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# THE DISTRIBUTIONAL EFFECTS OF THE SOCIAL SECURITY WINDFALL ELIMINATION PROVISION

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Working Paper 18342 http://www.nber.org/papers/w18342

NATIONAL BUREAU OF ECONOMIC RESEARCH 1050 Massachusetts Avenue Cambridge, MA 02138 August 2012

This research was supported by the U.S. Social Security Administration through grant #10-P-98363-1-05 to the National Bureau of Economic Research as part of the SSA Retirement Research Consortium. The findings and conclusions expressed are solely those of the author(s) and do not represent the views of SSA, any agency of the Federal Government, or the NBER. We are grateful to Steve Goss and Bert Kestenbaum for providing us with data and for helpful discussions. We thank Chichun Fang for excellent research assistance.

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The Distributional Effects of the Social Security Windfall Elimination Provision Jeffrey R. Brown and Scott Weisbenner NBER Working Paper No. 18342 August 2012 JEL No. H55

## ABSTRACT

Millions of federal, state and local government employees have lifetime earnings that are divided between employment that is covered by the Social Security system and employment that is not covered. Because Social Security benefits are a non-linear function of covered lifetime earnings, the simple application of the standard benefit formula to covered earnings only would provide a higher replacement rate on those earnings than is appropriate given the individuals' total (covered plus uncovered) lifetime earnings. The Windfall Elimination Provision (WEP), established in 1983, is intended to correct this situation by applying a modified benefit formula to earnings of individuals with non-covered employment. This paper analyzes the distributional implications of the WEP, and finds that it reduces benefits disproportionately for households with lower lifetime covered earnings. It discusses an alternative method of calculating the WEP that preserves the intended redistribution of the system. In recognition of the data limitations that prevent this alternative method from being used by SSA for at least another decade, the paper also analyzes two alternative ways of calculating the WEP that use the same information that SSA currently uses, are budget neutral, and come closer to maintaining the cross-sectional progressivity of Social Security than does the existing WEP formula.

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### 1. Introduction

Approximately one fourth of all public employees in the U.S. do not pay Social Security taxes on the earnings from their government job (U.S. GAO, 2007). This includes approximately 5.25 million state and local workers, as well as approximately 1 million federal employees hired before 1984 (U.S. GAO, 2003). Many of these public employees still qualify for Social Security benefits, either as a result of switching between covered and uncovered employment at some point in their career or because they simultaneously work two or more jobs that span both covered and uncovered employment. For example, a teacher in the State of Illinois (one of the states whose public workers are not covered under Social Security) may spend his summers working in covered employment. Alternatively, a professor may spend part of her career working at a private university covered by Social Security, and part of her career working for a state university that is not covered.

If Social Security benefits were calculated as a simple linear function of lifetime earnings, it would be possible to calculate the retirement benefit for a worker with partial coverage by simply applying the standard benefit formula only to those earnings covered by Social Security. However, Social Security's benefit formula was explicitly designed to be nonlinear in order to offer a higher replacement rate (e.g., a higher ratio of Social Security benefits to average indexed monthly earnings over one's lifetime) for individuals with lower earnings. For workers employed by certain federal, state, or local governments who have earnings that are not covered by the Social Security system, using only covered earnings in the standard benefit formula would result in a higher "replacement rate" on these covered earnings than they would receive if all of their earnings were covered.

In order to adjust for this, the Windfall Elimination Provision (WEP) was enacted as part of the 1983 Social Security Amendments. This provision is meant to downward-adjust the Social Security benefits of affected workers in order to eliminate the "windfall" that arises when, for example, an individual with high lifetime earnings (based on both covered and uncovered earnings) would appear as if he or she were a low earner when evaluated solely based on covered earnings. The WEP is extremely controversial to those affected by it. Indeed, bills to eliminate or alter the WEP are regularly proposed in Congress.<sup>1</sup> There are numerous potential reasons for the intense opposition to the WEP by those affected, including that: (a) the underlying rationale for the WEP does not appear to be well-understood by many of those affected by it, (b) the official SSA publications quite clearly frame the WEP as a benefit cut, and (c) the WEP is perceived as being particularly unfair to lower income individuals. This paper discusses all three of these concerns, although the primary contribution is to investigate the third claim by analyzing the distributional implications of the WEP in comparison to several alternative methods of calculating this adjustment.

We find that the WEP does indeed reduce benefits disproportionately for lower earning households than for higher earning households. Because the WEP changes the marginal Social Security benefit only on the first \$711 (in 2008) of average indexed monthly earnings, the WEP reduces benefits by a larger percentage for households with lower covered earnings. Because the WEP provision is phased out for individuals with 20 to 30 years of sufficient covered earnings (to be explained in more detail below), the WEP provision can also, in some cases, lead to large changes in Social Security replacement rates based on small changes in covered earnings. This potentially has both distributional and labor supply incentive effects.

