of product category i by country j,

(iv) Quotas are binding.

. .

(32)
$$M_{i}^{kj} \leq B_{i}^{kj}$$
, $i=1,...14; j=4,...37; k=1,...3$

and

(v) Income from quota rents assumed when evaluating demands equals that transferred by the developed countries to each exporting country.

(33)
$$Q^{\star j} = \sum_{k=1}^{3} \sum_{i=1}^{14} (P_{Xi}^{k} - P_{Xi}^{j}) \overline{B}_{i}^{kj}, j=4,...37$$

In solving the model for counterfactual equilibria associated with changes in or removal of bilateral quotas in the developed countries, a Newton method is used (see Whalley (1985)). The size and direction of the Newton steps are determined by a Jacobian matrix containing the derivatives of commodity excess demand functions and government budget and quota rent imbalances with respect to prices, revenues, and quota premia. This method uses successive linear approximations to the excess demand functions which are solved each time for a zero of the functions, until a true equilibrium solution is obtained.

III. Data, Parameterization, and Elasticities

To determine parameter values for the demand and production functions in this model, we use calibration procedures similar to those widely used in other applied general equilibrium models (see Mansur and Whalley (1984)). We employ a multi-country microconsistent equilibrium data set for 1986 (described below), augmented by elasticities of transformation and substitution.

A number of data sources are used in assembling the microconsistent data set for 1986 on which model calibration is based. Data on the value of imports, by MFA product category and country of origin, are from the U.S. Department of Commerce (1987a, 1987b, 1987c), Canadian Department of External Affairs (unpublished data, 1987), and the European Commission (1987).¹² The major problem with this data is that it is difficult to make comparisons across countries because of the different textile and apparel categories used in administering quotas in each country or region. Since no such cross country data set currently exists, we have constructed as close as comparable 14-good cross-country data set as possible to produce trade data under the different aggregated MFA quota categories used in the model. This data is presented in Table 2.

Data on the value of production in the U.S. for textiles and apparels in separate aggregate categories are taken from the U.S. Department of Commerce (1987d), while data in Canada, the EEC and the developing countries are from the United Nations (1986).¹³ This data is disaggregated in order to provide estimates of production for the fourteen product categories in the model using the ratios of trade in the individual categories to total trade in the corresponding broad category (textiles or apparel) by country. For each model

Table 2

Developed Country Imports, by Product, Total and by Leading Countries of Origin, 1986¹

(millions)

Imports by Developed							Category							
Country, from Selected Countries of Origin	-	2	ñ	4	2	Q	7	80	6	0	=	12	5	4
U.S.: China Hong Kong indla Korea Taiwen Total 2	290.81 635.69 54.57 435.31 471.49 2401.59	312.59 574.10 14.52 102.67 436.98 2103.10	7.01 7.85 0.00 7.0 8.27 90.92	48.39 45.06 0.00 1.48 16.83 89.41	469.78 1318.54 163.01 921.69 1050.59 5190.07	0.06 0.00 0.00 8.54 19.24 27.84	228.6- 63.78 13.74 269.01 183.70 1090.65	87.25 6.81 15.96 31.50 18.19 941.94	0.00 0.00 3.48 17.68 0.00 393.69	2.36 1.30 0.03 0.13 0.18 0.18 83.53	0.00 0.00 0.06 1.52 0.00 54.57	36.17 2.65 48.61 0.00 0.00 920.93	0.03 0.71 0.01 3.97 0.61 11.71	235.62 108.31 151.06 96.15 123.16 123.16
Canada: China Hong Kong India Korea Taiwan Total	52.13 58.14 10.26 80.62 49.73	30.43 34.73 2.71 13.63 28.64 141.57	0.89 1.26 0.00 0.07 2.59	1.41 3.17 0.00 0.05 2.00 7.96	28.35 136.60 15.49 97.10 124.10 124.10	0.66 0.00 0.00 0.96 0.96 6.42	9.68 32.51 0.00 10.69 5.73 73.97	0.00 0.00 0.03 0.00 0.00	0.00 0.00 0.00 0.00 0.00 27.29	0.00 0.00 0.00 0.00 4. 10	0.00 0.01 0.00 0.00 7.20	0.00 0.00 0.29 0.00 0.00 85.40	0.00 0.00 0.00 0.00 0.00 0.74	9.57 1.83 2.17 37.57 13.35 123.94
EEC: China Hong Kong India Korea Taiwan Total	84.91 576.82 82.85 396.78 0.00	35.66 335.79 13.44 31.51 1.96 1.96 807.92	0.80 22.84 0.00 9.82 0.07 44.92	2.70 72.82 0.00 7.63 4.03	54.98 540.51 121.49 224.30 156.36 1853.91	4.91 8.56 0.00 58.82 9.70 109.40	160.20 84.66 41.34 162.66 170.97 1681.20	171.88 9.62 51.58 8.65 1.77.03 1484.50	1.92 0.00 0.81 2.05 2.43 2.43	2.96 4.07 0.05 0.00 0.74 62.92	21.86 0.95 2.45 2.51 4.98 76.65	21.45 219.80 112.53 101.93 29.10 29.13	6.27 0.07 0.18 4.28 12.75 158.07	255.60 55.34 182.56 69.70 62.74 1445.21

21hese categories are as reported in Table 1, i.e. outerwear, pants, foundation garments, underwear, shirts and bouses, hosiery, and fabrics. Categories 1-7 are quota restricted, and 8-14 are comparable unrestricted product groups. product in each country, the value of consumption is determined as the residual between the value of production and imports, on one hand, and the value of exports on the other hand.

