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ROBUSTNESS OF PRODUCTIVITY ESTIMATES

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Robustness of Productivity Estimates  
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### **ABSTRACT**

Researchers interested in estimating productivity can choose from an array of methodologies, each with its strengths and weaknesses. Many methodologies are not very robust to measurement error in inputs. This is particularly troublesome, because fundamentally the objective of productivity measurement is to identify output differences that cannot be explained by input differences. Two other sources of error are misspecifications in the deterministic portion of the production technology and erroneous assumptions on the evolution of unobserved productivity. Techniques to control for the endogeneity of productivity in the firm's input choice decision risk exacerbating these problems. I compare the robustness of five widely used techniques: (a) index numbers, (b) data envelopment analysis, and three parametric methods: (c) instrumental variables estimation, (d) stochastic frontiers, and (e) semiparametric estimation. The sensitivity of each method to a variety of measurement and specification errors is evaluated using Monte Carlo simulations.

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# 1 Motivation

Accurate measurement is at the heart of productivity comparisons. Fundamentally, the objective is to identify output differences that cannot be explained by input differences. To perform this exercise, one needs to observe inputs and outputs accurately and control for the input substitution that the production technology allows. Problems can arise from misspecifications in the deterministic or stochastic portion of the production technology and from measurement errors in the data.

Firms use different input combinations to produce one unit of output because their technology differs, which I label productivity differences, or because they face different factor price, which leads firms to pick different points on the production frontier.<sup>1</sup> The extent to which one input can be substituted for another is determined by the shape and position of the production function—or any other representation of technology—and is naturally not observable. Methodologies to estimate productivity differ by the mix of statistical techniques and economic assumptions they employ to control for input substitution. Misspecifications in the deterministic part of the production function or in the statistical model underlying the evolution of unobserved productivity will have repercussions on the productivity estimates.

Mismeasurement can result, among other things, from unobserved quality or price differences, aggregation problems, recall errors in surveys, or incompatibilities in reference period for output and inputs. The effect on productivity estimates obviously depend on the estimation method. For example, Griliches and Hausman (1986) argue that while first-differencing is useful to control for unobserved firm-specific effects, identification based on thinner slices of the data are more vulnerable to measurement errors. Solutions exist for dealing with well-defined forms of measurement error, but they are rarely used in practice. One of the goals in this paper is to verify how sensitive different methods for productivity measurement are to different forms of measurement error.

I evaluate the robustness to misspecification and measurement errors for five popular

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<sup>1</sup>Some authors have argued that some of the output shortfall relative to the best practice frontier is the result of inefficiency. I still classify such shortfall as productivity differences, to remain consistent with a profit maximizing model of the firm. Lower output might be caused by differences in production technology, unmeasured inputs, or quality differences in outputs. See Stigler (1976) for a more elaborate motivation.

methodologies. The first two methods, index numbers and data envelopment analysis, are very flexible in the specification of technology, but do not allow for unobservables, making the effect of measurement error completely unpredictable. The three parametric methods calculate productivity from an estimated production function. In the simplest linear regression model, measurement error in the dependent variable has no effect on the consistency of least squares estimates, while errors in the independent variables biases coefficient estimates downwards. For most production function estimators, the effects are not so straightforward, because more complicated estimators are devised to deal with the simultaneity of productivity and input choice. Moreover, the principal interest is in the residual of the production function, which is always affected. I evaluate the robustness of both productivity level and growth estimates using simulated data.<sup>2</sup>

In the next section, I start with some background on productivity measurement and, subsequently, I introduce the different methodologies. An attempt is made to present the general idea of each methodology in a consistent framework and convey the distinctive features as briefly as possible. Links to the literature for more extensive information and discussion are provided. Section 3 describes the data generation process, starting from the input choices of a profit maximizing representative firm. For each set of assumptions on the evolution of productivity that have been considered in the literature, I solve analytically or numerically for the optimal investment policy. In Section 4, the sensitivity of the different estimation methodologies to variations of three elements of the data generating process is evaluated. First, different assumptions are used to model the unobserved productivity term. Second, measurement error of varying size is added to output and inputs. Third, the returns to scale of the production technology is varied. Lessons to take away from these exercises are summarized at the end.

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<sup>2</sup>For a related study that uses manufacturing data from Colombia to compare the different methodologies, see Van Biesebroeck (2003b).

## 2 Measuring Productivity

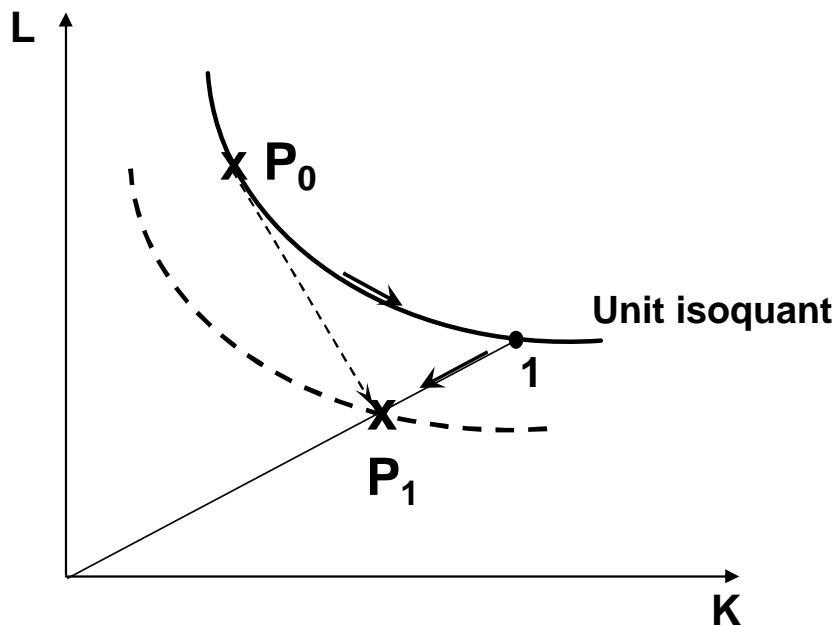
In plain English, one firm is more productive than another if it is able to produce the same outputs with less inputs or if it produces more outputs from the same amount of inputs. Similarly, a firm has experienced positive productivity growth if outputs have increased more than inputs or inputs have decreased more than outputs. The comparison becomes more interesting if one firm (or the same firm in one of the comparison periods) uses more of one input, while the other relies more on a second input. In that case, it becomes necessary to specify a transformation function that links inputs to outputs. Since a firm's input substitution possibilities are determined by the technology it employs, each productivity measure is only defined with respect to that specific production technology.

Measuring productivity necessarily involves decomposing differences in the input-output combinations into shifts along a production frontier and shifts of the frontier itself. In Figure 1, two production plans,  $P_0$  and  $P_1$ , are compared in input space and the frontier is represented by the unit isoquant. Part of the difference, from  $P_0$  to 1, is a shift along the frontier, exploiting the input substitution the technology allows. The remainder of the difference, from 1 to  $P_1$ , is an actual shift of the frontier, which is counted as technical change or productivity growth. In this example, an intuitive measure of  $P_0$ 's productivity relative to  $P_1$  is  $\frac{0P_1}{01}$ .

If the shape of the unit isoquant in Figure 1 is not known, it can be estimated parametrically if one is willing to make functional form assumptions. Simultaneity of productivity and input choice is the main econometric issue. I discuss three different estimators that control for it in Section 2.3.

Another approach is to rely on index number theory, which is discussed in Section 2.2. If the first order conditions for input choices hold, the factor price ratio will equal the slope of the input isoquant, which determines input substitution possibilities. Taking the average of the ratio for both production plans that are compared, it is possible to control for input differences without having to estimate anything. Figure 2 compares the same two production plans as before. The reference production plan ( $P_0$ ) uses more labor (less capital) which will be accounted for in proportion to the average labor share (capital share) in costs.

Figure 1: Decomposing shifts along the frontier from a shift of the frontier: parametrically

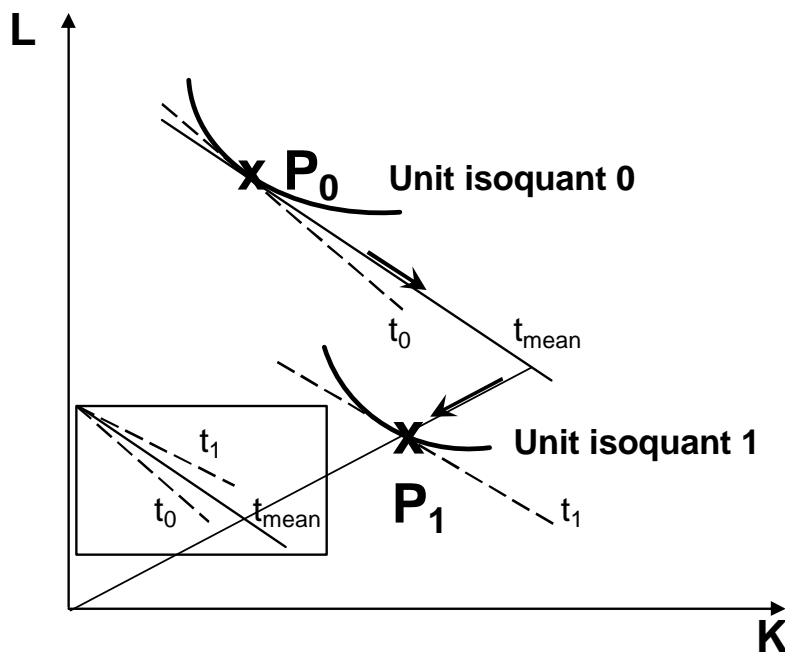


A third, nonparametric approach, constructs a piece-wise linear isoquant to maximize the productivity for  $P_1$ , without allowing any other plan to lie below the isoquant. The relevant section of the isoquant, connecting  $P_2$  and  $P_3$  in Figure 3, implicitly defines relative weights for labor and capital. Weights are chosen to maximize productivity for  $P_1$ , i.e. to minimize its distance to the isoquant. When evaluating different production plans, different weights are used, as discussed in Section 2.1.

Using each method, two production plans are compared, which can refer to two different firms or to a single firm at two different points in time. Productivity measures can be output- or input-based. Output-based measures provide an answer to the question: “How much extra output does a firm produce, relative to another firm, conditional on its (extra) input use?” Input-based measures ask “What is the minimum input requirement for one firm to produce the same output as another firm?” Under constant returns to scale both measures will coincide. Most applications limit themselves to a single output and only calculate output-based measures and I’ll do likewise.<sup>3</sup>

<sup>3</sup>In practice, most data sets only contain deflated sales or value added as single output aggregate, implying

Figure 2: Decomposing shifts along the frontier from a shift of the frontier:  
with index numbers



A final restriction is to consider only Hicks-neutral productivity differences. These are represented by a multiplicative term in the production function,  $A_{it}$ , which differs between firms and time periods and affects all inputs identically:<sup>4</sup>

$$Q_{it} = A_{it} F_{(it)}(X_{it}). \quad (1)$$

The deterministic portion of the technology is represented by the production function  $F(\cdot)$ . If the technology is allowed to vary across observations—for the index number and DEA methods—one has to be explicit which technology underlies the comparison, hence the  $(it)$  subscript.

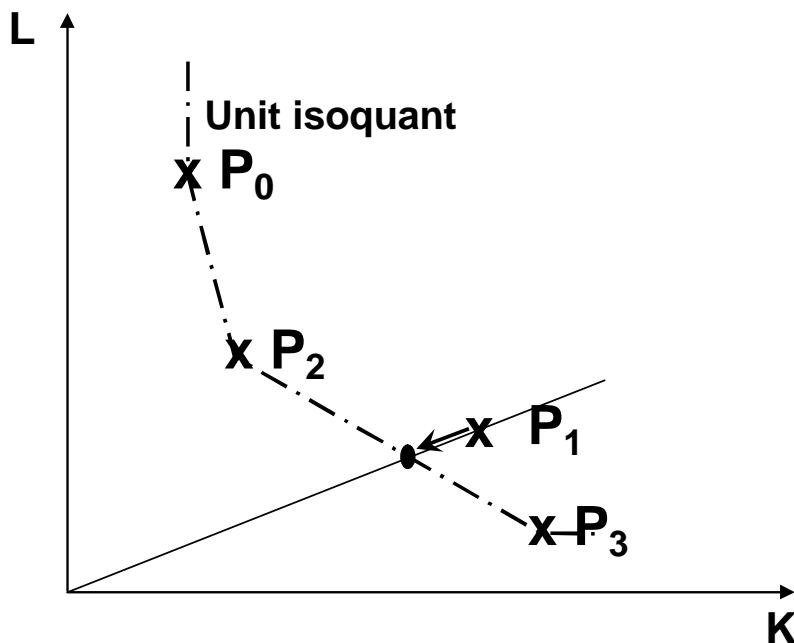
The productivity of firm  $i$  relative to firm  $j$ , both at time  $t$ , is given by  $\log \frac{A_{it}}{A_{jt}}$ . For productivity level, multilateral comparisons are more common, using the average productiv-

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some aggregation of products using prices within the firm.

<sup>4</sup>Most studies use a Cobb-Douglas production function, which makes it impossible to identify the factor-bias of technological change.

Figure 3: Decomposing shifts along the frontier from a shift of the frontier: nonparametrically



ity level for all plants in the denominator. In practice,  $\log A_{it} - \overline{\log A_t}$  is most often used for multilateral productivity comparisons, taking the average of the logarithm. For comparability purpose, I follow this practice. The productivity growth for firm  $i$  from  $t - 1$  to  $t$  is measured as  $\log \frac{A_{it}}{A_{it-1}}$ . Rearranging the production function as

$$\log \frac{A_{it}}{A_{j\tau}} = \log \frac{Q_{it}}{Q_{j\tau}} - \log \frac{F(X_{it})}{F(X_{j\tau})}. \quad (2)$$

illustrates that productivity is intrinsically a relative concept. The calculation of the last term in (2)—the ratio of input aggregators—distinguishes the different methods.<sup>5</sup>

Three broad classes of methodologies are introduced in the following sections. They are ordered by increasing sensitivity to specification error and decreasing vulnerability to measurement error, at least that is the a priori expectation. The Monte Carlo simulations will confirm or reject these priors and give an idea of the robustness of each method. Readers familiar with the different methodologies might still find the expositions useful, as estimates

<sup>5</sup>I dropped the technology subscripts for the input aggregators as different methods use different assumptions, see below.



from different literatures are presented in a unified framework.<sup>6</sup>

## 2.1 Data envelopment analysis (DEA)

The first approach to productivity measurement relies on nonparametric estimation techniques using linear programming. The basic method dates back to Farrell (1957) and it was operationalized by Charnes, Cooper, and Rhodes (1978).<sup>7</sup> No particular production function is assumed. Instead, productivity equals the ratio of a linear combination of outputs over a linear combination of inputs. Weights are chosen optimally for the unit under consideration, with the restriction that the efficiency of all (other) observations cannot exceed 100% when the same weights are applied to them. Observations that are not dominated are labeled 100% efficient. Domination occurs when another firm, or a linear combination of other firms, uses less of all inputs to produce the same outputs or produces more of all outputs using the same inputs.