This paper begins in section 2 by describing in more detail why an adjustment for uncovered earnings is appropriate. In section 3, we discuss the details of the WEP calculation as it is currently applied. In section 4, we discuss the distributional implications of the WEP as currently applied. In section 5 we present two alternative methods for calculating the WEP that are administratively feasible and that may do a better job of preserving the income progressivity that is inherent in the broader Social Security system. Section 6 provides a very brief overview of a distinct but related provision – the Government Pension Offset. Section 7 draws conclusions and provides further commentary on the WEP, including a brief discussion of how the framing of the existing WEP adjustment likely exacerbates the political unpopularity of this provision.

<sup>&</sup>lt;sup>1</sup> In the 110<sup>th</sup> Congress, such bills include the "Public Servant Retirement Protection Act of 2007" (H.R. 2772 and S. 1647). These bills often garner a large number of co-sponsors, especially from states whose state employees are affected by these provisions.

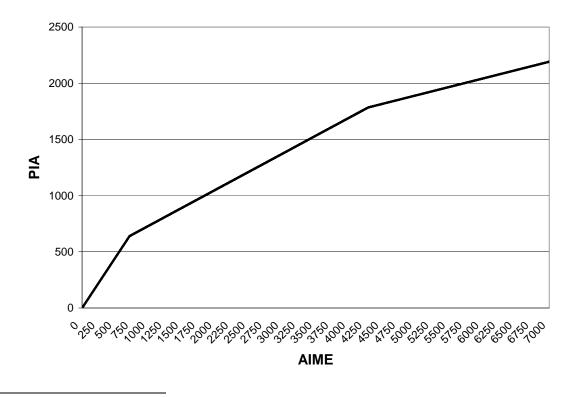
#### 2. Why is a Benefit Adjustment Necessary for Government Employees?

A brief review of how Social Security benefits are calculated provides a useful background for understanding the need for a benefit adjustment for workers with both covered and uncovered earnings. Let's begin with an individual born in 1946, who will turn age 62 in the year 2008, and whose earnings are 100 percent covered. This individual's earnings in each year are first indexed to the average wage index to bring nominal earnings up to near-current wage levels.<sup>2</sup> Social Security then averages the highest 35 years of indexed earnings and divides by 12 to compute the Average Indexed Monthly Earnings (AIME). The next step is to compute the Primary Insurance Amount (PIA), which is the basis for all benefit calculations. For the 1946 birth cohort, the PIA is calculated as a function of the AIME as follows:

$$PIA_{No WEP} = 0.9 \cdot \min(AIME, 711) + 0.32 \cdot \max(0, \min(AIME, 4288) - 711) + 0.15 \cdot \max(0, AIME - 4288)$$
(1)

The benefit formula in equation 1 is most easily scene graphically:





<sup>&</sup>lt;sup>2</sup> The indexing factor for a prior year is the result of dividing the average wage index (AWI) for the year in which the person attains age 60 by the average wage index for year *Y*. A factor will always equal one for the year in which the person attains age 60 and all later years. http://www.socialsecurity.gov/OACT/ProgData/retirebenefit1.html

If an individual retires at his or her normal retirement age (NRA), which is age 66 for the 1946 birth cohort, the individual's monthly benefit would be equal to the PIA as calculated above. For individuals retiring earlier (or later than this age), the benefit is decreased (or increased) by an actuarial adjustment that is meant to be roughly actuarially fair for the population as a whole.<sup>3</sup> This non-linear benefit formula is meant to be redistributive, in that the PIA/AIME ratio is flat or falling as AIME rises.<sup>4</sup> In other words, individuals with lower average lifetime earnings tend to get a higher fraction of their average earnings replaced by Social Security each month than do individuals with higher average lifetime earnings.

Now, consider an individual who has high lifetime earnings, but for whom most of those earnings were from a state or local employer that is *not* covered by Social Security. This means that when one looks only at the earnings of the individual that are covered by Social Security, the individual appears *as if* they are a low-earner when in fact they are a high-earner. Applying the benefit formula in equation 1 only to covered earnings would place this person on the high replacement rate portion of the benefit formula, in essence giving this individual too large of a benefit relative to their total (covered plus uncovered) lifetime earnings.

It is easiest to see the problem that would be created if there were no WEP provision in place through an example. Consider the three individuals shown in Table 1. Person A is a very low income worker who works her entire life under Social Security, with an AIME of only \$500 per month. Using the 2008 PIA formula (applicable to the 1946 birth cohort, as it appears in equation 1 above), person A would have a PIA of \$450, or a replacement rate of 90%. Person B is a higher income worker with all of her earnings covered under Social Security, thus having an AIME of \$5,000. Applying equation 1 indicates that Person B would have a PIA of \$1891.34, or a replacement rate at the NRA of nearly 38%. Thus far, this example simply illustrates the non-linearity of the benefit formula, as person A receives a higher replacement rate than does person B, owing to the fact that person A has lower lifetime earnings.

<sup>&</sup>lt;sup>3</sup> More details on these adjustments, as well as for other complexities relating to family benefits, spousal benefits, special minimum benefits, etc., are available on the Social Security website, www.ssa.gov.

<sup>&</sup>lt;sup>4</sup> Whether Social Security is redistributive from a lifetime and/or household perspective is a more complex question that takes into account, among other items, differential mortality rates, spousal benefit rules, etc. A number of studies have examined this issue, including Coronado, Fullerton and Glass (2000), Gustman and Steinmeier (2001), and Liebman (2002), among others.