As noted in the introduction, data on unit costs of production of individual textile and apparel products (supply prices) in the various developing countries are not currently available. While the unit costs of quota unrestricted products can be approximated by the U.S. price minus the tariff, the problem with data arises when we try to estimate supply prices of quota restricted products. These are central to any calculation of the impacts of developed country textile quotas, since they affect estimates of rent transfer per unit export.

Quotas are only freely traded in Hong Kong, with partial trading in Taiwan and no trading in South Korea, and so quota price data in a range of countries cannot be used.¹⁴ Also quotas are not necessarily allocated to the most efficient producers within countries, and so even if actual costs of current producers were known, the minimum potential unit cost for each textile and apparel product in the various countries remains unknown. We, therefore, use an indirect method of estimating supply prices of quota restricted items in developing countries closely related to that used by Hamilton (1988).

We use data on U.S. quota prices of fifteen product categories for Hong Kong for 1984,¹⁵ based on calculations made by Hamilton (1986); 1982 quota prices are used in model sensitivity analyses reported on later. Both of these sets of price data are given in Table 3. U.S. quota prices of the other MFA products¹⁶ for Hong Kong are calculated on the basis of an average of the quota prices given in Table 3. In aggregating the MFA products in the U.S. into the seven restricted product categories used in the model, new quota prices are calculated by taking trade weighted averages of quota prices using the Hamilton data that fall within the categories used in the model.

Table 3

U.S. Quota Prices¹ for Textile Import Products

from Hong Kong from Hamilton (1986)

	Category		
Category description	Number	1982	<u> 1984</u> 2
Men's cotton jacket	333/334	10	23
Ladies' cotton jacket	335	20	36
Cotton Knit shirt and blouse	338/339	49	54
Men's cotton woven shirt	340	6	57
Ladies cotton woven shirt	341	11	42
Ladies cotton woven skirt	342	n.a.	44
Cotton knit sweater	345	n.a.	59
Men's cotton pant	347	8	49
Ladies cotton pant	348	10	57
Ladies wool knit blouse	438	1	33
Wool knit sweater	445/446	21	61
Men's MMF jacket ³	633/634	n.a.	23
Ladies' MMF shirt ³	635	n.a.	15
MMF Knit shirt and blouse ³	638/639	2	31
Men's MMF woven shirt ³	640	n.a.	65
Ladies' MMF woven blouse ³	641	6	n.a.
Ladies' MMF pant	648	8	<u>n.a.</u>
Average ⁴		10	47
n.a. not available			
¹ As a percent of import price.			
² January to May 1984 only.			
3 MMF = man made fibres			
⁴ From the proportion of total	export value	to total	export
value net of total rent.	-		-

Our method of calculating production costs of quota restricted items in other supplying countries is to assume that for each product category, the unit cost can be approximated by the unit cost in Hong Kong multiplied by the ratio of the supplying country's relative wage rate in textile and apparel compared to Hong Kong. We apply a further correction for the relative efficiency of labor and product quality across countries by also multiplying by each country's relative value of gross output per worker in textiles and apparel compared to Hong Kong. This makes a large difference to estimated supply prices.¹⁷ Value of gross output per worker is given by dividing wages per employee by wages in value added, and then dividing by value added in gross output. Data on wages per employee, value added in gross output and wages in valued added, for textiles and apparel are from UNIDO (1985). The resulting average supply prices of quota restricted products by country. both adjusted and unadjusted for differences in labour productivity and product quality, and for both 1982 and 1984, are presented in Table 4. As can be seen the correction for labour productivity and product quality makes a very large difference to these estimates; as large as a factor of ten in some cases.

The value of production of other goods in all countries is given by subtracting the value of production of textile and apparel products from GDP in each country. Data on GDP by country are from the World Bank (1986) and from Europa (1987). External sector balance conditions are then used to calculate the value of trade in other goods in each country.

The model also requires elasticity values for transformation surfaces and preferences in each country. For the bottom level of nesting, assumed values of -0.50 and 5.0 are used for all pairwise nests between comparable restricted and unrestricted commodities and in all countries. Given there are

<u>Table 4</u>

Average Supply Prices of Quota Restricted Textiles and Apparel by Country 1982 and 1984

