

# Machine Learning and Incentives

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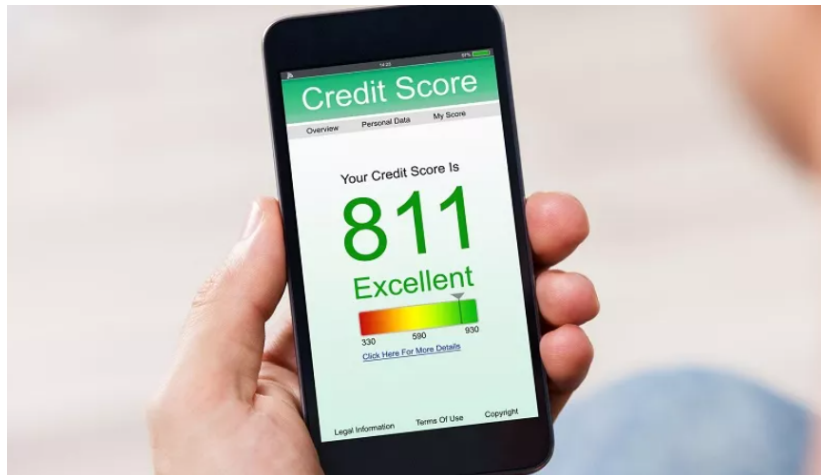
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Machine learning improves decisions ...

# Hiring



# Lending



# Justice



... but also causes problems

# Algorithmic Bias



Mehrabi et al (2022), Kleinberg et al (2018), ...

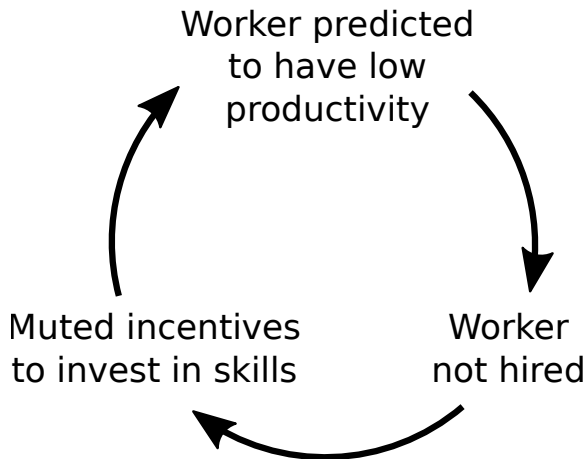
# Machine Learning and Incentives

How does ML affect incentives to

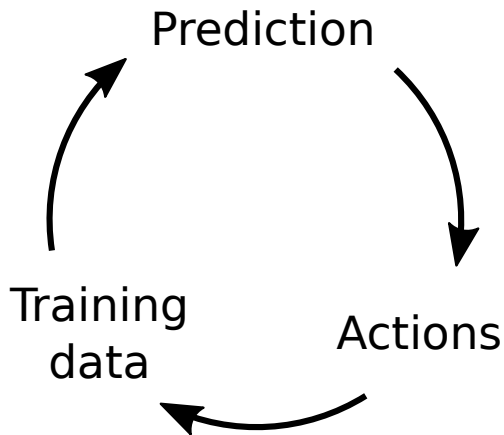
- ▶ Repay debts?
- ▶ Comply with the law?
- ▶ Exert effort on the job?
- ▶ ...



## Statistical Discrimination (Arrow 1973)

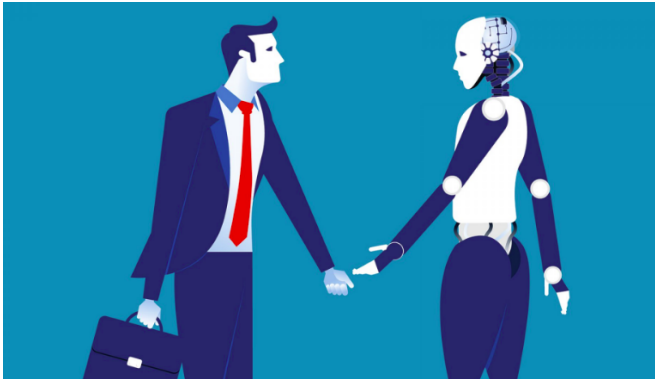


## Arrow (1973) Applied to Machine Learning



Today: Justice

# The robot lawyers are here - and they're winning



(source: BBC)

# Predictions Encouraging Settlements



“Providing the parties with personalized outcome predictions doubles settlement rates and reduces average case duration”  
(Sadka, Seira, and Woodruff 2018)

## What if an Artificial Intelligence *Decides* Court Cases?



# Model

Consider randomly drawing an *agent* from a population.