Social Security Primary insurance Amount if No wEP Adjustment Applied					
	AIME of	AIME of	AIME of	PIA if	PIA / AIME
	covered	non-covered	total	standard	of covered
	earnings	earnings	earnings	formula	earnings
				applied to	with no
				covered	WEP
				earnings	adjustment
Person A	500	0	500	450	90%
Person B	5000	0	5000	1891	38%
Person C	500	4500	5000	450	90%

 Table 1

 Social Security Primary Insurance Amount If No WEP Adjustment Applied

Now consider person C, a public employee. Person C's *total* lifetime earnings (which on an indexed average monthly basis were \$5,000) are identical to B's. Had all of person C's earnings been covered by Social Security, person C would have the same 38% replacement rate as B. However, only 1/10<sup>th</sup> of person C's earnings were in employment covered by Social Security; the rest were in non-covered public employment. If Social Security applied the standard benefit formula to person C's covered earnings without any WEP adjustment, person C would receive a monthly benefit of \$450, equivalent to person A. This provides person C with a ratio of PIA to (covered) AIME of 90%, which is substantially more generous than the 38% ratio provided to person B, even though B and C have identical lifetime earnings. To use the language of the provision designed to address this issue, person C would receive a "windfall."

## 3. How Does the WEP Work?

In 1983, Congress acted to correct this potential "windfall" to public employees. A natural approach to adjusting for public employment, which we will call the "proportional WEP" to distinguish it from the actual WEP, would entail calculating a participant's "total PIA" based on total (covered and non-covered earnings) – \$1891.34 in the case of person C – and then multiplying by the ratio of covered-to-total earnings – 0.1 for person C. This would result in a "covered PIA" of \$189.13. Note that the resulting replacement rate of covered earnings under the "proportional WEP" is, by construction, 38%, identical to the replacement rate provided to an individual with identical total lifetime earnings. In addition to preserving the distributional

aspect of the benefit formula, this approach would also be relatively simple to explain to affected participants in a manner that would likely be viewed as "fair."<sup>5</sup>

Implementation of a proportional WEP, however, would require that SSA keep track of total earnings, including non-covered earnings. Unfortunately, this could not be operationalized by the Social Security Administration in 1983 due to the fact that the SSA had not historically collected information on non-covered earnings. Specifically, according to recent Congressional testimony by an SSA official, "SSA only has records of non-covered earnings beginning in 1978, when it began receiving Form W-2 information from employers, and some of these records are incomplete – particularly for the years soon after SSA began collecting this earnings information" (Social Security Administration, 2005). Even if one assumes that the SSA records became more complete by the time of the 1983 amendments that introduced the WEP provision, it will be another decade before SSA has at least 35 years of both covered and uncovered earnings for new retirees. It will be several years beyond that before SSA can produce proportional WEP computations based on a complete earnings history. Diamond and Orszag (2003) have suggested that this approach could be implemented now by requiring that this alternative calculation "be available only to workers who provide the Social Security Administration with a complete history of earnings in non-covered work." Such an approach would increase benefit expenditures, however, as only those workers who would see their benefit rise as a result of the alternative calculation would have the incentive to provide such records.

In recognition of these operational constraints, Congress created a modified benefit formula that is based only on covered earnings. The key difference between the ordinary benefit formula and the one used for individuals subject to the WEP is that under the WEP, the covered earnings up to the first PIA bend point (e.g., the first \$711 of AIME in the year 2008) are converted to PIA at a rate of 0.4 rather than 0.9. Note that the WEP adjustment is applied to the PIA before benefits are adjusted for early claiming, delayed claiming, or cost of living adjustments. Because this applies only on the first \$711 of AIME, the maximum benefit reduction under the WEP is \$355.50 per month, or \$4,266 per year, in 2008.

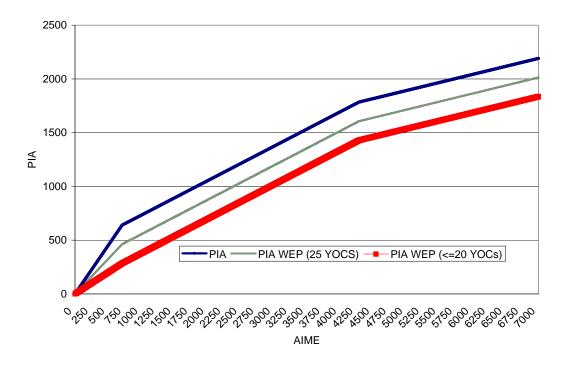
This formula is then further altered for individuals who have more than 20 years of "years of coverage" (YOC), defined as any year in which an individual has covered earnings that

<sup>&</sup>lt;sup>5</sup> For example, SSA could simply state that "over your lifetime, 10% of your earnings were subject to the Social Security payroll tax. Thus, you will receive 10% of the benefit that you would have received had you paid taxes on all of your earnings."