Figure 4 provides some intuition for the DEA methodology. It is drawn for a single input and output, but the intuition is similar for higher dimensional problems as the inputs and outputs are always aggregated linearly.<sup>8</sup>  $P_1$  to  $P_5$  are production plans of different firms. The solid line represents the frontier under variable returns to scale. It fits a piecewise linear frontier over the extreme points. Four of the five observations lie on the frontier and are deemed 100% efficient. If the technology is restricted to constant returns to scale, the frontier is forced to go through the origin and is extrapolated beyond observed data points, resulting in the dashed line as production frontier. Only  $P_2$  is fully efficient in this case. Imposing constant returns to scale adds a constraint to the problem, restricting the weights and lowering the maximized objective value—the efficiency.

The distance of each unit to the frontier represents its (in)efficiency. In an input orientation, efficiency is improved by reducing inputs: a horizontal projecting onto the fron-

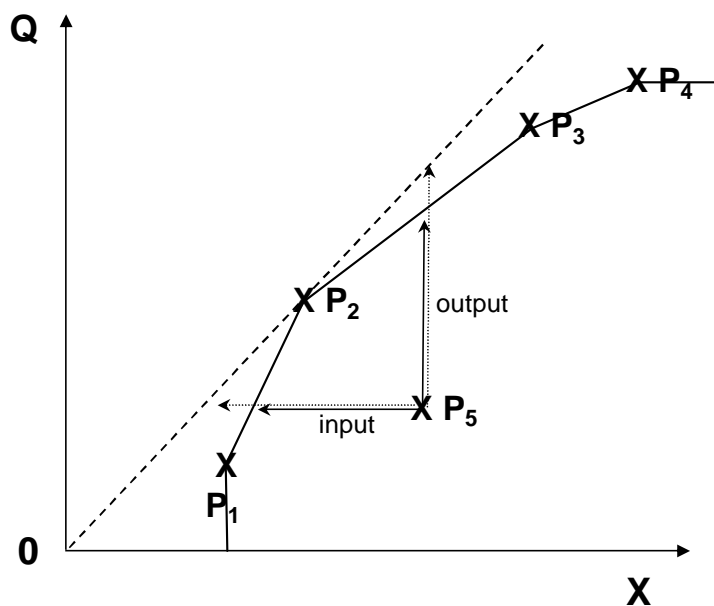
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<sup>6</sup>On the measurement front, I abstract from a number of issues that researchers have dealt with. These include, but are not limited to, the appropriateness of deflated sales as output measure if competition is imperfect; value added versus gross output production functions; the aggregation of heterogeneous inputs and outputs; variations in capacity utilization; and regulated firms.

<sup>7</sup>More information on the method and applications can be found in Seiford and Thrall (1990).

<sup>8</sup>Because weights to construct the input and output aggregate are chosen optimally for the observation under consideration, the axes will be different for each comparison unit, with multiple inputs or outputs.

Figure 4: Nonparametric production frontiers



tier. In an output orientation, the projection is vertical, increasing output holding inputs constant. Figure 4 makes clear that under variable returns both orientations yield different results, as the frontier does not go through the origin and the slope of the segments the unit gets projected onto might differ.

To obtain the efficiency measures, a linear programming problem is solved separately for each observation. Input and output weights are chosen to maximize efficiency. The number of restrictions equals the number of observations, plus sign restrictions on the weights. For unit 1, the problem amounts to

$$\begin{aligned}
 \max_{v_l, u_k} \quad & \theta_1 = \frac{\sum_{l=1}^L v_l q_{1l} + v^*}{\sum_{k=1}^K u_k x_{1k}} \\
 \text{subject to} \quad & \frac{\sum_l v_l q_{il} + v^*}{\sum_k u_k x_{ik}} \leq 1 \quad i = 1 \dots N \\
 & v_l, u_k \geq 0 \quad l = 1 \dots L, k = 1 \dots K, \\
 & v^* \geq 0 \quad (v^* = 0 \text{ for constant returns to scale}),
 \end{aligned} \tag{3}$$

$i$  indexes firms,  $l$  outputs, and  $k$  inputs. The problem is linearized by multiplying both sides

of the restrictions by the denominator and normalizing the linear combination of inputs in the denominator of the objective function to one.<sup>9</sup> In practice, most applications solve the dual problem, where  $\theta_1$  is chosen directly.<sup>10</sup> Setting the slack variable ( $v^*$ ) to zero enforces constant returns to scale, which will result in a lower minimized value for  $\theta_1$ .

The efficiency measures  $\theta_i$  can be interpreted as the productivity difference between unit  $i$  and the most productive unit:  $\theta_i = \frac{A_i}{A_{max}}$ . To obtain a measure comparable to the ones obtained with other methodologies, I define the relative productivity level as

$$\log A_i^{DEA} - \overline{\log A}^{DEA} = \log \theta_i - \frac{1}{N} \sum_{i=1}^N \log \theta_i. \quad (4)$$

Productivity growth is less often measured in the DEA framework. Including the different firm-years as separate observations in the analysis, it is possible to calculate productivity growth as

$$\log A_{it}^{DEA} - \log A_{it-1}^{DEA} = \log \theta_{it} - \log \theta_{it-1}. \quad (5)$$

While these transformations are arbitrary, they do not change the ranking of firms, only the absolute productivity levels and growth rates.

DEA has the advantage that it deals with many outputs in a consistent way and leaves the underlying technology unspecified, even allowing it to vary across firms. No functional form or behavioral assumptions are made. While there is no theoretical justification for the linear aggregation, it is natural in an activities analysis framework. Each firm can be considered a separate process that is combined with others to replicate the production plan of the unit under investigation. On the other hand, the flexibility in weighting has drawbacks. Each firm with the highest ratio for any output-input combination is 100% efficient, as it can put maximum weight on these factors. Under variable returns to scale, each firm with the lowest input or highest output level in absolute terms is also fully efficient. The method is

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<sup>9</sup>Without normalization, multiplying all weights by a multiplier does not change the problem in (3).

<sup>10</sup> $\theta_1$  gives an input-based efficiency measure for firm 1. Interchanging the roles of inputs and output in (3) and minimizing the objective function, gives the corresponding output-oriented programming problem. In that case, efficiency is given by the inverse of the optimized objective value. The problem is similar to the Malmquist index, see equation (7) later, but instead of assuming a translog input distance function, inputs are aggregated linearly.

not stochastic, which makes it sensitive to outliers.<sup>11</sup> Because each observation is compared to all others, measurement error for a single firm can affect all productivity estimates.

## 2.2 Index numbers (IN)

The second approach to productivity measurement, index numbers, provides a theoretically motivated aggregation method for inputs and outputs. It remains fairly agnostic on the shape of the underlying production technology and allows some heterogeneity. Under a number of assumptions, it is possible to calculate the last term in (2) from observables, without having to specify or estimate the production function.

The first growth accounting exercise by Solow (1957) used the following total factor productivity (TFP) growth formula:

$$\log \frac{A_{it}}{A_{it-1}} = \log \frac{Q_{it}}{Q_{it-1}} - \left( \frac{s_{it}^L + s_{it-1}^L}{2} \right) \log \frac{L_{it}}{L_{it-1}} - \left( 1 - \frac{s_{it}^L + s_{it-1}^L}{2} \right) \log \frac{K_{it}}{K_{it-1}}, \quad (6)$$

where  $s_{it}^L$  is the fraction of the wage bill in output or total cost. Diewert (1976) showed how the ratio of two unknown functions evaluated at different points can be calculated *exactly* with an index number without knowledge of the parameters. In particular, if the production function is translog, the Törnqvist index number in equation (6) gives an exact expression for the second term in (2). The comparison is valid for bilateral productivity level comparisons between firms as well as for two time periods. With multiple outputs, the single output ratio is simply replaced by a weighted sum of each log-output difference, using average revenue shares as weights, similar as for inputs.

Subsequently, Caves et al. (1982a) extended (6) further, allowing for technical change that is not Hicks-neutral and variable returns to scale in production. They also provided a more general interpretation, starting from the Malmquist productivity index. For example, the firm  $i$  input-based index is the ratio of two input distance functions, each evaluated at

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<sup>11</sup>More recently, stochastic DEA methods have been developed, but most application still use the deterministic variants.

a different production plan:<sup>12</sup>

$$\mathcal{M}^i \equiv \frac{D^i(q^j, x^j)}{D^i(q^i, x^i)} = \max_{\delta} \left\{ \delta : f^i(q_{-1}^j, \frac{x^j}{\delta}) \geq q_1^j \right\}. \quad (7)$$

It measures how much to deflate firm  $j$ 's inputs for its production plan to lay on the transformation frontier of firm  $i$ . A firm  $j$  based index would use the technology embodied in  $f^j$ . An output-based productivity index would make the comparison by inflating or deflating output, keeping inputs constant. Under the same assumptions as before, the geometric mean of firm  $i$  and firm  $j$  output-based indices,  $\mu^O(x_i, x_j, q_i, q_j)$ , *exactly* equals the difference between a Törnqvist output index and the corresponding input index with a scale factor to account for non-constant returns to scale.<sup>13</sup>

$$\log \mu^O(x_i, x_j, q_i, q_j) = \sum_l^L \frac{r_i^l + r_j^l}{2} \log \frac{q_i^l}{q_j^l} - \sum_k^K \frac{s_i^k + s_j^k}{2} \log \frac{x_i^k}{x_j^k} + \sum_k^K \frac{s_i^k(1-\epsilon_i) + s_j^k(1-\epsilon_j)}{2} \log \frac{x_i^k}{x_j^k} \quad (8)$$

$r_z^l$  is the revenue share of output  $l$  and firm  $z$ ,  $s_z^k$  is the cost share of input  $k$ , and  $\epsilon^z$  are the (local) returns to scale for firm  $z$ . In applications, the third term, the scale adjustment, is usually omitted, reproducing equation (6). This amounts to lumping the effect of scale economies with the productivity measure. For comparability with the other methodologies, I do include the scale factor.<sup>14</sup>

Equation (8) can be used for productivity growth calculations by replacing the  $i$  and  $j$  subscripts by  $t$  and  $t - 1$ . For productivity level, multilateral comparisons are generally preferred, because Törnqvist indices are not transitive. Caves et al. (1982b) propose one

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<sup>12</sup>The transformation function  $f(q_{-1}, x) = q_1$  and the distance function  $D(q, x) = 0$  are two alternative ways to represent the technology. The latter measures the amount of input deflation (or inflation) needed for a production plan to lay on the transformation function; by definition,  $D^i(q^i, x^i) = 1$ .

<sup>13</sup>The input-based productivity index,  $\mu^I(x_i, x_j, q_i, q_j)$ , differs only in the scale factor:

$$\log \mu^I(x_i, x_j, q_i, q_j) = \sum_l^L \dots - \sum_k^K \dots + \sum_l^L \frac{r_i^l(1/\epsilon_i - 1) + r_j^l(1/\epsilon_j - 1)}{2} \log \frac{q_i^l}{q_j^l}.$$

<sup>14</sup>To implement the Törnqvist index number with variable returns to scale, I estimate the returns using least squares. The labor share is calculated as percentage of revenue, as in the constant returns to scale case, rather than as a percentage of total cost. Few real world applications calculate the price of capital needed for the second approach.

where each firm is compared with a hypothetical firm—with average log output ( $\overline{\log Q}$ ), labor share ( $\bar{s}^L$ ), etc. For example, to compare firms  $i$  and  $j$  at time  $t$ , equation (8) becomes<sup>15</sup>

$$\begin{aligned} \log \frac{A_{it}^{IN}}{A_{jt}^{IN}} &= \log \frac{Q_{it}}{Q_{jt}} - \epsilon [\tilde{s}_{it}(\log L_{it} - \overline{\log L}_t) - \tilde{s}_{jt}(\log L_{jt} - \overline{\log L}_t)] \\ &\quad - \epsilon [(1 - \tilde{s}_{it})(\log K_{it} - \overline{\log K}_t) - (1 - \tilde{s}_{jt})(\log K_{jt} - \overline{\log K}_t)], \end{aligned} \quad (9)$$

with  $\tilde{s}_{it} = \frac{s_{it}^L + \bar{s}_t^L}{2}$ . This can be used for multilateral comparisons, yields bilateral comparisons that are transitive, and still allows for technology that is firm-specific.

The main advantages of the index number approach are the straightforward computations, the flexible specification of technology, and the ability to handle multiple outputs and many inputs. The only separability assumption is between outputs and inputs, i.e. homotheticity. To some extent, firms can produce with different technologies, because only the coefficients on the second order terms have to be equal for the two units compared. Technical change can be non-neutral and returns to scale can vary, although one needs to know them to implement equation (8).<sup>16</sup> The main disadvantages are the deterministic nature and the necessary assumptions on firm behavior and market structure. It is impossible to account for measurement errors or to deal with outliers, except for some ad hoc trimming of the data. The formulas assume that firms maximize profits, are price takers on input and output markets, and that the underlying technology can be characterized by translog output or input distance functions.<sup>17</sup> More sophisticated extensions exist for regulated firms, non-competitive output markets, and temporary equilibrium, but they either involve estimating some structural parameters or are more data intensive. Even the calculations under variable returns to scale require data on the local returns to scale for each firm and on the price of capital, which are not easily obtained.

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<sup>15</sup>Throughout, returns to scale are assumed to be equal for all observations.

<sup>16</sup>If some conditions do not hold, the index number is not exact, but still a valid second-order approximation to the productivity ratio. The Törnqvist index is just one possibility and different functional forms for the underlying technologies require different index numbers. One of its attractions is that it rationalizes Solow's original TFP formula.

<sup>17</sup>In the single-output case, only cost minimization is needed.

## 2.3 Parametric methods

The parametric methods assume that the input tradeoff and returns to scale are the same for all observations. Functional form assumptions often yield more precise estimates at the expense of concentrating all heterogeneity across firms in the productivity term.<sup>18</sup> On the plus side, the explicit stochastic framework is likely to make estimates less susceptible to measurement error.