	Adju for diffe labour pr and produ	sted rences in oductivity ct quality	Unadjusted for differences in labour productivity and product quality	
Exporting Country	1982	1984	1982	1984
Bangladesh	0.41	0.35	0.04	0.04
Brazil	0.35	0.31	0.34	0.30
Bulgaria	0.77	0.67	0.43	0.3/
	0.63	0.55	0.11	0.10
	0.53	0.47	0.35	0.31
Czechoslovakia	0.77	0.68	0.42	0.37
Costa Rica	0.71	0.62	0.60	0.53
Dominican Republic	0.77	0.66	0.36	0.31
Egypt	0.68	0.59	0.18	0.15
	0.68	0.59	0.34	0.30
Halti	0.63	0.55	0.14	0.13
Hong Kong	0.77	0.68	0.77	0.68
Hungary	0.60	0.53	0.23	0.20
	0.63	0.55	0.09	0.08
Indonesia	0.59	0.52	0.09	0.08
Когеа	0.56	0.49	0.43	0.38
Malawaia	0.68	0.59	0.69	0.60
Malaysia	0.53	0.46	0.22	0.19
Mauritius	0.59	0.52	0.18	0.16
Nepal	0.66	0.59	0.72	0.63
Repair	0.63	0.55	0.06	0.03
Parama	0.63	0.55	0.12	0.10
Pama	0.77	0.66	0.54	0.47
Philippipes	0.66	0.59	0.34	0.30
Paland	0.70	0.62	0.14	0.12
Pomonio	0.77	0.07	0.43	0.37
Singanag	0.00	0.53	0.77	0.00
Sri Lanka	0.71	0.02	0.02	0.34
JLI Lalika Tajwan	0.03	0.55	0.13	0.11
Thailand	0.00	0.55	0.07	0.39
Turkay	0.00	0.39	0.22	0.19
Impenar	0.30	0.51	0.40	0.35
Vucceleuie	0.72	0.03	0.74	0.00
Iugoslavia	0.66	0.57	0.52	U.45

Source: Based on data from Hamilton (1986) and methods described in the text.

no literature estimates to guide the choice of these values we justify our specification as follows. An assumption of smooth substitutability in production between comparable restricted and unrestricted commodities would not be appropriate, since there would be no effect of the quotas. Therefore, a low elasticity value is used for all countries, implying a limited ability to substitute products on the supply side. In contrast, a high degree of substitutability is assumed on the demand side of the model. This has some claim to plausibility since from the consumers point of view the relative difference in product characteristics is small.

Elasticity values at the top two levels are calculated as follows. For the developed countries, we base our selection of these values on estimates of U.S. total demand elasticities and assumed supply elasticities of 1.5. For the developing countries, we assume a Cobb-Douglas specification for both transformation and preference functions, which is equivalent to setting all these elasticities to unity.¹⁹ Because of the potentially crucial nature of these elasticity values for model behaviour, we use a central set of elasticity values around which sensitivity analyses are performed.

The U.S. total demand elasticity of -0.60 is based on estimates of this elasticity for textiles and apparel, reported in Cline (1987). Since no comparable information on supply elasticities is available we use a value of 1.5, which is intermediate to a range of assumed values used by other researchers (see, for instance, Jenkins and Greenaway op. cit.). We calculate implied elasticities of transformation and substitution for the top two levels of nesting in the developed countries²⁰ consistent with these estimates. These values are, however, not necessarily consistent with literature

estimates of import demand elasticities for textiles and apparel,²¹ reflecting the well known incompatibilties between literature estimates of demand and supply elasticities on the one hand, and import demand elasticities on the other.²¹

The calibration procedures used to generate the parameter values for the model involve first decomposing the data represented in value terms into separate price and quantity data. This is done through a units convention which defines physical units for all commodities as those amounts which in equilibrium, sell in the U.S. for \$1. Hence domestic prices in developing countries for quota restricted items are less than one, and domestic prices in Canada and the EEC are less than, greater than, or equal to one, depending upon the direction of trade. Once elasticity values have been selected, share parameters for the CES and CET functions in the model are given from the price and quantity data and the assumption of agent optimization in each country.

For instance, first order conditions from profit maximization allow the share parameters a^j , b^j_i , and d^j_i to be calculated as

$$(34) \quad a^{j} = \frac{1}{\frac{-1}{\sigma_{1}^{j}}}, \qquad j=1,\ldots,37$$

$$1 + P_{T}^{j} \left(\frac{A^{j}}{T^{j}}\right)^{-\frac{1}{\sigma_{1}^{j}}}, \qquad i=1,\ldots,7; \quad \ell=i+7; \quad j=1,\ldots,37$$

$$(35) \quad \frac{b_{i}^{j}}{b_{k}^{j}} = \left(\frac{P_{Ci}^{j}}{P_{Ck}^{j}}\right) \left(\frac{C_{k}^{j}}{c_{i}^{j}}\right)^{-\frac{1}{\sigma_{2}^{j}}}, \qquad i=1,\ldots,7; \quad \ell=i+7; \quad j=1,\ldots,37$$

(36)
$$d_{i}^{j} = \frac{1}{\frac{-1}{\sigma_{3i}^{j}}}, \quad i=1,\ldots,7; \ i=i+7; \ j=1,\ldots,37$$

 $1 + \begin{pmatrix} P_{Xi}^{j} \\ P_{Xi}^{j} \\ \end{pmatrix} \begin{pmatrix} x_{i}^{j} \\ x_{j}^{j} \end{pmatrix}$

A similar procedure can be used to calculate the demand side share parameters $\hat{a^j}$, $\hat{b^j}_i$ and $\hat{d^j}_i$.