## Random variables:

- ▶  $A \in \{0, 1\}$  agent violates the law
- ▶  $F \in \mathcal{F}$  vector of fixed characteristics of agent
- ▶  $Z \in \mathcal{Z}$  vector of *evidence*
- ▶  $Z_1$  and  $Z_0$ : *potential evidence* if  $A$  is set to 1 and 0

$$Z = AZ_1 + (1 - A)Z_0$$

- ▶  $X = \{F, Z\}$

Punishment rule:  $\pi(X) \in \{0, 1\} = \{\text{not punish, punish}\}$

# Machine Learning Punishment

## Assumption

*We can perfectly estimate  $E[A | X]$  by machine learning.*

## Definition

*A machine learning punishment rule punishes if  $E[A | X] > k$  for a constant  $k$ .*



# Machine Learning Optimally Reduces Errors

## Proposition

*A machine learning punishment rule “optimally reduces errors”*

(=no other rule with lower type I and type II error rates)

# Incentives

## Assumption

*Agent engages in crime ( $A = 1$ ) if profit ( $\Pi > 0$ ) is above increase in expected cost of punishment:*

$$\Pi \geq E[\pi(F, Z_1) - \pi(F, Z_0) | F]$$

## Assumption

*Potential evidence don't vary across types:  $Z_1, Z_0 \perp F$*

## Assumption

*A share  $\varepsilon$  always engages in crime.*

# Optimal Punishment

$$s(z) \equiv \frac{\Pr[Z_1 = z]}{\Pr[Z_0 = z]} = \text{strength of evidence } z$$

## Proposition

*“Optimal” to punish iff strength of evidence  $s(z)$  is above threshold.*

Optimal=deters all at minimal punishment costs  $E[\pi(X)]$ .

## Proposition

*Threshold might depend on  $f$ .*

## Proposition

*Optimal “non-discriminatory” rule has same threshold for all  $f$*

## Robot Judges—the Short Run Effect

### Proposition

*An agent with evidence  $z$  and fixed characteristic  $f$  is punished by a machine learning punishment rule iff*

$$s(z) > \frac{1 - E[A | F = f]}{E[A | F = f]} \frac{k}{1 - k}$$

# Robot Judges—the Short Run Effect

## Proposition

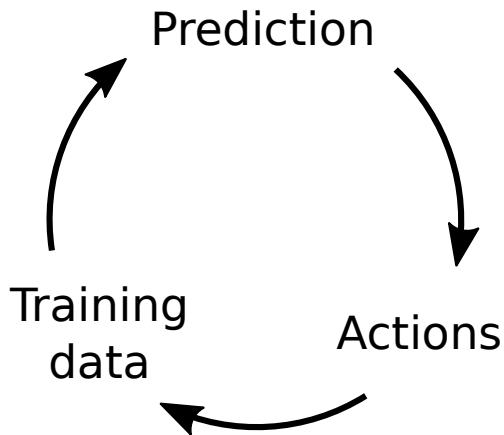
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### **Statistical discrimination and sub-optimal deterrence:**

- ▶ “Innocent types” ( $E[A | F = f] = 0$ ) never punished
- ▶ “Guilty types” ( $E[A | F = f] = 1$ ) always punished
- ▶ ...