I follow most of the literature by using a Cobb-Douglas production function,

$$q_{it} = \alpha_0 + \alpha_l l_{it} + \alpha_k k_{it} + \omega_{it} + \epsilon_{it}, \quad (10)$$

in logarithms.  $\omega_{it}$  represents unobserved productivity differences, while  $\epsilon_{it}$  captures all other sources of error. Productivity comparisons are straightforward as the input aggregator is now assumed constant over time and across firms. Substituting (10) in (2) yields a simple productivity comparison<sup>19</sup>

$$\log \frac{A_{it}}{A_{j\tau}} = \omega_{it} - \omega_{j\tau} = \log \frac{Q_{it}}{Q_{j\tau}} - \alpha^l \log \frac{L_{it}}{L_{j\tau}} - \alpha^k \log \frac{K_{it}}{K_{j\tau}} - (\epsilon_{it} - \epsilon_{j\tau}). \quad (11)$$

While it is sometimes possible to subtract the errors from the deterministic part of the production function, the last term is often ignored because  $E(\epsilon_{it} - \epsilon_{j\tau}) = 0$ . In such case, the difference in random noise ( $\hat{\epsilon}_{it} - \hat{\epsilon}_{j\tau}$ ) ends up in the productivity term on the left-hand side.

Consistent estimation of the input parameters faces an endogeneity problem, first discussed by Marschak and Andrews (1944).<sup>20</sup> Firms choose inputs knowing their own level of productivity, which is unobservable to the econometrician. A least squares regression of output on inputs will give inconsistent estimates of the production function coefficients. Three different techniques to overcome this problem are implemented. The most straightfor-

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<sup>18</sup>While it is possible to estimate production functions with random coefficients, allowing technology to differ between firms, this approach has not been fruitful, see Mairesse and Griliches (1990) for a discussion.

<sup>19</sup>Depending on one's taste one can look at  $\log(\frac{A_{it}}{A_{j\tau}})$  as in Griliches and Mairesse (1998), at  $\frac{A_{it}}{A_{j\tau}}$  as in Olley and Pakes (1996), or at  $\frac{A_{it}-A_{j\tau}}{A_{j\tau}}$  as in Solow (1957).

<sup>20</sup>Griliches and Mairesse (1998) decompose the error term further and show explicitly that the untransmitted stochastic component of inputs will also end up in  $\epsilon$ , further complicating consistent estimation.

ward solution is to use instrumental variables that are uncorrelated with productivity. The stochastic frontier literature makes explicit distributional assumptions about the unobserved productivity factor and estimates the primitives of the distribution. Olley and Pakes (1996) invert the investment function nonparametrically to obtain an expression for unobserved productivity. I discuss each of the three approaches in turn.<sup>21</sup>

### 2.3.1 Instrumental variables estimation (GMM)

Using instrumental variables is the most straightforward solution to an endogeneity problem. In the context of production functions, researchers have largely been unsuccessful in obtaining valid or strong instruments. One exception are demand shifters in geographically differentiated industries, see for example Syverson (2001). Often, methods dictate estimating the production function in first difference form to control for unobserved fixed-effects, but the results have generally been unsatisfactory, see for example Griliches and Mairesse (1998). The coefficient on capital is estimated much lower than in the level equation and returns to scale are often estimated implausibly low. This is what one might expect if inputs and output are persistent over time and instruments are weak.

A general approach to estimate error component models was developed in Blundell and Bond (1998) and applied to production functions in Blundell and Bond (2000). They propose a new set of moment conditions with a more solid theoretical underpinning and obtain more plausible results. The production function they estimate takes the form

$$\begin{aligned}
 q_{it} &= \alpha_t + \alpha_l l_{it} + \alpha_k k_{it} + (\omega_i + \omega_{it} + \epsilon_{it}) \\
 \omega_{it} &= \rho \omega_{it-1} + \eta_{it} & |\rho| < 1 \\
 \epsilon_{it}, \eta_{it} &\sim i.i.d.
 \end{aligned}$$

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<sup>21</sup>I only derive output-based productivity measures ( $A_O$ ). For homogeneous production functions, there is a simple one-to-one relationship with input-based productivity measures ( $A_I$ ):  $\log A_O = \epsilon \log A_I$ . For example, if firm  $l$  produces only 80% of the output of firm  $m$  using the same inputs, its output-based relative productivity ( $\frac{A_O^l}{A_O^m}$ ) is 0.8 or in logarithms -0.22. If returns to scale ( $\epsilon$ ) are increasing and equal to 1.5, this corresponds to an input-based productivity of 0.86 or -0.15 in logarithms. The scale economies embodied in the technology make it easier to replicate another unit's performance by reducing inputs than by increasing output.



The three errors in the production function are a firm specific fixed-effect  $\omega_i$ , an autoregressive component  $\omega_{it}$  with  $\eta_{it}$  an idiosyncratic productivity shock, and  $\epsilon_{it}$  is measurement error. The equation includes year specific intercepts. The goal is to consistently estimate the structural parameters of the model,  $\alpha_l$ ,  $\alpha_k$ ,  $\alpha_t$ , and  $\rho$ , when the number of time periods is fixed. In its dynamic representation, the model becomes

$$\begin{aligned}
q_{it} = & \alpha_l l_{it} - \rho \alpha_l l_{it-1} + \alpha_k k_{it} - \rho \alpha_k k_{it-1} + \rho q_{it-1} \\
& + \underbrace{(\alpha_t - \rho \alpha_{t-1})}_{\alpha_t^*} + \underbrace{\omega_i(1 - \rho)}_{\omega_i^*} + \underbrace{(\eta_{it} + \epsilon_{it} - \rho \epsilon_{it-1})}_{\varepsilon_{it}}.
\end{aligned} \tag{12}$$

All variables on the first line are observable; firm and year dummies will take care of the first two terms on the second line. There is still a need for moment conditions to provide instruments, because the inputs and lagged output will be correlated with the composite error  $\varepsilon_{it}$ , through  $\eta_{it}$ .

Standard assumptions on the initial conditions,

$$\begin{aligned}
E[l_{i1}\eta_{it}] = E[k_{i1}\eta_{it}] = E[q_{i1}\eta_{it}] &= 0 & t = 2, \dots, T \\
E[l_{i1}\epsilon_{it}] = E[k_{i1}\epsilon_{it}] = E[q_{i1}\epsilon_{it}] &= 0, & t = 2, \dots, T
\end{aligned}$$

yield three times  $T - 3$  moment conditions

$$E[l_{it-s}\Delta\varepsilon_{it}] = 0, \quad E[k_{it-s}\Delta\varepsilon_{it}] = 0, \quad E[q_{it-s}\Delta\varepsilon_{it}] = 0, \quad \text{with } s \geq 3. \tag{13}$$

These moment conditions allow the estimation of (12) in first-differenced form using at least three times lagged inputs and output as instruments. Blundell and Bond (1998) illustrate theoretically and with a practical application that these instruments can be weak. If one is willing to make the additional assumptions that

$$\begin{aligned}
E[\Delta l_{it}\omega_i^*] = E[\Delta k_{it}\omega_i^*] &= 0 & t = 2, \dots, T \\
\text{and } E[\Delta q_{i2}\omega_i^*] &= 0 & \text{as initial condition,}
\end{aligned}$$

one can derive two additional moment conditions

$$E[\Delta l_{it-2}(\omega_i^* + \varepsilon_{it})] = 0 \quad \text{and} \quad E[\Delta k_{it-2}(\omega_i^* + \varepsilon_{it})] = 0. \quad (14)$$

Twice lagged first differences of inputs are valid instruments for the production function (12) in levels. Further lagged differences can be shown to be redundant once the moment conditions in (14) have been exploited.<sup>22</sup>

The GMM-SYS estimator combines both versions of the production function—in first differences and levels—as a system with the appropriate set of instruments for each equation. To calculate productivity, the estimated coefficients are substituted in (11), dropping the last term. It is not possible to take out the random measurement error.<sup>23</sup> This really amounts to calculating

$$\log A_{it}^{GMM1} = \hat{\omega}_i + \hat{\omega}_{it} + \hat{\varepsilon}_{it}. \quad (15)$$

Advantages of this method are the flexibility in generating instruments and the possibility of testing for overidentification. It allows for an autoregressive component to productivity, in addition to a fixed and an idiosyncratic component. The major disadvantage is the need for a long panel. One needs at least four time periods to estimate the model if there is measurement error. The number of overidentifying moment restrictions is equal to the number of independent variables if cross-equation restrictions are enforced. At least five years of data are needed to generate additional overidentifying moment conditions. If instruments are weak, the method risks underestimating the coefficients.

### 2.3.2 Stochastic frontier estimation (SF)

The stochastic frontier literature uses assumptions on the distribution of the unobserved productivity component to separate it from the deterministic part of the production function

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<sup>22</sup>Blundell and Bond (1998) show that joint stationarity of the inputs and output, conditional on common year dummies, is sufficient, but not necessary for (14) to hold.

<sup>23</sup>Taking the difference of the errors from the production function in levels and first differences gives an estimate of  $\omega_i + \rho(\omega_{it-1} + \varepsilon_{it-1})$ . This is close to the OP2 productivity measure, introduced below, measuring the firm's own estimate of its productivity before shocks are realized.

and the random errors. The productivity term is modeled as a stochastic variable, drawn from a known distribution with negative support. The method is credited to Aigner et al. (1977) and Meeusen and van den Broeck (1977) who used respectively, the negative of an exponential and half-normal distribution for unobserved productivity. Stevenson (1980) introduced a truncated normal distribution that is more flexible on the location of the mode of the distribution. Estimation is usually with maximum likelihood.

In the production function (10), the term  $\omega_{it}$  is weakly negative and interpreted as the inefficiency of firm  $i$  at time  $t$ . The production plan of firm  $i$  is said to lie below the best practice production frontier. An alternatively interpretation is that firm  $i$  produces according to a production function which is shifted down by  $\omega_{it}$  with respect to best practice. The shift is zero for the most efficient firm, producing at the frontier.

The original stochastic frontier models were developed to assess productivity in a cross section of firms.<sup>24</sup> The model was subsequently generalized for panel data in a number of different ways. Battese and Coelli (1992) provide the most straightforward, but also the most restrictive generalization, modeling the inefficiency term as

$$\begin{aligned} \omega_{it} &= -e^{-\eta(t-T)} \omega_i, \\ \text{with } \omega_i &\sim N^+(\gamma, \sigma^2). \end{aligned} \tag{16}$$

Relative productivity between firms,  $\omega_i$ , is time-invariant and comes from a truncated normal distribution. To obtain the (in)efficiency at time  $t$ , it is multiplied by a factor that increases (if  $\eta$  is positive) or decreases (if  $\eta$  is negative) deterministically over time. The ranking of firms is unchanged over time and the inefficiency evolves identically for all firms.

If one observes firms only once, making strong assumptions is the only possibility to separate the productivity component from the random error. Panel data contains more information on each firm and allows identification under weaker assumptions. Schmidt and Sickles (1984) propose to reinterpret the standard fixed-effects panel data estimator as a stochastic frontier function. Normalized firm dummies give a direct estimate of  $\omega_i$ . The problematic correlation between inputs and unobserved productivity has been ruled out by

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<sup>24</sup>The same holds for DEA, which is also called deterministic frontier analysis.

assumption. Cornwell et al. (1990) generalize the method by estimating a time-varying effect that is still firm-specific. They adopt a quadratic specification and estimate three coefficients per firm:

$$\omega_{it} = \alpha_{i0} + \alpha_{i1}t + \alpha_{i2}t^2. \quad (17)$$

Firm-level productivity evolves deterministically over time, but the growth rate is not necessarily constant and it differs between firms.<sup>25</sup>

I estimate both panel data models. For the first stochastic frontier method it is customary to calculate technical (in)efficiency as  $TE_{it} = E(e^{\omega_{it}} | \omega_{it} + \epsilon_{it})$ , which is complicated by the nonlinear transformation. To compare the results with the other methods, I only need the expected logarithm of productivity. Because the best estimate of  $E(\omega_{it} | \hat{\omega}_{it} + \hat{\epsilon}_{it})$  is  $\log A_{it}^{SF1} = \hat{\omega}_{it} + \hat{\epsilon}_{it}$ , if  $\omega_{it}$  is independent of  $\epsilon_{it}$ , I stick with the calculations in equation (11), dropping the last term. For the second stochastic frontier estimator, productivity level and growth can be calculated as

$$\log A_{it}^{SF2} - \overline{\log A_t}^{SF2} = (\hat{\alpha}_{i0} - \overline{\hat{\alpha}_0}) + (\hat{\alpha}_{i1} - \overline{\hat{\alpha}_1})t + (\hat{\alpha}_{i2} - \overline{\hat{\alpha}_2})t^2 \quad (19)$$

$$\log A_{it}^{SF2} - \log A_{it-1}^{SF2} = (\hat{\alpha}_{i1} - \hat{\alpha}_{i2}) + 2\hat{\alpha}_{i2}t, \quad (20)$$

where the overlined variables denote the average over all firms active in year  $t$ .

An advantage of stochastic frontiers is their relative simplicity to implement. The deterministic part of the production function can be generalized easily to allow more sophisticated specifications, e.g. to incorporate factor-bias in technological change. The two variations I implement trade off flexibility in the characterization of productivity with estimation precision. Note that the second estimator uses many degrees of freedom and it is the

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<sup>25</sup>An intermediate model, introduced by Huang and Liu (1994), specifies

$$\omega_{it} = -(Z_{it}\delta + Z_{it}^*\delta^* + \nu_{it}), \quad (18)$$

with  $\nu_{it}$  drawn from a normal distribution, such that  $\omega_{it}$  is negative. The variables in  $Z$  are exogenous determinants of efficiency and those in  $Z^*$  are interactions between input variables and variables in  $Z$ . The model is called non-neutral because inefficiency varies by input use. Because the truncation depends on variables that vary by firm, the inefficiency terms are still independently, but not identically distributed.

only estimator where consistency relies on asymptotics in the time dimension. One might be uncomfortable with the identification coming solely from functional form assumptions, which are especially restrictive in the first specification.