IV. <u>Results</u>

The general equilibrium model described above has been used to analyze a variety of possible changes in quota and tariff restrictions used by developed countries towards imports of textiles and apparel. In these analyses major focus is on welfare effects, reported as Hicksian equivalent variations (EVs)²² by country in billions of 1986 dollars, but trade volume and production effects are also reported. We have also made calculations using the simple one developed country version of the same model in which the size of developing countries is changed. Results using this version of the model provide a basis for comparison on the issue of rent transfer effects and the treatment of developed countries as small open economies, as assumed in partial equilibrium analyses. We first report calculations made using the basic variant of our model where the three major developed countries and the 34 developing countries are considered, and evaluate the effects of abolishing developed country bilateral quotas and/or tariffs covering the fourteen textile product categories considered by the model. Table 5 presents the welfare, production, and trade effects of removing both developed country bilateral quotas and tariffs on the fourteen textile products covered by the model. Results clearly show that all developing countries gain from the removal of restrictions on trade in textiles and apparel, with some gaining proportionately more than others. The effects by country reflect the price changes in each country, as well as the rent transfer effects of the bilateral quotas. In aggregate, developing countries gain \$11.29 billion, suggesting that gains to developing countries from improved access more than offset losses from forgone rent transfers as the MFA is abolished. This is even the case for relatively larger holders of quotas such as Korea, Hong Kong, and other higher income NICS, whom it has always been argued, have a protected

Table 5

General Equilibrium Effects of Removing Bilateral MFA Quotas and Tariffs in all Developed Countries

	Hicksian EV's (\$ billions 1986)	Change in value of production of textiles at benchmark prices (\$)	Change in value of imports or exports of textiles at benchmark prices (\$)
United States Canada	2.59 0.24	-6.34 -6.06	243.94 213.96
EEC	3.11	-4.72	263.64
Exporting Countries			
Bangladesh	0.34	57.80	329.67
Brazil	1.03	67.39	400.27
Bulgaria	0.00	8.58	58.42
China	2.34	11.68	425.44
Columbia	0.36	30.88	899.94
Czechoslovakia	0.14	13.64	484.52
Costa Rica	0.01	10.79	35.89
Dominican Republic	0.01	7.09	21.11
Egypt	0.07	13.78	790.93
Guatemala	0.00	12.62	214.28
Haiti	0.01	18.24	48.57
Hong Kong	0.24	13.30	45.61
Hungary	0.14	20.07	181.97
India	0.16	6.13	129.35
Indonesia	0.45	46.86	409.16
Norea	2.09	51.94	241.04
Malaunia	0.02	0.94	11.45
Manaysia	0.24	45.40	189.62
Mouton	0.04	27.51	118.39
Nepal	0.18	9.45	380.55
Pakietan	0.02	16.47	200.85
Papama	0.02	10.47	29.65
Popu	0.00	17.90	71.98
Philippiner	0.00	26 31	326.11
Poland	0.20	12 20	179.20
Romania	0.17	74 44	432+13
Singapore	0.59	31 47	00 43
Sri Lanka	0.09	AL 12	(03.32
Taiwan	1 40	25.06	207 84
Thailand	0.06	26 34	207.04 61.43
Turkey	0.81	20.34	109 63
Uruquay	0.01	12.50	95 57
Yugoslavia	0.12	11.07	63.94
All Developing Countries	11.29		
All Countries	17.25		

¹Transformation and substitution elasticities set equal to -0.5 and 5.0 in the bottom level of nesting for all countries in the model. In the top two levels, elasticities of transformation and substitution in all developed countries reflect literature estimates of U.S. total demand elasticities and assumed supply elasticities of 1.5. The elasticities are -0.50 and 1.60 in all developed countries. Cobb-Douglas specifications are used at the top two levels in all developing countries. market niche against lower cost competition under the MFA. In the presence of quotas they, along with other developing countries, are non-marginal suppliers to developed country markets. Removing quotas improves all supplying developing country's market share in developed country markets rather than reallocating share among them.

The global welfare gain is \$17.25 billion with gains to the U.S. of \$2.59 billion. This estimate is significantly lower than that of Cline (1987) who places the net welfare cost of textile and apparel protection in the U.S. at around \$8 billion using 1986 data. However, Cline uses a partial equilibrium approach which tends to overstate the welfare costs of protection to the U.S., because it implies full rent transfer. Importantly, this difference in results occurs even though our model captures the added costs of bilateralism in these trade restrictions, while Cline does not.

In Table 6 we report results where bilateral quotas alone are removed, leaving tariffs in place. In this case all developing countries are worse off compared to the case in Table 5, because their market access is reduced by developed country tariffs. Even larger gains result for the developed countries. This reflects their more advantageous terms of trade as a result of not also eliminating their tariffs, indicating that in the non-small open economy case, optimal tariffs for developed countries are non-zero, and that 1986 tariff levels are below optimal tariffs. This again emphasizes the difference in the analysis from the small open economy case.