## Arrow (1973) Applied to Machine Learning



## Robot Judges—the Long Run Effect

### Proposition

*Assume profit from crime is observable ( $\Pi = h(F)$ ) and machine learning punishment. Then all agents engage in crime in equilibrium.*

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## Proposition

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### Proof:

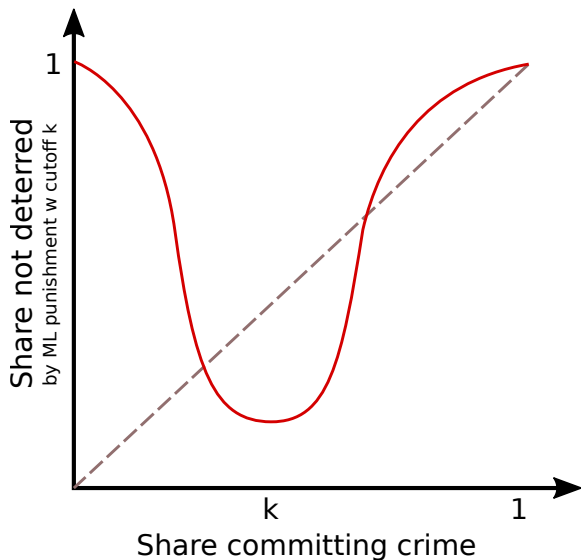
- ▶ All of type  $f$  behave in same way
- ▶  $\Rightarrow$  fixed characteristics perfect predictor of crime
- ▶  $\Rightarrow$  ML punishes based on fixed characteristics
- ▶  $\Rightarrow$  No incentives