### 2.3.3 Semi-parametric estimation (OP)

The last method was introduced by Olley and Pakes (1996) to estimate productivity effects of restructuring in the U.S. telecommunications equipment industry. They not only addressed the simultaneity of inputs and unobserved productivity, but argue also that correlation of exit from the sample with inputs leads to an additional sample selection bias. More specifically, if low productivity firms tend to exit and the exit-threshold is decreasing in capital, selection will bias the least squares estimate of the capital coefficient downwards.<sup>26</sup>

They propose a three step estimator, which relies on the theoretical model in Ericson and Pakes (1995), to remedy both problems. Investment is a function of the state variables, capital and productivity, and under weak conditions it is shown to be a monotonically increasing function of productivity. The relationship can be inverted to express productivity as an unknown function of capital and investment. Substituting that expression in the production function (10) gives the estimating equation for the first step:

$$q_{it} = \alpha_0 + \alpha_l l_{it} + \phi_t(i_{it}, k_{it}) + \epsilon_{it}^1. \quad (21)$$

The function  $\phi_t$  is approximated nonparametrically by a fourth order polynomial or a kernel density. The inversion depends on the market structure and can be estimated as time-variant. The first step produces estimates of  $\hat{\alpha}_l$  and  $\hat{\phi}_{it}$ , which are needed in subsequent steps.

The second step controls for the exit decision. The intuition is that exit is conditional on the realization of productivity and the exit-threshold. Both are different, unknown functions of investment and capital. They are approximated nonparametrically and included on the right-hand side of a probit regression for exit. Estimation of the second step produces

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<sup>26</sup>One mechanism that creates such dependency is a profit function that is increasing in capital. Firms with more capital expect a higher future profitability for a given level of productivity and will support larger drops in productivity before exiting the industry. An alternative mechanism that generates the same result are imperfect capital markets, i.e. if a bankrupt firm incurs a loss proportional to the capital stock.

an estimate of the survival probability  $\hat{P}_{it}$ .

Finally, in the third step, only the capital coefficient is estimated. Details on identification are in Olley and Pakes (1996), but the intuition is straightforward. From the production function (10), one can write the conditional expectation of  $q_{it} - \alpha_l l_{it}$  as  $\alpha_0 + \alpha_k k_{it}$  plus the conditional expectation of productivity. Assuming that productivity evolves according to a stochastic Markov process, the conditional expectation is a function of two variables: productivity in the previous period and the exit threshold. This unknown relationship is again approximated nonparametrically. The lagged value of productivity is obtained from the first step results as  $\hat{\phi}_{it-1} - \alpha_k k_{it-1}$ . An expression for the exit-threshold is obtained from the second step, by inverting the monotonically increasing relationship between the survival probability and the exit threshold. The estimation equation for the third step is given by<sup>27</sup>

$$q_{it} - \hat{\alpha}_l l_{it} = \alpha_k k_{it} + \psi(\hat{\phi}_{it-1} - \alpha_k k_{it-1}, \hat{P}_{it-1}) + \epsilon_{it}^2. \quad (22)$$

Once the coefficients in the production function are estimated, it is possible to calculate productivity as in Olley and Pakes (1996) from (11), dropping the last term. It is also possible to calculate a direct estimate of  $\hat{\omega}_{it}$ , purged from random noise  $\hat{\epsilon}_{it}$ , as

$$\log \frac{A_{it}^{OP2}}{A_{j\tau}^{OP2}} = (\hat{\phi}_{it} - \hat{\alpha}_k k_{it}) - (\hat{\phi}_{j\tau} - \hat{\alpha}_k k_{j\tau}). \quad (23)$$

This measure can only be calculated for firms with positive investment, i.e. the firms included in the estimation procedure, while the calculations in equation (11) are also feasible for firms with zero investment. The interpretations also differ between the two measures. Productivity estimates calculated from (23) only capture the part of productivity known to the firm at the time it chooses investment, not the subsequent innovation in productivity that still contributes to output. This is fine for the parameter estimation, as only the known

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<sup>27</sup>The methodology is more general than this exposition makes appear. Fundamental is the idea to use another decision by the firm to provide separate information on the unobserved productivity term. An alternative implementation was proposed by Levinsohn and Petrin (2003), who invert the material input demand instead of the investment equation. Van Biesebroeck (2003a) inverts an entirely different first order condition; the decision how many workers to employ on each shift. Firms can produce the same output by operating many shifts at a slower pace or running fewer shifts at higher speed, which requires more workers per shift. This tradeoff is monotonic in the unobserved productivity of the installed capital stock.

part can lead to inconsistency. Productivity estimates calculated from (11), on the other hand, capture the entire productivity term, known to the firm or not, and include random measurement error.

The main advantage of this approach is the flexible characterization of productivity. The only restrictive assumption is that productivity evolves according to a Markov process. A potential weakness is the accuracy of the nonparametric approximations. The investment and other functions to be inverted are likely to be very complicated mappings from states to actions, since they have to hold for all firms regardless of their size or competitive position. The accuracy of the method depends on the extent to which interactions of investment, capital, and the survival probabilities capture variations in productivity.

### 3 Data Generation

#### 3.1 A representative firm

The different methodologies are compared using simulated data, constructed from a representative firm model. Each of the methodologies presented earlier relies only on a subset of the assumptions I use to generate the data. Because the assumptions are hardly ever contradictory, no estimator is “wrong”, apart from the neglect of measurement error.

At the core of the data generating process is a firm that chooses labor input and investment over time to maximize the net present value of profits, subject to a production function and a capital accumulation equation:<sup>28</sup>

$$\begin{aligned} \max_{L_t, I_t} E_t \sum_{t=0}^{\infty} \beta^t [Q_t - W_t L_t - g(I_t)] \\ \text{subject to } Q_t = A_t L_t^{\alpha_l} K_t^{\alpha_k} \\ K_{t+1} = (1 - \delta)K_t + I_t. \end{aligned} \tag{24}$$

$Q_t$  is the value of output,  $W_t$  the wage rate, and  $g(\cdot)$  is a convex function capturing all

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<sup>28</sup>The exposition in this section benefited from Chapter 4 in Syverson (2001). The firm-subscript  $i$  on all variables in (24) is omitted. All parameters are assumed constant across firms.

costs associated with investment, including adjustment costs and the cost of capital. The nonlinearity in the cost of capital makes the factor shares differ from the production function parameters in the short run. The firm observes all variables at time  $t$ , including its own productivity level  $A_t$ . Current investment only becomes productive the next period.

The first order condition for labor input is

$$L_t = \left( \frac{\alpha_l A_t}{W_t} \right)^{\frac{1}{1-\alpha_l}} K_t^{\frac{\alpha_k}{1-\alpha_l}}, \quad (25)$$

and the Euler equation for investment is

$$g'(I_t) = \beta \alpha_k \alpha_l^{\frac{1}{1-\alpha_l}} E_t \left[ A_{t+1}^{\frac{1}{1-\alpha_l}} W_{t+1}^{\frac{\alpha_l}{1-\alpha_l}} K_{t+1}^{\frac{\alpha_l + \alpha_k - 1}{1-\alpha_l}} \right] + \beta(1 - \delta) E_t g'_{t+1}(I_{t+1}). \quad (26)$$

With constant returns to scale, the capital-labor ratio can be solved explicitly as a function of  $A_t$  and  $W_t$  from (25) and the capital stock is eliminated from (26). Further assuming quadratic investment costs,  $g(I) = \frac{b}{2} I^2$ , and forward substituting investment in (26) gives the investment function as a function of current and future exogenous variables,

$$I_t = \frac{\beta \alpha_k \alpha_l^{\frac{1}{1-\alpha_l}}}{b} E_t \left[ \sum_{\tau=0}^{\infty} [\beta(1 - \delta)]^{\tau} A_{t+1+\tau}^{\frac{1}{1-\alpha_l}} W_{t+1+\tau}^{\frac{-\alpha_l}{1-\alpha_l}} \right]. \quad (27)$$

Adding rational expectations and assumptions on the evolution of exogenous variables, current investment can be expressed as a function of one state variable, current productivity, independent of the second state variable, the current capital stock. This only holds for constant returns to scale and I relax it in Section 4.5. One possibility is to model wages as a random walk and log-productivity as an autoregressive process. It makes investment a complicated but deterministic function of the current productivity level and the parameters of the model,

$$I_t = f_1(A_t) = \frac{\beta \alpha_k \alpha_l^{\frac{1}{1-\alpha_l}}}{b} \sum_{\tau=0}^{\infty} [\beta(1 - \delta)]^{\tau} \left[ A_t^{\frac{1}{1-\alpha_l}} \right]^{\rho^{\tau+1}} \left[ \prod_{s=0}^{\tau} e^{\frac{1}{2} \left( \frac{\sigma_a \rho^s}{1-\alpha_l} \right)^2} \right]. \quad (28)$$



Summarizing all assumptions:

$$\begin{aligned}
\alpha_l + \alpha_k &= 1 && \text{Cobb-Douglas technology with constant returns to scale} \\
g_t(I_t) &= \frac{b}{2} I_t^2 && \text{uniform investment and adjustment costs} \\
W_t &\sim i.i.d. N(1, \sigma_w^2) && \text{wages not propagated over time} \\
a_t &= \rho a_{t-1} + \epsilon_t && a_t = \log A_t, \quad |\rho| \leq 1 \\
\epsilon_t &\sim i.i.d. N(0, \sigma_a^2) && \text{log productivity follows an AR(1) process.}
\end{aligned}$$

Simulating the sample starts with drawing values for  $W_{it}$  and  $\epsilon_{it}$  for all time periods and starting values  $a_{i0}$  and  $K_{i0}$  for each firm.<sup>29</sup> Adding a set of parameters  $\mathbf{\Gamma} = [\alpha_l, \alpha_k, \beta, \delta, b, \sigma_w, \sigma_a, \rho]$  one can generate a set of (endogenous) variables  $\mathbf{y} = [Q, K, L, I]$  from which productivity growth,  $\log \hat{A}_{it} - \log \hat{A}_{it-1}$ , and relative productivity levels,  $\log \hat{A}_{it} - \overline{\log \hat{A}_t}$ , can be estimated using each methodology. These estimates will be compared to the true productivity numbers, calculated directly from the  $A_{it}$ 's in the data generating process.

I also add exit to the model. This is done in an admittedly ad hoc fashion, but theory gives little guidance on this point, except that the exit threshold for productivity is likely to depend positively on capital. Firms for which the sum of a normal *i.i.d.* term, the normalized capital stock, and the normalized productivity level is below the eight percentile, exit the industry. Firms do not take the potential future exit into account when they decide on investment. Relaxing this assumption makes it impossible to solve the model analytically.<sup>30</sup>

The final catch is that researchers do not observe output and inputs accurately, but with measurement error:

$$\begin{aligned}
\hat{X} &= X + \eta_x && \text{for } X = Q_{it}, L_{it}, K_{it}, (WL)_{it}, I_{it} \\
\eta_x &\sim i.i.d. N(0, \sigma_x).
\end{aligned} \tag{29}$$

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<sup>29</sup>The capital series is initialized by drawing the initial capital stock from a Chi-squared distribution with 3 degrees of freedom. This distributions is chosen to mimic the empirical distribution of capital in the Colombian data set, which is introduced later. The normality assumption on wages is convenient to obtain an explicit functional form for investment, but it can lead to negative wages. Therefore, I normalize the absolute level of the wage rate such that the average wage share in revenue matches the observed value for Colombian firms.

<sup>30</sup>In the Colombian sample, on average eight percent of the firms exit the industry each year. Capital and productivity are normalized to have the same mean and variance (0,1) as the *i.i.d.* term.

The only variables a researcher observes are  $\hat{Q}_{it}$ ,  $\hat{L}_{it}$ ,  $\hat{K}_{it}$ ,  $(\widehat{WL})_{it}$ , and  $\hat{I}_{it}$ . The output error,  $\eta_y$ , can be interpreted as the usual random error appended to the production function. Measurement error on inputs is not controlled for in any of the methodologies.

Four elements of the data generating process will be varied to perform different robustness checks; assumptions on (a) the evolution of productivity; (b) the size and incidence of measurement error; (c) heterogeneity in adjustment cost or production technology; (d) returns to scale. In some cases, this will lead to a different investment function than (28).

Varying the assumptions on the evolution of productivity, for example, will influence a firm's investment policy. The process described earlier already embodies a number of interesting economic cases. The autoregressive component captures that productivity spills over across periods, but only imperfectly. Decreasing the variance of  $\epsilon$  makes the process more predictable. If  $\rho$  rises to unity, there is a plant-fixed productivity effect with random noise. The investment function becomes a straightforward increasing function in the constant component of the firm's productivity level. If  $\rho$  decreases to zero, investment will vary less with current productivity, because it does not predict future productivity anymore. A fixed-effect and autoregressive component can also be included jointly, as is done in the benchmark case.<sup>31</sup>

Different assumptions on the investment cost function, in Section 4.4, will also lead to different investment equations. Three possibilities are included. If all firms share the same  $b$  parameter, the investment equation is given by  $f_1(A_{it})$  in equation (28). If part of the cost of new investment varies between firms and over time,  $g_{it}(I) = r_{it}I + \frac{b}{2}I^2$ , the investment equation will take the following form:  $I_{it} = -r_{it} + \beta(1 - \delta)E(r_{it+1}) + f_1(A_{it})$ . If the shock is transitory, similar to the wage rate, the second term drops out. An autoregressive component to the cost of capital will result in a smaller drop in investment for a given increase in the cost of capital as  $I_{it} = -(1 - \beta\rho(1 - \delta))r_{it} + f_1(A_{it})$ . A permanently different adjustment cost for different plants,  $g_i(I) = \frac{b_i}{2}I^2$ , gives a plant specific investment function,  $I_{it} = \frac{b}{b_i}f_1(A_{it})$ .

Finally, allowing nonconstant returns to scale, in Section 4.5, makes it impossible to solve the investment function analytically as a function of exogenous variables. Because the

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<sup>31</sup>Incorporating a truncated distribution for productivity, as the stochastic frontier literature assumes, had little impact on the results.

future capital stock is a function of current investment, equation (26) is a nonlinear function of  $I_t$  and I need to resort to numerical methods to describe the dependency of investment on productivity and the capital stock. Univariate bifurcation methods can be used to find the investment that solves for  $\phi[I] = 0$  in

$$\begin{aligned} \phi[I(A_t, K_t)] &= bI(A_t, K_t) - \alpha_1 E_t[g_1(\underbrace{A_{t+1}}_{A_t^\rho e^{\epsilon t}}, \underbrace{W_{t+1}}_{(1-\delta)K_t + I(A_t, K_t)}, \underbrace{K_{t+1}}_{A_t^\rho e^{\epsilon t} (1-\delta)K_t + \dots})] - \alpha_2 E_t[I(\underbrace{A_{t+1}}_{A_t^\rho e^{\epsilon t}}, \underbrace{K_{t+1}}_{(1-\delta)K_t + \dots})] \\ &= bI(A_t, K_t) - \alpha_1 \int_W \int_\epsilon g_1(A_t, K_t, I(A_t, K_t), \epsilon, W) f(\epsilon) f(W) d\epsilon dW - \\ &\quad \alpha_2 \int_\epsilon I(A_t^\rho e^{\epsilon t}, (1-\delta)K_t + I(A_t, K_t)) f(\epsilon) d\epsilon. \end{aligned}$$

I rely on the Newton-Raphson algorithm. The two integrations are handled by Gaussian quadrature, using five points of support. The remainder of the data simulation is unchanged from the constant returns to scale case.