meet a minimum amount. For 2008, a YOC is defined as earnings in excess of \$18,975.<sup>6</sup> For individuals with 20 or fewer YOCs, earnings to the first PIA formula bend point are credited at 0.4. For each year over 20, the first PIA factor is increased by 0.05. For individuals with 30 or more years of YOCs, the benefit formula is identical to the standard, non-WEP benefit formula. Formally, the benefit formula for individuals affected by the WEP can be represented as:

$$PIA_{WEP} = (0.4 + 0.05 \cdot \min(10, \max(0, YOC - 20))) \cdot \min(AIME, 711) + 0.32 \cdot \max(0, \min(AIME, 4288) - 711) + 0.15 \cdot \max(0, AIME - 4288)$$
(2)

Thus, for person C in the example above who had a covered AIME of \$500, the PIA after the WEP adjustment (assuming fewer than 20 YOCs) would be \$200, for a PIA/AIME "replacement rate" on covered earnings of 40%. The fact that the benefit calculated under the actual WEP formula differs from the proportional WEP described above is typically the rule rather than the exception. These adjustments can be seen in Figure 2, which shows the benefit formula for an individual with 30+ YOCs (or, identically, someone not subject to the WEP), an individual with 25 YOCs, and an individual with 20 or fewer YOCs.

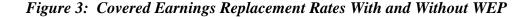


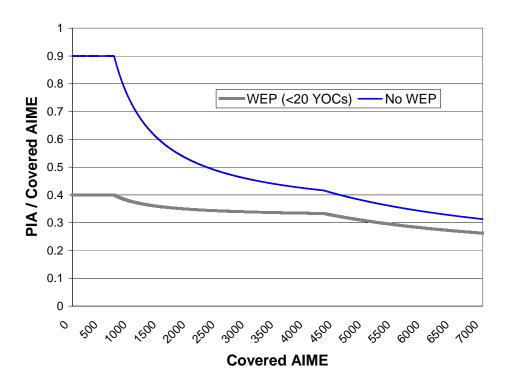


<sup>&</sup>lt;sup>6</sup> "For 1951-78, the amount of Social Security covered earnings needed for a year of coverage is 25 percent of the contribution and benefit base. For years after 1978, the amounts are 25 percent of what the contribution and benefit based would have been if the 1977 Social Security Amendments had not been enacted." http://www.socialsecurity.gov/OACT/COLA/yoc.html

## 4. Distributional Implications of the WEP

There are two aspects of the WEP adjustment that cause it to potentially affect low earners proportionately more than higher earners. First, the maximum WEP adjustment is reached at a low level of earnings: specifically, the WEP reduction applies only to covered earnings up to the first PIA bend-point (\$711 in 2008). For all individuals with covered AIME above this, the maximum reduction of \$355.50 represents a smaller fraction of earnings as earnings rise. This simple point is illustrated in Figure 3, which charts the replacement rate (the ratio of PIA at the NRA relative to covered AIME) for different income levels for individuals with no WEP (or individuals with 30+ YOCs) and for individuals with 20 or fewer YOCs who are subject to the WEP.





The difference between the two lines is the result of the WEP, and not surprisingly, this adjustment is larger (relative to covered AIME) for those with a lower AIME. Thus, holding constant the fraction of total earnings that are covered, the WEP hits lower earners proportionally harder.

A second way in which the WEP can have a distributional impact can be seen when one holds constant the fraction of earnings covered, and instead varies total (covered plus uncovered) earnings. Recall that a YOC is granted for a given year on an all-or-nothing basis, depending on whether one's covered earnings exceed the threshold. Thus, if we hold constant the fraction of total income that is covered versus uncovered, a higher income individual is more likely to cross the YOC threshold. For example, if two individuals each have 50 percent of their earnings covered, the person who earns \$40,000 per year has covered earnings (\$20,000) that exceed the YOC threshold in 2008, while an individual earning \$35,000 per year has covered earnings (\$17,500) that are below the threshold.

For individuals close to the YOC in a given year who expect to have between 20 and 30 YOCs in their lifetime, crossing the YOC threshold can boost lifetime benefits substantially. For example, an individual claiming in 2008 with an AIME exceeding \$711 (so that the full WEP offset applies), increasing one's YOCs by one year (between 20 and 30) would boost initial individual benefits at the NRA by \$35.55 per month. Given that these benefits are inflation indexed and last for life, the increment to the expected present value of lifetime benefits (calculated as of the NRA) is over \$5,000 for each additional YOC between 20 and 30.<sup>7</sup> Indeed, the increment to lifetime income would be even higher for those receiving spousal, survivor, and other family benefits that are calculated based on this PIA.

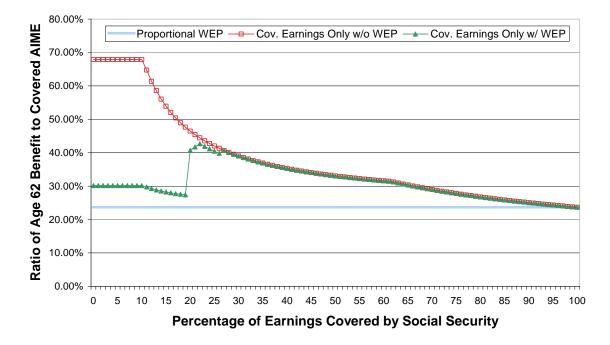
Another way to view the magnitude of this change is as follows. For someone whose AIME is between the two bend points (i.e., between \$711 and \$4288), raising one's PIA by \$35.50 per month would normally require raising one's lifetime earnings (on a wage indexed basis) by \$46,593.75.<sup>8</sup> For an individual with an AIME beyond the 2<sup>nd</sup> bend point, the increment to lifetime earnings required to boost monthly income by \$35.50 is \$99,400. Yet for those in the affected range of the WEP, this incremental benefit can be earned by having only \$18,975 in covered earnings during the year. Thus, in addition to distributional effects being explored here, these provisions could have large effects on labor supply incentives for individuals in the affected range.