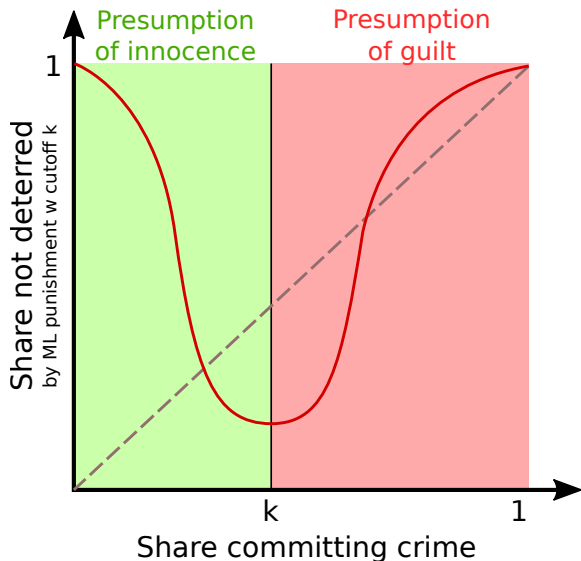
## Robot Judges—the Long Run Effect

Consider all agents with fixed characteristics  $f$

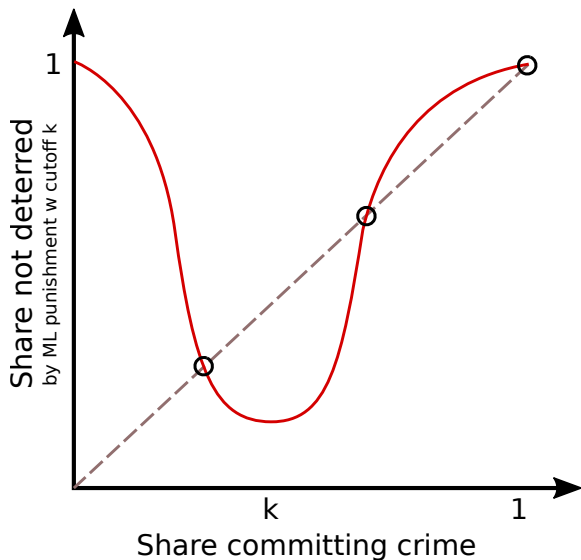
## Robot Judges—the Long Run Effect



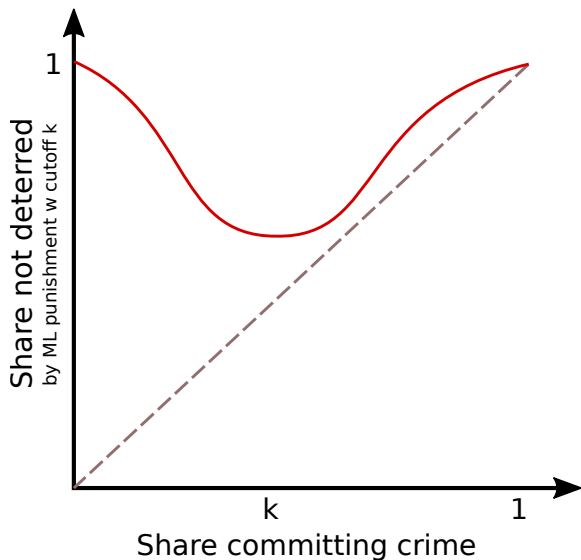
## Robot Judges—the Long Run Effect



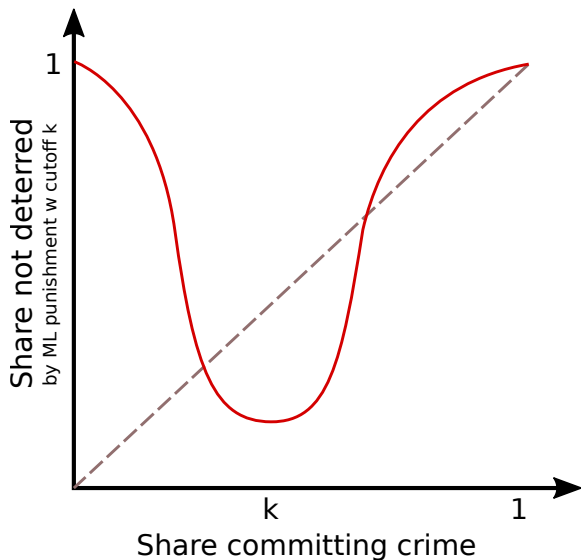
## Three Equilibria



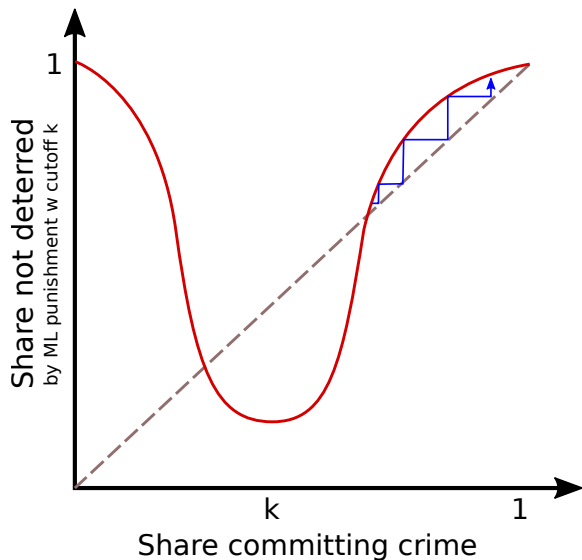
## Example with One Equilibrium



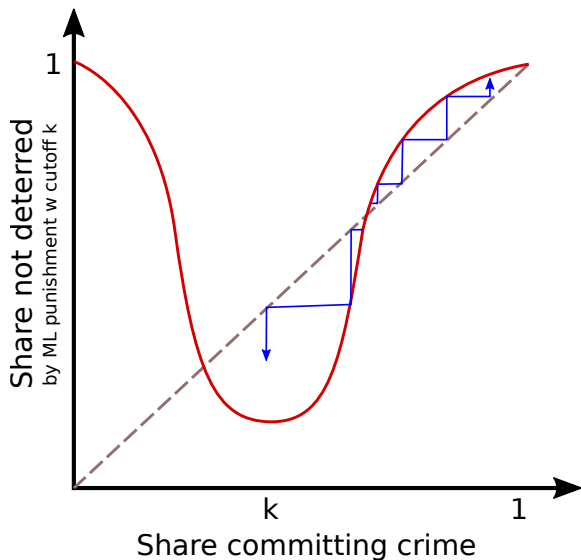
# Equilibrium Selection



## Bad Equilibrium Stable

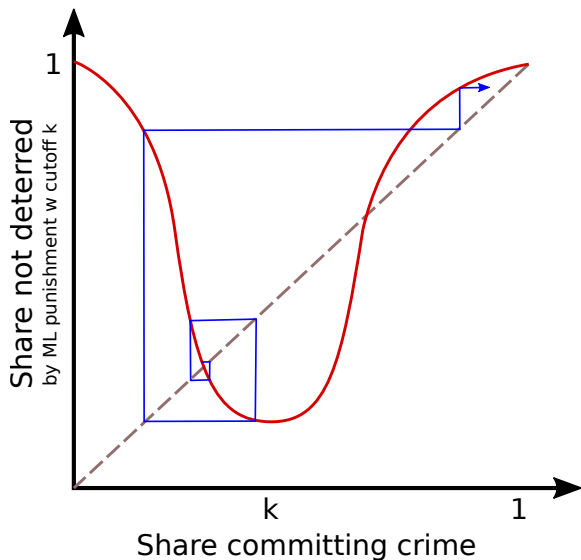


## Middle Equilibrium Unstable





# Good Equilibrium Stable?



# Summary

No equilibrium with zero crime rate

Equilibrium particularly bad when:

- ▶ Fixed characteristics highly predictive of  $\Pi$
- ▶ Evidence is imprecise

Effect of punishment threshold  $k$  ambiguous

Fixes

## Using only evidence?

- ▶ Punish iff  $E[A | Z = z] > k$ ?

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## Using only evidence?

▶ Punish iff  $E[A \mid Z = z] > k$ ? **x**

▶ Optimal: Punish if  $\frac{\Pr[A=1|Z=z]}{\Pr[A=0|Z=z]} / \frac{\Pr[A=1]}{\Pr[A=0]} > k$

# Distinguishing Evidence from Fixed Characteristics

Assume

$$x = \{x_1, x_2, \dots, x_n\}$$

Is  $x_2$  a piece of evidence or a fixed characteristic?

# Potential Solutions

Solution 1: Exclude known fixed characteristics



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Solution 2: Debiasing ex-post ✓

## Solution 2: Debiasing Ex Post

Assume observe only subset  $G = h(F)$  of fixed characteristics.

### Proposition

*If  $\Pi \perp F \mid G$ , optimal non-discriminatory punishment punishes iff*

$$\frac{\Pr[A = 1 \mid X = x]}{\Pr[A = 0 \mid X = x]} \Big/ \frac{\Pr[A = 1 \mid G = g]}{\Pr[A = 0 \mid G = g]} > k$$

*for a constant  $k$ .*

- ▶ Equalizes error rates across groups as in Hardt et al (2016)
- ▶ Does not respond to changes in the overall crime rate

## Example

- ▶ Assume the benefit of crime is independent of other fixed characteristics conditional on income  $Y$
- ▶ Then the strength of evidence of an agent with income  $y$  is

$$\frac{\Pr[A = 1 \mid X = x]}{\Pr[A = 0 \mid X = x]} \bigg/ \frac{\Pr[A = 1 \mid Y = y]}{\Pr[A = 0 \mid Y = y]}$$

## Empirical Application

# Brazilian Labor Courts



Conciliation hearing in Brazilian labor court.

# Collaboration with Legal Tech Firm



- ▶ 14 million labor court cases (currently training on 44,000)
- ▶ Includes litigant's arguments

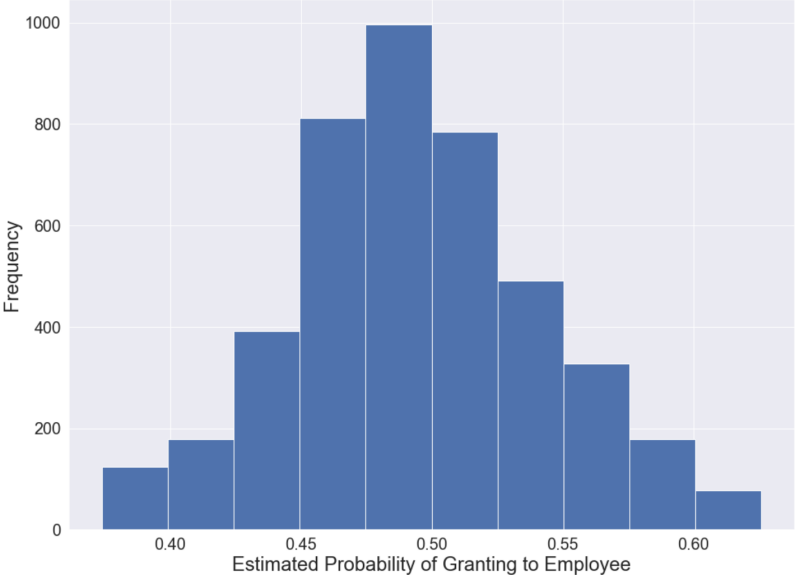
## ML models

<b>Model</b>	<b>Features</b>	<b>F1</b>
1	Litigant's arguments	0.75
2	Fixed characteristics of firm	0.51
3	Both	(in progress)