### 3.2 A reality check

To verify that the samples simulated with the previous data generating process resemble an actual sample of firms, I compare some summary statistics with the equivalent statistics for a sample of Colombian manufacturing firms. The data was taken from the Colombian census of manufacturing; details are in Roberts (1996).<sup>32</sup> I limit the sample to 256 textile firms over a ten year period (1981-1991). For the simulated data, I draw 50 unbalanced samples of 200 firms over 10 years, similar to the samples used in the robustness exercises in the next section, and report the average statistics. With the exit rule as described earlier, this yields samples with 1433 observations.

Table 1 confirms that many features of a real sample of firms are replicated rather well in the benchmark case. This assumes that productivity evolves according to an AR(1) process, investment costs are uniform, all firms share the same constant returns to scale

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<sup>32</sup>I wish to thank Jim Tybout and Mark Roberts who graciously provided me with the data. I use data from a developing country, because I do not have access to a representative sample of firms from a developed country. Obtaining access to U.S. Census data, for example, is an arduous endeavor, while publicly available data in Compustat only capture large firms. For productivity estimates using the Colombian data and the same methodologies as in this paper, see Van Biesebroeck (2003b).

production technology, and a standard deviation of 0.5 for the measurement error is added to all variables. The most important difference of the simulated versus the Colombian data is the lower variation of investment and capital—but not the investment share in capital—and the wage share. In the benchmark case, all heterogeneity between firms is introduced through the wage rate, a fixed productivity term subject to *i.i.d.* shocks that decay rapidly, and random measurement error. Adding heterogeneity in other parts of the model, in Section 4.4, provides a better fit with the real data. Heterogeneity in investment costs leads directly to much higher standard deviations on investment and capital. Random coefficients in the production technology makes the wage share statistics more similar to the Colombian ones, almost by construction.<sup>33</sup>

Estimation of a Cobb-Douglas production function by OLS also produces similar results for both samples. With the simulated data, the labor coefficient is overestimated relative to its true value of 0.6, with a downward bias in the capital coefficient. This tendency will show up in the majority of the exercises later on, even with more sophisticated estimation methods. Returns to scale are erroneously estimated to be increasing. Enforcing constant returns to scale (results not reported) brings the labor coefficient down, closer to its true value. The exit of relatively less productive firms from the sample leads to a positive coefficient on the time trend, even though  $\alpha_t$  is zero in the data generating process. In the Colombian data, many of the same tendencies seem to be at work. The labor coefficient is surprisingly high, especially relative to the modest 0.62 average wage share, while the capital coefficient is implausibly low. Some of the 6.1% productivity growth in the Colombian case is likely to be attributable to selection.

[Table 1]

Table 2 illustrates that the partial correlation coefficients between all observable variables for the simulated data match the corresponding correlations for the Colombian sample reasonably well. Output has the highest correlations with the other variables, while investment has the lowest, both in the simulated (top-right) and actual (bottom-left) samples.

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<sup>33</sup>A translog production function will also produce variation in the wage share, but the investment function cannot be solved analytically in that case. Moreover, the added generality of flexible functional forms only become really valuable if more than two inputs are included.

Correlations between output and inputs are large and positive and those with labor and wages exceed that with capital.

For the results limited to a single year, to focus on the across firm correlation, the similarity is at least as high. The correlation over time, in the bottom panel of Table 2, is less well captured. Correlations between year-on-year growth rates of the different variables are generally higher for the simulated data. The growth rates of output and investment are especially more alike those of other variables. A likely reason is that the AR(1) process dominates the fixed effect in modeling persistency of the unobserved productivity in the benchmark case. Changes in variables, especially investment and output, will have a built-in persistence over time as firms respond gradually to productivity shocks. Increasing the variance of the fixed effect or lowering the autoregressive coefficient or the variance of the productivity shocks, in Section 4.2, will lower the correlation of the growth rates in the simulated samples.

[Table 2]

## 4 Simulation Results

Using the simulated samples, productivity levels ( $TFP_{it} = \log A_{it} - \overline{\log A_t}$ ) and growth rates ( $TFPG_{it} = \log A_{it} - \log A_{it-1}$ ) are estimated using all the previously discussed methodologies. As a benchmark, productivity measures are also calculated using least squares estimates of the production function parameters in equation (10). The table below summarizes the superscripts and links to formulas for the different estimation methods.

### 4.1 The benchmark model

In this section, the different methodologies are compared using data generated from the benchmark model; the same that was used to compare the simulated with the Colombian data in the previous section. All firms share the same investment function and production technology. All variables are observed with measurement error of equal variance. Productivity is the sum of two terms, a normally distributed fixed-effect (with standard deviation

superscript	method	(equation)
OLS	Least squares estimation of VA on L and K (benchmark)	(11)
IN	Törnqvist Index with correction for returns to scale	(9)
DEA	Data Envelopment Analysis	(4) and (5)
GMM	GMM-SYS estimation of equation (12)	(15)
OP1	Semiparametric, as in Olley and Pakes (1996)	(11)
OP2	Estimation as in OP1, productivity calculated differently	(23)
SF1	Stochastic frontier, as in Battese and Coelli (1992)	(16)
SF2	Stochastic frontier, with 3 sets of dummies per plant	(19) and (20)

0.2) and a productivity innovation that evolves according to an AR(1) process (with  $\rho = 0.3$  and standard deviation of the normally distributed shock of 0.5).

Different statistics can be used to evaluate the methodologies; the correlation between the estimated and true underlying productivity levels and growth rates is one. For the level comparisons, I calculate the Spearman rank-correlation statistics, to focus on the order of firms, rather than the absolute size of the estimates, but results would be very similar for partial correlation statistics. Correlations are calculated by year and then averaged over the ten years in the sample. An alternative criterion to evaluate the results is the mean squared error between the actual and estimated productivity factors:

$$\text{MSE} = \frac{1}{N_t T} \sum_{i=1}^{N_t} \sum_{t=1}^T (TFP_{it} - \widehat{TFP}_{it})^2,$$

and similarly for productivity growth. If the absolute size of the estimates is off, even though the relative position of firms in the productivity rankings are accurate, the MSE will tend to be large. Outliers as well have more impact on the MSE than on the correlation statistics.

While the two previous measures allow a thorough comparison of the different methods, the correlations and MSE's are not necessarily the type of information an applied researcher would like to base his choice of method on. In another paper, Van Biesebroeck (2003b), I revisit three standing productivity debates using the Colombian data. With the simulated data, I can revisit one of those debates; whether aggregate productivity growth is mainly driven by plant-level productivity growth, by compositional changes between plants, or by (entry and) exit from the sample. The answer to this debate relies on both productivity

level and growth estimates. The decomposition results are in Table 4 and will be discussed after the correlation and MSE results, for which the averages over fifty simulated samples are in the first column of Table 3. The average input coefficient estimates, as well as the sum of the MSE for each input coefficient, are also included.

In the benchmark case, the Olley-Pakes method estimates productivity levels most accurately, especially if the random measurement error is taken out (OP2). The correlation between estimated and true productivity is highest and the MSE is lowest. The least restrictive stochastic frontier estimator (SF2), with three sets of dummies per firm, comes in second. Using the correlation criterion, the two estimators are very close, 0.76 for OP2 versus 0.70 for SF2. The MSE criterion accentuates the difference. It is almost twice as large for SF2. Both the index numbers and data envelopment results are still very respectable. The performance of the DEA method is notably better for the correlation criterion than using MSE, which is not surprising as the efficiency measures had to be converted to log productivity differences. Only the GMM and the first stochastic frontier (SF1) estimators barely leave the naive least squares estimator behind, producing a correlation with true productivity just exceeding 0.30. The difference between the best and worse estimators are definitely not negligible.

[Table 3]

The different estimators are less accurate and produce relatively similar results for productivity growth. The Olley-Pakes estimator is still preferred, but the index number calculations are almost equally accurate. Most other methods are not far behind, with the exception of the second stochastic frontier method. SF2 yields results that are hardly correlated with the true productivity growth rates. On the other hand, the MSE is second lowest, indicating that the size of the growth rates was captured relatively well. It turns out that methods that estimate productivity levels very accurately are not necessarily equally adapt at estimating productivity growth, and vice versa, e.g. the index numbers.<sup>34</sup>

The bottom two panels in Table 3 contain the coefficient estimates that drive the

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<sup>34</sup>The underlying DGP contains no built-in productivity growth, but in a sample of surviving firms average productivity growth is positive because of selection.

productivity results. The true labor coefficient is 0.6 throughout and returns to scale are constant. The least squares results have the predicted bias: the labor coefficient is overestimated and the reverse is true for the capital coefficient. Returns to scale are estimated to be increasing, in most cases significantly so. The GMM and SF1 results hardly improve on the OLS results. The upward bias in the labor coefficient is only slightly reduced; the capital coefficient is estimated even lower, which goes in the wrong direction. The OP and SF2 estimators produce labor coefficient estimates that are notably lower, but the capital coefficient is now hardly different from zero anymore. The labor and capital shares that are used in the index numbers—obtained without estimation, but scaled down in the TFP calculations according to (8) as returns to scale are estimated to be increasing—turn out to be closest to the truth. The average input weights used in the DEA are also closer to the true input shares than any of the parametric estimates.<sup>35</sup>

The results for the decomposition of aggregate productivity growth (from year one to year ten) are in Table 4.<sup>36</sup> One can aggregate individual firms using shares in an input aggregate ( $L_{it}^{\alpha_L} K_{it}^{\alpha_K}$ ), in the top panel, or using output shares, in the bottom panel. The results are similar using both weights and I will only discuss the former. Aggregate productivity grew by 7.7% over ten years. The different methodologies produce a wide range of estimates; the DEA, OP2 and OP1 methods come closest and the GMM and SF2 methods are least accurate, at opposite extremes.

This aggregate growth is decomposed into the contribution of plants that survive over ten years and those that exit from the sample. Less productive plants leaving the sample adds 6.2% to aggregate productivity growth. This is almost the entire productivity advance, not surprisingly, as there is no built-in productivity growth in the data generating process. All methods get the sign right and the methods that predicted aggregate growth best, also isolate the effect of exit most accurately: DEA, OP1 and OP2. Surviving plants contribute only modestly to productivity growth. The SF2 results overestimate their contribution, while the GMM estimator inexplicably finds a very strong negative effect.

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<sup>35</sup>The MSE statistics for IN and DEA sum over the fifty samples, using the average input coefficients. While it is possible to use the observation-specific input shares and sum over  $50 \times 1433$  observations, this would not be comparable to the parametric results.

<sup>36</sup>For the exact decomposition formula, I refer to Van Biesebroeck (2003b).



The contribution of surviving plants is further decomposed. Using initial input share as weight on productivity growth for surviving plants reveals that, on average, productivity growth at the plant-level was strongly negative, adding up to -21.7%. The range of estimates is even more disparate and the DEA method, where plant-level growth rates are constructed ad-hoc, is surprisingly the most accurate. Summing up changes in input shares, weighted by initial productivity, indicates that less productive plants used an even larger share of inputs by the end of the sample, lowering aggregate productivity by 21.1%. Similar to the within component, the OLS and SF1 methods get it completely wrong. The GMM methods is now most accurate, followed by DEA. The largest contribution to aggregate productivity is made by co-movements in input shares and productivity. Plants improving productivity, while at the same time increasing their input use, raise aggregate productivity by 44.4%. For this to happen output growth has to outweigh input growth. OLS, GMM, and SF1 miss this large positive effect completely and assign it a negative contribution. While a negative correlation between input growth and productivity growth is intuitive, it is strongly at odds with the data generating process. The DEA, SF2, and OP2 methods approach the actual contribution most closely.

The GMM, SF1, and OLS methods predict an incorrect sign for many components and estimate many magnitudes quite inaccurately. The OP1 and SF2 methods estimate all signs correctly, but are not very successful in estimating the magnitudes of the different contributions. The decomposition by the DEA and OP2 methods are clearly most reliable. Using output weights instead, these two methods tend to overestimate the different contributions, but to a lesser extent than the other approaches.

[Table 4]

## 4.2 Different specifications for productivity

The results in subsequent columns of Table 3 are for variations in the specification of the unobserved productivity term in the data generating process. The benchmark model in column 1 contained three components that contributed to the persistency of productivity over time, each of these is now studied in isolation. In the second column, only the AR(1) part

is maintained, while in the third column all productivity differences are constant over time. In the fourth specification, the productivity shock is completely transitory, disappearing after a single period. In each specification all variables are observed with the same measurement error as before.

Looking across the different columns of Table 3, the results seem to be all over the map. At the very least, this leads to one solid conclusion: no single method is the most appropriate for every form of underlying productivity. No method has one of the three highest correlations with true productivity in each of the four specification, not for productivity levels nor for growth rates. At the same time, for each of the specifications considered, at least one method manages to achieve a correlation of 0.73 or higher.

Still, the performance of different methods is not completely random. Overall, the OP2 method has a high correlation for almost all specifications. It outperforms OP1 in most cases, especially for productivity differences that are constant over time. The big exception is the last column, where productivity is completely transitory. Here, OP1 is superior and the difference is very large, as OP2 measures register hardly any positive correlation with true productivity. Both methods rank at the top of the pack in most specifications, but the inability of OP2 to pick up transitory shocks does not make either method clearly preferable over the other.

The choice between the two stochastic frontier methods is more clear-cut. SF2, which takes out the random measurement error, outperforms SF1 in productivity level estimations, except for completely transitory productivity differences. The differences between the two in the transitory case is much smaller than for the two Olley-Pakes variants, while the advantage of SF2 is larger in the first three columns. SF2 is clearly preferable to estimate levels. For productivity growth, on the other hand, the conclusion is reversed. Here, SF1 dominates SF2, although neither ranks among the most attractive approaches. The surprising conclusion is that SF2 is one of the best ways to estimate productivity levels, especially when there is a fixed-effect, but it has the lowest correlation with productivity growth of all methods considered.