<sup>&</sup>lt;sup>7</sup> The present value calculation assumes a unisex mortality table and a real interest rate of 3%.

 $<sup>^{8}</sup>$  \$46,593.75 = (35.50 / 0.32) \* 12 \* 35. In words, the extra \$35.50 in monthly benefits for an individual on the middle bend point factor requires an additional \$110.94 per month of AIME. This is \$1,332.25 annually. Because the benefit formula is based on the 35 highest years, this requires a boost in lifetime indexed earnings of \$46,593.75.

The full WEP formula, including the YOC adjustment, can lead to some highly nonlinear movements in the benefit-to-AIME ratio as the fraction of covered earnings rises. For example, in Figure 4, we use an individual classified by the SSA actuaries as a "maximum earner," i.e., an individual whose earnings in every year were precisely equal to the maximum earnings that were subject to the payroll tax in that year. We assume this individual enters the workforce at age 21 in 1967, and retires and claims on his 62<sup>nd</sup> birthday (assumed to be 1/1/08). Because the individual is claiming before his normal retirement age, the benefit that he receives by claiming on 1/1/08 is approximately 75% of his PIA.<sup>9</sup>

#### Figure 4: Ratio of Benefit at Age 62 to Covered AIME for "Max Earner"



In the figure, we vary the fraction of total earnings that are covered by Social Security from 0% to 100%, in each case assuming that this percentage applies to earnings in every individual year. There are three lines presented in Figure 4. For comparison, the horizontal line at just under 24% is the replacement rate that a max earner would receive at ate 62 under the "proportional WEP" baseline. Recall that this proportional WEP is a useful baseline because it

<sup>&</sup>lt;sup>9</sup> With a January 1 birthday, the SSA treats the individual as if they were born the prior month. Thus, beginning entitlement in January 2008 causes this individual to be treated as if they claimed at age 62 and one month. Therefore, the precise actuarial adjustment for this individual results in an initial benefit that is 75.42% of his PIA.

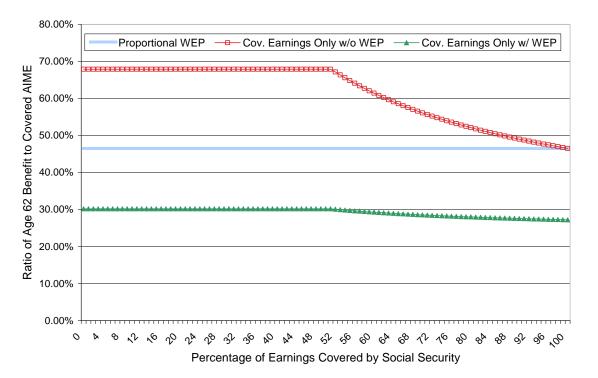
replicates the replacement rate that the person would receive if 100% of their earnings were fully covered by Social Security.

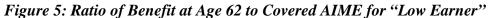
The second line, which begins at just under 68% (which corresponds to the 90% PIA factor, adjusted by the age 62 actuarial reduction) and then gradually declines to the 24% rate when all earnings are covered, is the replacement rate that the max earner would receive if there were no WEP adjustment. The difference between these first two lines is a measure of the "windfall" that the WEP was meant to address. The third line shows the replacement rate provided under the actual WEP formula.

There are three noteworthy points about the actual WEP benefit pattern relative to the "No WEP" and "WEP" benefits. The first and most obvious point, which is true based on how the WEP is calculated, is that all the replacement rates with the WEP are lower than or equal to those resulting from the application of the standard PIA formula to covered earnings without regard for the windfall. A second point to note is that, for this maximum earner, the replacement rates are all higher than the 24% that the individual would have received under a proportional WEP. In other words, maximum earners are getting a better return on their Social Security dollars – *even with the WEP adjustment* – than they would receive had their earnings been fully covered by Social Security. Thus, it is somewhat ironic that these individuals would find the WEP so objectionable, given that the current design of the WEP still provides them with a higher replacement rate on their covered earnings than otherwise similar lifetime earners are receiving.