Fixed characteristics = sector and past cases



# Predicted “Guilt” Based on Fixed Characteristics



# Testing Statistical Discrimination

## Optimal non-discriminatory rule:

- ▶  $\frac{\text{Type I errors}}{\text{Type II errors}}$  constant across  $f \in \mathcal{F}$

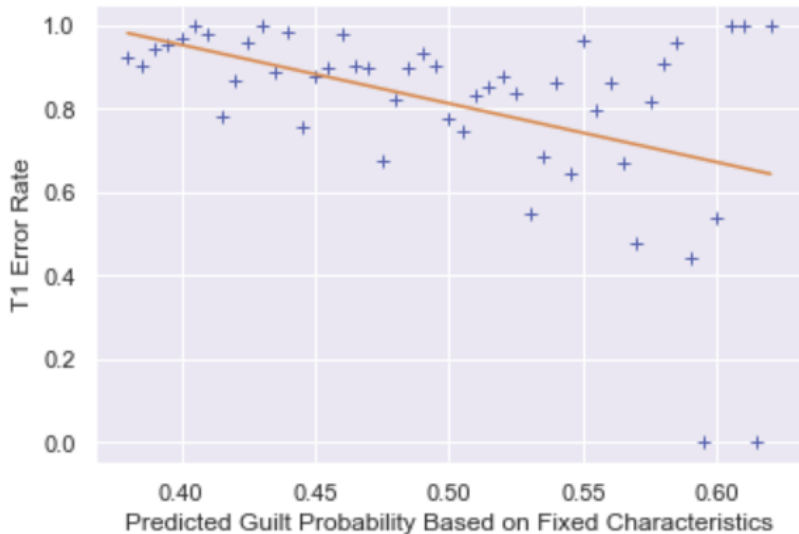
## Naive machine learning rule:

- ▶  $\frac{\text{Type I errors}}{\text{Type II errors}}$  increasing in  $E[A | F = f]$ .

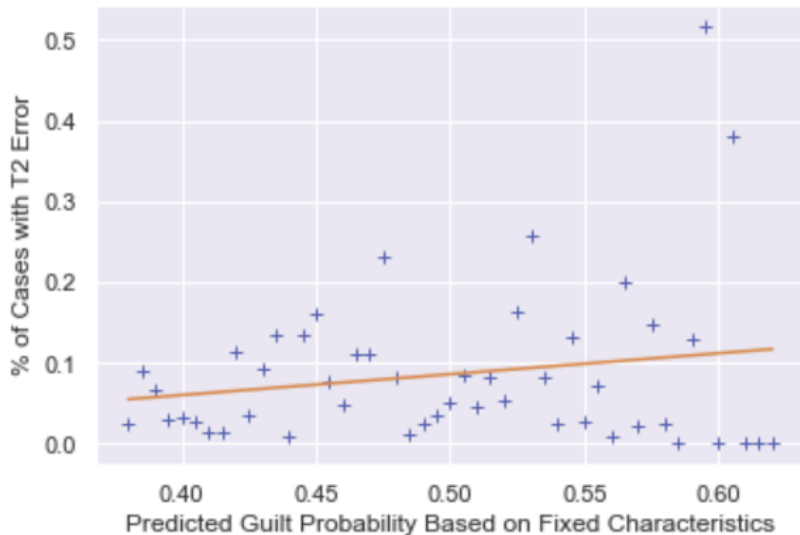
Using this, we can test:

1. how bad the naive ML rule is in practice
2. whether Solution 1-3 works

# Type I Errors



## Type II Errors



# Conclusions

- ▶ Machine learning can lead to incentive problems
- ▶ Self-fulfilling prophecies
  - ▶ Full eradication of undesired behavior impossible
- ▶ Especially when:
  - ▶ fixed characteristics highly predictive of behavior
  - ▶ actions are imprecisely observed
- ▶ Debiasing might work

## Discussion