The reverse is true for the index numbers. While lousy at estimating productivity levels, except when all productivity differences are transitory, they excel at estimating

productivity growth. Both findings are as expected. When there is no risk of confounding random measurement error with structural productivity differences, they perform well. Their widespread use in estimating productivity growth also seems justified.<sup>37</sup> DEA is equally apt at estimating productivity differences if they are completely transitory. Surprisingly, the method seems relatively better at estimating growth rates than levels.

Finally, the OLS results are among the weakest of the bunch. There is some payoff to more sophisticated approaches to estimate productivity. However, the payoff is marginal or even negative for the GMM approach.

Looking across specifications, the nonparametric estimators, IN and DEA, have an especially hard time coping with a permanent productivity component, where the stochastic frontiers excel. The semiparametric estimators, OP1 and OP2, are best able to deal with autoregressive components to productivity. If all productivity is transitory, methods that take out random measurement error, OP2 and SF2, perform awfully, while the nonparametric methods perform great. It is, of course, impossible to know how productivity evolves for actual data, which makes the enormous differences between methods worrying. One could prefer the index numbers to estimate productivity levels if differences are transitory, running the risk of very inaccurate estimates if true productivity is relatively constant over time. Similarly, a prior expectation of stable productivity differences might lead one to use OP2 or SF2, with the risk of missing the mark widely if real differences are transitory.

Glancing over the different coefficient estimates in the bottom panels, we find that the upward bias in the labor coefficient depends negatively on the persistence of productivity over time. If transitory shocks are important, the problem is especially pronounced. Even though the correlation between productivity estimates is reasonably high, the input coefficients are estimated surprisingly off-mark. The OLS estimator yields an average estimate for scale economies ranging from 0.34 to 1.16 across specifications and most other estimators are not much better. No standard errors are reported on these coefficient estimates, but they are generally estimated very precisely. This is worrying as counterfactual simulations based on

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<sup>37</sup>It is worth noting that two of the preferred estimators are generally not implemented as I did here. Studies using the semiparametric estimator have followed the original and used OP1. Studies calculating productivity as an index number generally force returns to scale to be constant.

the production function depend directly on the point estimates of the input coefficients.

In sum, I believe it is fair to conclude that the OP2 estimator performs best if productivity is relatively persistent, with OP1 and SF2 also producing reliable estimates. In the face of transitory productivity shocks, it is best abandon the parametric framework, especially methods that attempt to take out measurement error, and stick with the index numbers.

### 4.3 Varying the severity of measurement error

Next, I investigate the sensitivity to measurement error, assuming throughout that productivity evolves according to the benchmark specification, i.e. with an AR(1) component and small fixed-effect. In all columns of Table 5, normally distributed measurement error with equal variance is added to all observable variables. In successive columns, the standard deviation,  $\sigma_x$  in (29), is gradually increased from 0 to 1.25. For some methods, IN, DEA, and SF2, this leads to a gradual decrease in the correlation between estimated and actual productivity levels, but this trend is by no means universal. For the OP1 and OP2 estimators, the correlations decrease gradually with a sudden but isolated and inexplicable improvement for one standard error. For the OLS and SF1 methods, the pattern of the correlations for increasing measurement error is U-shaped. More measurement error leads initially to lower correlations, but this bottoms out in the benchmark case and correlations increase for larger measurement errors. The SF1 method even performs best with very high measurement error. Finally, for the GMM estimator, the correlations start out very low, increase initially, but decrease eventually when measurement error grows very large. Everything seems possible.

It is comforting to find that the parametric methods perform best when measurement error gets very large, especially OP2 and SF2, which explicitly take out additive measurement error. Note the remarkable resilience of SF2, having only 0.1 lower correlation even for an enormous amount of measurement error. On the other hand, it is surprising to find that many parametric methods give poor results when there is no or very low measurement error. The explication for this can be found in the bottom panels. The much stronger correlation between labor input and productivity in the absence of any measurement error leads to

very high labor coefficient estimates. The correction for endogenous input choices tends to overcorrect. For example, the GMM and OP methods estimate the capital coefficient close to or even above its true value of 0.4 without a corresponding decrease in the labor coefficient estimate relative to OLS. More measurement error lowers the coefficient estimates, but unfortunately this affects the capital as much as the labor coefficient.

The haphazard evolution of correlations with productivity level stands in marked contrast with the uniformity of experience for productivity growth calculations. Here, correlations decrease monotonically, with as lone exception an isolated bump in correlation for the GMM estimator for a standard error of 1.00. In every other case, more measurement error translates into lower correlations and higher MSE. The rate of worsening is higher for the productivity growth calculations than for levels, which makes sense as the measurement error is i.i.d. and two time periods are involved in the growth calculations.

Even though the pattern is homogeneous, the methods are affected to a different extent. The OP methods are affected most, dropping from the top two spots to number three and seven. While they achieve an astounding correlation of 0.95 and 0.89 without measurement error, these fall by at least three quarters when the errors get very large. It is surprising to find that the OP2 method, which is supposed to take out measurement error, is affected even more than OP1. At the other side of the spectrum, the SF2 method, which also takes out measurement error, is hardly affected, not even for large errors, although it started from a very low correlation. The robustness of this method is even more apparent using the MSE criterion. It is noteworthy, as well, that the deterministic index number calculations produce very robust productivity growth estimates. For small or moderate errors, only the Olley-Pakes measures are preferred, while the index numbers have the highest correlations with true productivity if measurement error gets very high. The SF1 and GMM methods are also rather resilient in the face of measurement error. Their correlations drop for initial increases in measurement error, but bottom out relatively fast.

[Table 5]

In the previous exercise, the size of measurement error was the same for all variables. Given the considerable differences in standard error for the different variables in Table 1, this

is admittedly unrealistic. In Table 6, the benchmark comparison is repeated in column 1; results for a standard deviation equal to one third of the standard deviation of the variables in the Colombian data set are in column 2; measurement error with a standard deviation of one third of the average standard deviation of the simulated variables without standard error is added to each variable in column 3.

Most findings are robust to the assumption of uniform or varying size of measurement error. In the productivity level calculations, the index method is most affected and the SF2 method least. The ranking of the different methods hardly depends on the assumption on the relative size of measurement error added to different variables, even though it depended crucially on the absolute size of measurement error in Table 4. For productivity growth, the results for the OP1 and SF2 methods hardly change, while the index numbers are again most affected. The index numbers are especially hard-hit when the error is proportional to the variation in the underlying variable without measurement error, not surprising given that the wage bill is one of the most volatile variables.

With measurement error proportional to the standard deviation of the underlying variables, arguably the most natural assumption, the average correlation both for productivity levels and growth rates is reduced relative to the benchmark case with uniform errors. The SF2 measures have the highest correlation with unobserved productivity levels and OP1 edges past OP2 for productivity growth estimates. Using the MSE criterion, the method of choice would unambiguously be the OP2 method. The index numbers lose much of their appeal. The disparity in correlations comparing across methods remains virtually unchanged.

[Table 6]

Finally, Table 7 shows the impact of measurement error when only a single variable is measured imprecisely. All variables but one are measured with tiny measurement error ( $\sigma_x = 0.1$ ), while each variable in turn is observed with a lot of noise, adding measurement error with a standard deviation of 0.75.

Adding noise to output, in column 2, cuts the level correlations approximately in half relative to the low measurement error case, in column 1. This masks large differences. The OP2 estimator is not affected in the least; it even increases its correlation with true

productivity. All other parametric estimators turn out to be particularly vulnerable. Only the deterministic approaches, IN and DEA, post correlations that are at least half the correlations in the low measurement error case. Results for productivity growth are almost identical. The only parametric method that holds its ground is OP2, while the deterministic approaches become relatively more attractive. The correction for measurement error in the semiparametric methodology works remarkably well. The coefficient estimates of the OP estimator are by no means better than for the other methods, which is also reflected in the poor performance of OP1.

When the capital stock is the most mismeasured variable, results are very different. Most methods are much less affected, not surprisingly given that the capital coefficient is relatively small and estimated even smaller. More surprisingly, the Olley-Pakes results improve substantially and the GMM method improves enormously. Both estimators rely on lags for the identification of the capital parameter. The capital coefficient is estimated near zero for all methods, but this tends to be less damaging for productivity estimates than the overestimation of returns to scale, which is ubiquitous with low measurement error. Productivity growth estimates only suffer noticeably from imprecisely observed capital if one uses the OLS or SF1 methodology. In a sense, these results are reassuring, as capital is often the variable most suspect to be measured with error.

All parametric methods estimate productivity levels and growth rates more accurately if labor is measured with error. It tends to reduce the positive bias in the labor coefficient estimate. Only the index numbers are extremely sensitive to imprecisely measured labor input. Measurement error in the wage bill only affects the index number calculations, but here it tends to raise the correlations slightly. It lowers the wage share in output, but given that the estimated returns to scale are unaffected (estimated by OLS), it increases the capital share. The net effect is to lower the MSE of the coefficient estimates, which in turn leads to lower MSE and higher correlations for productivity level and growth.

Obviously, measurement error in investment only affects the Olley-Pakes results. The impact is relatively large, lowering the level and growth correlations by a third for OP1 and by more than half for OP2. Given that investment is more likely to be measured with error than output, labor, or wages, this finding should not be discarded too easily.

[Table 7]

## 4.4 Allowing for plant heterogeneity

Thus far, the data generating process was identical for all firms, assuming the same production technology and investment cost function. The only structural sources of variation were the random wages and productivity shocks. Adding random measurement error, we were able to match most of the volatility and correlation between observed variables with the corresponding statistics of a real-world sample of firms. Heterogeneity across plants provides an alternative to measurement error to make the simulated samples resemble actual data. Several possibilities are explored.<sup>38</sup>

The first column in Table 8 repeats the benchmark results as comparison. In subsequent columns, more structural heterogeneity is introduced and the measurement errors are omitted. The statistics in the second column are generated from a sample of plants that differ in the adjustment cost of investment, the  $b$  coefficient in  $g(I)$ ; heterogeneity that is persistent over time. The third column introduces transitory firm heterogeneity in the investment function instead. The cost of new capital is assumed to be i.i.d. distributed across firms and over time, just like wages. The last three columns introduce heterogeneous production functions, always persistent over time. In column 4, the labor coefficient varies with opposite variation in the capital coefficient, keeping returns to scale constant. In column 5, on the other hand, returns to scale vary freely, but the relative importance of labor and capital is as before, 60% and 40%. Finally, in column 6, both input coefficients vary independently across firms, leading to variable scale economies as well. In the latter two cases, I have to resort to numerical solutions for the investment equation.

Most methods, even the Olley-Pakes estimators, deal well with heterogeneous investment costs. The correlations are almost uniformly higher than in the benchmark case for homogeneous firms, for productivity levels as well as for growth rates. Often, they even exceed the correlations in the no measurement error case, column 1 in Table 5. Persistent

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<sup>38</sup>E.g. adding a transitory shock to the price of capital in the investment cost function brings the standard deviations of capital and investment much closer to the values for the Colombian data in Table 1.



heterogeneity is handled better than transitory. For productivity growth and transitory differences, the Olley-Pakes methods are affected most, even though they remain among the most accurate ones. The coefficient estimates indicate that the higher estimate for the labor coefficient is the main culprit. For an investment function with random variation across firms that the method cannot pick up, the endogeneity adjustment does not work nearly as well.

Heterogeneity in the labor coefficient improves the results for some and worsens them for other methods, but most importantly, it reduced the differences.<sup>39</sup> No method achieves a Spearman rank correlation coefficient over 0.68, while the worst method still achieves a correlation of 0.32. Excluding the stochastic frontier methods, which end up at the bottom of the pack, all methods become virtually indistinguishable to estimate productivity levels and only the index numbers have a less than 0.7 correlation for productivity growth. For productivity growth, all correlations coefficients increase considerably, relative to the benchmark case where measurement error generated the variation. Surprisingly, the index number is one of the most affected estimators, even though homogeneity in the technology is not even assumed. Some of the deterioration is driven by the overestimate of average scale economies by OLS. Enforcing constant returns to scale would certainly improve the estimates as 64% of the weight is on labor, in line with previous results.

All methods, save for GMM, perform worse if returns to scale vary freely across plants. The average correlation for productivity levels drops from 0.51 to 0.37. The GMM estimator manages to estimate the capital coefficient accurately, with a lower labor coefficient than in most specifications. Its improved correlation is even more apparent for productivity growth. The results are similar whether the relative importance of both inputs are left free or not. The nonparametric approaches, IN and DEA, are affected most in each of the last three columns. This is unexpected as both estimators do not assume plants to be homogeneous and we expected them to shine in this exercise. It severely lowers their attractiveness as dealing with unobserved heterogeneity in the primitives should be their advantage. On the other hand, these nonparametric methods were affected less by measurement error than most parametric approaches, which is also counterintuitive.

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<sup>39</sup>The *actual* input coefficients in the bottom panel of Table 7 are the averages across plants.

[Table 8]

The results in Table 8 indicate that all methods have less problems with structural sources of heterogeneity than with random measurement error. If we believe that most of the variation in the data are random errors, there is little hope of estimating productivity well. Deterministic methods were not even found to be disadvantaged in dealing with measurement error. On the other hand, if the variation is driven by firms facing different factor prices, investment functions, or production technologies, the prospects are better. It hardly matters whether the methods explicitly allow for the heterogeneity or not. Most parametric methods are not particularly affected by random variation in the production function parameters and the semiparametric method deals adequately with different investment equations.

## 4.5 Varying returns to scale

The last robustness check on the estimation methodologies is to vary the scale economies of the data generating process, keeping them the same for all plants, and to estimate productivity with constant returns enforced or not.<sup>40</sup> In the odd columns of Table 9 returns to scale are estimated freely, while the actual scale economies for the underlying data generating process are, respectively, decreasing, constant, and increasing. In the even columns, constant returns to scale is enforced on the estimator, while the same three data generating processes are considered. For the Olley-Pakes methodology, constant returns are enforced by only estimating the first stage. For the other parametric methodologies, the production function is estimated by regressing the logarithm of output per worker on the logarithm of the capital-labor ratio. In each case, the capital coefficient is calculated as one minus the estimated labor coefficient.

The most important finding in Table 9 is that, with the exception of SF2, the correlations for the productivity level are higher when constant returns to scale are enforced;

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<sup>40</sup>Ideally, I would like to investigate the impact of the functional form of the production function more thoroughly, as was done with U.S. data in Berndt and Khaled (1979). Previous Monte Carlo studies, for example Gagné and Ouellette (1998) and sources cited there, use exogenously generated inputs. In the current framework, input choices consistent with the firm's optimization problem could not even be solved explicitly for the simplest of technologies (Cobb-Douglas) if scale economies are present. Incorporating more flexible functional forms is left for future research.

irrespective of the data generating technology. Restricting returns to scale to unity is generally a good idea, independent of the actual scale economies. For some methods, e.g. the Olley-Pakes and GMM estimators, the differences are quite large.