A third point to note about this line is that the pattern of replacement rates is highly nonmonotonic. It begins at approximately 30% (which corresponds to the 40% PIA factor under the WEP, adjusted by the age 62 actuarial reduction)) when 10% or less of earnings each year are in covered employment, and then gradually drops to 27.4% before jumping up to over 40%, and then declining gradually. The discrete jumps occur at places where a small change in the fraction of covered earnings each year causes the individual's covered earnings in some years to qualify as YOCs. For example, the move from 19 to 20% of earnings causes a jump from 2 to 27 in the number of years of this particular earnings profile where the YOC threshold is met, thus increasing the first PIA factor from 0.4 to 0.75 (such a disproportionate jump is admittedly an artifact of how these particular earnings profiles are constructed, but it illustrates the important role that the YOC thresholds play). Subsequent small increases in the proportion of earnings covered by Social Security further increase the number of YOCs to 29 at 22% of earnings, where the number of YOCs stays until 27% of earnings are covered, at which time there is a jump to 41 YOCs, reverting the individual back to the ordinary benefit formula applied only to covered earnings. Recall that once the individual reaches 30 or more YOCs (which occurs for the maximum earner once 27% of earnings are covered), the WEP formula reverts to the non-WEP formula.

The finding that a "max earner" individuals receive a higher replacement rate – even with the WEP in place – than other individuals whose identical level of income is fully covered by Social Security is *not* a finding that holds true for lower income workers. As seen in figure 5, an individual with a "scaled low earner" profile (defined by SSA as an individual with earnings equal to 45% of average wages) would have a replacement rate of 46.5% under the proportional WEP (which is also the replacement rate if all earnings were covered by Social Security). Regardless of the fraction of earnings covered by Social Security, these low earners receive a replacement rate of less than or equal to 30.2%, more than 1/3 reduction. Notably, even when 100% of the low earner's earnings are covered by Social Security, this individual has fewer than 20 years that classify as a YOC, and therefore the individual never experiences the benefit of a YOC adjustment to the benefit.





We have constructed similar graphs for medium and high earners, but omit them for the sake of space. Qualitatively, however, the benefits under the WEP are lower than the benefits under the proportional WEP for "medium earners" who have less than 45% of their earnings covered each year by Social Security.<sup>10</sup> As the fraction of annual earnings covered by Social Security rises from 45 to 50%, medium earners see a large step-up due to the rise in the number of YOCs, so that above 50% of earnings covered, the individual receives a higher benefit under the WEP than they would receive under a proportional WEP. For "high earners," the WEP formula lies above the fully covered replacement rate in most ranges (the exception being from approximately 18-28% of earnings covered, in which case the benefit ratio is slightly lower than that received under the proportional WEP).

Naturally, the use of these stylized workers exaggerates the concentration of the YOCs by percent of earnings covered, due to the fact that the definition of low, medium, high, and max earner are tied to the average wage index, as is the YOC itself. Further, it is unlikely that any given individual would split their earnings over their entire career by a fixed percentage of covered and uncovered employment, although having many years of mixed employment is not uncommon (e.g., public school teachers who work in private sector jobs during the summer). Individuals may also spend some of their years in fully covered employment, and others outside. The fully covered years would likely qualify for YOCs, while the non-covered years would not.

Nonetheless, these graphs, and others like them, illustrate two key patterns. First, they illustrate the regressive nature of the WEP by showing that low earning individuals are more likely to receive a lower benefit under the WEP than individuals with otherwise similar lifetime earnings, while high earners are likely to receive a higher benefit-to-AIME ratio than fully covered high earners. Second, these graphs illustrate that the WEP formula generates non-monotonic patterns of benefit-AIME ratios, a fact that creates issues of "fairness" when evaluated on a distributional basis.

#### 5. Alternative Approaches to Computing the WEP

As noted earlier, the SSA is not currently able to use uncovered earnings to calculate the "proportional WEP" due to the lack of comprehensive administrative records on non-covered

<sup>&</sup>lt;sup>10</sup> "Medium earners" are those with earnings about equal to average wages, while high earners are those at approximately 160% of average wages (source: www.socialsecurity.gov/OACT/NOTES/ran5/an2005-5.html).

earnings. Nonetheless, the fact that the existing WEP reduces benefits by a larger fraction for lower earning individuals may be viewed by some as an undesirable feature of the existing policy. In this section, we consider two alternative approaches to calculating the WEP that meet three constraints: (1) the adjustment is approximately cost-neutral to the OASDI trust funds, (2) the adjustment does not rely on SSA having information on uncovered earnings, and (3) the adjustment does not rely on changes in the underlying PIA formula and would therefore not change benefits for individuals not currently affected by the WEP. Loosening any one of these constraints opens up a wide range of alternative approaches, including ones that simultaneously handle other populations with only limited covered labor force participation, such as immigrants or even populations that voluntarily spend time out of the labor force.

In order to approximate the first constraint, the SSA Office of the Actuary graciously provided us with a cross-tabulation of covered AIME and YOCs from the 2007 Master Beneficiary Survey. This cross-tab was for the 1937 birth cohort, and includes all primary beneficiaries in current pay status to whom the WEP applies.<sup>11</sup> In total, this includes 66,352 individuals. Using this information, we calculate that the total value of the benefit adjustment applied to the PIA for this cohort, using the PIA factors in place in 1999, the year in which this cohort turned 62. We estimate that the WEP adjustment reduced aggregate PIA For this group by \$13.7 million dollars, relative to a pre-WEP aggregate PIA of \$38.3 million.