The sensitivity of these results has been tested through a series of experiments reported on in Tables 7, 8 and 9. Table 7 reports the impacts on results of various changes in elasticity values for transformation surfaces and preferences in each country. Table 8 provides an indication of the magnitudes involved as assumptions on supply prices by country are changed. Table 9 reports the effects on results if the composite other good is defined to be other manufactures instead of residual GDP.²³

		Table 6			
Welfare and Tra	de Effects of	Removing Bilateral	Quotas	But Not	Tariffs

	Hicksian EV's (\$ billions 1986)	Change in value of production of textiles at benchmark prices (%)	Change in value of imports or exports of textiles at benchmark prices (\$)
United States Canada EEC	5.16 0.36 5.41	-3.38 -2.62 -4.95	1 32.78 84.45 253.94
Exporting Countries			
Bangladesh	0.25	43.07	211.46
Bražil	0.81	56.66	319.83
Bulgaria	0.00	-0.06	-9.39
China	1.11	6.89	241.32
Columbia	0.27	23.73	651.71
Czechoslovakia	0.04	7.31	253.25
Costa Rica	0.00	0.41	-0.50
Dominican Republic	0.00	-2.06	-6.94
Eavot	0.03	8.48	490.95
Guatemala	0.00	6.00	98.49
Haiti	0.00	8.95	20.94
Hong Kong	-0.40	6.44	24.48
Hungary	0.07	14.12	122.03
India	0.00	2.31	41.45
Indonesia	0.20	31.30	275.42
Korea	1.10	24.48	184.77
Macau	-0.03	0.70	12.85
Malavsia	0.15	34.36	146.45
Mauritius	0.02	19.80	81.83
Mexico	0.06	4.28	163.89
Nepal	0.01	10.28	120.29
Pakistan	-0.01	9.49	16.84
Panama	0.00	3.99	22.02
Peru	0.03	7.52	199.24
Philippines	0.10	16,98	113.55
Poland	0.08	5.92	198.72
Romania	0.04	13.63	80.17
Singapore	-0.02	17.89	51.57
Sri Lanka	0.01	27.72	69.67
Taiwan	0.40	16.20	138.61
Thailand	-0.02	15.42	36.91
Turkey	0.48	15.81	72.80
Uruquay	0.00	6.75	45.75
Yugoslavia	0.00	5.88	34.13
All Developing Countries	4.83		
All Countries	15.77		

¹Transformation and substitution elasticities set equal to -0.5 and 5.0 in the bottom level of nesting for all countries in the model. In the top two levels, elasticities of transformation and substitution in all developed countries reflect literature estimates of U.S. total demand elasticities and assumed supply elasticities of 1.5. The elasticities are -0.50 and 1.60 in all developed countries. Cobb-Douglas specifications are used at the top two levels in all developing countries.

<u>Table 7</u>

Effects of Changes in Elasticity Values on Results

(Hicksian Equivalent Variations in billions of 1986 dollars)

	Case I	Case 2	Case 3
United States	3.02	0.51	3.49
Canada	0.27	0.08	0.38
EEC	3.34	2.18	4.88
Exporting Countries			
	0.12	0.72	0.62
Banglagesn	0.52	0.52	1 67
Brazil	0.99	0.00	0.00
Bulgaria	2.00	2.14	2 03
Calumbia	0.34	0 33	0.52
Czechoslovakia	0.12	0.13	0.16
Costa Rica	0.01	0.02	0.02
Dominican Republic	0.01	0.03	0.01
Favot	0.06	0.06	0.08
Guatemala	0.00	0.01	0.01
Haiti	0.01	0.02	0.02
Hona Kona	0.11	0.46	0.22
Hungary	0.13	0.14	0.21
India	0.13	0.21	0.21
Indonesia	0.39	0.37	0.52
Korea	1.90	1.80	2.56
Macau	0.01	0.04	0.03
Malaysia	0.22	0.22	0.34
Mauritius	0.03	0.04	0.05
Mexico	0.14	0.19	0.21
Nepal	0.02	0.02	0.03
Pakistan	0.01	0.04	0.05
Panama	0.00	0.00	0.00
Peru	0.00	0.00	0.00
Potend	0.12	0.21	0.72
Personal	0.18	0.17	0.20
Sindarore	0.04	0.07	0.05
Sri Lanka	0.07	0.08	0.10
Taiwan	1.19	1.23	1.50
Thailand	0.04	0.07	0.07
Turkey	0.74	0.68	1.22
Uruquay	0.00	0.01	0.01
Yugoslavia	0.09	0.17	0.17
All Developing			
Countries	9.97	10.60	14.62
All Countries	16.61	13.39	23.39

- <u>Case I:</u> As in Table 5, but with Cobb-Douglas specifications used at the top two levels of nesting of transformation and preference functions in all developed countries.
- <u>Case 2</u>: As in Table 5 but with both transformation and substitution elasticities set equal to 0.50 in the top two levels of nesting in all developing countries in the model.

<u>Case 3</u>: As in Table 5, but with transformation and substitution elasticities set equal to -2.5 and 7.0 in the bottom level of nesting in all countries in the model.