The estimated returns to scale are fairly independent of the data generating process for all parametric methods. The labor coefficient is estimated only slightly higher if the data is generated with larger scale economies, while the capital coefficient estimate even goes down for some methods. While returns to scale are invariably overestimated if they are truly decreasing, the estimates are much closer to the truth for increasing scale economies. The average correlations for productivity levels are higher for higher underlying scale economies.

For productivity growth, the SF2 results are still more accurate if constant returns are not enforced (even when they are really constant), but the same is now also true for OLS, GMM, and SF1. Even when returns to scale are constant it is best not to enforce this. Each of these methods estimate the capital coefficients extremely small, often even negative.<sup>41</sup> However, the IN and OP2 methods still show a marked increase in correlation if returns to scale are fixed. As these are the two methods that have the highest correlations and are probably most attractive to estimate productivity growth, allowing variable returns to scale does not seem necessary.

Not a single method finds it optimal to allow for variable returns if the underlying data is generated by a nonconstant returns to scale technology, and vice versa; fixing constant returns to scale only when it is correct for the simulated data. The correlations, both for productivity levels and growth, are relatively independent of the returns to scale in the data generating process. They are more dependent on the scale assumptions used in estimation.

[Table 9]

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<sup>41</sup>The measurement error added to all variables for the exercises in Table 9 has a standard deviation of only 0.1. In light of the results in Table 5, the results for the parametric methods might look differently if larger measurement error were incorporated.

## 5 Lessons

I believe a number of findings from these exercises were unexpected:

- It does matter what method is used to estimate productivity. For different assumptions on the evolution of productivity, an inherently unobservable phenomenon, different methodologies are preferred.
- The Olley-Pakes estimator is remarkably robust to a number of complications. The OP2 estimator performs especially well when a large part of productivity is nontransitory.
- Most parametric methods are not very sensitive to small amounts of measurement error, but do not perform well if errors get large. Moreover, some random noise helps them to avoid overcorrecting for the biases in the production coefficient estimates. The deterministic methods, DEA and IN, do not seem at a disadvantage in dealing with random measurement error.
- The same two nonparametric methods, DEA and IN, that do not assume homogeneity across firms, are not more robust than parametric methods in coping with heterogeneity in adjustment costs or production technology.
- Using the same returns to scale assumption in estimation as the one used to generate the data (constant or not), is necessary nor sufficient for accurate results.

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**Table 1: Summary statistics for Colombian and simulated samples**

Observed variables	Colombian sample (textile industry)		Simulated samples <sup>1</sup> (average over 50 samples)	
	mean	st.d.	mean	st.d.
log Y	7.49	1.36	7.56	1.90
log K	5.29	1.73	3.92	0.93
log L	3.91	1.04	4.29	1.78
log WL	6.88	1.30	7.33	1.89
log I	3.76	1.93	3.03	0.97
wage share	0.62	1.39	0.62	0.23
investment share (if positive)	0.32	1.22	0.56	1.20
OLS regression				
with log Y as dependent variable <sup>2</sup>	mean	s.e.	mean	s.e.
log K	0.124	0.009	0.299	0.028
log L	0.983	0.016	0.885	0.014
time	0.074	0.004	0.019	0.007
R <sup>2</sup>	0.82		0.83	
number of firms	256		200	
number of observations (plant-years)	2164		2000	

<sup>1</sup> Parameters in the data generating process are set to their benchmark values, see Section 4.1.

<sup>2</sup> In the data generating process:  $a_K=0.4$ ,  $a_L=0.6$ , and  $a_I=0$ .

**Table 2: Correlation coefficients between all observed variables: Simulated & Colombia**

All observations in levels:	log Y	log L	log WL	log K	log I	
log Y		0.92	0.93	0.72	0.79	Simulated sample (10 years)
log L	0.89		0.92	0.70	0.75	
log WL	0.92	0.96		0.72	0.78	
log K	0.69	0.69	0.68		0.63	
log I	0.57	0.55	0.56	0.79		
Colombian sample (1981-91)						

Last year in levels:	log Y	log L	log WL	log K	log I	
log Y		0.91	0.91	0.68	0.67	Simulated sample (year 10)
log L	0.80		0.89	0.61	0.62	
log WL	0.85	0.98		0.67	0.65	
log K	0.66	0.63	0.63		0.55	
log I	0.51	0.53	0.53	0.81		
Colombian sample (1991)						

Last year growth rates:	$\log Y_t/Y_{t-1}$	$\log L_t/L_{t-1}$	$\log WL_t/WL_{t-1}$	$\log K_t/K_{t-1}$	$\log I_t/I_{t-1}$	
$\log Y_t/Y_{t-1}$		0.75	0.73	0.04	0.36	Simulated sample (year 9 to 10)
$\log L_t/L_{t-1}$	0.12		0.72	0.09	0.29	
$\log WL_t/WL_{t-1}$	0.18	0.94		0.05	0.30	
$\log K_t/K_{t-1}$	0.20	0.07	0.07		-0.07	
$\log I_t/I_{t-1}$	-0.12	0.07	0.09	0.54		
Colombian sample (1990 to 1991)						



**Table 3: Different specifications for productivity**

AR coeff. (?)	0.3	0.5	0.0	0.0
st. dev. of ? <sub>it</sub>	0.5	0.5	0.0	0.8
st. dev. of ? <sub>i</sub>	0.2	0.0	0.2	0.0
<b>Productivity level: Spearman rank-correlation with true values</b>				
OLS	0.308	0.373	0.329	0.313
IN	0.547	0.595	0.211	0.764
DEA	0.484	0.490	0.278	0.465
GMM	0.357	0.395	0.225	0.254
OP1	0.607	0.622	0.433	0.313
OP2	0.762	0.825	0.631	0.022
SF1	0.323	0.378	0.444	0.312
SF2	0.703	0.559	0.728	0.187
<b>Productivity level: Mean squared error</b>				
OLS	0.652	0.550	0.348	0.821
IN	0.500	0.418	0.392	0.416
DEA	0.578	0.516	0.418	0.708
GMM	0.569	0.551	0.375	0.907
OP1	0.460	0.389	0.340	0.822
OP2	0.181	0.096	0.033	0.624
SF1	0.639	0.545	0.340	0.822
SF2	0.314	0.268	0.170	0.687
<b>Productivity growth: correlation with true values</b>				
OLS	0.300	0.325	0.000	0.314
IN	0.401	0.490	0.000	0.767
DEA	0.345	0.388	0.000	0.467
GMM	0.287	0.314	0.000	0.254
OP1	0.398	0.481	0.000	0.314
OP2	0.467	0.733	0.000	0.022
SF1	0.303	0.327	0.000	0.313
SF2	0.102	0.136	0.000	0.046
<b>Productivity growth: Mean squared error</b>				
OLS	0.993	1.005	0.670	1.645
IN	0.884	0.848	0.782	0.902
DEA	0.948	0.961	0.800	1.398
GMM	0.974	1.020	0.751	1.823
OP1	0.798	0.766	0.620	1.647
OP2	0.204	0.156	0.044	1.235
SF1	0.983	1.001	0.614	1.647
SF2	0.309	0.386	0.052	1.299
<b>Average coefficient estimates</b>				
actual	0.600 0.400	0.600 0.400	0.600 0.400	0.600 0.400
OLS	0.861 0.297	0.877 0.204	0.467 0.320	0.975 0.002
IN	0.714 0.444	0.654 0.452	0.494 0.297	0.618 0.408
DEA	0.691 0.312			
GMM	0.859 0.221	0.885 0.129	0.514 0.478	1.007 -0.020
OP	0.725 0.151	0.675 0.208	0.434 0.142	0.975 0.013
SF1	0.857 0.287	0.875 0.199	0.399 0.152	0.976 0.003
SF2	0.671 0.003	0.743 0.073	0.320 0.008	0.973 -0.004
<b>Coefficient mean square errors</b>				
OLS	0.081	0.116	0.027	0.302
IN	0.010	0.003	0.050	0.002
DEA	0.041			
GMM	0.119	0.117	0.029	0.359
OP	0.080	0.044	0.096	0.295
SF1	0.081	0.117	0.105	0.301
SF2	0.165	0.129	0.234	0.306

**Table 4: Decomposing aggregate productivity growth**

Aggregate input weight	aggregate	exiting plants	surviving plants	within	between	correlation
actual	0.077	0.062	0.016	-0.217	-0.211	0.444
OLS	0.021	0.009	0.012	0.091	0.177	-0.256
DEA	0.088	0.057	0.031	-0.138	-0.122	0.291
GMM	-0.805	0.008	-0.812	-0.557	-0.240	-0.015
OP1	0.104	0.059	0.046	-0.059	-0.031	0.136
OP2	0.078	0.052	0.027	-0.091	-0.098	0.216
SF1	0.027	0.011	0.016	0.082	0.169	-0.235
SF2	0.190	0.110	0.080	-0.078	-0.098	0.256

Output weights	aggregate	exiting plants	surviving plants	within	between	correlation
actual	0.060	0.027	0.033	-0.167	-0.154	0.354
OLS	0.111	0.025	0.086	-0.497	-0.448	1.031
DEA	0.165	0.039	0.127	-0.333	-0.326	0.786
GMM	-0.904	0.005	-0.909	-1.370	-0.995	1.456
OP1	0.033	0.002	0.031	-0.349	-0.275	0.655
OP2	0.079	0.030	0.049	-0.371	-0.319	0.739
SF1	0.031	0.006	0.024	-0.367	-0.293	0.684
SF2	0.092	0.028	0.063	-0.565	-0.539	1.167

**Table 5: Amount of measurement error**

	( $s_x=0.00$ )	( $s_x=0.10$ )	( $s_x=0.25$ )	( $s_x=0.50$ )	( $s_x=0.75$ )	( $s_x=1.00$ )	( $s_x=1.25$ )							
	no error	tiny error	low error	benchmark	med-high error	high error	huge error							
<b>Productivity level: Spearman rank-correlation with true values</b>														
OLS	0.434	0.403	0.335	0.308	0.324	0.348	0.367							
IN	0.930	0.844	0.673	0.547	0.488	0.445	0.407							
DEA	0.758	0.708	0.591	0.484	0.433	0.407	0.385							
GMM	0.095	0.145	0.256	0.357	0.390	0.482	0.380							
OP1	0.699	0.679	0.761	0.607	0.514	0.471	0.450							
OP2	0.653	0.662	0.819	0.762	0.662	0.572	0.496							
SF1	0.435	0.404	0.337	0.323	0.379	0.449	0.481							
SF2	0.777	0.760	0.719	0.703	0.700	0.691	0.675							
<b>Productivity level: Mean squared error</b>														
OLS	0.310	0.324	0.395	0.652	1.067	1.623	2.307							
IN	0.132	0.158	0.240	0.500	0.954	1.622	2.528							
DEA	0.206	0.218	0.291	0.578	1.074	1.739	2.544							
GMM	0.411	0.414	0.407	0.569	0.949	1.400	2.263							
OP1	0.224	0.228	0.201	0.460	0.902	1.487	2.198							
OP2	0.244	0.239	0.157	0.181	0.229	0.276	0.319							
SF1	0.310	0.323	0.394	0.639	1.006	1.508	2.169							
SF2	0.188	0.190	0.203	0.314	0.590	0.957	1.352							
<b>Productivity growth: correlation with true values</b>														
OLS	0.609	0.550	0.413	0.300	0.256	0.235	0.224							
IN	0.844	0.713	0.516	0.401	0.353	0.319	0.290							
DEA	0.624	0.570	0.450	0.345	0.291	0.260	0.234							
GMM	0.615	0.522	0.378	0.287	0.254	0.301	0.234							
OP1	0.946	0.866	0.618	0.398	0.313	0.272	0.247							
OP2	0.892	0.856	0.741	0.467	0.320	0.240	0.190							
SF1	0.607	0.548	0.413	0.303	0.271	0.270	0.267							
SF2	0.140	0.128	0.108	0.102	0.102	0.099	0.093							
<b>Productivity growth: Mean squared error</b>														
OLS	0.158	0.190	0.367	0.993	1.948	3.134	4.497							
IN	0.076	0.123	0.306	0.884	1.832	3.188	5.005							
DEA	0.153	0.183	0.347	0.948	1.939	3.248	4.802							
GMM	0.159	0.209	0.393	0.974	1.858	2.720	4.486							
OP1	0.026	0.066	0.236	0.798	1.676	2.808	4.150							
OP2	0.050	0.067	0.115	0.204	0.288	0.368	0.439							
SF1	0.158	0.191	0.367	0.983	1.865	2.870	4.017							
SF2	0.242	0.245	0.260	0.309	0.383	0.477	0.590							
<b>Average coefficient estimates</b>														
actual	0.600	0.400	0.600	0.400	0.600	0.400	0.600	0.400	0.600	0.400	0.600	0.400	0.600	0.400
OLS	0.965	0.228	0.958	0.237	0.929	0.268	0.861	0.297	0.782	0.291	0.698	0.269	0.614	0.242
IN	0.844	0.349	0.851	0.343	0.824	0.373	0.714	0.444	0.599	0.474	0.497	0.472	0.410	0.449
GMM	0.964	0.401	0.974	0.352	0.950	0.271	0.859	0.221	0.760	0.216	0.679	0.222	0.619	0.228
OP	0.724	0.678	0.734	0.613	0.749	0.199	0.725	0.151	0.673	0.157	0.612	0.154	0.548	0.142
SF1	0.966	0.225	0.959	0.235	0.929	0.265	0.857	0.287	0.752	0.257	0.618	0.205	0.500	0.160
SF2	0.928	-0.083	0.914	-0.068	0.847	-0.027	0.671	0.003	0.498	0.008	0.366	0.008	0.273	0.006
<b>Coefficient mean square errors</b>														
OLS	0.163	0.155	0.127	0.081	0.047	0.029	0.028							
IN	0.024	0.026	0.020	0.010	0.007	0.017	0.049							
GMM	0.147	0.157	0.155	0.119	0.083	0.056	0.052							
OP	0.093	0.080	0.091	0.080	0.067	0.063	0.072							
SF1	0.165	0.156	0.128	0.081	0.046	0.042	0.071							
SF2	0.342	0.319	0.245	0.165	0.167	0.211	0.264							