As a first alternative WEP, we simply take the ratio of post-WEP PIA (\$24.6 million) to pre-WEP PIA (\$38.3 million), and apply this adjustment to the full non-WEP PIA for individuals. Under this approach, the formula adjustment for a YOC would be eliminated. The PIA formula for individuals affected by the WEP would simply be:

$$PIA_{WEP}^{Alternative1} = 0.642 \cdot PIA_{NoWEP} \tag{3}$$

Under this alternative policy, individuals who have both covered and uncovered earnings under Social Security would simply receive a benefit that is 64.2% of the benefit that results from the application of the standard formula to covered earnings. This is mathematically equivalent to reducing the PIA factors from (90, 32, 15) to (57.8, 20.5, 9.6).

If policymakers wished to maintain the YOC concept, this approach could be adapted to gradually revert to the non-WEP formula based on YOCs. Of course, allowing the YOC credits

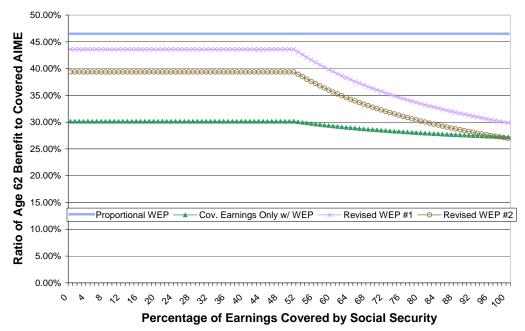
<sup>&</sup>lt;sup>11</sup> The sample includes a very small number of individuals who were bumped to a special minimum PIA because of the WEP, a detail which we ignore when calculating our alternative WEP adjustment.

to reduce the WEP adjustment for individuals with more YOCs requires a larger adjustment to the base formula in order to keep it cost neutral. By using the AIME x YOC tabs provided by SSA, we approximate that the modified formula would reduce the multiplication factor to 0.58, and then increase the benefits by 0.042 for each YOC between 20 and 30, such that:

$$PIA_{WEP}^{Alternative 2} = (0.58 + 0.042 \cdot \min(10, \max(0, YOC - 20))) \cdot PIA_{NoWEP}$$
(4)

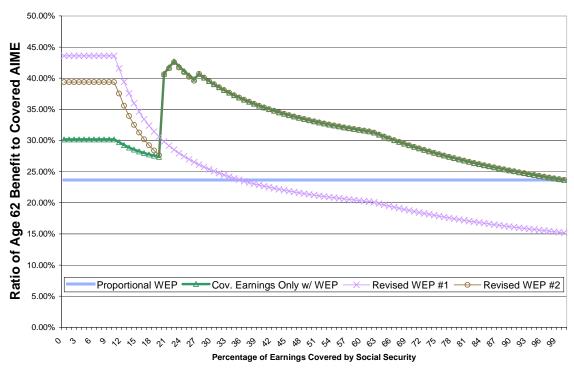
Because we have constrained the WEP adjustments to be (to a close approximation) cost neutral, there will of course be both winners and losers from any such reform relative to the status quo. The adjusted WEP approaches increase benefits for individuals with lower covered AIMEs and reduce them for individuals with higher covered AIMEs. Of course, the "winners" include both genuine low earners, and high earners with a small fraction of earnings covered by Social Security. Without access to uncovered earnings data, it is difficult to avoid this outcome. Importantly, these "winners" may still end up with a lower ratio of benefits to covered AIME than fully covered individuals with the same lifetime earnings level. For example, the "low earner" receives a benefit under either adjusted WEP formula that is higher than the existing benefit, but still lower than the 46% rate that they would have received were all earnings covered (i.e., under the proportional WEP). This can be seen in figure 6 below:

Figure 6: Ratio of Age 62 Benefit to Covered AIME Under Alternative WEP Rules For Low Earner



The "losers" relative to the status quo are high earners who have substantial covered earnings. Whether or not these "losers" end up with a higher or lower replacement rate than they would under the proportional WEP depends in part on whether the YOC adjustment is used or not. As indicated in Figure 7, the alternative WEP that ignores the YOC adjustment provides a lower benefit than the proportional WEP baseline for maximum earners with more than 35% of earnings covered. If the alternative WEP with a YOC adjustment is used, this alternative remains everywhere higher than the proportional WEP baseline. Stated differently, with the alternative WEP that includes the YOC adjustment, even the "losers" still receive a windfall, albeit a smaller one than under the status quo.

Figure 7: Ratio of Age 62 Benefit to Covered AIME Under Alternative WEP Rules For Max Earner



#### 6. A Related Provision: The GPO

While not the primary focus of this paper, there is a second provision that adjusts the benefits of public sector workers who have non-covered earnings. Whereas the WEP was designed to address the non-linearity of the benefit formula, the Government Pension Offset (GPO) is designed to address the role of spousal benefits.

Under Social Security, an individual is entitled to receive benefits based on the earnings record of his or her spouse if that spousal benefit is greater than what the individual would receive based on his or her own work record. While the spousal benefits are gender neutral, for sake of exposition let us assume that the husband (H) has had higher earnings over his career than has the wife (W). Assuming W is at least 62 years of age (or having a qualifying child in her care), W is eligible for a spousal benefit that can be as much as 50% of H's PIA (depending on the age at retirement.) If W has benefits based on her own work record, then she receives the higher of her own benefit (based on her own work record) or the spousal benefit (based on H's work record.)