Table 8

Effects of Changes in Assumptions on Supply Prices and Other Sensitivy Analyses on Results (Hicksian Equivalent Variations

in billions of 1986 dollars)

	Case I	Case 2	Case 3	Case 4
United States	2.59	0.88	23.67	2.51
Canada	0.24	0.06	2.00	0.24
EEC	3.11	1.44	18.23	3.09
Exporting Countries				
Bang ladesh	0.34	0.30	2.85	0.29
Brazil	1.03	0.92	0.28	0.97
Bulgaria	0.00	0.00	0.01	0.00
China	2.34	1.21	37.32	2.30
Columbia	0.14	0.24	0.25	0.35
Czechoslovakia	0.01	0.03	0.93	0.13
Costa Rica	0.01	0.01	0.00	0.01
Dominican Republic	0.07	0.02	0.00	0.01
Eavot	0.00	0.01	2.27	0.06
Guatemala	0.00	0.00	0.04	0.00
Haiti	0.01	0.01	0.07	0.01
Hong Kong	0.24	0.21	-1.06	0.28
Hungary	0.14	0.09	0.46	0 14
India	0 16	0.17	3 05	0 16
Indonesia	0.45	0.28	13.57	0.40
Korea	2.09	1.27	1.33	2.07
Macau	0.02	0.06	-0.12	0.07
Malaveia	0.24	0.18	0.62	0 23
Mauritius	0.04	0.03	0.19	0.03
Mexico	0.16	0.09	0.38	0.16
Nonal	0 02	0.00	1 99	0.02
Pakietan	0.02	0.03	0.32	0.02
Panama	0.00	0.00	0.00	0.02
Peru	0.06	0.00	0.33	0.00
Philipping	0.25	0.02	7 73	0.00
Palaad	0.25	0.10	0.79	0.24
Polanu	0.20	0.0/	0.78	0.20
Cinconte	0.17	0.04	-0.04	0.10
Singapore Culture of 00	0.37	0.04	-0.08	0.05
Sri Lankau.Uy	0.07	0.58	0.06	
The fire a	1.40	0.91	-0.45	1.41
Inailand	1 0.05	0.05	0.29	0.05
lurkey	0.81	0.68	0.02	0.78
Uruguay	0.01	0.00	0.00	0.01
Yugoslavia	0.12	0.08	0.01	0.13
All Developing				
Countries	11.29	7.50	73.81	11.06
All Countries	17.25	9.90	117.72	16.92

Case I: As in Table 5.

<u>Case 2:</u> As in Table 5, except that supply prices in Hong Kong are based on 1982 quota prices.

<u>Case 3</u>: As in Table 5, except that for each developing country the ratio of their relative wage rate (compared to the Hong Kong base) is used as an indicator of relative product price at international values. No account is taken for differences in labour productivity or product quality.

<u>Case 4</u>: As in Table 5, except that the composite other good is defined to be other manufactures instead of residual GDP.

Results in Table 7 suggest that for some of the countries results are highly sensitive to changes in elasticities, while others are less so. The degree of sensitivity seems to be collinear with the size of the country price effects, and corresponding quantity effects, which are produced when tariffs and quotas are eliminated. If supply prices for quota restricted products in Hong Kong are calculated using 1982 rather than 1984 quota prices (Case 2 of Table 8), supply prices in all developing countries for these products rise. Both the welfare estimates and the size of quota rents transferred to foreigners are reduced when this happens.

Case 3 of Table 8 shows that if relative wage rates (compared to Hong Kong) are used as an indicator of relative product supply prices, this has a significant impact on our welfare measures. Prices of quota restricted products decrease considerably in all developing countries, except Brazil, Macau, Mexico, Romania, Turkey and Uruguay where prices increase. The effect of decreasing supply prices is to expand the differentials between foreign production costs and the price paid by importers. As a result, developed countries gain even more from elimination of textile and apparel protection. Some developing countries are worse off, while others are better off. In aggregate they gain more, despite greater forgone rent transfers. Finally, results in column 4 of Table 8 show that using an alternative definition of the composite other good to cover only other manufactures rather than residual GDP does not have large effects on results.

To illustrate how important assumptions on country size are when evaluating rent transfer effects, we report some calculations made using the simple version of our model, where only the U.S. and the 34 developing countries are considered. We consider the effects of abolishing both U.S. bilateral quotas and tariffs.

Table 9 shows the overestimate of the effects obtained when the size of developing countries is increased in the base period data to which the model is calibrated, since greater rent transfers to exporting countries occur. Estimates of welfare effects of both developing and developed countries differ by almost a factor of 1.5, even though quota premia and elasticity values underlying the calculation are the same. Both the welfare estimates and the size of quota rents transfered to foreigners are reduced when the size of developing countries is decreased. These results suggest that treating developed countries as price takers as in partial equilibrium calculations tends to overestimate the effects of quota and tariff restrictions on U.S. welfare.

Comparing Case 1 of this Table with the results in Table 5, where quotas changes also occur in the EEC and Canada provides some sense of trade diversion effects of quotas between developed countries.²⁴ The estimate for the cost of U.S. restrictions only considering the developing countries is more than two times that when all developed countries remove their quotas, since the trade diversion effects which occur between the U.S. and the other developed countries do not enter the calculation in Table 9.