**Table 6: Absolute or relative measurement error**

	( $s_x=0.50$ )	benchmark	( $s_x = 1/3$ of real SD)	( $s_x = 1/3$ of no-error SD)		
<b>Productivity level: Spearman rank-correlation with true values</b>						
OLS	0.308		0.270	0.305		
IN	0.547		0.648	0.381		
DEA	0.484		0.490	0.465		
GMM	0.357		0.323	0.284		
OP1	0.607		0.590	0.471		
OP2	0.762		0.787	0.623		
SF1	0.323		0.280	0.308		
SF2	0.703		0.673	0.691		
<b>Productivity level: Mean squared error</b>						
OLS	0.652		0.572	0.765		
IN	0.500		0.385	0.747		
DEA	0.578		0.473	0.720		
GMM	0.569		0.500	0.777		
OP1	0.460		0.381	0.636		
OP2	0.181		0.177	0.243		
SF1	0.639		0.564	0.762		
SF2	0.314		0.256	0.392		
<b>Productivity growth: correlation with true values</b>						
OLS	0.300		0.264	0.367		
IN	0.401		0.492	0.272		
DEA	0.345		0.348	0.335		
GMM	0.287		0.258	0.336		
OP1	0.398		0.380	0.416		
OP2	0.467		0.528	0.411		
SF1	0.303		0.266	0.366		
SF2	0.102		0.091	0.098		
<b>Productivity growth: Mean squared error</b>						
OLS	0.993		0.786	1.184		
IN	0.884		0.661	1.340		
DEA	0.948		0.723	1.232		
GMM	0.974		0.778	1.219		
OP1	0.798		0.631	1.081		
OP2	0.204		0.178	0.217		
SF1	0.983		0.781	1.183		
SF2	0.309		0.290	0.336		
<b>Average coefficient estimates</b>						
actual	0.600	0.400	0.600	0.400	0.600	0.400
OLS	0.861	0.297	0.946	0.174	0.742	0.578
IN	0.714	0.444	0.654	0.468	0.824	0.498
GMM	0.859	0.221	0.942	0.124	0.775	0.538
OP	0.725	0.151	0.807	0.086	0.659	0.501
SF1	0.857	0.287	0.943	0.170	0.742	0.573
SF2	0.671	0.003	0.784	-0.005	0.620	0.015
<b>Coefficient mean square errors</b>						
OLS	0.081		0.172	0.055		
IN	0.010		0.007	0.030		
GMM	0.119		0.206	0.097		
OP	0.080		0.143	0.035		
SF1	0.081		0.172	0.054		
SF2	0.165		0.199	0.154		

**Table 7: Measurement error for different variables**

	(s <sub>x</sub> =0.10) error	tiny	(s <sub>x</sub> = 0.10) (s <sub>y</sub> = 0.75)	(s <sub>x</sub> = 0.10) (s <sub>k</sub> = 0.75)	(s <sub>x</sub> = 0.10) (s <sub>l</sub> = 0.75)	(s <sub>x</sub> = 0.10) (s <sub>w</sub> = 0.75)	(s <sub>x</sub> = 0.10) (s <sub>i</sub> = 0.75)					
<b>Productivity level: Spearman rank-correlation with true values</b>												
OLS	0.403		0.153	0.349	0.499	0.403	0.403					
IN	0.844		0.475	0.844	0.122	0.912	0.844					
DEA	0.708		0.384	0.686	0.598	0.708	0.708					
GMM	0.145		0.056	0.493	0.190	0.145	0.145					
OP1	0.679		0.327	0.934	0.836	0.679	0.462					
OP2	0.662		0.706	0.906	0.815	0.662	0.316					
SF1	0.404		0.154	0.371	0.499	0.404	0.404					
SF2	0.760		0.460	0.753	0.781	0.760	0.760					
<b>Productivity level: Mean squared error</b>												
OLS	0.324		0.875	0.340	0.399	0.324	0.324					
IN	0.158		0.667	0.147	1.023	0.118	0.158					
DEA	0.218		0.765	0.226	0.419	0.218	0.218					
GMM	0.414		1.004	0.261	0.726	0.414	0.414					
OP1	0.228		0.761	0.103	0.544	0.228	0.306					
OP2	0.239		0.226	0.113	0.484	0.239	0.351					
SF1	0.323		0.874	0.332	0.398	0.323	0.323					
SF2	0.190		0.393	0.200	0.359	0.190	0.190					
<b>Productivity growth: correlation with true values</b>												
OLS	0.550		0.204	0.365	0.677	0.550	0.550					
IN	0.713		0.346	0.713	0.081	0.799	0.713					
DEA	0.570		0.264	0.538	0.469	0.570	0.570					
GMM	0.522		0.201	0.412	0.649	0.522	0.522					
OP1	0.866		0.368	0.846	0.832	0.866	0.612					
OP2	0.856		0.847	0.942	0.909	0.856	0.415					
SF1	0.548		0.204	0.372	0.675	0.548	0.548					
SF2	0.128		0.048	0.121	0.146	0.128	0.128					
<b>Productivity growth: Mean squared error</b>												
OLS	0.190		1.297	0.269	0.429	0.190	0.190					
IN	0.123		1.203	0.141	1.673	0.097	0.123					
DEA	0.183		1.284	0.198	0.654	0.183	0.183					
GMM	0.209		1.332	0.254	0.550	0.209	0.164					
OP1	0.066		1.173	0.070	0.279	0.066	0.165					
OP2	0.067		0.073	0.053	0.099	0.067	0.211					
SF1	0.191		1.297	0.265	0.430	0.191	0.191					
SF2	0.245		0.343	0.245	0.287	0.245	0.245					
<b>Average coefficient estimates</b>												
actual	0.600	0.400	0.600	0.400	0.600	0.400	0.600	0.400	0.600	0.400	0.600	0.400
OLS	0.958	0.237	0.961	0.235	1.029	0.056	0.562	0.964	0.958	0.237	0.958	0.237
IN	0.851	0.343	0.727	0.472	0.773	0.311	1.087	0.438	0.727	0.467	0.851	0.343
GMM	0.974	0.352	0.986	0.331	1.010	0.038	0.588	1.274	0.974	0.352	0.974	0.351
OP	0.734	0.613	0.734	0.545	0.740	-0.001	0.305	0.466	0.734	0.613	0.929	0.286
SF1	0.959	0.235	0.960	0.234	1.026	0.053	0.564	0.959	0.959	0.235	0.959	0.235
SF2	0.914	-0.068	0.920	-0.072	0.912	-0.007	0.495	0.073	0.914	-0.068	0.914	-0.068
<b>Coefficient mean square errors</b>												
OLS	0.155		0.162	0.303	0.321	0.155	0.155					
IN	0.026		0.014	0.022	0.063	0.014	0.026					
GMM	0.157		0.266	0.301	0.823	0.157	0.157					
OP	0.080		0.079	0.180	0.467	0.080	0.122					
SF1	0.156		0.162	0.302	0.315	0.156	0.156					
SF2	0.319		0.336	0.263	0.121	0.319	0.319					

**Table 8: Allowing for plant heterogeneity**

	( $s_x=0.50$ ) benchmark	$b_i$	$r_{it}$	$\beta_{ji}$ & $1-\beta_{ji}$	$(\beta_j+\beta_k)_i$	$\beta_{ji}$ & $\beta_{ki}$
<b>Productivity level: Spearman rank-correlation with true values</b>						
OLS	0.308	0.442	0.443	0.523	0.221	0.306
IN	0.547	0.970	0.966	0.554	0.409	0.418
DEA	0.484	0.726	0.713	0.621	0.193	0.270
GMM	0.357	0.558	0.358	0.602	0.497	0.494
OP1	0.607	0.766	0.701	0.650	0.492	0.472
OP2	0.762	0.746	0.651	0.681	0.573	0.599
SF1	0.323	0.481	0.452	0.322	0.227	0.220
SF2	0.703	0.757	0.763	0.402	0.345	0.295
<b>Productivity level: Mean squared error</b>						
OLS	0.652	0.312	0.311	0.298	0.430	0.415
IN	0.500	0.098	0.105	0.394	0.467	0.615
DEA	0.578	0.222	0.228	0.329	0.586	0.630
GMM	0.569	0.240	0.315	0.256	0.278	0.365
OP1	0.460	0.211	0.237	0.251	0.374	0.398
OP2	0.181	0.244	0.285	0.238	0.320	0.320
SF1	0.639	0.301	0.309	0.443	0.454	0.532
SF2	0.314	0.188	0.196	0.436	0.466	0.569
<b>Productivity growth: correlation with true values</b>						
OLS	0.300	0.497	0.539	0.902	0.839	0.878
IN	0.401	0.928	0.922	0.556	0.482	0.496
DEA	0.345	0.596	0.577	0.712	0.411	0.509
GMM	0.287	0.508	0.538	0.869	0.883	0.888
OP1	0.398	0.857	0.776	0.930	0.937	0.926
OP2	0.467	0.945	0.626	0.879	0.877	0.869
SF1	0.303	0.524	0.541	0.679	0.612	0.622
SF2	0.102	0.148	0.126	0.140	0.135	0.140
<b>Productivity growth: Mean squared error</b>						
OLS	0.993	0.194	0.179	0.045	0.073	0.056
IN	0.884	0.041	0.044	0.248	0.254	0.285
DEA	0.948	0.166	0.174	0.137	0.281	0.247
GMM	0.974	0.186	0.180	0.062	0.056	0.054
OP1	0.798	0.068	0.098	0.034	0.044	0.042
OP2	0.204	0.065	0.160	0.059	0.076	0.071
SF1	0.983	0.184	0.178	0.132	0.155	0.150
SF2	0.309	0.241	0.243	0.241	0.242	0.240
<b>Average coefficient estimates</b>						
actual	0.600	0.400	0.600	0.400	0.600	0.400
OLS	0.861	0.297	0.999	0.107	0.981	0.129
IN	0.714	0.444	0.780	0.325	0.786	0.324
GMM	0.859	0.221	0.987	0.076	0.979	0.163
OP	0.725	0.151	0.840	0.338	0.882	0.252
SF1	0.857	0.287	0.989	0.116	0.981	0.127
SF2	0.671	0.003	0.921	-0.153	0.931	-0.045
<b>Coefficient mean square errors</b>						
OLS	0.081	0.245	0.219	0.071	0.089	0.100
IN	0.010	0.020	0.020	0.036	0.043	0.045
GMM	0.119	0.265	0.215	0.084	0.068	0.064
OP	0.080	0.063	0.105	0.111	0.267	0.172
SF1	0.081	0.233	0.220	0.154	0.176	0.182
SF2	0.165	0.412	0.309	0.334	0.313	0.303

**Table 9: Impact of specification errors**

Returns to scale	decreasing ( $a_K+a_L=0.8$ )		constant ( $a_K+a_L=1$ )		increasing ( $a_K+a_L=1.2$ )							
CRS enforced ?	no	yes	no	yes	no	yes						
<b>Productivity level: Spearman rank-correlation with true values</b>												
OLS	0.408	0.563	0.400	0.446	0.396	0.354						
IN	0.773	0.886	0.841	0.945	0.918	0.956						
DEA	0.698	0.749	0.683	0.712	0.525	0.584						
GMM	0.350	0.447	0.248	0.424	0.081	0.473						
OP1	0.633	0.893	0.663	0.939	0.768	0.948						
OP2	0.590	0.888	0.638	0.927	0.764	0.932						
SF1	0.408	0.638	0.400	0.569	0.398	0.426						
SF2	0.749	0.689	0.756	0.715	0.759	0.737						
<b>Productivity level: Mean squared error</b>												
OLS	0.321	0.269	0.323	0.306	0.325	0.337						
IN	0.193	0.138	0.157	0.093	0.110	0.127						
DEA	0.224	0.198	0.228	0.212	0.302	0.267						
GMM	0.343	0.308	0.384	0.314	0.472	0.297						
OP1	0.247	0.135	0.232	0.099	0.188	0.090						
OP2	0.268	0.157	0.246	0.112	0.193	0.096						
SF1	0.321	0.243	0.323	0.265	0.325	0.313						
SF2	0.204	0.244	0.195	0.229	0.187	0.213						
<b>Productivity growth: correlation with true values</b>												
OLS	0.556	0.407	0.548	0.316	0.529	0.296						
IN	0.659	0.837	0.706	0.883	0.801	0.906						
DEA	0.622	0.644	0.544	0.574	0.405	0.478						
GMM	0.556	0.291	0.562	0.301	0.531	0.362						
OP1	0.831	0.851	0.857	0.876	0.876	0.883						
OP2	0.787	0.873	0.840	0.927	0.892	0.943						
SF1	0.555	0.490	0.548	0.412	0.528	0.334						
SF2	0.127	0.109	0.132	0.114	0.138	0.120						
<b>Productivity growth: Mean squared error</b>												
OLS	0.187	0.243	0.190	0.286	0.199	0.298						
IN	0.143	0.074	0.125	0.054	0.089	0.050						
DEA	0.161	0.151	0.194	0.180	0.284	0.246						
GMM	0.189	0.299	0.189	0.295	0.207	0.267						
OP1	0.080	0.068	0.070	0.057	0.062	0.055						
OP2	0.094	0.073	0.073	0.051	0.056	0.043						
SF1	0.188	0.208	0.190	0.241	0.199	0.279						
SF2	0.244	0.245	0.244	0.245	0.245	0.246						
<b>Average coefficient estimates</b>												
actual	0.480	0.320	0.480	0.520	0.600	0.400	0.600	0.400	0.720	0.480	0.720	0.280
OLS	0.940	0.260	1.001	-0.001	0.957	0.241	1.038	-0.038	0.977	0.188	1.037	-0.037
IN	0.855	0.344	0.713	0.287	0.854	0.344	0.713	0.287	0.831	0.335	0.712	0.288
GMM	0.940	0.239	1.062	-0.062	0.953	0.337	1.045	-0.045	0.982	0.330	1.016	-0.016
OP	0.708	0.564	0.708	0.292	0.740	0.610	0.740	0.260	0.793	0.498	0.793	0.207
SF1	0.941	0.259	0.959	0.041	0.957	0.240	0.998	0.002	0.977	0.187	1.025	-0.025
SF2	0.891	-0.023	0.907	0.093	0.915	-0.032	0.922	0.078	0.941	-0.040	0.942	0.058
<b>Coefficient mean square errors</b>												
OLS	0.216	0.376	0.153	0.384	0.151	0.368						
IN	0.019	0.055	0.026	0.025	0.066	0.037						
GMM	0.220	0.488	0.143	0.399	0.108	0.335						
OP	0.115	0.053	0.078	0.039	0.071	0.080						
SF1	0.217	0.307	0.153	0.316	0.152	0.348						
SF2	0.288	0.234	0.286	0.208	0.320	0.228						