For example, suppose that H has a PIA of \$2,000. W would be entitled to a spousal benefit of \$1,000 at her NRA even if she had no earnings during her lifetime. If W did work, and based on her work record was entitled to a worker benefit based on a PIA of less than \$1,000, then she would still receive the benefit based on the \$1,000 PIA. In this sense, the taxes paid on those earnings result in *no* marginal increase in her benefit (until she has earnings that would result in a PIA in excess of \$1,000). Put differently, with the spousal benefit in place, W's own worker benefit is reduced dollar-for-dollar until she reaches \$1,000.

Now suppose that W is a state employee whose earnings are not covered by Social Security. For simplicity, let's assume that the pension she receives from the state is identical to what Social Security would have paid her, and further suppose that this amounts to \$800 per month. If Social Security ignored the fact that she had uncovered employment, she would receive her state pension benefit (\$800) *plus* the full \$1,000 spousal benefit from Social Security, for a total benefit of \$1,800. In comparison, had this same individual worked in covered employment, she would not have received the \$800, and would have received only the \$1,000 spousal benefit.

In short, the design of the spousal benefit rules means that working spouses who are covered by a government pension and not covered by Social Security would receive a total benefit that is too generous relative to that received by an otherwise identical couple in which both spouses are covered by Social Security. The GPO is intended to correct this problem. Originally established in 1977, the GPO reduced spousal benefits dollar-for-dollar, as does the spousal benefit for covered working spouses. However, presumably due to the recognition that many government pensions for non-covered workers are meant to replace *both* Social Security

*and* a private sector pension, the GPO calculation was altered in 1983. Specifically, the new legislation replaced the one-for-one offset with a two-for-three offset, thus reducing the Social Security spousal benefit by 2/3 of the amount of the government pension.

Like the WEP, the GPO is viewed as unfair by those affected by it. And like the WEP, the offset could be calculated more accurately if SSA had access to complete earnings records that included both covered and uncovered earnings.

#### 7. Discussion and Conclusions

The Social Security benefit formula was designed to be non-linear in an attempt to redistribute benefits from higher earning workers to lower earning workers. It was not designed this way in order to transfer resources from workers who are full participants in the system to workers who are only partially covered. Yet the simple application of the standard benefit formula to partially uncovered workers would have exactly this effect. As such, some form of benefit adjustment for workers with uncovered earnings can be justified as being consistent with the goals of the benefit formula.

Nonetheless, the WEP has proved quite controversial. While many of the objections to the WEP appear to be ill-informed about the need for a benefit adjustment in the presence of a non-linear benefit formula, one objection that has support in the data is that the WEP hits lower earners disproportionately hard. Our research suggests that, among individuals subject to the WEP, those individuals with low lifetime earnings receive a lower ratio of benefits to covered earnings – and thus receive a lower "return" on their OASDI contributions – than do individuals with higher lifetime earnings.

If SSA had access to a complete set of uncovered earnings records, the conceptually simple way to make such an adjustment would be to calculate an individual's benefit using total (covered plus uncovered) earnings, and then multiply this by the ratio of covered-to-total lifetime earnings. The SSA, however, does not have access to reliable earnings histories prior to the early 1980s. In the absence of these data, it is quite difficult to construct an alternative WEP that maintains the intended degree of redistribution in Social Security.

Nonetheless, it is possible to construct alternative approaches to the WEP that come closer to preserving the degree of progressivity in the benefit formula, rely only on covered earnings data, are budget neutral, and leave benefits unaffected for those non subject to the WEP.

Short of changing the benefit formula, we speculate that SSA may be able to reduce some of the public anger towards the existing WEP if its rationale were presented more clearly, and if it were framed differently. For example, the second sentence in the online retirement planner on the SSA website (http://www.ssa.gov/retire2/wep-chart.htm) reads "the following chart shows the maximum monthly amount your benefit can be reduced because of WEP if you have fewer than 30 years of substantial earnings." This page provides links to other pages, such as the "Electronic Fact Sheet: Windfall Elimination Provision" (http://www.ssa.gov/pubs/10045.html), which is the electronic version of the print publication on the WEP. The first heading is "Your Social Security retirement or disability benefits may be reduced." In essence, all the material provided by SSA frames the WEP as a "benefit reduction." The same is true with the GPO. The bold face headings in the official SSA publication that explain the GPO include "how much will my Social Security benefits be reduced?"

While we are aware of no direct research on this question, this framing would appear to increase the probability that affected participants view this provision as a "loss." Alternative framing of the same information might be able to mitigate some of the anger that the WEP generates. For instance, the information could discuss "Getting your benefit right" instead of "your benefit may be reduced." Changes in how information is framed have been shown in a variety of contexts to influence both attitudes and behaviors.

The non-monotonic pattern of benefits that are introduced by the YOC adjustment to the WEP provide interesting labor supply incentives to those who expect to find themselves in the 20 -30 YOC range near retirement. Because these marginal incentives are quite large, future research may be able to use them as a source of variation for studying how labor supply is affected by Social Security accruals, holding constant total lifetime earnings.

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