V. Concluding Remarks

This paper analyzes the impacts of bilateral quota restrictions used by three major developed countries against textile and clothing imports under the Multifibre Arrangement from developing countries. A numerical general equilibrium model of global trade in fourteen key textile and apparel categories involving 3 developed and 34 developing countries is used.

<u>Table 9</u>

A Comparison of the Effects of Changes In Country Size on Estimates of Removing U.S. Bilateral Quotas and Tariffs (Hicksian Equivalent Variations in billions of 1986 dollars)

	Case 1	Case 2	Case 3
United States	5.60	10.29	3.68
Exporting Countries			
Bangladesh Brazil Bulgaria China Columbia Czechoslovakia Costa Rica Dominican Republic Egypt Guatemala Haiti Hong Kong Hungary India Indonesia Korea Macau Malaysia Mauritius Mexico Nepal Pakistan Panama Peru Philippines Poland Romania Singapore Sri Lanka Taiwan Thailand Turkey Uruguay	0.24 0.47 0.07 1.16 0.26 0.03 0.01 0.02 0.02 0.00 0.01 0.11 0.07 0.12 0.34 1.61 0.01 0.04 0.01 0.04 0.00 0.03 0.03 0.18 0.14 0.02 0.03 0.03 0.03 0.03 0.03 0.03	$\begin{array}{c} 0.34\\ 0.82\\ 0.04\\ 1.05\\ 0.35\\ 0.02\\ 0.01\\ 0.02\\ 0.01\\ 0.00\\ 0.01\\ -0.13\\ 0.08\\ 0.13\\ 0.35\\ 1.85\\ 0.00\\ 0.21\\ 0.02\\ 0.06\\ 0.01\\ 0.02\\ 0.00\\ 0.00\\ 0.00\\ 0.03\\ 0.20\\ 0.10\\ 0.02\\ 0.00\\ 0.01\\ 0.59\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.00\\ 0.93\\ 0.02\\ 0.00\\ 0.00\\ 0.93\\ 0.02\\ 0.00$	0.21 0.38 0.08 1.20 0.23 0.03 0.02 0.02 0.02 0.02 0.02 0
Yugoslavia	0.19	0.19	0.18
All Developing Countries	6.89	7_51	6.61
All Countries	12.49	17.81	10.29

Case 1: Developing country size reflects benchmark data set.

Case 2: Developing country size is two times that of the benchmark.

Case 3: Developing country size is three quarters that of the benchmark.

¹Transformation and substitution elasticities set equal to -0.5 and 5.0 in the bottom level of nesting for all countries in the model. In the top two levels, elasticity values of -0.5 and 1.60 for transformation surfaces and preferences in the U.S. reflect literature estimates of U.S. total demand elasticities and an assumed supply elasticity of 1.5. Cobb-Douglas specifications are used at the top two levels in all developing countries.

In the model, countries are represented by their actual size in terms of GDP, weakening rent transfer effects compared to partial equilibrium analysis.

We evaluate both the national and global welfare costs of the bilateral quotas captured by the model. Using data for 1986, results suggest global gains from elimination of quotas and tariffs of over \$17 billion. The largest part of these accrue to the developing countries who, in aggregate, gain around \$11 billion. This suggests that despite foregone rent transfers, developing countries would receive gains from eliminating textile and apparel protection through improved access to developed country markets.

Results also show all developing countries gaining in the central variant of the model from an elimination of the MFA, contrary to popular belief which suggests that higher income large quota recipient countries (such as Hong Kong, South Korea and Taiwan) would lose. In the model, since all of the developing country suppliers are quota constrained and relatively small compared to large developed countries, they increase their market share at the expense of developed country producers rather than lose share to other developing countries.

Estimates of the gains to the U.S. from the model for the removal of quotas are significantly lower than those of other partial equilibrium studies, such as Cline (1987), who places the net welfare cost of textile and apparel protection in the U.S. at around \$8 billion, rather than the \$3 billion reported here. This divergence in results occurs even though our model captures the added costs of bilateralism. The difference stems from the partial equilibrium assumptions of price taking behaviour for large developed countries, which will tend to cause the costs of textile and apparel protection to be overstated. As might be expected, results show sensitivity with respect to elasticity parameters and assumptions as to how supply prices vary across countries, but the main themes of results remain.

<u>Notes</u>

- In the paper we will use the the combination of terms "textiles", "textiles and apparel" and "textile products" interchangeably to refer to clothing, fabrics, and yarns.
- 2. There are, however, other effects of these restrictions not adequately captured by our approach. The most important is substitution into higher quality due to quotas (see Falvey (1979)). Quantifying quality effects due to textile quotas is extremely difficult, and to our knowledge has yet to be attempted.
- 3. The predecessor for the MFA was the 1961 Short-Term Arrangement Regarding International Trade in Cotton Textiles. This was followed in 1962 by a comparable Long-Term Arrangement, which expired in 1973.
- 4. Most developed countries continue to impose tariffs on textile imports. Over the years GATT negotiations have slightly reduced these tariffs, but not to the same degree as for other manufactured products.
- 5. These are: Bangladesh, Brazil, Bulgaria, China, Columbia, Czechoslovakia, Costa Rica, Dominican Republic, Egypt, Guatemala, Haiti, Hong Kong, Hungary, India, Indonesia, Republic of Korea, Macau, Malaysia, Mexico, Nepal, Pakistan, Panama, Peru, Philippines, Poland, Romania, Singapore, Sri Lanka, Taiwan, Thailand, Turkey, Uruguay, and Yugoslavia.
- 6. We define the composite other good to be residual GDP in the basic variant our model; 'other manufactures' are used in our sensitivity analysis reported on later.

- 7. We were unable to include all the MFA quota categories in each country since they include products which belong to more than one of the fourteen specific product categories we identify in our model. The categories not included are: handkerchiefs (categories 330 and 630), gloves (331, 431 and 631) and other apparel (359, 459, 659) in the U.S.; work gloves (31) and swimwear (44) in Canada; and handkerchiefs (19), knitted gloves (10), swimwear (72), shawls and scarves (84), woven ties (85), and other clothing accesories (88) in the EEC.
- The index i runs from 1,...7 for the restricted products and for the unrestricted products from 8,...14.
- The index j runs from 1,...3 for developed countries and for developing countries from 4,...37.
- 10. In numerically solving the model, we also introduce non-distorting production taxes in the developed countries on all products. Without these taxes, government revenue arise only from tariffs and tend to be highly sensitive to changes in prices since they depend on the value of net trades. These taxes are non-distorting, do not alter relative prices of outputs, and have no effect on the equilibrium solution produced by the model.
- 11. In our model revenue and quota rents are separately identified, since for developed countries revenues are positive and quota rents are zero, and for developing countries the opposite is true.

- 12. In using this data we assume that all bilateral quotas were fully binding in the year in question. Whether textile quotas are or are not binding has been a source of controversy for some time. For some exporting countries not all the allocated (category-specific) quotas are fully utilized in any given year (see GATT (1984) and USITC (1987)). Thus it appears, at first sight, that the cost to the U.S. of imposing these restraints may be overestimated by the model. However, there are many reasons why data for export countries can seem to indicate non-binding quotas and yet in fact be binding. Quotas assigned to firms within an exporting country may not be fully utilized due to capacity constraints within firms and the unwillingness of firms to reassign or reallocate quota (or sell if there are legal markets) for fear of losing their quota allocation in future years. Other reasons can lie in the way quota is allocated among importers. Textile quotas in the EEC, for instance, are often allocated between importing countries on the basis of historical market shares with no trading of quota across countries, so that quotas for, say, coats can be binding in Northern Europe but not in Southern Europe. Also sub-aggregate quotas, say for types of shirts, may be greater than an aggregate quota for shirts and hence not appear to be binding at subaggregate level while be binding at aggregate level.
- 13. We were unable to obtain production data for some of the developing countries. In these cases trade data, along with estimates of mill consumption to export ratios obtained from FAO (1985) were used to calculate the value of production of each of the fourteen product categories in each country.

- 14. The quota price data that exists is also heavily contaminated by the complexities of quota allocation schemes within countries. Thus a firm which openly and repeatedly sells quota, risks losing some or all of its quota allocation in future years. There is even the possibility of firms producing where their cost of production is above the import price in the consuming market to keep quota in future years. Quota price data also reveals wide fluctuations on a month by month basis (see Morke (1984) and Hamilton (1986)) in part because of the fashion component of textiles trade and the need to maintain flexibility to enter various product markets quickly to exploit emerging trends.
- Tariffs on U.S. imports of textiles and apparel also enter this calculation, and these are obtained from GATT (1984).
- 16. The bilateral agreements in the U.S. invole comprehensive product coverage, which divides all the MFA products into 109 categories.
- 17. Hamilton (1988) analyzes these differences between Hong Kong, Taiwan, and South Korea and concludes they are small and can be ignored. Here, with 35 supplying countries, these factors become considerably more important.
- 18. Arithmetic average of all supply prices within the category.
- 19. The reason for making this assumption is because there are currently no estimates of import or export demand elasticities for the developing countries from which implied transformation and substitution elasticities can be calculated.
- 20. We assume common values between nests.

- Hufbauer et al. (1986) believe a conservative estimate of import elasticity of demand for imported textiles and apparel in the U.S. to be about -1.8. We estimate import elasticity of demand in the U.S. at -8.9.
- Welfare estimates under Hicksian equivalent and compensating measures are very close, and so only EVs are reported.
- 23. In making this calculation, data on total manufacturing output by country are taken from the same sources as production data. However, data was unavailable for some of the developing countries. In these cases production data, along with estimates of the share of textiles and clothing in manufacturing production from GATT (1984) were used to calculate the value of total manufacturing production in each country.
- 24. There is some bias in making this comparison since in Case 1 of Table 5 all developed country bilateral quotas and tariffs are eliminated, whereas in Case 1 of Table 9 only bilateral quotas and tariffs in the U.S. are removed. Thus, not only are we capturing the trade diversion effects but also the effects of abolishing textile and apparel protection in Canada and the EEC, as well as in the U.S. Therefore, the comparison should be interpreted with caution.

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